



## ASX ANNOUNCEMENT

31<sup>st</sup> October 2013

### Market Update & Appendix 4C Disclosure

ADG Global Supply (ASX: ADQ) has today released a market update and accompanying quarterly cash flow (Appendix 4C) for the quarter ended 30 September 2013.

For the quarter the business experienced significantly lower trading. Revenue was 24% lower than Q4 2013, which resulted in an EBIT loss of \$0.3m. Margins were improved from the previous quarter.

Contributing to our result was the lower activity within mining services sector, in particular our drilling customers.

The company has further restructured the business and has created additional cost savings of \$1m per annum.

On a positive note, during the quarter, ADG entered into a 3 year agreement with a domestic Australian retailer to facilitate its supply chain, signed a joint venture agreement with an Indigenous distribution partner and experienced a net increase in number of active customers.

#### Working Capital & Appendix 4C

Receipts from customers for the period were \$12.1m.

For the quarter, there was an operating cash outflow of \$2.1m. Contributing to the operating cash outflow were restructure costs and slower debtor receipts.

For the period \$137k was paid in bank repayments.

As at 30 September 2013, cash at bank and undrawn facilities available of:

Cash	\$1.0m
Undrawn facilities	\$1.2m
Total available facilities	<u>\$2.2m</u>

#### Outlook

As reported by many industrial products and mining services companies, current trading conditions are expected to remain challenging for this calendar year. The company is well positioned to respond to current market conditions and benefit from market recovery.

Our current strategic activities including a strong business development pipeline, new contract commitment and the launch of latest Global Guide this month, are expected to lead to improved performance.

#### For more information contact

John Mancini  
Managing Director  
+61 8 9329 5900  
[info@adgglobalsupply.com](mailto:info@adgglobalsupply.com)

Joanne Stewart  
Communications Manager  
+61 8 9329 5900  
[stewartj@adgglobalsupply.com](mailto:stewartj@adgglobalsupply.com)

**About ADG Global Supply** ADG Global Supply (ASX:ADQ) is an industrial products, global procurement and supply chain services company. Headquartered in Perth, Western Australia, ADG services clients in over 50 countries around the world. In FY2013, ADG generated sales of A\$79.4m.

**ADG Global Supply - Australian Head Office**  
19 Walters Drive Osborne Park Western Australia 6017  
PO Box 709 Osborne Park BC Western Australia 6916  
T +61 8 9329 5900 F +61 8 9329 5999  
E [info@adgglobalsupply.com](mailto:info@adgglobalsupply.com)  
[www.adgglobalsupply.com](http://www.adgglobalsupply.com)  
ACN 082 341 197 (ADG Global Supply Limited)

Australia  
United Kingdom  
South Africa  
Sierra Leone

industrial  
products  
global  
procurement  
supply  
chain

# Appendix 4C

## Quarterly report for entities admitted on the basis of commitments

Introduced 31/3/2000. Amended 30/9/2001, 24/10/2005.

Name of entity

ADG Global Supply Limited

ABN

16 082 341 197

Quarter ended ("current quarter")

30 September 2013

### Consolidated statement of cash flows

Cash flows related to operating activities		Current quarter \$A'000	Year to date (12 months) \$A'000
1.1	Receipts from customers	12,149	12,149
1.2	Payments for (a) staff costs	(1,340)	(1,340)
	(b) advertising and marketing	-	-
	(c) research and development	-	-
	(d) leased assets	-	-
	(e) other working capital	(12,748)	(12,748)
1.3	Dividends received	-	-
1.4	Interest and other items of a similar nature received	4	4
1.5	Interest and other costs of finance paid	(126)	(126)
1.6	Income taxes paid	(57)	(57)
1.7	Other (provide details if material)	-	-
<b>Net operating cash flows</b>		<b>(2,118)</b>	<b>(2,118)</b>

+ See chapter 19 for defined terms.

**Appendix 4C**  
**Quarterly report for entities**  
**admitted on the basis of commitments**

	Current quarter \$A'000	Year to date (12 months) \$A'000
1.8 Net operating cash flows (carried forward)	(2,118)	(2,118)
<b>Cash flows related to investing activities</b>		
1.9 Payment for acquisition of:		
(a) businesses (item 5)	-	-
(b) equity investments	-	-
(c) intellectual property	-	-
(d) physical non-current assets	-	-
(e) other non-current assets	(13)	(13)
1.10 Proceeds from disposal of:		
(a) businesses (item 5)	-	-
(b) equity investments	-	-
(c) intellectual property	-	-
(d) physical non-current assets	3	3
(e) other non-current assets	-	-
1.11 Loans to other entities	-	-
1.12 Loans repaid by other entities	-	-
1.13 Other (provide details if material)	-	-
<b>Net investing cash flows</b>	<b>(10)</b>	<b>(10)</b>
<b>1.14 Total operating and investing cash flows</b>	<b>(2,128)</b>	<b>(2,128)</b>
<b>Cash flows related to financing activities</b>		
1.15 Proceeds from issues of shares, options, etc.	-	-
1.16 Proceeds from sale of forfeited shares	-	-
1.17 Proceeds from borrowings	375	375
1.18 Repayment of borrowings	(137)	(137)
1.19 Dividends paid	-	-
1.20 Other (provide details if material)		
<b>Net financing cash flows</b>	<b>238</b>	<b>238</b>
<b>Net increase (decrease) in cash held</b>	<b>(1,890)</b>	<b>(1,890)</b>
1.21 Cash at beginning of quarter/year to date	2,895	2,895
1.22 Exchange rate adjustments to item 1.20		
<b>1.23 Cash at end of quarter</b>	<b>1,005</b>	<b>1,005</b>

+ See chapter 19 for defined terms.

## Payments to directors of the entity and associates of the directors

## Payments to related entities of the entity and associates of the related entities

		Current quarter \$A'000
1.24	Aggregate amount of payments to the parties included in item 1.2	121
1.25	Aggregate amount of loans to the parties included in item 1.11	-
1.26	Explanation necessary for an understanding of the transactions Payments made to directors and related entities is comprised of director salaries and fees.	

## Non-cash financing and investing activities

- 2.1 Details of financing and investing transactions which have had a material effect on consolidated assets and liabilities but did not involve cash flows  
Not Applicable
- 2.2 Details of outlays made by other entities to establish or increase their share in businesses in which the reporting entity has an interest  
Not Applicable

## Financing facilities available

Add notes as necessary for an understanding of the position. (See AASB 1026 paragraph 12.2).

	Amount available \$A'000	Amount used \$A'000
3.1 Loan facilities	\$9,886	\$8,679
3.2 Credit standby arrangements		

+ See chapter 19 for defined terms.

**Appendix 4C**  
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**Reconciliation of cash**

Reconciliation of cash at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts is as follows.		Current quarter \$A'000	Previous quarter \$A'000
4.1	Cash on hand and at bank	1,005	2,895
4.2	Deposits at call		
4.3	Bank overdraft		
4.4	Other (provide details)		
<b>Total: cash at end of quarter (item 1.23)</b>		1,005	2,895

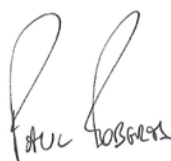
**Acquisitions and disposals of business entities**

		Acquisitions (Item 1.9(a))	Disposals (Item 1.10(a))
5.1	Name of entity		
5.2	Place of incorporation or registration		
5.3	Consideration for acquisition or disposal		
5.4	Total net assets		
5.5	Nature of business		

**Compliance statement**

- 1 This statement has been prepared under accounting policies which comply with accounting standards as defined in the Corporations Act (except to the extent that information is not required because of note 2) or other standards acceptable to ASX.
- 2 This statement does ~~/does not~~\* (delete one) give a true and fair view of the matters disclosed.

Sign here:



Date: 31 October 2013

Print name: **Paul Roberts**  
 Company Secretary

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+ See chapter 19 for defined terms.

## Notes

1. The quarterly report provides a basis for informing the market how the entity's activities have been financed for the past quarter and the effect on its cash position. An entity wanting to disclose additional information is encouraged to do so, in a note or notes attached to this report.
2. The definitions in, and provisions of, *AASB 1026: Statement of Cash Flows* apply to this report except for the paragraphs of the Standard set out below.
  - 6.2 - reconciliation of cash flows arising from operating activities to operating profit or loss
  - 9.2 - itemised disclosure relating to acquisitions
  - 9.4 - itemised disclosure relating to disposals
  - 12.1(a) - policy for classification of cash items
  - 12.3 - disclosure of restrictions on use of cash
  - 13.1 - comparative information
3. **Accounting Standards.** ASX will accept, for example, the use of International Accounting Standards for foreign entities. If the standards used do not address a topic, the Australian standard on that topic (if any) must be complied with.

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