

12 September 2013

THE TRUST COMPANY APPOINTS IAN BURNS AS EXECUTIVE GENERAL MANAGER & NEW ZEALAND COUNTRY HEAD

The Trust Company has appointed Ian Burns as Executive General Manager & New Zealand Country Head to lead the Guardian Trust business commencing on 24 October 2013. Guardian Trust is a wholly owned subsidiary of The Trust Company and provides Corporate and Personal Services to the New Zealand market.

Ian joins The Trust Company having worked at ASB Bank as General Manager, Strategy, Compliance & Program Management and General Manager, Private Banking & Wealth. Prior to ASB Bank, Ian was Managing Director of Barclays Wealth, a top 10 Global Wealth business.

Shailendra Singh, Chief Executive Officer for The Trust Company said: "I am delighted with the depth of experience and leadership Ian will bring to our team. One of our key priorities for FY14 is to reposition Guardian Trust for growth. Guardian Trust has a strong brand in the New Zealand market and under Ian's leadership we will look to finalise the new strategy for Guardian Trust focused on growth."

In joining The Trust Company Ian Burns said: "I look forward to working with the New Zealand team to support them in this exciting period focused on growth and enhancing our services to our clients."

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**THE
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About The Trust Company

The Trust Company is one of the region's foremost trustee companies, offering services for individuals, companies and charitable trusts.

Our Corporate Client Services in Australia and Singapore include Responsible Entity, Property and Infrastructure Custody, Superannuation Compliance and Trustee, Structured Finance Trustee and REIT Trustee services. In New Zealand we offer trustee services for Debt Securities, Securitisation, Unit Trusts, Superannuation and KiwiSaver.

Across the Group we provide wide-ranging advice and expertise in Personal Client Services including Estate Planning and Administration, Lifestyle and Executor Assist, Financial Planning, Personal Trusts, Charitable Trusts, Wealth Management and Health and Personal Injury services.

