

27 March 2013

Manager
ASX Market Announcements
Australian Securities Exchange
Level 4, 20 Bridge Street
Sydney NSW 2000

Manager
Market Information Services Section
New Zealand Stock Exchange
Level 24, NZX Centre, 11 Cable Street
Wellington, New Zealand

Announcement No: AQN 02_13
AMP Group Finance Services Limited (ASX: AQNHA & NZX: AQN010)

AMP Notes 2012 Annual Report

Please refer to the attached document. 



AMP Notes

2012 annual report

CONTENTS

Contents

Chairman's foreword

Directors' report for the year ended 31 December 2012

Financial report for the year ended 31 December 2012

Annual report 2012

All amounts are in Australian dollars, unless otherwise specified.

AMP Group Holdings Limited

88 079 804 676

CHAIRMAN'S FOREWORD

Dear Securityholders

This annual report provides you with the 2012 full year statutory directors' report and financial report of AMP Group Holdings Limited, a parent company of AMP Group Finance Services Limited.

AMP Group Finance Services Limited is the issuer of your AMP Notes while AMP Group Holdings Limited is the guarantor of the AMP Notes.

AMP Notes were issued on 9 April 2009 as interest-bearing, unsecured, subordinated debt securities. There are two types of AMP Notes – Australian dollar AMP Notes (A\$ Notes) listed on the Australian Securities Exchange under the code AQNHA and New Zealand dollar AMP Notes (NZ\$ Notes) listed on the New Zealand Debt Exchange under the code AQN010.

Interest payments

AMP Notes pay interest quarterly. A\$ Notes (which had an issue price of A\$100) pay interest based on the Australian 90 day Bank Bill Swap Rate (BBSW) plus a margin of 4.75 per cent. NZ\$ Notes (which had an issue price of NZ\$1) pay a fixed rate of interest of 9.8025 per cent.

For the next interest payment on 15 May 2013, A\$ Notes holders will receive an interest rate of 7.6700 per cent per annum which is A\$1.8702 per A\$ Note while NZ\$ Notes holders will receive 9.8025 per cent per annum which is NZ\$0.0245 per NZ\$ Note.



Colin Storrie
Chairman
AMP Group Finance Services Limited

DIRECTORS' REPORT

for the year ended 31 December 2012

Your directors present their report on the consolidated entity (AMPGH group) consisting of AMP Group Holdings Limited (the company) and the entities it controlled at the end of or during the year ended 31 December 2012.

Directors' details

The directors of the company during the year ended 31 December 2012 and up to the date of this report are shown below. Directors were in office for this entire period.

- Colin Storrie
- Simon Hoole
- David Rowe

Principal activities

AMP Group Holdings Limited is a wholly owned controlled entity of AMP Limited and is the holding company of the majority of the controlled entities of the AMP Limited group (AMP group). AMP Bank is wholly owned by AMP Limited and is not part of the AMPGH group. However, AMP Group Holdings Limited provides an unconditional and irrevocable guarantee over AMP Bank Limited.

AMPGH group is Australia and New Zealand's leading independent wealth management company, with a growing international investment management business. It provides financial advice, products and services and investment opportunities to help people and organisations build financial security.

AMP Financial Services

AMP Financial Services provides customers in Australia and New Zealand with financial planning and advice, superannuation, retirement income and other investment products for individuals, superannuation services for businesses, income protection, disability and life insurance products. These products and services are primarily provided through a network of 4,276 self-employed financial planners and advisers, as well as through extensive relationships with independent financial advisers.

In June 2012, AMP announced the acquisition of the Cavendish Group's self-managed superannuation fund (SMSF) and investment portfolio administration operations and became Australia's leading SMSF administrator. Cavendish is Australia's largest SMSF administrator, with more than 5,000 funds. The acquisition was completed on 3 July 2012.

AMP Financial Services reports as Australian Wealth Management (WM), Australian Wealth Protection (WP), Australian Mature (Mature) and AMP Financial Services New Zealand (AFS NZ) business units.

The WM business provides customers with financial planning services (through aligned and owned advice businesses), superannuation, retirement income, investment and SMSF administration products.

WP comprises individual and group term, disability and income protection risk products. Products can be bundled with a superannuation product or held independently.

The Mature business is the largest closed life insurance business in Australia. Mature AUM supports capital guaranteed products (73 per cent) and market linked products (27 per cent). Mature products include whole of life, endowment, investment linked, investment account, retirement savings account (RSA), eligible rollover fund (ERF), annuities, insurance bonds, personal superannuation, guaranteed savings accounts (GSA) and traditional participating products.

AFS NZ provides tailored financial products and solutions to New Zealanders through the largest network of accredited financial advisers in New Zealand. AFS NZ's risk business is the second largest by market share and is complemented by the industry's largest wealth management business. KiwiSaver is providing strong growth for the wealth management business.

AMP Capital

AMP Capital is one of Asia Pacific's largest diversified investment managers, managing around \$129 billion in assets for investors. Through a team of in-house investment professionals and a carefully selected global network of investment partners, AMP Capital invests in equities, fixed interest, property, infrastructure, multimanager and multi-asset funds. AMP Capital also provides commercial, industrial and retail property management services. AMP Capital has established operations in Australia and New Zealand and a growing

DIRECTORS' REPORT

for the year ended 31 December 2012

international presence with offices in Bahrain, China, Hong Kong, India, Japan, Luxembourg, the UK and the US.

In March 2012, AMP Capital formed a strategic business and capital alliance with a leading Japanese bank, Mitsubishi UFJ Trust and Banking Corporation (MUTB). The alliance will accelerate AMP Capital's growth in Asia and significantly expand its distribution capabilities in Japan. MUTB acquired a 15 per cent minority interest in AMP Capital Holdings Limited, the parent company of the AMP Capital group of companies, for \$425 million.

Review of operations and results

AMPGH group operates in one of the largest and fastest growing wealth management markets in the world. It holds market-leading positions in financial advice and key product categories, achieved through high quality, award-winning products, platforms and investment capabilities and a broad distribution footprint. The company's scale, efficiency, large and diverse customer base and trusted brand are a competitive set of advantages.

AMPGH group's statutory profit attributable to shareholders of AMP Group Holdings Limited for the year ended 31 December 2012 was \$668m, compared to \$532m for the year ended 31 December 2011, which included only a nine-month contribution from the Australian and New Zealand businesses of AMP AAPH group (formerly AXA Asia Pacific Holdings group) following its merger with AMP on 30 March 2011.

Likely developments

In the opinion of the directors, disclosure of further information about likely developments in AMP's businesses is commercially sensitive and would likely be detrimental and result in unreasonable prejudice to the company.

Capital management

Equity and reserves of the AMP group attributable to shareholders increased to \$6,561m at 31 December 2012 from \$5,772m at 31 December 2011. This increase was due to profits over the period, proceeds from completion of the MUTB strategic business and capital alliance, partially offset by dividends paid up to 31 December 2012.

Significant changes to the state of affairs

Details of capital changes during 2012 are set out earlier in this report.

Events occurring after the reporting date

As at the date of this report, the directors are not aware of any matter or circumstance that has arisen since the reporting date that has significantly affected or may significantly affect the entity's operations in future years; the results of those operations in future years; or the entity's state of affairs in future years which is not already reflected in this report.

The environment

In the normal course of its business operations, AMP is subject to a range of environmental regulations, of which there have been no material breaches during the year. Further information on AMP's environment policy and activities is included in the 2012 corporate governance statement.

DIRECTORS' REPORT

for the year ended 31 December 2012

Indemnification and insurance of directors and officers

Under its Constitution, the company indemnifies, to the extent permitted by law, all officers of the company (including the directors) against any liability (including the costs and expenses of defending actions for an actual or alleged liability) incurred in their capacity as an officer of the company.

This indemnity is not extended to current or former employees of the AMP group against liability incurred in their capacity as an employee, unless approved by the board of AMP Limited. No such indemnities have been provided during or since the end of the financial year.

During the financial year, AMP Limited agreed to insure all of the officers of the company against certain liabilities as permitted by the Corporations Act. The insurance policy prohibits disclosure of the nature of the cover, the amount of the premium, the limit of liability and other terms.

The company has entered into a deed of indemnity and access with each director of the company. Each deed of indemnity and access provides that:

- the director will have access to the books of the company for their period of office and for seven years after they cease to hold office (subject to certain conditions); and
- the company agrees to indemnify the director, to the extent permitted by law, against any liability incurred by the Director in his or her capacity as a director of the company and of other AMP group companies.

Rounding

In accordance with the Australian Securities and Investments Commission Class Order 98/0100, amounts in this directors' report and the accompanying financial report have been rounded off to the nearest million Australian dollars, unless stated otherwise.

Auditor's independence declaration to the directors of AMP Group Holdings Limited

The directors have obtained an independence declaration from the company's auditor, Ernst & Young for the year ended 31 December 2012.

Andrew Price played a significant role in the audit of AMP Group Holdings Limited for the five successive financial years ending 31 December 2011. In order to comply with legal requirements, the AMP Limited board was required to pass a resolution to approve Andrew Price playing a significant role in the audit of AMP Group Holdings Limited for a sixth financial year (the year ended 31 December 2012).

The AMP Limited board has approved Andrew Price playing a significant role in the audit of AMP Group Holdings Limited for the year ended 31 December 2012. The approval:

- is consistent with maintaining the quality of the audit provided to AMP, and
- does not give rise to a conflict of interest situation (as defined in section 324CD of the *Corporations Act 2001*),

for the reasons set out below:

- Andrew Price's detailed knowledge of the corporate history of the AMP group will:
 - assist Ernst & Young to maintain the quality of the audit and provide the board with an appropriate level of independent assurance, whilst the integration of the AXA businesses into the AMP group continues, and
 - provide continuity and assist the Audit Committee chairman and chief financial officer, who have been in their roles since December 2010 and January 2012 respectively, and
- his involvement will not impair the actual or perceived independence of the 2012 audit, due to the auditor independence policies operated by AMP and Ernst & Young.

Auditor's Independence Declaration to the Directors of AMP Group Holdings Limited

In relation to our audit of the financial report of AMP Group Holdings Limited for the financial year ended 31 December 2012, to the best of my knowledge and belief, there have been no contraventions of the auditor independence requirements of the *Corporations Act 2001* or any applicable code of professional conduct.

A handwritten signature in cursive script that reads 'Ernst & Young'.

Ernst & Young

A handwritten signature in cursive script that reads 'Andrew Price'.

Andrew Price
Partner
Sydney
27 February 2013

AMP Group Holdings Limited

DIRECTORS' REPORT

for the year ended 31 December 2012

Signed in accordance with a resolution of the directors.



Colin Storrie
Director

Sydney, 27 February 2013

AMP GROUP HOLDINGS LIMITED
ABN 88 079 804 676
FULL YEAR FINANCIAL REPORT
31 DECEMBER 2012

TABLE OF CONTENTS

INCOME STATEMENT	1
STATEMENT OF COMPREHENSIVE INCOME.....	2
STATEMENT OF FINANCIAL POSITION.....	3
STATEMENT OF CHANGES IN EQUITY.....	4
STATEMENT OF CASH FLOWS	6
1. BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES.....	7
2. SIGNIFICANT ACCOUNTING JUDGEMENTS, ESTIMATES AND ASSUMPTIONS.....	20
3. INFORMATION RELATING TO THE PARENT ENTITY.....	22
4. INCOME	23
5. INVESTMENT GAINS AND (LOSSES).....	24
6. EXPENSES	25
7. INCOME TAX	26
8. RECEIVABLES.....	28
9. INVENTORIES AND OTHER ASSETS.....	29
10. INVESTMENTS IN FINANCIAL ASSETS AND OTHER FINANCIAL LIABILITIES	30
11. INVESTMENT PROPERTY	31
12. PROPERTY, PLANT AND EQUIPMENT	32
13. INTANGIBLES.....	33
14. PAYABLES.....	36
15. PROVISIONS	37
16. BORROWINGS	38
17. SUBORDINATED DEBT	39
18. DIVIDENDS	40
19. CONTRIBUTED EQUITY.....	41
20. LIFE INSURANCE CONTRACTS	42
21. OTHER LIFE INSURANCE AND INVESTMENT CONTRACT DISCLOSURES	53
22. RISK MANAGEMENT AND FINANCIAL INSTRUMENTS INFORMATION	57
23. CAPITAL MANAGEMENT	69
24. NOTES TO STATEMENT OF CASH FLOWS.....	70
25. SUPERANNUATION FUNDS	73
26. SHARE-BASED PAYMENTS.....	79
27. GROUP CONTROLLED ENTITY HOLDINGS.....	84
28. ASSOCIATES.....	95
29. OPERATING LEASE COMMITMENTS.....	98
30. CONTINGENT LIABILITIES.....	99
31. RELATED-PARTY DISCLOSURES	100
32. AUDITORS' REMUNERATION.....	101
33. EVENTS OCCURRING AFTER REPORTING DATE.....	102
DIRECTORS' DECLARATION	103
INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF AMP GROUP HOLDINGS LIMITED	104

Registered Office:
Level 24, 33 Alfred Street
Sydney NSW 2000 Australia

AMP Group Holdings Limited, a company limited by shares, is incorporated and domiciled in Australia.

Income statement

for the year ended 31 December 2012

	Note	Consolidated	
		2012 \$m	2011 \$m
Income and expenses of shareholders, policyholders, external unitholders and non-controlling interests¹			
Life insurance premium and related revenue	4	2,218	1,877
Fee revenue	4	2,332	1,982
Other revenue	4	280	380
Investment gains and (losses)	5	11,448	773
Life insurance claims and related expenses	6	(2,048)	(1,790)
Operating expenses	6	(3,787)	(3,398)
Finance costs	6	(298)	(393)
Share of profit or (loss) of associates accounted for using the equity method	28	5	4
Movement in external unitholder liabilities		(880)	225
Change in policyholder liabilities			
- life insurance contracts	20	(934)	25
- investment contracts		(7,000)	868
Income tax (expense) credit	7	(685)	(33)
Profit for the year		651	520
Profit attributable to shareholders of AMP Group Holdings Limited		668	532
Profit (loss) attributable to non-controlling interests		(17)	(12)
Profit for the year		651	520

- 1 Income and expenses include amounts attributable to shareholders' interests, policyholders' interests in the AMP life insurance entities' statutory funds, external unitholders' interests and non-controlling interests. Amounts included in respect of the AMP life insurance entities' statutory funds have a substantial impact on most of the consolidated Income statement lines, especially Investment gains and losses and Income tax (expense) credit. In general, policyholders' interests in the transactions for the period are attributed to them in the lines Change in policyholder liabilities.

Statement of comprehensive income

for the year ended 31 December 2012

	Consolidated	
	2012	2011
	\$m	\$m
Profit	651	520
Other comprehensive income recognised in retained earnings		
Defined benefit plans ¹		
- actuarial gains and (losses)	53	(177)
- income tax (expense) credit	(16)	53
	37	(124)
Other comprehensive income recognised in reserves		
Cash flow hedges		
- gains and (losses) in fair value of cash flow hedges	(17)	(11)
- income tax (expense) credit	5	4
- transferred to profit for the year	3	1
- transferred to profit for the year - income tax (expense) credit	(1)	-
	(10)	(6)
Owner-occupied property revaluation		
- gains (losses) in valuation of owner-occupied property	12	9
- income tax (expense) credit	(1)	(1)
	11	8
Exchange difference on translation of foreign operations		
- exchange gains (losses)	29	3
- income tax (expense) credit	-	-
- transferred to profit for the year	3	2
- transferred to profit for the year - income tax (expense)/credit	(1)	-
	31	5
Revaluation of hedge of net investments		
- gains and (losses) in fair value of hedge of net investments	(1)	3
- income tax (expense) credit	-	-
- transferred to profit for the year - gross	(3)	-
- transferred to profit for the year - income tax (expense) credit	1	-
	(3)	3
Total comprehensive income for the year	717	406
Total comprehensive income attributable to shareholders of AMP Group Holdings Limited	734	418
Total comprehensive income (loss) attributable to non-controlling interests	(17)	(12)
Total comprehensive income for the year	717	406

1 Actuarial gains and (losses) are determined in accordance with AASB 119 *Employee Benefits*. This is not the same as the calculation methods used to determine the funding requirements for the plans.

Statement of financial position

as at 31 December 2012

	Note	Consolidated	
		2012 \$m	2011 \$m
Assets			
Cash and cash equivalents		8,006	7,614
Receivables	8	2,087	2,504
Current tax assets		54	32
Inventories and other assets	9	200	276
Investments in financial assets measured at fair value through profit or loss	10	85,726	76,685
Investments in financial assets measured at amortised cost	10	15	130
Investment properties	11	6,508	7,424
Investments in associates accounted for using the equity method	28	81	115
Property, plant and equipment	12	468	479
Deferred tax assets	7	1,073	958
Intangibles	13	4,175	4,347
Assets of disposal groups	27	187	-
Total assets of shareholders of AMP Group Holdings Limited, policyholders, external unitholders and non-controlling interests		108,580	100,564
Liabilities			
Payables	14	2,562	2,690
Current tax liabilities	7	43	86
Provisions	15	573	550
Other financial liabilities	10	2,207	2,494
Borrowings	16	1,719	2,132
Subordinated debt	17	961	949
Deferred tax liabilities	7	1,367	890
External unitholder liabilities		8,690	7,224
Life insurance contract liabilities	20	25,055	24,399
Investment contract liabilities	21	58,385	52,940
Defined benefit plan liabilities	25	286	370
Liabilities of disposal groups	27	74	-
Total liabilities of shareholders of AMP Group Holdings Limited, policyholders, external unitholders and non-controlling interests		101,922	94,724
Net assets of shareholders of AMP Group Holdings Limited and non-controlling interests		6,658	5,840
Equity¹			
Contributed equity	19	6,926	6,926
Reserves		(2,151)	(2,530)
Retained earnings		1,786	1,376
Total equity of shareholders of AMP Group Holdings Limited		6,561	5,772
Non-controlling interests		97	68
Total equity of shareholders of AMP Group Holdings Limited and non-controlling interests		6,658	5,840

1 Further information on Equity is provided on the Statement of changes in equity on the following page.

Statement of changes in equity

for the year ended 31 December 2012

Consolidated

	Equity attributable to shareholders of AMP Group Holdings Limited											
	Contributed equity	Share-based payment reserve ¹	Cash flow hedge reserve ²	Owner-occupied property revaluation reserve ³	Foreign currency translation reserve ⁴	Hedge of net investment reserve ⁵	Capital profits reserve ⁶	Demerger loss reserve ⁷	Retained earnings	Total shareholder equity	Non-controlling interest	Total equity
	\$ m	\$ m	\$ m	\$ m	\$ m	\$ m	\$ m	\$ m	\$ m	\$ m	\$ m	\$ m
2012												
Balance at the beginning of the year	6,926	24	(2)	74	(64)	4	-	(2,566)	1,376	5,772	68	5,840
Profit (loss)	-	-	-	-	-	-	-	-	668	668	(17)	651
Other comprehensive income	-	-	(10)	11	31	(3)	-	-	37	66	-	66
Total comprehensive income	-	-	(10)	11	31	(3)	-	-	705	734	(17)	717
Share-based payment expense	-	22	-	-	-	-	-	-	-	22	-	22
Share purchases	-	(1)	-	-	-	-	-	-	-	(1)	-	(1)
Dividends paid	-	-	-	-	-	-	-	-	(295)	(295)	(5)	(300)
New capital from shares issued	-	-	-	-	-	-	-	-	-	-	-	-
Sales and acquisitions of non-controlling interest	-	-	-	-	-	-	329	-	-	329	51	380
Balance at the end of the year	6,926	45	(12)	85	(33)	1	329	(2,566)	1,786	6,561	97	6,658
2011												
Balance at the beginning of the year	3,226	1	4	66	(69)	1	-	(2,566)	1,248	1,911	60	1,971
Profit (loss)	-	-	-	-	-	-	-	-	532	532	(12)	520
Other comprehensive income	-	-	(6)	8	5	3	-	-	(124)	(114)	-	(114)
Total comprehensive income	-	-	(6)	8	5	3	-	-	408	418	(12)	406
Share-based payment expense	-	24	-	-	-	-	-	-	-	24	-	24
Share purchases	-	(1)	-	-	-	-	-	-	-	(1)	-	(1)
Dividends paid	-	-	-	-	-	-	-	-	(280)	(280)	-	(280)
New capital from shares issued	3,700	-	-	-	-	-	-	-	-	3,700	-	3,700
Sales and acquisitions of non-controlling interest	-	-	-	-	-	-	-	-	-	-	20	20
Balance at the end of the year	6,926	24	(2)	74	(64)	4	-	(2,566)	1,376	5,772	68	5,840

Statement of changes in equity (continued)

for the year ended 31 December 2012

- 1 The Share-based payment reserve represents the cumulative expense recognised in relation to equity settled share-based payments less the cost of shares purchased and transferred to share-based payments recipients upon vesting.
- 2 The Cash flow hedge reserve represents the cumulative impact of changes in the fair value of derivatives designated as cash flow hedges which are effective for hedge accounting. Hedge gains and losses are transferred to the Income statement when they are deemed ineffective or upon realisation of the cash flow.
- 3 The Owner-occupied property revaluation reserve represents cumulative valuation gains and losses on owner-occupied property required to be recognised in equity.
- 4 Exchange differences arising on translation of foreign controlled entities within the AMPGH group are recognised in Foreign currency translation reserve. Exchange gains and losses are transferred to the Income statement upon realisation of the investment in the foreign controlled entity.
- 5 The Hedge of net investment reserve reflects gains and losses on effective hedges of net investments in foreign operations. Hedge gains and losses are transferred to the Income statement when they are deemed ineffective or upon realisation of the investment in the foreign controlled entity.
- 6 The capital profits reserve represents gains attributable to shareholders of AMPGH group on the sale of minority interests in controlled entities to entities outside the AMPGH group.
- 7 There has been no movement in the Demerger loss reserve established in 2003 to recognise the transfer from shareholders' retained earnings of the total loss on the demerger of AMP's UK operations in December 2003.

Statement of cash flows

for the year ended 31 December 2012

	Consolidated	
	2012	2011
	\$m	\$m
Cash flows from operating activities¹		
Cash receipts in the course of operations	18,673	16,334
Interest and other items of a similar nature received	1,725	1,880
Dividends and distributions received ²	1,008	339
Cash payments in the course of operations	(19,787)	(17,233)
Finance costs	(293)	(338)
Income tax refunded/(paid)	(122)	(328)
Cash flows from operating activities	1,204	654
Cash flows from investing activities¹		
Net proceeds from sale of/(payments to acquire):		
- investment property	989	(64)
- investments in financial assets ¹	(1,158)	268
- operating and intangible assets	(175)	-
Acquisition of AMP AAPH Limited ³	-	1,673
Payments to acquire other subsidiaries and other businesses ⁴	(14)	-
Cash flows from (used in) investing activities	(358)	1,877
Cash flow s from financing activities¹		
Proceeds from borrow ings	500	903
Net movement in deposits from customers	(6)	(12)
Repayment of borrow ings	(914)	(1,290)
Proceeds from issue of subordinated debt	-	600
Proceeds from the sale of 15% of AMP Capital Holdings Limited	425	-
Dividends paid	(295)	(280)
Cash flow s from (used in) financing activities	(290)	(79)
Net increase (decrease) in cash and cash equivalents	556	2,452
Cash and cash equivalents at the beginning of the period	12,398	9,941
Effect of exchange rate changes on cash and cash equivalents	16	5
Cash and cash equivalents at the end of the period¹	12,970	12,398

1 Cash flow s and cash and cash equivalents include amounts attributable to shareholders' interests, policyholders' interests in AMP life insurance entities' statutory funds and controlled entities of those statutory funds, external unitholders' interests and non-controlling interests. Amounts included in respect of AMP life insurance entities' statutory funds and controlled entities of those statutory funds have a substantial impact on cash flow s from operating activities and investing activities and proceeds from and repayments of borrow ing- non-banking operations, and cash and cash equivalents balances.

2 Dividends and distributions received are amounts of cash received mainly from investments held by AMP life insurance entities' statutory funds and controlled entities of the those statutory funds. Dividends and distributions reinvested have been treated as non-cash items.

3 The net cash flow s in 2011 from the acquisition of AMP AAPH Limited comprise \$2,164m cash and cash equivalents held by AMP AAPH group at acquisition date less cash consideration paid of \$491m. The cash consideration paid consists of \$455m for AMP's share of the cash paid to minority shareholders, \$69m paid to options holders less \$33m adjustment payments received from AXA SA prior to reporting date. A further \$1,970m of cash consideration paid to minority shareholders w as funded by AXA SA.

4 Payments/receipts to acquire/dispose of other subsidiaries and other businesses (net of cash acquired) did not have a material impact on the composition of the AMPGH group.

Notes to the financial statements

for the year ended 31 December 2012

1. Basis of preparation and summary of significant accounting policies

The consolidated economic entity (the AMPGH group) comprises AMP Group Holdings Limited, a company limited by shares, and incorporated and domiciled in Australia, and all entities that it controlled during the period and at the reporting date. AMPGH group comprises the majority of the controlled entities in the AMP Limited consolidated economic entity (the AMP group).

(a) Basis of preparation

This general purpose financial report has been prepared in accordance with Australian Accounting Standards, other authoritative pronouncements of the Australian Accounting Standards Board (AASB), and the *Corporations Act 2001*. AMPGH group is a for-profit entity for the purposes of preparing financial statements. The financial report also complies with International Financial Reporting Standards as issued by the International Accounting Standards Board.

The significant accounting policies adopted in the preparation of the financial report are set out below. These policies have been consistently applied to the current year and comparative period, unless otherwise stated. Where necessary, comparative information has been reclassified to be consistent with current period disclosure.

The AMPGH group is predominantly a wealth-management business conducting operations through registered life insurance companies (AMP life insurance entities) and other entities. Where permitted under accounting standards, the assets and liabilities associated with life insurance contracts and investment contracts are generally measured on a fair value basis and other assets and liabilities are generally measured on a historical cost basis.

Assets and liabilities have been presented on the face of the Statement of financial position in decreasing order of liquidity and do not distinguish between current and non-current items. The majority of the assets of the AMPGH group are investment assets held to back investment contract and life insurance contract liabilities. Although the amount of those assets which may be realised and those liabilities which may be settled within 12 months of the reporting date are not always known, estimates of amounts expected to be recovered or settled (a) no more than 12 months after the reporting date, and (b) more than 12 months after the reporting date, have been provided in footnotes to the relevant notes.

Changes in accounting policy

Since 1 January 2012, the AMPGH group has adopted all Australian Accounting Standards which have become mandatory for adoption including:

- AASB 2010-8 *Income Taxes (amendment) – Deferred Tax: Recovery of Underlying Assets*
- AASB 2010-6 *Amendment to Australian Accounting Standards – Disclosures on Transfers of Financial Assets*
- AASB 1054 *Australian Additional Disclosures*.

Adoption of these standards has not had any material effect on the financial position or performance of the AMPGH group.

Australian Accounting Standards issued but not yet effective

A number of new accounting standards and amendments have been issued but are not yet effective. The AMPGH group has not elected to early adopt any of these new standards or amendments in this financial report. These new standards and amendments, when applied in future periods, are not expected to have a material impact on the financial position or performance of the AMPGH group, other than as set out below:

- AASB 10 *Consolidated Financial Statements*, AASB 11 *Joint Arrangements*, AASB 12 *Disclosure of Interests in Other Entities*, revised AASB 127 *Separate Financial Statements*, revised AASB 128 *Investments in Associates and Joint Ventures* and AASB 2011-7 *Amendments to Australian Accounting Standards arising from the Consolidation and Joint Arrangements Standards*. These standards change the criteria for determining which entities are to be consolidated and which entities are to be accounted for using the equity method in preparing consolidated accounts and the required disclosures in relation to such entities. Each of these standards is mandatory for adoption by the AMPGH group in the year ending 31 December 2013.

There is ongoing industry discussion as to the interpretation and application of the requirements of AASB 10, including consideration by the AASB of the section of AASB 1038 *Life insurance contracts* which may impact the application of AASB 10 to life insurers. Finalisation of these matters may result in changes to the impact described below. Until these matters are finalised and a full consolidation is performed, it is not possible to determine precisely the effects of adopting AASB 10 on the AMPGH group.

The AMPGH group has reviewed all entities within the AMPGH group which are less than 100 per cent owned. This review was completed, based on current expectations of the interpretation and application of AASB 10, and has determined that the following additional entities would be controlled by the AMPGH group on adoption of AASB 10:

- AMP Capital Strategic Infrastructure Trust of Europe No 1, No 2, No 3 and No 4;
- Aged Care Trust No 1 & No 2;
- AMP Capital Infrastructure Equity Fund;
- AMP Capital China Growth Fund;

Each of the other entities listed above are currently accounted for as associates measured at fair value through profit or loss. Quantitative data for these entities is set out in note 28(b).

Notes to the financial statements

for the year ended 31 December 2012

1. Basis of preparation and summary of significant accounting policies (continued)

These entities will be consolidated into the results of the AMPGH group from 1 January 2013 with retrospective adjustments for 2012. Accordingly, the AMPGH group will no longer recognise these entities at fair value and it will now recognise 100 per cent of these entities' revenues, expenses, assets, liabilities and cash flows. Also, a liability to external unitholders and a non-controlling interest will be recognised.

Investments in these entities are held on behalf of policyholders and the AMP life entities' statutory funds recognise a liability to the policyholders. In certain cases, the amount of the net assets of the controlled entities recognised in the consolidated financial statements may not match the valuation of the relevant liability to the policyholder which results in certain policyholder asset movements impacting the profit attributable to shareholders of AMP Group Holdings Limited.

- **AASB 13 Fair Value Measurement.** This standard centralises the definition and guidance for calculating fair values where required to be applied by various other accounting standards and removes some minor inconsistencies that previously existed between the guidance for determining fair value in these standards. The new standard requires quantitative and qualitative disclosures of all fair value measurements. AASB 13 is mandatory for adoption by the AMPGH group in the year ending 31 December 2013. The financial impact on the AMPGH group of adopting AASB 13 is not expected to be material.
- **Revised AASB 119 Employee Benefits.** Under the current AASB 119, an amount is recognised in profit or loss for the expected earnings on the assets of defined benefit funds, with any difference between the expected return and the actual return taken directly to equity. Under the revised AASB 119, the amount recognised in profit or loss will be determined using a risk-free rate rather than expected earnings. The revised AASB 119 is mandatory for adoption by the AMPGH group in the year ending 31 December 2013. The financial impact on the AMPGH group of adopting the revised AASB 119 is not expected to be material.
- **Revised AASB 101 Presentation of Financial Statements.** The revised AASB 101 requires items in the Statement of comprehensive income to be segregated between those that will be eventually realised in the Income statement in future periods and those that will not. The revised AASB 101 is mandatory for adoption by the AMPGH group in the year ending 31 December 2013. The changes to AASB 101 relate to presentation only and are not expected to have a financial impact on the AMPGH group.
- **AASB 2012-2 Amendments to Australian Accounting Standards – Disclosures – Offsetting Financial Assets and Financial Liabilities.** This standard amends the required disclosures in AASB 7 *Financial Instruments: Disclosures* to include information that will enable users of an entity's financial statements to evaluate the effect or potential effect of netting arrangements, including rights of set-off associated with the entity's recognised financial assets and recognised financial liabilities, on the entity's financial position. These amendments are mandatory for adoption by the AMPGH group in the year ending 31 December 2013. These changes are not expected to have a financial impact on the AMPGH group.
- **AASB 2012-3 Amendments to Australian Accounting Standards – Offsetting Financial Assets and Financial Liabilities.** These amendments clarify the meaning of "currently has a legally enforceable right to set off". The amendments also clarify the application of AASB 132 *Financial Instruments: Presentation* offsetting criteria to settlement systems which apply to gross settlement mechanisms that are not simultaneous. These amendments are mandatory for adoption by the AMPGH group in the year ending 31 December 2014. These changes are not expected to have a financial impact on the AMPGH group.
- **AASB 9 Financial Instruments.** This standard makes significant changes to the way financial assets are classified for the purpose of determining their measurement basis and also to the amounts relating to fair value changes which are to be taken directly to equity. In subsequent phases, the AASB will address hedge accounting and impairment of financial assets. AASB 9 is mandatory for adoption by the AMPGH group in the year ending 31 December 2015. The financial impact to the AMPGH group of adopting AASB 9 has not yet been quantified.

Change in estimates

AASB 119 *Employee Benefits* requires employee benefit provisions and defined benefit plan liabilities to be determined by discounting future cash flows using discount rates determined with reference to market yields at the end of the reporting period on high quality corporate bonds or, in countries where there is no deep market in such bonds, using market yields at the end of the period on government bonds.

In re-estimating Australian employee benefit provisions and defined benefit plan liabilities for financial reporting purposes at 31 December 2012, AMPGH group has changed from using market yields on Commonwealth government bonds to a blend of market yields on Commonwealth government and state government bonds. This has resulted in a decrease in the Australian defined benefit plan liabilities of \$34m after tax effect. The impact of changes in discount rates on employee benefit provisions was not material.

Change in presentation of the statement of cash flows

The statement of cash flows has been enhanced to recognise reinvested distributions from controlled managed investment schemes as non-cash transactions. Previously these transactions had been included in the statement of cash flows on a gross basis as Dividends and distributions received and Payments to acquire investments in financial assets.

This change has resulted in a decrease in Dividends and distributions received, and an offsetting decrease in Net/(payments to acquire) investments in financial assets, of \$1,702m (2011: \$2,743m). There was no change to the Net increase (decrease) in cash and cash equivalents. Comparatives have been restated to be consistent with current year disclosures.

(b) Principles of consolidation

The financial statements consolidate the financial information of controlled entities. Control is determined as the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities. The majority of the AMP life insurance entities' investments are held through controlling interests in a number of managed investment schemes and companies.

The financial information for controlled entities is prepared for the same reporting date as the parent entity, using consistent accounting policies. Where dissimilar accounting policies may exist, adjustments are made to bring these into line.

Notes to the financial statements

for the year ended 31 December 2012

1. Basis of preparation and summary of significant accounting policies (continued)

Consolidation principles require the total amounts of each underlying asset, liability, income and expense of the controlled entities to be recognised in the consolidated financial statements. When a controlled managed investment scheme is consolidated, the share of the unitholder liability attributable to the AMPGH group is eliminated but amounts due to external unitholders remain as liabilities in the consolidated Statement of financial position. The share of the net assets of controlled companies attributable to non-controlling interests is disclosed as a separate line item on the Statement of financial position. In the Income statement, the profit or loss of the AMPGH group is allocated between profit or loss attributable to non-controlling interests and profit or loss attributable to the parent entity.

Controlled entities acquired are accounted for using the acquisition method of accounting. Information from the financial statements of controlled entities is included from the date the parent entity obtains control until such time as control ceases. Where the AMPGH group ceases to control an entity, the consolidated financial statements includes the results for the part of the reporting period during which the parent entity had control.

In 2011 AMPGH group acquired AMP AAPH Limited (formerly AXA Asia Pacific Holdings Limited). 2011 consolidated revenues and expenses include a nine month contribution from the AMP AAPH Limited group from the date of acquisition.

Most other acquisitions and disposals of controlled entities are in relation to managed investment schemes with underlying net assets typically comprising investment assets and cash. The consideration for acquisitions or disposals reflects the fair value of the investment assets at the date of the transactions after taking into account non-controlling interests.

All inter-company balances and transactions are eliminated in full, including unrealised profits arising from intra-group transactions.

Consolidation impact of investments of the AMP life insurance entities

AMP life insurance entities conduct wealth-management business through separate life statutory funds. Income, expenses, assets and liabilities attributable to policyholders within the life statutory funds are consolidated into the AMPGH group financial statements, along with those attributable to the shareholders of the parent entity.

The majority of the AMP life insurance entities' statutory funds' investments are held through controlling interests in a number of managed investment schemes and companies. These investment assets are held on behalf of policyholders and the AMP life insurance entities' statutory funds recognise a liability to the policyholders valued as described in note 1(s) for Life insurance contract liabilities, and note 1(t) for Investment contract liabilities. In certain cases, the amount of the net assets of the controlled entities recognised in the consolidated financial statements may not match the valuation of the relevant liability to the policyholder which results in certain policyholder asset movements impacting the profit attributable to shareholders of AMP Group Holdings Limited.

Certain controlled entities of the AMP life insurance entities' statutory funds are operating companies which carry out business operations unrelated to the core wealth management operations of the AMPGH group.

(c) Accounting for wealth-management and life insurance business

The accounting treatment of certain transactions in this financial report varies depending on the nature of the contract underlying the transactions. The two major contract classifications relevant to the wealth-management and insurance business of the AMPGH group are investment contracts and life insurance contracts.

For the purposes of this financial report, holders of investment contracts or life insurance contracts are collectively and individually referred to as *policyholders*.

Investment contracts

The majority of the business of the AMP life insurance entities relates to wealth-management products such as savings, investment-linked and retirement income policies. The nature of this business is that the AMP life insurance entities receives deposits from policyholders and those funds are invested on behalf of the policyholders. With the exception of fixed retirement income policies, the resulting liability to policyholders is linked to the performance and value of the assets that back those liabilities. For fixed retirement income policies, the resulting liability is linked to the fair value of the fixed retirement income payments and associated management services.

Under Australian Accounting Standards such contracts are defined as *life investment contracts* and described as *investment contracts* throughout this financial report.

Life insurance contracts

AMP life insurance entities also issue contracts that transfer significant insurance risk from the policyholder, covering death, disability or longevity of the insured. In addition, there are some policies known as discretionary participating contracts, that are similar to investment contracts, but the timing of the vesting of the profit attributable to the policyholders is at the discretion of the AMP life insurance entities.

Under Australian Accounting Standards, such contracts are defined as *life insurance contracts*.

Assets measurement basis

Assets backing investment contract and life insurance contract liabilities are measured on a basis that is consistent with the measurement of the liabilities, to the extent permitted under Australian Accounting Standards.

Notes to the financial statements

for the year ended 31 December 2012

1. Basis of preparation and summary of significant accounting policies (continued)

Investment contract liabilities are measured at fair value as described in note 1(t) and life insurance contract liabilities are measured as described in note 1(s). Assets backing such liabilities are measured at fair value, to the extent permitted under Australian Accounting Standards. Realised and unrealised gains and losses arising from changes in the fair value are recognised in the Income statement, to the extent permitted under Australian Accounting Standards. The accounting policies for individual asset classes are described later in note 1.

All assets that back investment contract liabilities and life insurance contract liabilities are included within the AMP life insurance entities' statutory funds and, as such, are separately identifiable.

(d) Cash and cash equivalents

Cash and cash equivalents comprise cash on hand that is available on demand and deposits that are held at call with financial institutions. Cash and cash equivalents are measured at fair value, being the principal amount. For the purpose of the Statement of cash flows, cash also includes other highly liquid investments not subject to significant risk of change in value, with short periods to maturity, net of outstanding bank overdrafts. Bank overdrafts are shown within Borrowings in the Statement of financial position.

(e) Receivables

Receivables that back investment contract liabilities and life insurance contract liabilities are financial assets and are measured at fair value. Reinsurance and other recoveries are discounted to present value. Receivables that do not back investment contract and life insurance contract liabilities are measured at nominal amounts due, less any allowance for doubtful debts. An allowance for doubtful debts is recognised when collection of the full amount is no longer probable. Bad debts are written off as incurred. Given the short-term nature of most receivables, the recoverable amount approximates fair value.

(f) Inventories

Assets held for sale in the ordinary course of business, in the process of production for such sale or in the form of materials or supplies to be consumed in the production process or in the rendering of services are classified as inventories.

Inventories are measured at the lower of cost and net realisable value. Net realisable value is the estimated selling price in the ordinary course of business, less estimated costs necessary to make the sale.

(g) Investments in financial assets

Investments in financial assets measured at fair value through profit or loss

Investments in financial assets designated on initial recognition as financial assets measured at fair value through profit or loss are initially recognised at fair value determined as the purchase cost of the asset, exclusive of any transaction costs. Any realised and unrealised gains or losses arising from subsequent measurement at fair value are recognised in the Income statement in the period in which they arise.

Subsequent to initial recognition, the fair value of investments measured at fair value through profit or loss is determined as follows:

- the fair value of equity securities in an active market and listed managed investment schemes reflects the quoted bid price at the reporting date. In the case of equity securities and listed managed investment schemes where there is no active market, a fair value is established using valuation techniques including the use of recent arm's length transactions, references to other instruments that are substantially the same, discounted cash flow analysis and option pricing models.
- the fair value of listed debt securities reflects the bid price at the reporting date. Listed debt securities that are not frequently traded are valued by discounting estimated recoverable amounts. The fair value of unlisted debt securities is estimated using interest rate yields obtainable on comparable listed investments. The fair value of loans is determined by discounting the estimated recoverable amount using prevailing interest rates.
- the fair value of investments in unlisted managed investment schemes is determined on the basis of published redemption prices of those managed investment schemes at the reporting date.
- the fair value of derivative financial assets is determined in accordance with the policy set out in note 1(q).

There is no reduction for realisation costs in determining the fair value of financial assets measured at fair value through profit or loss.

Investments in financial assets measured at amortised cost

Investments in financial assets measured at amortised cost are initially recognised at fair value plus transaction costs that are directly attributable to the acquisition or issue of the financial asset. These assets are subsequently recognised at amortised cost using the effective interest rate method.

Investments in controlled entities

Investments by the parent entity in controlled entities are measured at cost less any accumulated impairment losses.

Notes to the financial statements

for the year ended 31 December 2012

1. Basis of preparation and summary of significant accounting policies (continued)

(h) Investments in associates accounted for using the equity method

Associated entities are defined as those entities over which the AMPGH group has significant influence but there is no capacity to control. Investments in associates, other than those backing investment contract liabilities and life insurance contract liabilities, are initially measured at cost plus any excess of the fair value of AMPGH group's share of identifiable assets and liabilities above cost at acquisition date subsequently adjusted for AMPGH group's share of post-acquisition profit or loss and movements in reserves net of any impairment. AMPGH group's share of profit or loss of associates is included in the consolidated Income statement. Any dividend or distribution received from associates is accounted for as a reduction in carrying value of the associate.

Investments in associates held to back investment contract liabilities and life insurance contract liabilities are exempt from the requirement to apply equity accounting and have been designated on initial recognition as financial assets measured at fair value through profit or loss.

(i) Investment property

Investment property is held to earn revenue from rentals and/or for the purposes of capital appreciation. Investment property includes all directly held freehold and leasehold properties but excludes owner-occupied properties. See note 1(j). There are no property interests held under operating leases accounted for as investment property.

Investment property is initially recognised at cost, including transaction costs. Subsequent to initial recognition, investment property is measured at fair value.

Changes in value of investment property are taken directly to the Income statement and may comprise changes in the fair value from revaluation of investment property, and fair value adjustments in relation to:

- the straight-lining of fixed rental income
- tenant incentives including rent free periods, landlord and tenant owned fit-out contributions, and
- capitalised leasing fees.

The process adopted to determine fair values for investment properties is set out in note 11.

(j) Property, plant and equipment

Owner-occupied property

Under Australian Accounting Standards, where the whole or a significant portion of a property owned by the AMPGH group is held for use by the AMPGH group in the production or supply of goods or services, or for administrative purposes, that property is classified for accounting purposes as owner-occupied property within Property, plant and equipment in the Statement of financial position.

Owner-occupied property is initially recognised at cost, including transaction costs. It is subsequently measured at the revalued amount, being its fair value at the date of the revaluation, less any subsequent accumulated depreciation and accumulated impairment losses. Fair value is determined on the same basis as investment property in note 11.

When a revaluation increases the carrying value of a property, the increase is recognised directly in Other comprehensive income through the owner-occupied property revaluation reserve. However, an increase is recognised in the Income statement to the extent that the amount reverses a revaluation decrease of the same asset previously recognised in the Income statement. When the carrying value of an asset is decreased as a result of a revaluation, the decrease is recognised in the Income statement. However, any decrease is recognised in the owner-occupied property revaluation reserve to the extent that it reverses a balance existing in the reserve in respect of that asset.

Gains or losses on disposals are measured as the difference between proceeds and the carrying amount and are recognised in the Income statement. The balance of the owner-occupied property revaluation reserve, in respect of a property disposed of, is transferred to retained earnings.

Each part of an owner-occupied property, except land, that is significant in relation to the total property is depreciated on a systematic basis over the useful life of the asset, being a period not exceeding 40 years.

To the extent any owner-occupied property is held by the life insurance entities' statutory funds, the amounts recognised for the asset in the consolidated financial statements may not match the valuation of the relevant liability to the policyholder which results in certain policyholder asset movements impacting the profit attributable to shareholders of AMP Group Holdings Limited.

Plant and equipment

Plant and equipment is initially measured at cost, including transaction costs. It is subsequently measured at cost less any subsequent accumulated depreciation and accumulated impairment losses. The written down amount approximates fair value.

Each item of plant and equipment is depreciated on a systematic basis over the useful life of the asset of 3 – 10 years.

Leasehold improvements

Leasehold improvements are recognised as an asset only when it is probable that future economic benefits associated with the asset will flow to AMPGH group and the cost of the item can be reliably measured.

(k) Intangible assets

Goodwill

When the aggregate of the fair value of the consideration transferred in a business combination, the recognised amount of any non-controlling interest and the fair value of any previously held equity interest in the acquiree exceeds the fair value of the identifiable assets acquired and liabilities assumed, the excess is recognised as goodwill. Subsequently, goodwill is measured at cost less any accumulated impairment losses. Goodwill is not subject to amortisation.

Notes to the financial statements

for the year ended 31 December 2012

1. Basis of preparation and summary of significant accounting policies (continued)

Capitalised costs

Costs are capitalised and carried forward only where the costs relate to the creation of an asset with expected future economic benefits which are capable of reliable measurement. Otherwise, all costs are recognised as expenses in the period in which they are incurred. Capitalised costs are amortised on a straight-line basis over the estimated useful life of the asset, commencing at the time the asset is first put into use or held ready for use (whichever is the earlier). The useful lives of such assets generally do not exceed five years, however a useful life of up to seven years has been applied to some capitalised costs relating to IT systems development projects where AMPGH group expects benefits to flow over a longer period.

Management rights

Rights to receive fees for asset management services acquired either directly or as part of a business combination are recognised as an intangible asset when they can be separately identified and reliably measured and it is probable that the expected benefits will flow to the AMPGH group. Management rights are initially measured at cost. Management rights have been assessed to have an indefinite useful life where the contractual rights to manage the assets have no fixed term. These management rights are not amortised. Where management rights are subject to contractual terms, the useful life is determined to be the contractual term and the asset is amortised over that period.

Value of in-force business

An intangible asset is recognised in a business combination for the fair value of future business arising from the existing contractual arrangements of the acquired businesses with its customers. The value of in-force business is measured initially at fair value and is subsequently amortised on a straight-line basis over its useful life. Value of in-force business has a useful life of 10 years for wealth management and distribution business and 20 years for wealth protection and mature business.

Distribution networks

An intangible asset is recognised in a business combination for the fair value of the existing contractual distribution arrangements of the acquired entity. Distribution networks intangibles are also recognised where AMPGH group acquires customer lists or other distribution related rights other than through a business combination. Distribution networks are measured initially at fair value and subsequently amortised on a straight-line basis over their useful lives of 3 to 15 years.

Other intangible assets

Other intangible assets comprise:

- amounts recognised in a business combination for the value of the software assets of the acquired entity where it is expected that future economic benefits will be derived. Software is recognised initially at fair value and is subsequently amortised on a straight-line basis over its useful life. Software has a useful life of 2 to 4 years. Software maintenance costs are expensed as incurred.
- acquired customer relationships recognised as a result of business combinations when they can be separately identified, reliably measured and it is probable that expected benefits will flow to the AMPGH group. These intangible assets are initially measured at cost and are subsequently amortised on a straight-line basis over the estimated useful life of each asset.

Reassessment of useful life

The useful life of each intangible asset is reviewed at the end of the period and, where necessary, adjusted to reflect current assessments.

(l) Impairment of assets

Assets measured at fair value, where changes in value are reflected in the Income statement, are not subject to impairment testing. As a result, financial assets, measured at fair value through profit or loss and investment properties, are not subject to impairment testing. Other assets such as property, plant and equipment, intangible assets including goodwill, investments in associates accounted for using the equity method, investments in financial assets measured at amortised cost and (in the case of the parent entity) investments in controlled entities are subject to impairment testing.

Intangible assets that have indefinite useful lives, such as goodwill, are not subject to amortisation but are tested at least annually for impairment. Other assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable.

Any impairment loss, being the amount by which the carrying amount of an asset exceeds its recoverable amount, is recognised in the Income statement. The recoverable amount is the higher of an asset's fair value less costs to sell and its value in use.

For the purposes of assessing impairment of goodwill, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash generating units). Impairment is determined by assessing the recoverable amount of the cash generating unit to which the goodwill relates.

(m) Taxes

Tax consolidation

AMP Limited and its wholly-owned controlled entities including AMP Group Holdings Limited are Australian domiciled companies comprise a tax-consolidated group of which AMP Limited is the head entity.

Following the AMPGH group's sale of 15 per cent ownership interest in AMP Capital Holdings Limited on 1 March 2012, AMPCH and its wholly-owned controlled entities which are Australian domiciled companies left the AMP Limited tax-consolidated group and formed their own tax consolidated-group of which AMP Capital Holdings Limited is the head entity.

The implementation date for the AMP Limited tax-consolidated group was 30 June 2003.

Under tax consolidation the head entity assumes the following balances from entities within the tax-consolidated group:

- current tax balances arising from external transactions recognised by entities in the tax-consolidated group, occurring after the implementation date, and
- deferred tax assets arising from unused tax losses and unused tax credits recognised by entities in the tax-consolidated group.

Notes to the financial statements

for the year ended 31 December 2012

1. Basis of preparation and summary of significant accounting policies (continued)

A tax funding agreement has been entered into by the head entity and the controlled entities in the tax-consolidated group. Entities in the tax-consolidated group continue to be responsible, by the operation of the tax funding agreement, for funding tax payments required to be made by the head entity arising from underlying transactions of the controlled entities. Controlled entities make (receive) contributions to (from) the head entity for the balances assumed by the head entity, as described above. The contributions are calculated in accordance with the tax funding agreement. The contributions are payable as set out in the agreement and reflect the timing of the respective head entities' obligations to make payments to the Australian Taxation Office.

Assets and liabilities which arise as a result of balances transferred from entities within the tax-consolidated group to the head entity are recognised as related-party balances receivable and payable in the Statement of financial position of AMP Limited. The recoverability of balances arising from the tax funding arrangements is based on the ability of the tax-consolidated group to utilise the amounts recognised by the head entity.

Income tax expense

Income tax expense/credit is the tax payable on taxable income for the current period based on the income tax rate for each jurisdiction and adjusted for changes in deferred tax assets and liabilities attributable to:

- temporary differences between the tax bases of assets and liabilities and their Statement of financial position carrying amounts
- unused tax losses, and
- the impact of changes in the amounts of deferred tax assets and liabilities arising from changes in tax rates or in the manner in which these balances are expected to be realised.

Adjustments to income tax expense/credit are also made for any differences between the amounts paid or expected to be paid in relation to prior periods and the amounts provided for these periods at the start of the current period.

Any tax impact on income and expense items that are recognised directly in equity is also recognised directly in equity.

Income tax for investment contracts business and life insurance contracts business

The income tax expense recognised in the Income statement of AMP group which arises in respect of the AMP life insurance entities reflects tax imposed on shareholders as well as policyholders.

Investment contracts liabilities and life insurance contracts liabilities are established in Australia net, and in New Zealand gross, of the policyholders' share of any current tax payable and deferred tax balances of the AMP group.

Arrangements made with some superannuation funds result in the AMP life insurance entities making payments to the Australian Taxation Office in relation to contributions tax arising in those funds. The amounts paid are recognised as a decrease in investment contract liabilities and not included in income tax expense.

Deferred tax

Deferred tax assets and liabilities are recognised for temporary differences at the tax rates which are expected to apply when the assets are recovered or liabilities are settled, based on those tax rates which are enacted or substantively enacted for each jurisdiction.

The relevant tax rates are applied to the cumulative amounts of deductible and taxable temporary differences to measure the deferred tax asset or liability. An exception is made for certain temporary differences arising from the initial recognition of an asset or a liability. No deferred tax asset or liability is recognised in relation to these temporary differences if they arose in a transaction, other than a business combination, that at the time of the transaction did not affect either accounting profit or taxable profit or loss.

Deferred tax assets are recognised for deductible temporary differences and unused tax losses only if it is probable that future taxable amounts will be available to utilise those temporary differences and losses.

Deferred tax assets and liabilities are not recognised for temporary differences between the carrying amount and tax bases of investments in controlled entities where the parent entity is able to control the timing of the reversal of the temporary differences and it is probable that the differences will not reverse in the foreseeable future.

Deferred tax, including amounts in respect of investment contracts and life insurance contracts, is not discounted to present value.

Goods and services tax

The AMP group operates across a number of tax jurisdictions and offers products and services that may be subject to various forms of goods and services tax (GST) imposed by local tax authorities.

All income, expenses and assets are recognised net of any GST paid, except where they relate to products and services which are input taxed for GST purposes or where the GST incurred is not recoverable from the relevant tax authorities. In such circumstances, the GST paid is recognised as part of the cost of acquisition of the assets or as part of the relevant expense.

Receivables and payables are recorded with the amount of GST included. The net amount of GST recoverable from or payable to the tax authorities is included as either a receivable or payable in the Statement of financial position.

Cash flows are reported on a gross basis reflecting any GST paid or collected. The GST component of cash flows arising from investing or financing activities which are recoverable from, or payable to, local tax authorities are classified as Operating cash flows.

(n) Payables

Payables that back investment contract and life insurance contract liabilities are financial liabilities and are measured at fair value. Other payables are measured at the nominal amount payable. Given the short-term nature of most payables, the nominal amount payable approximates fair value.

Notes to the financial statements

for the year ended 31 December 2012

1. Basis of preparation and summary of significant accounting policies (continued)

(o) Provisions

Provisions are recognised when:

- the AMPGH group has a present obligation (legal or constructive) as a result of a past event
- it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and
- a reliable estimate can be made of the amount of the obligation.

Where the AMPGH group expects some or all of a provision to be reimbursed, for example under an insurance contract, the reimbursement is recognised as a separate asset but only when the reimbursement is virtually certain. The expense relating to any provision is presented in the Income statement net of any reimbursement.

Provisions are measured at the present value of management's best estimate of the expenditure required to settle the present obligation at the reporting date. For provisions other than employee entitlements the discount rate used to determine the present value reflects current market assessments of the time value of money and the risks specific to the liability.

Employee entitlements

Liabilities arising in respect of salaries and wages and any other employee entitlements expected to be settled within 12 months of the reporting date are measured at their nominal amounts. All other employee entitlements are measured at the present value of the estimated future cash outflows to be made in respect of services provided by employees up to the reporting date. In determining the present value of future cash outflows, discount rates used are based on the interest rates attaching to government securities which have terms to maturity approximating the terms of the related liability.

Restructuring

A restructuring provision is only recognised when it is probable that future costs will be incurred in respect of a fundamental reorganisation or change in focus of the business of the AMPGH group. A provision is recognised when the AMPGH group is demonstrably committed to the expenditure and a reliable estimate of the costs involved can be made. The provision is measured as the best estimate of the incremental, direct expenditures to be incurred as a result of the restructure and does not include costs associated with the ongoing activities of the AMPGH group.

(p) Borrowings and subordinated debt

All borrowings and subordinated debt are financial liabilities and are initially recognised at fair value. In the case of borrowings and subordinated debt which are subsequently measured at amortised cost, initial fair value is calculated net of directly attributable transaction costs. For borrowings and subordinated debt which are subsequently measured at fair value through profit or loss, directly attributable transaction costs are expensed.

Borrowings and subordinated debt, other than those held by controlled entities of the AMP life insurance entities' statutory funds, are subsequently measured at amortised cost. Any difference between the proceeds (net of transaction costs) and the redemption amount is recognised in the Income statement over the period of the contract using the effective interest rate method. It is AMP's policy to hedge currency and interest rate risk arising on issued bonds and subordinated debt. When fair value hedge accounting is applied to borrowings and subordinated debt, the carrying values of borrowings and subordinated debt are adjusted for changes in fair value for the period that the fair value hedge relationship remains effective. See note 1(q).

Borrowings of controlled managed investment schemes of the AMP life insurance entities' statutory funds are measured at amortised cost for the purpose of determining the unit price of those schemes. These borrowings are measured at amortised cost in this financial report with any difference between the proceeds (net of transaction costs) and the redemption amount recognised in the Income statement over the period of the contract using the effective interest rate method.

All other borrowings of the controlled entities of the statutory funds are subsequently measured at fair value with movements recognised in the Income statement.

(q) Derivative financial assets, derivative financial liabilities and hedging

The AMPGH group is exposed to changes in interest rates and foreign exchange rates as well as movements in the fair value of investment guarantees it has issued in respect of its products. To mitigate the risks arising from these exposures, the AMPGH group uses derivative financial instruments such as cross-currency and interest-rate swaps, forward rate agreements, futures, options and foreign currency contracts. Derivative financial instruments are also used to gain exposure to various markets for asset and liability management purposes.

Derivatives are initially recognised at fair value exclusive of any transactions costs on the date on which a derivative contract is entered into and are subsequently remeasured to their fair value at the end of each reporting period. All derivatives are recognised as assets when their fair value is positive and as liabilities when their fair value is negative.

The method of recognising the movement in fair value depends on whether the derivative is designated as a hedging instrument and, if so, the nature of the item being hedged. The AMPGH group designates a hedge as either:

- a hedge of the fair value of recognised assets or liabilities or a firm commitment (fair value hedge)
- a hedge of highly probable forecast transactions (cash flow hedge), or
- a hedge of a net investment in a foreign operation (net investment hedge).

Notes to the financial statements

for the year ended 31 December 2012

1. Basis of preparation and summary of significant accounting policies (continued)

AMPGH group documents the relationship between hedging instruments and hedged items at inception of the transaction, as well as the AMPGH group's risk management and strategy for undertaking various hedge transactions. The AMPGH group also documents its assessment of whether the derivatives used in hedging transactions have been, and will continue to be, highly effective in offsetting changes in fair values or cash flows of hedged items. This assessment is carried out both at hedge inception and on an ongoing basis.

Accounting for hedges

(i) Fair value hedges:

- changes in the fair value of derivatives that are designated and qualify as fair value hedges are recorded in the Income statement together with any changes in the fair value of the hedged asset or liability that are attributable to the hedged risk, and
- if a hedge no longer meets the criteria for hedge accounting, the adjustment to the carrying amount of a hedged item, for which the effective interest method is used, is amortised to the Income statement over the period to maturity.

(ii) Cash flow hedges:

- the effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedges is recognised in equity in the Cash flow hedge reserve. The balance of the Cash flow hedge reserve in relation to each particular hedge is transferred to the Income statement in the period when the hedged item affects profit or loss
- the gain or loss relating to any ineffective portion of a hedge is recognised immediately in the Income statement
- hedge accounting is discontinued when a hedging instrument expires or is sold or terminated, or when a hedge no longer meets the criteria for hedge accounting. The cumulative gain or loss existing in equity at that time remains in equity and is recognised when the forecast transaction is ultimately recognised in the Income statement, and
- when a forecast transaction is no longer expected to occur, the cumulative gain or loss that was reported in equity is immediately transferred to the Income statement.

(iii) Net investment hedges:

- hedges of a net investment in a foreign operation, including a hedge of a monetary item that is accounted for as part of the net investment, are accounted for in a similar way to cash flow hedges. Gains and losses on the hedging instrument relating to the effective portion of the hedge are recognised (including related tax impacts) in the Hedge of net investment reserve, while any gains or losses relating to the ineffective portion of the hedge are recognised in profit or loss. On disposal of the foreign operation, the cumulative value of any such gains or losses recognised directly in equity is transferred to the Income statement.

Derivatives that do not qualify for hedge accounting

Certain derivative financial instruments do not qualify for hedge accounting. Changes in the fair value of any derivative financial instrument that does not qualify for hedge accounting are recognised in the Income statement in the period in which they arise.

Fair value estimation

The fair value of financial instruments traded in active markets (such as publicly traded derivatives) is based on quoted market prices at the reporting date. The quoted market price for financial assets is the current bid price; the quoted market price for financial liabilities is the current offer price.

The fair value of financial instruments not traded in an active market (for example, over-the-counter derivatives) is determined using valuation techniques. Valuation techniques include net present value techniques, option pricing models, discounted cash flow methods and comparison to quoted market prices or dealer quotes for similar instruments.

(r) Recognition and de-recognition of financial assets and liabilities

Financial assets and financial liabilities are recognised at the date the AMPGH group becomes a party to the contractual provisions of the instrument. Financial assets are derecognised when the contractual rights to the cash flows from the financial assets expire, or are transferred. A transfer occurs when substantially all the risks and rewards of ownership of the financial asset are passed to an unrelated third party. Financial liabilities are derecognised when the obligation specified in the contract is discharged, cancelled or expires.

(s) Life insurance contract liabilities

The financial reporting methodology used to determine the fair value of life insurance contract liabilities is referred to as margin on services (MoS).

Under MoS, the excess of premium received over claims and expenses (the margin) is recognised over the life of the contract in a manner that reflects the pattern of risk accepted from the policyholder (the service). The planned release of this margin is included in the movement in life insurance contract liabilities recognised in the Income statement.

Life insurance contract liabilities are usually determined using a projection method, whereby estimates of policy cash flows (premiums, benefits, expenses and profit margins to be released in future periods) are projected using best-estimate assumptions about the future. The liability is calculated as the net present value of these projected cash flows. When the benefits under a life insurance contract are linked to the assets backing it, the discount rate applied is based on the expected future earnings rate of those assets. Where the benefits are not linked to the performance of the backing assets, a risk-free discount rate is used. The risk-free discount rate is based on the zero coupon government bond rate and a liquidity margin, which depends on the nature, structure and terms of the contract liabilities.

An accumulation method may be used if it produces results that are not materially different from those produced by a projection method. A modified accumulation method is used for some discretionary participating business, where the life insurance liability is the accumulation of amounts invested by policyholders, less fees specified in the policy, plus investment earnings and vested benefits, adjusted to allow for the fact that crediting rates are determined by reference to investment income over a period of greater than one year. The accumulation method may be adjusted to the extent that acquisition expenses are to be recovered from future margins between fees and expenses.

Notes to the financial statements

for the year ended 31 December 2012

1. Basis of preparation and summary of significant accounting policies (continued)

Allocation of operating profit and unvested policyholder benefits

The operating profit arising from discretionary participating contracts is allocated between shareholders and participating policyholders by applying the MoS principles in accordance with the *Life Insurance Act 1995 (Life Act)* and, for NMLA, the Memorandum of Demutualisation.

Once profit is allocated to participating policyholders it can only be distributed to these policyholders. Any distribution of this profit to shareholders is only allowed for overseas business with specific approval of the regulators.

Profit allocated to participating policyholders is recognised in the Income statement as an increase in policy liabilities. Both the element of this profit that has not yet been allocated to specific policyholders (i.e. unvested) and that which has been allocated to specific policyholders by way of bonus distributions (i.e. vested) are included within life insurance contract liabilities.

Bonus distributions to participating policyholders are merely a change in the nature of the liability from unvested to vested and, as such, do not alter the amount of profit attributable to shareholders.

The principles of allocation of the profit arising from discretionary participating business are as follows:

- (i) Investment income (net of tax and investment expenses) on retained earnings in respect of discretionary participating business is allocated between policyholders and shareholders in proportion to the balances of policyholders' and shareholders' retained earnings. This proportion is, mostly, 80 per cent policyholders and 20 per cent shareholders.
- (ii) Other MoS profits arising from discretionary participating business are allocated 80 per cent to policyholders and 20 per cent to shareholders, with the following exceptions:
 - the profit arising from New Zealand corporate superannuation business is apportioned such that shareholders are allocated 15 per cent of the profit allocated to policyholders
 - the profit arising in respect of Preservation Superannuation Account business is allocated 92.5 per cent to policyholders and 7.5 per cent to shareholders
 - the profits arising from NMLA's discretionary participating investment account business where 100 per cent of investment profit is allocated to policyholders and 100 per cent of any other profit or loss is allocated to shareholders, with the overriding provision being that at least 80 per cent of any profit and not more than 80 per cent of any loss be allocated to policyholders' retained profits of the relevant statutory fund
 - the underwriting profit arising in respect of NMLA's Participating Business Super Risk business is allocated 90 per cent to policyholders and 10 per cent to shareholders,
 - for AMP Life, additional tax on taxable income to shareholders in respect of Australian superannuation business is allocated to shareholders only.
- (iii) All profits arising from non-participating business, including net investment returns on shareholder capital and retained earnings in life entities' statutory funds (excluding retained earnings dealt with in (i) above) are allocated to shareholders.

Allocation of expenses within the life insurance entities' statutory funds

All operating expenses relating to the life insurance contract and investment contract activities are apportioned between acquisition, maintenance and investment management expenses. Expenses which are directly attributable to an individual life insurance contract or investment contract or product are allocated directly to a particular expense category, fund, class of business and product line as appropriate.

Where expenses are not directly attributable, they are appropriately apportioned, according to detailed expense analysis, with due regard for the objective in incurring that expense and the outcome achieved. The apportionment basis has been made in accordance with Actuarial Standards and on an equitable basis to the different classes of business in accordance with the *Life Act*.

The costs apportioned to life insurance contracts are included in the determination of margin described above.

Investment management expenses of the life statutory funds are classified as operating expenses. See note 1(aa).

(t) Investment contract liabilities

An investment contract consists of a financial instrument and an investment management services element, both of which are measured at fair value. With the exception of fixed retirement-income policies, the resulting liability to policyholders is closely linked to the performance and value of the assets (after tax) that back those liabilities. The fair value of such liabilities is therefore the same as the fair value of those assets (after tax charged to the policyholders) except where accounting standards prevent those assets from being measured at fair value.

For fixed retirement-income policies, the financial instrument element of the liability is the fair value of the fixed retirement-income payments, being their net present value using a fair value discount rate. The fair value of the associated management services element is the net present value, using a fair value discount rate, of all expenses associated with the provision of services and any profit margins thereon.

(u) Contributed equity

Issued capital

Issued capital in respect of ordinary shares is recognised as the fair value of consideration received by the parent entity. Incremental costs directly attributable to the issue of certain new shares are recognised in equity as a deduction, net of tax, from the proceeds.

Notes to the financial statements

for the year ended 31 December 2012

1. Basis of preparation and summary of significant accounting policies (continued)

(v) Foreign currency transactions

Functional and presentation currency

The consolidated financial report is presented in Australian dollars (the presentation currency). Items included in the financial statements for each of the AMPGH group entities are measured using the currency of the primary economic environment in which the entity operates (the functional currency). The functional currency of the parent entity is Australian dollars.

Transactions and balances

Income and expense items denominated in a currency other than the functional currency are translated at the spot exchange rate at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated at the rate of exchange ruling at the reporting date, with exchange gains and losses recognised in the Income statement.

Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined.

Translation of controlled entities

Where the functional currency of a controlled entity is not the presentation currency, the transactions and balances of that entity are translated as follows:

- income and expenses are translated at average exchange rates, unless this is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates. In this case, income and expenses are translated at the dates of the transactions
- assets and liabilities are translated at the closing rate at the reporting date
- all resulting exchange differences are recognised as a separate component of equity in the foreign currency translation reserve.

When a foreign operation is sold, the cumulative amount in the foreign currency translation reserve relating to that operation is recognised in the Income statement as part of the gain or loss on sale. If a portion of the operation is sold, the proportionate share of the cumulative amount is recognised.

(w) Insurance premium and related revenue

Life insurance contracts

Life insurance contract premiums are separated into their revenue and deposit components. Premium amounts earned by bearing insurance risks are recognised as revenue. Other premium amounts received, which are in the nature of deposits, are recognised as an increase in life insurance contract liabilities.

Premiums with no due date or fixed amount are recognised on a cash-received basis. Premiums with a regular due date are recognised on an accruals basis. Unpaid premiums are only recognised during the days of grace or where secured by the surrender value of the life insurance contract and are reported as outstanding premiums and classified as receivables in the Statement of financial position.

Investment contracts

There is no premium revenue in respect of investment contracts. Amounts received from policyholders in respect of investment contracts comprise:

- origination fees, advice fees and ongoing investment management fees. See note 1(x)
- amounts credited directly to investment contract liabilities. See note 1(t).

(x) Fee and other revenue

Fees are charged to customers in connection with investment contracts and other financial services contracts. Revenue is recognised as services are provided. In some cases, services are provided at the inception of the contract, while other services are performed over the life of the contract.

An investment contract consists of a financial instrument and an investment-management services element. The payment by the policyholder includes the amount to fund the financial instrument and a fee for the origination of the contract. In many cases, that origination fee is based on amounts paid to financial planners for providing initial advice. The financial instrument is classified as an investment contract and is measured at fair value. See note 1(t).

The revenue that can be attributed to the origination service is recognised at inception. Any amounts paid to financial planners is also recognised as an expense at that time. See note 1(aa).

Fees for ongoing investment management services and other services provided are charged on a regular basis, usually daily, and are recognised as the service is provided.

Notes to the financial statements

for the year ended 31 December 2012

1. Basis of preparation and summary of significant accounting policies (continued)

Fees charged for performing a significant act in relation to funds managed by the AMPGH group are recognised as revenue when that act has been completed.

(y) Investment gains or losses

Dividend and interest income is recognised in the Income statement on an accruals basis when the AMPGH group obtains control of the right to receive the revenue.

Net realised and unrealised gains and losses include realised gains and losses being the change in value between the previously reported value and the amount received on sale of the asset, and unrealised gains and losses being changes in the fair value of financial assets and investment property recognised in the period.

Rents raised are on terms in accordance with individual leases. Certain tenant allowances that are classified as lease incentives such as rent-free periods, fit-outs and upfront payments are capitalised and amortised over the term of the lease. The aggregate cost of incentives is recognised as a reduction to revenue from rent over the lease term.

(z) Insurance claims and related expense

Life insurance contracts

Life insurance contract claims are separated into their expense and withdrawal components. The component that relates to the bearing of risks is treated as an expense. Other claim amounts, which are in the nature of withdrawals, are recognised as a decrease in life insurance contract liabilities.

Claims are recognised when a liability to a policyholder under a life insurance contract has been established or upon notification of the insured event, depending on the type of claim.

Investment contracts

There is no claims expense in respect of investment contracts. Amounts paid to policyholders in respect of investment contracts are withdrawals and are recognised as a decrease in investment contract liabilities. See note 1(t).

(aa) Operating expenses

All operating expenses, other than those allocated to life insurance contracts, see note 1(s), are expensed as incurred.

Expenses of controlled entities of the AMP life insurance entities' statutory funds represent the business costs of those entities and are consolidated into the results of the AMPGH group.

The majority of investment contracts issued result in payments to external service and advice providers. Where the amount paid equates to a fee charged to policyholders for the provision of advice, the amount is expensed either at inception or over the period of the contract consistent with the basis for recognising the fee revenue on the respective contracts. See note 1(t).

Operating lease payments

Operating lease payments are recognised as an expense in the Income statement on a straight-line basis over the lease term or other systematic basis representative of the patterns of the benefits obtained. Operating incentives are recognised as a liability when received and subsequently reduced by allocating lease payments between rental expense and reduction of the liability.

(bb) Finance costs

Finance costs include:

- (i) Borrowing costs:
 - interest on bank overdrafts, borrowings and subordinated debt, and
 - amortisation of discounts or premiums related to borrowings.
- (ii) Exchange differences arising from foreign currency borrowings to the extent that they are regarded as an adjustment to interest costs
- (iii) Changes in the fair value of derivative hedges together with any change in the fair value of the hedged asset or liabilities that are designated and qualify as fair value hedges, foreign exchange gains and losses and other financing related amounts. The accounting policy for derivatives is set out in note 1(q).

Borrowing costs are recognised as expenses when incurred.

(cc) Share-based payments

The AMPGH group issues performance rights, restricted shares and other equity instruments to employees as a form of equity-settled share-based compensation. Equity-settled share-based compensation to employees is considered to be an expense in respect of the services received and is recognised in the Income statement over the vesting period of the instrument with a corresponding amount in the share-based payment reserve within equity.

The expense is based on the fair value of each grant, measured at the date of the grant. For performance rights and similar instruments the fair value is determined by an external valuer. The fair value calculation takes into consideration a number of factors, including the likelihood of achieving market-based vesting conditions such as total shareholder return. The fair value determined at grant date is not altered over the vesting period. Non-market vesting conditions are included in assumptions about the number of instruments that are expected to vest. At each reporting date, the AMPGH group reviews its estimates of the number of instruments that are expected to vest. Any changes to the original estimates are recognised in the Income statement and the share-based payment reserve, over the remaining vesting period.

Where the terms of an equity-settled share-based payment are modified and the expense increases as a result of the modification, the increase is recognised over the remaining vesting period. When a modification reduces the expense, there is no adjustment and the pre-modification cost continues to be recognised.

Notes to the financial statements

for the year ended 31 December 2012

1. Basis of preparation and summary of significant accounting policies (continued)

Expenses for awards that do not ultimately vest are reversed in the period in which the instrument lapses, except for awards where vesting is conditional upon a market condition, in which case no reversal is recognised.

When instruments vest, shares are purchased on-market and transferred to the employee. The cost of the purchase is recognised in the share-based payments reserve.

(dd) Superannuation funds

The AMPGH group operates superannuation funds that provide benefits for employees and their dependants on resignation, retirement, disability or death of the employee. The funds have both defined contribution and defined benefit sections - refer to note 25 for further information on the funds.

The contributions paid and payable by AMPGH group to defined contributions funds are recognised in the Income statement as an operating expense when they fall due. Prepaid contributions are recognised as an asset to the extent that a cash refund or a reduction in the future payments is available.

For the defined benefit sections of superannuation funds operated by the AMPGH group, the AMPGH group recognises the net deficit or surplus position of each fund in the Statement of financial position as defined by AASB 119 *Employee Benefits*. This does not represent an assessment of the funds' funding positions. The deficit or surplus is measured as the difference between the fair value of the funds' assets and the discounted defined benefit obligations of the funds, using discount rates determined with reference to market yields at the end of the reporting period on high quality corporate bonds or, in countries where there is no deep market in such bonds, using market yields at the end of the period on government bonds. The defined benefit obligation is calculated annually, with half-yearly reviews, by independent actuaries.

After taking into account any contributions paid into the defined benefit funds during the period, movements in the net surplus or deficit of each fund, except actuarial gains and losses, are recognised in the Income statement. Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions over the period are recognised (net of tax), directly in Other comprehensive income.

Contributions paid into defined benefit funds are recognised as reductions in the deficit.

(ee) Disposal groups held for sale

A disposal group is a group of assets to be disposed of together as a group in a single transaction, and liabilities directly associated with those assets that will be transferred in the transaction. Disposal groups are classified as held for sale if their carrying amounts will be recovered principally through a sale transaction rather than through continuing use. The criteria for held for sale classification is regarded as met only when the sale is highly probable, the disposal group is available for immediate sale in its present condition, management is committed to a plan to sell the group and a sale is expected to be completed within a year.

Disposal groups classified as held for sale are measured at the lower of their carrying amount and fair value less costs to sell. Assets and liabilities of disposal groups are shown separately from other assets and liabilities in the Statement of financial position.

Notes to the financial statements

for the year ended 31 December 2012

2. Significant accounting judgements, estimates and assumptions

The making of judgements, estimates and assumptions is a necessary part of the financial reporting process and these judgements, estimates and assumptions can have a significant effect on the reported amounts in the financial statements. Estimates and assumptions are determined based on information available to management at the time of preparing the financial report and actual results may differ from these estimates and assumptions. Had different estimates and assumptions been adopted, this may have had a significant impact on the financial statements. Significant accounting judgements, estimates and assumptions are re-evaluated at each reporting period in the light of historical experience and changes to reasonable expectations of future events. Significant accounting judgements, estimates and assumptions include but are not limited to:

(a) Consolidation

Entities are included within the consolidated financial statements of the AMPGH group where AMP Group Holdings Limited has control of these entities, being the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities. Judgement is applied by management in assessing whether control exists, and in particular whether the rights held by AMP Group Holdings Limited amount to being the power to govern the financial and operating policies of those entities and whether AMP Group Holdings Limited is able to use such power to obtain benefits from the activities of the entities.

(b) Fair value of investments in financial assets

The AMPGH group measures investments in financial assets, other than loans and advances to advisers, at fair value through profit or loss. Where available, quoted market prices for the same or similar instruments are used to determine fair value. Where there is no market price available for an instrument, a valuation technique is used. Management applies judgement in selecting valuation techniques and setting valuation assumptions and inputs. Further detail on the determination of fair value of financial instruments is set out in note 10.

(c) Fair values of investment properties and owner-occupied property

The AMPGH group measures investment properties at fair value through profit or loss. Owner-occupied property is measured at fair value at last valuation date less subsequent depreciation. The valuation of investment properties and owner-occupied property requires judgement to be applied in selecting appropriate valuation techniques and setting valuation assumptions. The AMPGH group engages independent registered valuers to value each of its investment properties on a rolling annual basis. Further detail on the determination of fair values of investment properties is set out in note 11.

(d) Acquired intangible assets

Subject to some exceptions, accounting standards require the assets and liabilities of businesses acquired through a business combination to be measured at their acquisition date fair values. Management apply judgement in selecting valuation techniques and setting valuation assumptions to determine the acquisition date fair values and to estimate the useful lives of these assets. Note 13 provides details of intangibles acquired through business combinations during the period.

Accounting standards require management to assess, at each reporting period, whether there are any indicators of impairment in relation to the carrying value of intangible assets. Where an impairment indicator is identified, and at least annually for assets with indefinite useful lives, the recoverable amount of the asset must be determined and compared to the carrying amount.

Judgement is applied by management in assessing whether there are any impairment indicators and, where required, determining the recoverable amount. For further details on impairment of intangibles, refer to note 13.

(e) Goodwill

Goodwill is required to be allocated to cash generating units and tested for impairment on an annual basis. Management apply judgement in determining cash generating units and allocating the goodwill arising from business combinations to these cash generating units. Impairment is assessed annually by determining the recoverable amount of each cash generating unit which has a goodwill balance. Management applies judgement in selecting valuation techniques and setting valuation assumptions to determine the recoverable amount. Note 13 sets out further information on the impairment testing of goodwill.

(f) Tax

The AMPGH group is subject to taxes in Australia and other jurisdictions where it has operations. The application of tax law to the specific circumstances and transactions of the AMPGH group requires the exercise of judgement by management. The tax treatments adopted by management in preparing the financial statements may be impacted by changes in legislation and interpretations or be subject to challenge by tax authorities.

Judgement is also applied by management in determining the extent to which the recovery of carried forward tax losses is probable for the purpose of meeting the criteria for recognition as deferred tax assets. Note 7 sets out information on carried forward tax losses for which a deferred tax asset has not been recognised.

(g) Provisions

A provision is recognised for items where the AMPGH group has a present obligation arising from a past event, it is probable that an outflow of economic resources will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. The provision is measured as the best estimate of the expenditure required to settle the present obligation. Management apply judgement in assessing whether a particular item satisfies the above criteria and in determining the best estimate. Note 15 sets out further information on provisions.

(h) Insurance contract liabilities

The measurement of insurance contract liabilities is determined using the margin on services (MoS) methodology. The determination of the liability amounts involves judgement in selecting the valuation methods and profit carriers for each type of business and setting valuation assumptions. The determination is subjective and relatively small changes in assumptions may have a significant impact on the reported profit. The Board of each of the life entities is responsible for these judgements and assumptions, after taking advice from the Appointed Actuary. Further detail on the determination of insurance contract liabilities is set out in note 20.

Notes to the financial statements

for the year ended 31 December 2012

2. Significant accounting judgements, estimates and assumptions (continued)

(i) Investment contract liabilities

Investment contract liabilities are measured at fair value. For the majority of contracts, the fair value is determined based on published unit prices and the fair value of backing assets, and does not generally require the exercise of judgement. For fixed income products and the North capital guarantee, fair value is determined using valuation models. Judgement is applied in selecting the valuation model and setting the valuation assumptions. Further details on investment contract liabilities are set out in note 21.

(j) Defined benefit plan liabilities

The defined benefit plan liabilities of the AMPGH group is measured as the difference, for each fund, of the fair value of the fund's assets and the actuarially determined present value of the obligation to fund members. AASB 119 *Employee Benefits* requires defined benefit plan liabilities to be measured using discount rates determined with reference to market yields at the end of the reporting period or high quality corporate bonds or in countries where there is no deep market in such bonds, using market yields on government bonds. Judgement is applied in assessing whether there is a deep market in high quality corporate bonds and in the selection of government bonds used to determine the yield.

The determination of the fair value of the fund's assets is also subject to the other judgements, estimates and assumptions discussed at (b) above. The calculation of the obligation to fund members requires judgement to be applied in the setting of actuarial assumptions. Further detail on the determination of defined benefit plan liabilities is set out in note 25.

Notes to the financial statements

for the year ended 31 December 2012

3. Information relating to the parent entity

	Parent	
	2012	2011
	\$m	\$m
Assets and Liabilities		
Current assets	830	830
Total assets	7,936	7,936
Current liabilities	46	571
Total liabilities	46	571
Shareholders' equity		
Issued capital	6,926	6,926
Retained earnings	964	439
Total Shareholders' equity	7,890	7,365
Profit	821	281
Total comprehensive income	821	281

Financial support provided by AMP Group Holdings Limited to AMP Bank Limited

AMP Group Holdings Limited has provided an unconditional and irrevocable guarantee in favour of creditors of AMP Bank Limited which is a wholly owned controlled entity of AMP Limited but held external to the AMPGH group. AMP Bank Limited is able to pay its debts as and when they fall due and there is no present liability to AMP Group Holdings Limited under the guarantee in respect of AMP Bank Limited.

Investments in controlled entities by AMP Group Holdings Limited

Investments by AMP Group Holdings Limited in controlled entities of \$7,106m (FY11: \$7,106m) are measured at cost less any accumulated impairment losses.

Notes to the financial statements

for the year ended 31 December 2012

4. Income

	Consolidated	
	2012	2011
	\$m	\$m
(a) Life insurance premium and related revenue		
Life insurance contract premium revenue	2,105	1,786
Reinsurance recoveries	113	91
Total life insurance premium and related revenue	2,218	1,877
(b) Fee revenue		
Investment management and origination fees	1,745	1,507
Financial advisory fees		
- related parties	41	10
- other entities	482	433
Service fees		
- related parties	28	25
- other entities	36	7
Total fee revenue	2,332	1,982
(c) Other revenue		
Defined benefit plan income	7	2
Other revenue ¹		
- related parties	1	1
- parent entity	-	2
- other entities	272	375
Total other revenue	280	380

1 Other revenue includes trading revenue of investment entities controlled by the AMP life entities' statutory funds which carry out business operations unrelated to the core wealth management operations of the AMPGH group.

Notes to the financial statements

for the year ended 31 December 2012

5. Investment gains and (losses)

	Consolidated	
	2012	2011
	\$m	\$m
Investment gains and (losses)		
Interest ⁽¹⁾		
- related parties	174	140
- other entities	1,551	1,764
Dividends and distributions		
- associated entities not equity accounted	231	261
- other entities	2,479	3,204
Rental income	653	676
Net realised and unrealised gains and (losses) ²	6,280	(5,315)
Other investment income	80	43
Total investment gains and (losses)³	11,448	773

1 Interest includes interest income from financial assets designated at fair value through profit or loss upon initial recognition

2 Net realised and unrealised gains and losses include net gains and losses on financial assets and financial liabilities designated at fair value through profit or loss upon initial recognition.

3 Investment gains and losses include amounts attributable to shareholders' interests, policyholders' interests in the AMP life insurance entities' statutory funds, external unitholders' interests and non-controlling interests.

Notes to the financial statements

for the year ended 31 December 2012

6. Expenses

	Consolidated	
	2012	2011
	\$m	\$m
(a) Life insurance claims and related expenses		
Life insurance contract claims and related expenses	(1,953)	(1,714)
Outwards reinsurance expense	(95)	(76)
Total life insurance claims and related expenses	(2,048)	(1,790)
(b) Operating expenses		
Commission and advisory fee-for-service expense	(1,015)	(911)
Investment management expenses	(261)	(247)
Fee and commission expenses	(1,276)	(1,158)
Wages and salaries	(924)	(854)
Contributions to defined contribution plans	(88)	(61)
Defined benefit fund expense	(2)	(9)
Share-based payments expense	(22)	(22)
Other staff costs	(71)	(137)
Staff and related expenses	(1,107)	(1,083)
Occupancy and other property related expenses	(108)	(103)
Direct property expenses ¹	(179)	(179)
Information technology and communication	(295)	(208)
Professional fees	(122)	(149)
Advertising and marketing	(38)	(47)
Travel and entertainment	(41)	(37)
Impairment of intangibles ²	(56)	(29)
Amortisation of intangibles	(218)	(163)
Depreciation of property, plant and equipment	(41)	(37)
Other expenses		
- parent entity	(12)	(13)
- other entities ⁽⁴⁾	(294)	(192)
Other operating expenses	(1,404)	(1,157)
Total operating expenses³	(3,787)	(3,398)
(c) Finance costs		
Interest expense on borrowings and subordinated debt	(284)	(344)
Other finance costs	(14)	(49)
Total finance costs	(298)	(393)

1 Direct property expenses relate to investment properties which generate rental income.

2 Impairment of intangibles includes \$40m in relation to controlled entities of life statutory funds. Further information is provided in note 13.

3 Total operating expenses include certain trading expenses of investment entities controlled by the AMP life insurance entities' statutory funds which carry out business operations unrelated to the core wealth management operations of the AMPGH group.

4 Other expenses in 2012 includes \$84m (before tax) provided for costs of implementing regulatory change.

Notes to the financial statements

for the year ended 31 December 2012

7. Income tax

	Consolidated	
	2012	2011
	\$m	\$m
(a) Analysis of income tax (expense) credit		
Current tax (expense) credit	(282)	(369)
Increase (decrease) in deferred tax assets	4	215
(Increase) decrease in deferred tax liabilities	(504)	174
Over (under) provided in previous years including amounts attributable to policyholders	97	(53)
Income tax (expense) credit	(685)	(33)

(b) Relationship between income tax expense and accounting profit

The following table provides a reconciliation of differences between prima facie tax calculated as 30 per cent of the profit before income tax for the year and the actual income tax expense recognised in the Income statement for the year. The income tax expense amount reflects the impact of both income tax attributable to shareholders as well as income tax attributable to policyholders. In respect of income tax expense attributable to shareholders, the tax rate which applies is 30 per cent in Australia and 28 per cent in New Zealand.

Income tax attributable to policyholders is based on investment income allocated to policyholders less expenses deductible against that investment income. The impact of the tax is charged against policyholder liabilities. A number of different tax rate regimes apply to policyholders. In Australia, certain classes of policyholder life insurance income and superannuation earnings are taxed at 15 per cent, and certain classes of income on some annuity business are tax-exempt. The rate applicable to New Zealand life insurance business during the year is 28 per cent.

	Consolidated	
	2012	2011
	\$m	\$m
Profit before income tax	1,336	553
Policyholder tax (expense) credit recognised as part of the change in policyholder liabilities in determining profit before tax	(561)	265
Profit before income tax excluding tax charged to policyholders	775	818
Prima facie tax at the rate of 30%	(233)	(245)
Tax effect of differences between amounts of income and expenses recognised for accounting and the amounts deductible/taxable in calculating taxable income:		
- Shareholder impact of par-business tax treatment	(22)	24
- Non-deductible expenses	(63)	(37)
- Non-taxable income	9	11
- Tax offsets and credits	82	17
- Other items	(16)	(11)
Over (under) provided in previous years after excluding amounts attributable to policyholders ¹	90	(55)
Benefit arising from previously unrecognised tax losses	19	(5)
Differences in overseas tax rate	10	3
Income tax (expense) credit attributable to shareholders	(124)	(298)
Income tax (expense) credit attributable to policyholders	(561)	265
Income tax (expense) credit per Income statement	(685)	(33)

¹ The over provision in prior years reported in 2012 mainly relates to the release of provisions previously held against the tax treatment of amounts for which additional evidence has been obtained and analysis performed during the period supporting the validity of the original tax treatment. The under provision in 2011 mainly relates to the reassessment of deductions previously recognised in respect of managed funds.

Notes to the financial statements

for the year ended 31 December 2012

7. Income tax (continued)

	Consolidated	
	2012	2011
	\$m	\$m
(c) Analysis of deferred tax assets		
Expenses deductible and income recognisable in future years	330	342
Unrealised movements on borrowings and derivatives	29	21
Unrealised investment losses	100	273
Losses available for offset against future taxable income	563	265
Other	51	57
Total deferred tax assets	1,073	958
(d) Analysis of deferred tax liabilities		
Unrealised investment gains	770	274
Unrealised movements on borrowings and derivatives	65	35
Other	532	581
Total deferred tax liabilities	1,367	890
(e) Amounts recognised directly in equity		
Deferred income tax (expense) related to items taken directly to equity during the current period	(54)	54
(f) Unused tax losses and deductible temporary differences not recognised		
Revenue losses	11	12
Capital losses	77	83

Notes to the financial statements

for the year ended 31 December 2012

8. Receivables

	Consolidated	
	2012	2011
	\$m	\$m
Investment income receivable		
- related parties	10	13
- other entities	107	180
Investment sales and margin accounts receivable	656	689
Life insurance contract premiums receivable	369	355
Reinsurance and other recoveries receivable	29	11
Reinsurers' share of life insurance contract liabilities	530	477
Trade debtors	226	309
Other receivables		
- parent	13	15
- parent entity tax related amount	21	269
- related parties	4	4
- other entities	122	182
Total receivables¹	2,087	2,504

1 \$464m (2011: \$467m) of total consolidated receivables is expected to be recovered more than 12 months from reporting date.

Notes to the financial statements

for the year ended 31 December 2012

9. Inventories and other assets

	Consolidated	
	2012	2011
	\$m	\$m
Inventories ¹	145	202
Prepayments	52	71
Other assets ²	3	3
Total inventories and other assets³	200	276

- Inventories include inventories and development properties of investment entities controlled by the life entities' statutory funds which carry out business operations unrelated to the core wealth management operations of the AMPGH group. Inventories also include financial planning client servicing rights held for sale in the ordinary course of business. AMPGH group has arrangements in place with certain financial planning advisers whereby AMPGH group is required, subject to the adviser meeting certain conditions, to pay a benefit to those advisers on surrender of the client servicing rights. The benefit paid under these arrangements is calculated based on value metrics attributable to the client register at the valuation date. AMPGH group has the right to change the multiples used to determine the benefit paid (subject to a notice period). In some cases, the arrangements can be changed without notice should legislation, economic or product changes render them inappropriate. In the normal course of business, AMPGH group seeks to on-sell the client servicing rights to other financial planning advisers and accordingly any client servicing rights acquired under these arrangements are classified as inventory.
- Other assets are assets of investment entities controlled by the life entities' statutory funds which carry out business operations unrelated to the core wealth management operations of the AMPGH group.
- \$93m of inventories and other assets is expected to be recovered more than 12 months from the reporting date. The basis for determining this estimate has changed from the prior year. Had the revised basis been applied in the prior year, the expected amount to be recovered more than 12 months from the reporting date for 2011 would have been \$102m.

Notes to the financial statements

for the year ended 31 December 2012

10. Investments in financial assets and other financial liabilities

	Consolidated	
	2012	2011
	\$m	\$m
Investments in financial assets measured at fair value through profit or loss¹		
Equity securities and listed managed investment schemes	37,350	32,388
Debt securities ²	30,796	29,086
Investments in unlisted managed investment schemes	15,305	12,793
Derivative financial assets	2,130	2,239
Other financial assets ³	145	179
Total investments in financial assets measured at fair value through profit or loss	85,726	76,685
Investments in financial assets measured at amortised cost		
Loans and advances	12	18
Debt securities - held to maturity - related parties	3	112
Total investments in financial assets measured at amortised cost	15	130
Other financial liabilities		
Derivative financial liabilities	1,153	1,045
Collateral deposits held ⁴	1,054	1,449
Total other financial liabilities	2,207	2,494

- 1 Investments measured at fair value through profit or loss are mainly assets of the life entities' statutory funds and controlled entities of the life entities' statutory funds.
- 2 Included within debt securities are assets held to back the liability for collateral deposits held in respect of debt security repurchase arrangements entered into by the life entities' statutory funds and the controlled entities of the life entities' statutory funds.
- 3 Other financial assets include investments of the life entities' statutory funds and controlled entities of the life entities' statutory funds.
- 4 Collateral deposits held represents the obligation to repay collateral held in respect of debt security repurchase arrangements entered into by the life entities' statutory funds and the controlled entities of the life entities' statutory funds.

Notes to the financial statements

for the year ended 31 December 2012

11. Investment property

	Consolidated	
	2012	2011
	\$m	\$m
Investment property		
Directly held	6,508	7,424
Total investment property	6,508	7,424
Movements in investment property		
Balance at the beginning of the year	7,424	7,122
Additions - through direct acquisitions	465	-
Additions - subsequent expenditure recognised in carrying amount	104	85
Acquisitions (disposal) through business combinations	(793)	11
Disposals	(766)	(21)
Net gains (losses) from fair value adjustments	70	176
Foreign currency exchange differences	4	2
Transfer from inventories	-	49
Balance at the end of the year¹	6,508	7,424

1 Investment property of \$3,066m (2011: \$3,701m) held by controlled entities of the life entities' statutory funds has been provided as security against borrowings of these controlled entities of the life entities' statutory funds.

Valuation of investment property

Investment property is measured at fair value at each reporting date. Fair value represents the amount at which the assets could be exchanged between a knowledgeable willing buyer and a knowledgeable willing seller in an arm's length transaction.

Fair values of the AMPGH group's properties are determined by independent registered valuers who have appropriate registered professional qualifications and recent experience in the location and category of the property being valued.

The fair value appraisals are obtained on a rolling annual basis. The valuation schedule may be altered when a property is either undergoing or being appraised for redevelopment, refurbishment or sale, or is experiencing other changes in assets or tenant profiles which may significantly impact value: or when there have been significant changes in the property market and broader economy such as updates to comparable property sales which may have an impact on the individual asset values. The carrying value of each investment property is assessed at reporting date to ensure there has been no material change to the fair value since the valuation date.

The valuers apply 'comparable sales analysis' and the 'capitalised income approach' by reference to annual net market income, comparable capitalisation rates and other property-specific adjustments as well as discounted cash flow analysis where the expected net cash flows are discounted to their present value using a market determined risk adjusted discount rate. The fair value of investment property does not reflect future capital expenditure that will improve or enhance the property.

	Consolidated	
	2012	2011
Primary assumptions used in valuing investment property		
Capitalisation rates	6.00%-10.00%	6.00%-9.75%
Market determined, risk adjusted discount rate	8.75%-11.00%	9.00%-10.50%

Notes to the financial statements

for the year ended 31 December 2012

12. Property, plant and equipment

	Owner-occupied property ¹	Leasehold improvements	Plant & equipment ²	Total
2012	\$m	\$m	\$m	\$m
Property, plant and equipment				
Gross carrying amount	321	98	313	732
Less: accumulated depreciation and impairment losses	-	(83)	(181)	(264)
Property, plant and equipment at written down value	321	15	132	468
Movements in property, plant and equipment				
Balance at the beginning of the year	311	14	154	479
Additions				
- through direct acquisitions	-	10	26	36
- subsequent expenditure recognised in carrying amount	2	-	-	2
Disposals through business combinations	-	(1)	(8)	(9)
Increases(decreases) from revaluations recognised directly in equity	12	-	-	12
Depreciation expense	(4)	(9)	(28)	(41)
Transfer to disposal group	-	-	(15)	(15)
Other movements	-	1	3	4
Balance at the end of the year	321	15	132	468
2011				
Property, plant and equipment				
Gross carrying amount	311	74	322	707
Less: accumulated depreciation and impairment losses	-	(60)	(168)	(228)
Property, plant and equipment at written down value	311	14	154	479
Movements in property, plant and equipment				
Balance at the beginning of the year	301	15	136	452
Additions				
- through direct acquisitions	-	5	24	29
- subsequent expenditure recognised in carrying amount	4	-	-	4
Acquisitions through business combinations	-	-	22	22
Increases(decreases) from revaluations recognised directly in equity	9	-	-	9
Depreciation expense	(3)	(6)	(28)	(37)
Balance at the end of the year	311	14	154	479

1 Owner-occupied property is measured at fair value; had the asset been measured at historic cost the amortised carrying value would have been \$198m (2011: \$200m).

2 Plant and equipment includes operating assets of investment entities controlled by the life entities' statutory funds which carry out business operations unrelated to the core wealth management operations of the AMPGH group.

Notes to the financial statements

for the year ended 31 December 2012

13. Intangibles

	Goodwill ¹	Capital- ised costs	Manag- ement rights	Value of in-force business	Distrib- ution networks	Other intangibles	Total
2012	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Intangibles							
Gross carrying amount	2,888	691	16	1,191	173	139	5,098
Less: accumulated amortisation and/or impairment losses	(144)	(462)	(15)	(180)	(30)	(92)	(923)
Intangibles at written down value	2,744	229	1	1,011	143	47	4,175
Movements in intangibles							
Balance at the beginning of the year	2,815	171	15	1,114	128	104	4,347
Additions (reductions) through acquisitions (disposal) of controlled entities ²	23	-	-	-	13	-	36
Additions through separate acquisition	-	-	-	-	27	-	27
Additions through internal development	-	120	-	-	-	-	120
Disposals	-	-	-	-	-	(3)	(3)
Transferred to disposal groups	(54)	-	-	-	-	(19)	(73)
Amortisation expense ³	-	(60)	-	(103)	(20)	(35)	(218)
Impairment losses ⁴	(40)	(2)	(14)	-	-	-	(56)
Other movements	-	-	-	-	(5)	-	(5)
Balance at the end of the year	2,744	229	1	1,011	143	47	4,175
2011							
Intangibles							
Gross carrying amount	2,919	571	16	1,191	138	161	4,996
Less: accumulated amortisation and/or impairment losses	(104)	(400)	(1)	(77)	(10)	(57)	(649)
Intangibles at written down value	2,815	171	15	1,114	128	104	4,347
Movements in intangibles							
Balance at the beginning of the year	702	162	20	-	-	35	919
Additions (reductions) through acquisitions (disposal) of controlled entities and other businesses ²	2,140	-	-	1,191	95	94	3,520
Additions through separate acquisition	2	-	-	-	43	1	46
Additions through internal development	-	61	-	-	-	-	61
Disposals	-	-	(5)	-	-	-	(5)
Amortisation expense ³	-	(50)	-	(77)	(10)	(26)	(163)
Impairment losses ⁴	(29)	-	-	-	-	-	(29)
Other movements	-	(2)	-	-	-	-	(2)
Balance at the end of the year	2,815	171	15	1,114	128	104	4,347

1 Total goodwill comprises amounts attributable to shareholders of \$2,682m (2011: \$2,659m) and amounts attributable to policyholders of \$62m (2011: \$156m).

2 Additions arose from the purchase of the remaining 50 per cent share of AMP Capital Brookfield Pty Limited, Cavendish Pty Limited and acquisition of distribution networks related to planner businesses. 2011 additions arose from the acquisition of AMP AAPH Limited.

3 Amortisation expense for the year is included in Operating expenses in the Income statement.

4 Impairment of goodwill relates to goodwill of controlled entities of the life entities' statutory funds, which carry out business operations unrelated to the core wealth management operations of the AMPGH group.

Notes to the financial statements

for the year ended 31 December 2012

13. Intangibles (continued)

Impairment testing of goodwill

Goodwill includes balances attributable to shareholders and balances attributable to policyholders in investment entities controlled by the AMP life insurance entities' statutory funds.

Goodwill attributable to shareholders

\$2,682m (2011: \$2,659m) of the goodwill is attributable to shareholders and arose from the acquisition of AMP AAPH Limited group in the prior year, a previous *Life Act* Part 9 transfer of life insurance business into the statutory funds of AMP Life and other business combinations where AMPGH group was the acquirer.

Each of the businesses acquired included activities conducted in the same business units already operated by AMP. Those business units are Australian Wealth Management (WM), Australian Wealth Protection (WP), Australian Mature, AMP Financial Services New Zealand and AMP Capital and those business units are identified as the cash generating units for the purpose of assessing goodwill impairment.

For the purposes of impairment testing, the amount is allocated to the cash generating units as follows:

- Australian WM - goodwill attributable: \$1,405m (2011: \$1,390m)
- Australian WP - goodwill attributable: \$668m (2011: \$668m)
- Australian Mature - goodwill attributable: \$350m (2011: \$350m)
- AMP Financial Services New Zealand - goodwill attributable \$172m (2011: \$172m)
- AMP Capital - goodwill attributable \$87m (2011: \$79m).

AMP Capital has other intangible assets of \$nil (2011: \$15m) with an indefinite useful life. There were no other intangible assets with indefinite useful lives allocated to these cash generating units.

The recoverable amount for each cash generating unit has been determined using the "fair value less costs to sell" basis. For each cash generating unit, other than AMP Capital, the recoverable amount has been determined considering a combination of the estimated embedded value plus the value of one year's new business times a multiplier. These are generally regarded as features of a Life insurance business that, when taken together, would be an estimate of fair value. Embedded value is a calculation which represents the economic value of the shareholder capital in the business and the future profits expected to emerge from the business currently in-force expressed in today's dollars.

The key assumptions applied in estimating the embedded value and value of one year's new business are: mortality, morbidity, discontinuance rates, maintenance unit costs, future rates of supportable bonus for participating business, franking credits, risk discount rates, investment returns and inflation rates. Premium and claim amounts are estimated over the expected life of the in-force policies which varies depending on the nature of the product and future maintenance. Investment expenses are based on unit costs derived from budgeted amounts for the following year and increased in future years for expected rates of inflation. Assumptions applied in this valuation are consistent with the best estimate assumptions used in calculating the policy liabilities of AMP's life insurance entities except that the value of in-force and new business calculation includes a risk discount rate. Note 1(s) and note 20 provide extensive details with respect to the assumptions, management's approach to determining the values assigned to each key assumption and their consistency with past experience and external sources of information. All relevant business is projected for the embedded value and the description of the assumptions in note 21 applies even where that business is not valued by projection methods for profit reporting. The value of in-force and new business calculation uses a risk discount rate based on the zero coupon government bond curve plus a discount margin of 3 per cent: Australia 6.3 per cent (2011: 6.7 per cent), New Zealand 6.6 per cent (2011: 6.8 per cent).

The recoverable amount for the AMP Capital cash generating unit is determined based on an observable market price.

The conclusion from the goodwill impairment testing is that there has been no impairment to the amount of the goodwill recognised and there is no reasonably possible change in key assumptions that could cause the carrying amount to exceed the recoverable amount.

Goodwill attributable to policyholders

The policyholder goodwill has arisen on acquisitions of operating subsidiaries controlled by the AMP life insurance entities' statutory funds, which carry out business operations unrelated to the core wealth management operations of the AMPGH group. The goodwill represents the future value of cash flows expected to be derived from those operating subsidiaries.

The individual goodwill components are not significant in comparison with the total carrying amount of goodwill attributable to policyholders. Impairment testing resulted in an impairment of \$40m recognised during the year ended 31 December 2012 (31 December 2011: \$29m). Of this amount, \$26m was incurred as a result of a decline in projected future cash flows in underlying operating subsidiaries controlled by the AMP life insurance entities' statutory funds. The remaining \$14m was recognised on the classification of operating subsidiaries controlled by the AMP life insurance entities' statutory funds as disposal groups held for sale which required the basis for determining the recoverable amount to be changed from "value in use" to "fair value less cost to sell."

Impairment testing of these goodwill balances is based on each asset's value in use, calculated as the present value of forecast future cash flows from those assets using discount rates of between 11.9 per cent and 15.0 per cent (2011: 12.8 per cent and 16.2 per cent).

The forecast cash flows used in the impairment testing for operating subsidiaries are based on assumptions as to the level of profitability for each business over the forecast period. Forecasts for the following 12 months have in each case been extrapolated based on terminal value growth rates of between 2.7 per cent and 4.0 per cent per annum (2011: 3.0 – 5.0 per cent per annum). The projected revenues are based on the businesses in their current condition. The assumptions do not include the effects of any future restructuring to which the entity is not yet committed or of future cash outflows by the entity that will improve or enhance the entity's performance.

At the reporting date, there is no reasonably possible change in key assumptions that could cause the carrying amount to exceed the recoverable amount.

Notes to the financial statements

for the year ended 31 December 2012

13. Intangibles (continued)

Shareholders have no direct exposure to movements in goodwill attributable to policyholders. However, due to the impact of the accounting for investments in controlled entities of the AMP life insurance entities' statutory funds (see note 1(b)), policyholder asset movements (including goodwill) can impact the net profit after tax attributable to shareholders. Any impact is temporary in nature, reversing no later than the point at which AMPGH group ceases to control the investments.

Notes to the financial statements

for the year ended 31 December 2012

14. Payables

	Consolidated	
	2012	2011
	\$m	\$m
Investment purchases and margin accounts payable	454	551
Life insurance and investment contracts in process of settlement	314	349
Accrued expenses	153	111
Interest payable	21	35
Trade creditors	100	237
Other payables		
- parent entity	623	770
- subsidiaries tax related amounts	73	-
- other entities	824	637
Total payables^{1 2}	2,562	2,690

1 Total payables include payables of investment entities controlled by the AMP life insurance entities' statutory funds which carry out business operations unrelated to the core wealth management operations of the AMPGH group.

2 \$1m (2011: \$45m) of Total payables of the AMPGH group is expected to be settled more than 12 months from the reporting date.

Notes to the financial statements

for the year ended 31 December 2012

15. Provisions

	Consolidated	
	2012	2011
	\$m	\$m
(a) Provisions		
Employee entitlements ¹	284	261
Restructuring ²	16	50
Other ³	273	239
Total provisions	573	550

	Employee entitlements ¹	Restructuring ²	Other ³	Total
	\$m	\$m	\$m	\$m
(b) Movements in provisions				
Balance at the beginning of the year	261	50	239	550
Additional provisions made during the year	404	29	169	602
Unused amounts reversed during the year	(1)	(17)	(20)	(38)
Provisions used during the year	(375)	(46)	(104)	(525)
Foreign exchange movements	2	-	(6)	(4)
Transferred to disposal group	(7)	-	(5)	(12)
Balance at the end of the year	284	16	273	573

- 1 Provisions for employee entitlements are in respect of amounts accumulated as a result of employees rendering services up to the reporting date. These entitlements include salaries, wages, bonuses, annual leave and long service leave, but exclude share-based payments. \$17m (2011: \$15m) of the consolidated balance is expected to be settled more than 12 months from the reporting date.
- 2 Restructuring provisions are recognised in respect of programs that materially change the scope of the business or the manner in which the business is conducted. nil (2011: \$4m) is expected to be settled more than 12 months from the reporting date.
- 3 Other provisions are in respect of probable outgoings on data quality and integrity projects, settlements, and various other operational provisions. \$12m (2011: \$26m) is expected to be settled more than 12 months from the reporting date.

Notes to the financial statements

for the year ended 31 December 2012

16. Borrowings

	Consolidated	
	2012	2011
	\$m	\$m
Bank overdrafts	7	4
Bank loans	520	850
Bonds and notes	1,016	1,094
Deposits	121	127
Other borrowings	55	57
Total borrowings¹	1,719	2,132

1 Total borrowings comprise amounts to fund:

- i) Corporate and other shareholder activities of AMPGH group \$701m (2011: \$593m). Of this balance \$701m (2011: \$204m) is expected to be settled more than 12 months from the reporting date
- ii) Statutory fund borrowings and borrowings within controlled entities of AMP Life are \$1,015m (2011: \$1,539m). Of this balance \$671m (2011: \$1,182m) is expected to be settled more than 12 months from the reporting date, and
- iii) AMP Capital borrowing from Mitsubishi UFJ Trust and Banking Corporation (MUTB) \$3m (2011: Nil) as part of the MUTB strategic business and capital alliance. All of this balance is expected to be settled more than 12 months from the reporting date.

Notes to the financial statements

for the year ended 31 December 2012

17. Subordinated debt

	Consolidated	
	2012	2011
	\$m	\$m
6.875% GBP Subordinated Guaranteed Bonds (maturity 2022)	67	63
Floating Rate Subordinated Unsecured Notes (first call date 2016, maturity 2021) ¹	600	599
A\$ AMP Notes (first call date 2014, maturity 2019) ²	202	199
NZ\$ AMP Notes (first call date 2014, maturity 2019) ²	92	88
Total subordinated debt³	961	949

- 1 In the event that AMPGH group does not call the subordinated debt at the first call date the note holders have the right to exchange the notes for AMP shares at a small discount to volume weighted average price at that time.
- 2 In the event that AMPGH group does not call the subordinated debt at the first call date the note holders have the right to an interest margin 150 per cent higher than that at issue.
- 3 Subordinated debt amounts are to fund corporate activities of AMPGH group. All of this balance (2011: all) is expected to be settled more than 12 months from the reporting date.

Notes to the financial statements

for the year ended 31 December 2012

18. Dividends

	Consolidated	
	2012	2011
	\$m	\$m
Dividends paid		
Dividends paid during the year (2012: 2.84 cents per share, 2011: 2.70 cents per share)	295	280
Total dividends paid	295	280

Notes to the financial statements

for the year ended 31 December 2012

19. Contributed equity

	Consolidated	
	2012	2011
	\$m	\$m
Movements in issued capital		
Balance at the beginning of the year	6,926	3,226
nil (2011: 5,212,412,502 new shares issued during the period)	-	3,700
Balance at the end of the year	6,926	6,926
Total issued capital		
10,373,884,649 (2011: 10,373,884,649) ordinary shares fully paid	6,926	6,926

Holders of ordinary shares have the right to receive dividends as declared and, in the event of the winding up of the company, to participate in the proceeds from the sale of all surplus assets in proportion to the number of and amounts paid up on shares held. Fully paid ordinary shares carry the right to one vote per share. Ordinary shares have no par value.

Notes to the financial statements

for the year ended 31 December 2012

20. Life insurance contracts

The AMPGH group's life insurance related activities are conducted through two registered life insurance companies, AMP Life Limited (AMP Life) and, from 30 March 2011, The National Mutual Life Association of Australasia Limited (NMLA).

(a) Assumptions and methodology applied in the valuation of life insurance contract liabilities

Life insurance contract liabilities, and hence the net profit from life insurance contracts, are calculated by applying the principles of margin on services (MoS). Refer to note 1(s) for a description of MoS and the methods for calculating life insurance contract liabilities.

The methods and profit carriers used to calculate life insurance contract liabilities for particular policy types are as follows:

Business type	Method	Profit carriers (for business valued using projection method)
Conventional	Projection	Bonuses
Investment account	Modified accumulation	n/a
Retail risk (lump sum)	Projection	Expected premiums
Retail risk (income benefits)	Projection	Expected claims
Group risk (lump sum)	Accumulation	n/a
Group risk (income benefits)	Accumulation	n/a
Participating allocated annuities - AMP Life	Modified accumulation	n/a
Life annuities	Projection	Annuity payments

Key assumptions used in the calculation of life insurance contract liabilities are as follows:

(i) Risk-free discount rates

Except where benefits are contractually linked to the performance of the assets held, a risk-free discount rate based on current observable, objective rates that relate to the nature, structure and term of the future obligations is used. The rates are determined as shown in the following table.

Business type	Basis ¹	31 December 2012		31 December 2011		
		Australia	New Zealand	Australia	New Zealand	
Retail risk (other than income benefit open claims)	Zero coupon government bond yield curve	2.6% - 4.4%	2.5% - 4.1%	3.2% - 4.6%	2.5% - 4.1%	
Retail risk and group risk (income benefit open claims)	Zero coupon government bond yield curve (including liquidity premium)	2.9% - 4.7%	2.8% - 4.4%	3.8% - 5.2%	2.8% - 4.4%	
Life annuities ²	Non-CPI	Zero coupon government bond yield curve (including liquidity premium)	3.0% - 4.8%	2.9% - 4.5%	3.8% - 5.1%	2.8% - 4.8%
	CPI	Commonwealth indexed bond yield curve (including liquidity premium)	0.8% - 1.8%	1.0% - 2.0%	1.5% - 2.2%	1.3%

1 The discount rates vary by duration in the range shown above.

2 Australian non-CPI annuities and all CPI annuities are AMP Life only.

Notes to the financial statements

for the year ended 31 December 2012

20. Life insurance contracts (continued)

(ii) Participating business discount rates

Where benefits are contractually linked to the performance of the assets held, as is the case for participating business, a discount rate based on the expected market return on backing assets is used. The assumed earning rates for backing assets for participating business are largely driven by long-term (e.g. 10 year) government bond yields. The 10 year government bond yields used at the relevant valuation dates are as shown below.

Assumed earning rates for each asset sector are determined by adding to the bond yield various risk premiums which reflect the relative differences in expected future earning rates for different asset sectors. For products backed by mixed portfolio assets, the assumption varies with the proportion of each asset sector backing the product. The risk premiums applicable at the valuation date are shown in the following table:

	10 year government bonds	Risk premiums				
		Local equities	International equities	Property	Fixed interest	Cash
Australia						
31 December 2012	3.3%	4.5%	3.5%	2.5%	AMP Life: 0.8% NMLA: 0.9%	(0.5%)
31 December 2011	3.7%	4.5%	3.5%	2.5%	AMP Life: 0.8% NMLA: 1.1%	(0.5%)
New Zealand						
31 December 2012	3.6%	4.5%	3.5%	2.5%	AMP Life: 0.8% NMLA: 0.0%	(0.5%)
31 December 2011	3.8%	4.5%	3.5%	2.5%	AMP Life: 0.8% NMLA: 0.0%	(0.5%)

The risk premiums for local equities include allowance for imputation credits. The risk premiums for fixed interest reflect credit ratings of the portfolio held.

The averages of the asset mixes assumed for the purpose of setting future investment assumptions for participating business at the valuation date are as shown in the table below for each life company. These asset mixes are not necessarily the same as the actual asset mix at the valuation date as they reflect long term assumptions.

		Equities	Property	Fixed interest	Cash
Australia					
31 December 2012	AMP Life	30%	11%	39%	20%
	NMLA	37%	13%	35%	15%
31 December 2011	AMP Life	30%	11%	39%	20%
	NMLA	37%	13%	35%	15%
New Zealand					
31 December 2012	AMP Life	40%	17%	37%	6%
	NMLA	48%	2%	40%	10%
31 December 2011	AMP Life	40%	17%	37%	6%
	NMLA	48%	2%	40%	10%

The asset mix in the table above includes both conventional and investment account business for AMP Life, but only conventional business for NMLA. As described in note 1(s), 100 per cent of investment profits on NMLA's investment account business are allocated to policyholders.

Where an assumption used is net of tax, the tax on investment income is allowed for at rates appropriate to the class of business and asset sector, including any allowance for imputation credits on equity income. For this purpose, the total return for each asset sector is split between income and capital gains. The actual split has varied at each valuation date as the total return has varied.

Notes to the financial statements

for the year ended 31 December 2012

20. Life insurance contracts (continued)

(iii) Future participating benefits

For participating business, the total value of future bonuses (and the associated shareholder's profit margin) included in life insurance contract liabilities is the amount supported by the value of the supporting assets, after allowing for the assumed future experience. The pattern of bonuses and shareholders' profit margin assumed to emerge in each future year depends on the assumed relationship between reversionary bonuses (or interest credits) and terminal bonuses. This relationship is set to reflect the philosophy underlying actual bonus declarations.

Actual bonus declarations are determined to reflect, over time, the investment returns of the particular fund and other factors in the emerging experience and management of the business. These factors include:

- allowance for an appropriate degree of benefit smoothing
- reasonable expectations of policyholders
- equity between generations of policyholders applied across different classes and types of business
- ongoing capital adequacy.

Given the many factors involved, the range of bonus structures and rates for participating business is extremely diverse.

Typical supportable bonus rates on major product lines are as follows (31 December 2011 in parenthesis).

Reversionary bonus		Bonus on sum insured	Bonus on existing bonuses
Australia	AMP Life	0.4% - 0.9% (0.2% - 0.8%)	0.7% - 0.9% (0.4% - 0.8%)
	NMLA	0.6% - 1.4% (0.6% - 1.4%)	1.2% - 2.0% (1.2% - 2.0%)
New Zealand	AMP Life	0.4% - 0.7% (0.3% - 0.5%)	0.4% - 0.7% (0.3% - 0.5%)
	NMLA	0.9% (0.9%)	1.3% (1.3%)

Terminal bonus

The terminal bonus scales are complex and vary by duration, product line, class of business and country for AMP Life and NMLA.

Crediting rates (investment account)

Australia	AMP Life	2.2% - 4.6% (1.6% - 3.7%)
	NMLA	3.9% - 7.8% (5.2% - 9.8%)
New Zealand	AMP Life	2.9% - 3.1% (2.4% - 2.9%)
	NMLA	3.0% - 5.0% (3.3% - 5.5%)

Notes to the financial statements

for the year ended 31 December 2012

20. Life insurance contracts (continued)

(iv) Future maintenance and investment expenses

Unit maintenance costs are based on budgeted expenses in the year following the reporting date (including GST, as appropriate, and excluding one-off expenses). For future years, these are increased for inflation as described in (v) below. These expenses include fees charged to the life statutory funds by service companies in the AMP group. Unit costs vary by product line and class of business based on an apportionment that is supported by expense analyses.

Future investment expenses are based on the fees currently charged by the asset managers.

(v) Inflation and indexation

Benefits and premiums under many regular premium policies are automatically indexed by the published consumer price index (CPI). Assumed future take-up of these indexation options is based on AMP Life's and NMLA's own experience with the annual CPI rates derived from the difference between long-term government bonds and indexed government bonds.

The assumptions for expense inflation have regard to these rates, recent expense performance, AMP Life's and NMLA's current plans and the terms of the relevant service company agreement, as appropriate.

The assumed annual inflation and indexation rates at the valuation date are shown in the following table:

		Australia	New Zealand
31 December 2012	AMP Life and NMLA	2.7% CPI, 3.0% expenses	2.5% CPI, 3.0% expenses
31 December 2011	AMP Life and NMLA	2.6% CPI, 3.0% expenses	2.5% CPI, 3.0% expenses

(vi) Bases of taxation

The bases of taxation (including deductibility of expenses) are assumed to continue in accordance with legislation current at the valuation date.

(vii) Voluntary discontinuance

Assumptions for the incidence of withdrawals, paid ups and premium dormancy are primarily based on investigations of AMP Life's and NMLA's own historical experience. These rates are based upon the assessed global rate for each of the individual products (or product groups) and then, where appropriate, further adjusted for duration, premium structure, smoker status, age attained or short-term market and business effects. Given the variety of influences affecting discontinuance for different product groups, the range of voluntary discontinuance rates across AMP Life and NMLA are extremely diverse.

The assumptions for future rates of discontinuance for the major classes of life insurance contracts are shown in the following table.

Business type	Life Company	31 December 2012		31 December 2011	
		Australia	New Zealand	Australia	New Zealand
Conventional	AMP Life	2.1% - 3.0%	1.3% - 2.5%	2.1% - 3.0%	1.3% - 2.5%
	NMLA	3.6% - 4.1%	4.2% - 4.9%	3.6% - 4.1%	4.2% - 4.9%
Investment account	NMLA	4.8% - 22.7%	7.0% - 8.0%	5.2% - 23.9%	7.0% - 8.0%
Retail risk (lump sum)	AMP Life	11.9% - 22.0%	10.5% - 12.0%	9.0% - 20.0%	10.5% - 12.0%
Retail risk (income benefit)	AMP Life	8.0% - 20.0%	7.0% - 12.0%	10.0% - 11.0%	7.0% - 12.0%
Retail risk (lump sum)	NMLA	11.5% - 13.4%	11.3%	9.9% - 11.2%	11.3%
Retail risk (income benefit)	NMLA	8.8% - 9.4%	10.3% - 10.6%	8.8% - 9.4%	10.3% - 10.6%
Flexible Lifetime Super (FLS) risk business (ultimate rate)	AMP Life	8.8% - 22.7%	n/a	7.5% - 13.0%	n/a

Voluntary discontinuance assumptions have increased from those used at 31 December 2011 for AMP Life retail risk and NMLA retail risk (lump sum only).

(viii) Surrender values

The surrender bases assumed for calculating surrender values are those current at the reporting date. There have been no changes to the bases during the year (or the prior year) that would materially affect the valuation results.

(ix) Mortality and morbidity

Standard mortality tables, based on national or industry wide data, are used (e.g. IA95-97, IM(F)L00, IA90-92 and PNM(F)L in Australia and New Zealand). These are then adjusted by factors that take account of AMP Life's and NMLA's own experience.

Notes to the financial statements

for the year ended 31 December 2012

20. Life insurance contracts (continued)

Rates of mortality assumed at 31 December 2012 are unchanged from those assumed at 31 December 2011 in Australia and New Zealand, except for:

- AMP Life Australian and New Zealand conventional business – added an adjustment to allow for future mortality improvements
- AMP Life Term (Retail risk lump sum) in Australia has reduced
- NMLA Term (ex-AC&L retail risk lump sum business only) has reduced.

Typical mortality assumptions, in aggregate, are shown in the following table:

Risk products	Conventional – % of IA95-97 ¹ (AMP Life)		Conventional – % of IA90-92 (NMLA)		Term – % of IA95-97 (AMP Life)		FLS Risk – % of IA95-97 (AMP Life)		Individual – % of IA90-92 (NMLA)	
	Male	Female	Male	Female	Male	Female	Male	Female	Male	Female
Australia	67.5%	67.5%	60%	68%	60%	60%	63%	63%	60%	60% - 64%
New Zealand	73%	73%	81%	95%	63%	63%	63%	63%	68%	60% - 77%

1 Base IA95-97 table modified for future mortality improvements.

Annuities	AMP Life		NMLA	
	Male - % of IML00*	Female - % of IFL00*	Male - % of PNML00	Female - % of PNFL00
Australia and New Zealand	95%	80%	80%	80%

For disability income business, the claim assumptions are currently based on IAD89-93, which is derived from Australian experience. It is adjusted for AMP Life's and NMLA's experience, with the adjustment dependent on age, sex, waiting period, occupation, smoking status and claim duration. For AMP Life, rates have changed for Australia from those at 31 December 2011 resulting in a higher incidence rate for future claims overall and a lower rate for termination of claims. For NMLA, incidence and termination rates are unchanged from those at 31 December 2011.

Typical morbidity assumptions, in aggregate, are shown in the following table:

Income protection	Incidence rates - % of		Termination rates (ultimate) - % of	
	IAD89-93 (AMP Life)	IAD 89-93 (NMLA)	93(AMP Life)	93 (NMLA)
Australia	52% - 113%	60% - 253%	63% - 94%	18% - 235%
New Zealand	60%	30% - 312%	54% - 90%	60% - 172%

For trauma cover, standard tables are not available and so assumptions are mostly based on Australian population statistics, with adjustment for smoking status as well as recent claims experience. Trauma assumptions at 31 December 2012 have increased from those used at 31 December 2011.

The actuarial tables used were as follows:

IA95-97	A mortality table developed by the Institute of Actuaries of Australia based on Australian insured lives experience from 1995–1997.
IA90-92	A mortality table developed by the Institute of Actuaries of Australia based on Australian insured lives experience from 1990–1992.
IML00*/IFL00*	IML00 and IFL00 are mortality tables developed by the Institute of Actuaries and the Faculty of Actuaries based on United Kingdom annuitant lives experience from 1999–2002. The tables refer to male and female lives respectively and incorporate factors that allow for mortality improvements since the date of the investigation. IML00* and IFL00* are these published tables amended for some specific AMP experience.
PNML/PNFL	The UK 00 series tables represent the latest annuitant/pensioner experience and therefore replace the 80 series tables, which are based on experience from 1979 to 1982. Pensioner tables are used given that the NZ annuitants did not voluntarily obtain annuities as they received one automatically from their pension plan.
IAD 89-93	A disability table developed by the Institute of Actuaries of Australia based on the Australian disability income experience for the period 1989–1993.

Notes to the financial statements

for the year ended 31 December 2012

20. Life insurance contracts (continued)*(x) Impact of changes in assumptions*

Under MoS, for life insurance contracts valuations using the projection method, changes in assumptions are recognised by adjusting the value of future profit margins in life insurance contract liabilities. Future profit margins are released over future periods.

Changes in assumptions do not include market related changes in discount rates such as changes in benchmark market yields caused by changes in investment markets and economic conditions. These are reflected in both life insurance contract liabilities and asset values at the reporting date.

The impact on future profit margins of changes in assumptions from 31 December 2011 to 31 December 2012 in respect of life insurance contracts (excluding new business contracts which are measured using assumptions at reporting date) is as shown in the following table for the two life companies.

Assumption change	AMP Life			NMLA		
	Change in future profit margins	Change in life insurance contract liabilities	Change in shareholders' profit & equity	Change in future profit margins	Change in life insurance contract liabilities	Change in shareholders' profit & equity
	\$m	\$m	\$m	\$m	\$m	\$m
Non-market related changes to discount rates	(21)	-	-	(2)	(12)	9
Mortality and morbidity	(38)	-	-	(6)	-	-
Discontinuance rates	(211)	-	-	(314)	-	-
Maintenance expenses	35	-	-	(22)	(2)	1
Other assumptions ¹	56	-	-	90	3	(2)

¹ Other assumptions changes include the impact of product and premium rate changes.

In most cases, the overall amount of life insurance contract liabilities and the current period profit are not affected by changes in assumptions. However, where in the case of a particular related product group, the changes in assumptions at the end of a period eliminate any future profit margins for the related product group, and results in negative future profit margins, this negative balance is recognised as a loss in the current period. If the changes in assumptions in a period are favourable for a product group currently in loss recognition, then the previously recognised losses are reversed in the period.

Notes to the financial statements

for the year ended 31 December 2012

20. Life insurance contracts (continued)

(b) Insurance risk sensitivity analysis – life insurance contracts

For life insurance contracts that are accounted for under MoS, amounts of liabilities, income or expense recognised in the period are unlikely to be sensitive to changes in variables even if those changes may have an impact on future profit margins.

This table shows information about the sensitivity of life insurance contract liabilities for AMP Life and NMLA, current shareholder period profit after income tax, and equity, to a number of possible changes in assumptions relating to insurance risk.

Variable	Change in variable	Change in life insurance contract liabilities		Change in shareholder profit after income tax, and equity	
		Gross of reinsurance \$m	Net of reinsurance \$m	Gross of reinsurance \$m	Net of reinsurance \$m
AMP Life					
Mortality	10% increase in mortality rates	(1)	(1)	1	1
Annuitant mortality	50% increase in the rate of mortality improvement	1	1	(1)	(1)
Morbidity – lump sum disablement	20% increase in lump sum disablement rates	-	-	-	-
Morbidity – disability income	10% increase in incidence rates	-	-	-	-
Morbidity – disability income	10% decrease in recovery rates	-	-	-	-
Discontinuance rates	10% increase in discontinuance rates	-	-	-	-
Maintenance expenses	10% increase in maintenance expenses	-	-	-	-
NMLA					
Mortality	10% increase in mortality rates	-	-	-	-
Annuitant mortality	50% increase in the rate of mortality improvement	-	-	-	-
Morbidity – lump sum disablement	20% increase in lump sum disablement rates	-	-	-	-
Morbidity – disability income ¹	10% increase in incidence rates	115	113	(81)	(79)
Morbidity – disability income ¹	10% decrease in recovery rates	227	211	(159)	(148)
Discontinuance rates ¹	10% increase in discontinuance rates	28	27	(20)	(19)
Maintenance expenses ¹	10% increase in maintenance expenses	27	27	(19)	(19)

¹ At 31 December 2011, changes in assumptions fully absorbed future profit margins on NMLA's retail ordinary disability income products and these products remain in a capitalised loss position at 31 December 2012. Any improvement in the assumptions for these products would be recognised initially as a reversal of the previously recognised loss.

Notes to the financial statements

for the year ended 31 December 2012

20. Life insurance contracts (continued)

	Consolidated	
	2012	2011
	\$m	\$m
(c) Analysis of life insurance contract premium and related revenue		
Total life insurance contract premiums received and receivable	3,203	2,900
Less: component recognised as a change in life insurance contract liabilities	(1,098)	(1,114)
Life insurance contract premium revenue ¹	2,105	1,786
Reinsurance recoveries	113	91
Total life insurance contract premium and related revenue	2,218	1,877
(d) Analysis of life insurance contract claims and related expenses		
Total life insurance contract claims paid and payable	(3,448)	(3,099)
Less: component recognised as a change in life insurance contract liabilities	1,495	1,385
Life insurance contract claims expense	(1,953)	(1,714)
Outwards reinsurance expense	(95)	(76)
Total life insurance contract claims and related expenses	(2,048)	(1,790)
(e) Analysis of life insurance contract operating expenses		
Life insurance contract acquisition expenses		
- commission	(109)	(102)
- other expenses	(148)	(132)
Life insurance contract maintenance expenses		
- commission	(191)	(164)
- other expenses	(427)	(369)
Investment management expenses	(54)	(50)

1 Life insurance contract premium revenue consists entirely of direct insurance premiums; there is no inward reinsurance component.

Notes to the financial statements

for the year ended 31 December 2012

20. Life insurance contracts (continued)

	Consolidated	
	2012	2011
	\$m	\$m
(f) Life insurance contract liabilities		
Life insurance contract liabilities determined using projection method		
<i>Best estimate liability</i>		
- value of future life insurance contract benefits	19,423	19,310
- value of future expenses	4,958	4,959
- value of future premiums	(18,987)	(19,156)
<i>Value of future profits</i>		
- life insurance contract holder bonuses	2,320	2,054
- shareholders' profit margins	3,230	3,389
Total life insurance contract liabilities determined using the projection method¹	10,944	10,556
Life insurance contract liabilities determined using accumulation method		
<i>Best estimate liability</i>		
- value of future life insurance contract benefits	11,593	11,386
- value of future acquisition expenses	(6)	(7)
Total life insurance contract liabilities determined using accumulation method	11,587	11,379
Value of declared bonus	221	359
Unvested policyholder benefits liabilities¹	1,773	1,628
Total life insurance contract liabilities before reinsurance	24,525	23,922
Add: Reinsurers' share of life insurance contract liabilities	530	477
Total life insurance contract liabilities	25,055	24,399

1 For participating business in the statutory funds, part of the assets in excess of the life insurance contract and other liabilities calculated under MoS are attributed to policyholders. Under the Life Act, this is referred to as policyholder retained profits. For the purpose of reporting under accounting standards, this amount is referred to as unvested policyholder benefits liabilities and is included within life insurance contract liabilities even though it is yet to be vested as specific policyholder entitlements.

(g) Reconciliation of changes in life insurance contract liabilities		
Total life insurance contract liabilities at the beginning of the year	24,399	17,762
Additions through the acquisition of the AXA APH Australia and New Zealand businesses	-	6,840
Change in life insurance contract liabilities recognised in the Income statement	934	(25)
Premiums recognised as an increase in life insurance contract liabilities	1,098	1,114
Claims recognised as a decrease in life insurance contract liabilities	(1,495)	(1,385)
Change in reinsurers share of life insurance contract liabilities	53	69
Foreign exchange adjustment	66	24
Total life insurance contract liabilities at the end of the year	25,055	24,399

Notes to the financial statements

for the year ended 31 December 2012

20. Life insurance contracts (continued)

(h) Life insurance risk

The life insurance activities of AMP Life and NMLA involve a number of non-financial risks concerned with the pricing, acceptance and management of the mortality, morbidity and longevity risks accepted from policyholders, often in conjunction with the provision of wealth-management products.

The design of products carrying insurance risk is managed to ensure that policy wording and promotional materials are clear, unambiguous and do not leave AMP Life and NMLA open to claims from causes that were not anticipated. Product prices are set through a process of financial analysis, including review of previous AMP Life, NMLA and industry experience and specific product design features. The variability inherent in insurance risk, including concentration risk, is managed by having a large geographically diverse portfolio of individual risks, underwriting and the use of reinsurance.

Underwriting is managed through a dedicated underwriting department, with formal underwriting limits and appropriate training and development of underwriting staff. Individual policies carrying insurance risk are underwritten on their merits and are generally not issued without having been examined and underwritten individually. Individual policies which are transferred from a group scheme are generally issued without underwriting. Group risk insurance policies meeting certain criteria are underwritten on the merits of the employee group as a whole.

Claims are managed through a dedicated claims management team, with formal claims acceptance limits and appropriate training and development of staff to ensure payment of all genuine claims. Claims experience is assessed regularly and appropriate actuarial reserves are established to reflect up-to-date experience and any anticipated future events. This includes reserves for claims incurred but not yet reported.

AMP Life and NMLA reinsure (cede) to specialist reinsurance companies a proportion of their portfolios or certain types of insurance risk, including catastrophe. This serves primarily to:

- reduce the net liability on large individual risks
- obtain greater diversification of insurance risks
- provide protection against large losses.

The specialist reinsurance companies are regulated by the Australian Prudential Regulation Authority (APRA) or industry regulators in other jurisdictions and have strong credit ratings from A- to AA+.

Notes to the financial statements

for the year ended 31 December 2012

20. Life insurance contracts (continued)

Terms and conditions of life insurance contracts

The nature of the terms of the life insurance contracts written by AMP Life and NMLA is such that certain external variables can be identified on which related cash flows for claim payments depend. The following table provides an overview of the key variables upon which the timing and uncertainty of future cash flows of the various life insurance contracts issued by AMP Life and NMLA depend.

Type of contract	Detail of contract workings	Nature of compensation for claims	Key variables affecting future cash flows
<i>Non-participating life insurance contracts with fixed and guaranteed terms (term life and disability and yearly renewable)</i>	These policies provide guaranteed benefits, which are paid on death or ill-health, that are fixed and not at the discretion of the Life Company. Premium rates for yearly renewable business are not guaranteed and may be changed at the Life Company's discretion for the portfolio as a whole.	Benefits, defined by the insurance contract, are not directly affected by the performance of underlying assets or the performance of any associated investment contracts as a whole.	Mortality, morbidity, lapses, expenses and market earning rates on assets backing the liabilities.
<i>Life annuity contracts</i>	In exchange for an initial single premium, these policies provide a guaranteed regular income for the life of the insured.	The amount of the guaranteed regular income is set at inception of the policy including any indexation.	Longevity, expenses and market earning rates on assets backing the liabilities.
<i>Conventional life insurance contracts with discretionary participating benefits (endowment and whole of life)</i>	These policies combine life insurance and savings. The policyholder pays a regular premium and receives the specified sum assured plus any accruing bonuses on death or maturity. The sum insured is specified at inception and guaranteed. Reversionary bonuses are added annually, which once added (vested) are guaranteed. A further terminal bonus may be added on surrender, death or maturity.	Benefits arising from the discretionary bonuses are based on the performance of a specified pool of contracts and the assets supporting these contracts.	Market earning rates on assets backing the liabilities, interest rates, lapses, expenses, and mortality.
<i>AMP Life investment account contracts with discretionary participating features</i>	The gross value of premiums received is invested in the investment account with fees and premiums for any associated insurance cover being deducted from the account balance. Interest is credited regularly.	Payment of the account balance is generally guaranteed, although it may be subject to certain penalties on early surrender or limited adjustment in adverse markets. Operating profit arising from these contracts is allocated between the policyholders and shareholders in accordance with the Life Act. The amount allocated to policyholders is held as an unvested policy liability until it is distributed to specific policyholders as interest credits.	Fees, lapses, expenses and market earning rates on the assets backing the liabilities, interest rates.
<i>NMLA investment account contracts with discretionary participating features</i>	The gross value of premiums received is invested in a unitised pool of assets. Fees and premiums for any associated insurance cover are deducted from the account balance when due. Interest is credited and is guaranteed to be at least zero (after fees).	Payment of the account balance is generally guaranteed. Penalties may apply on early surrender particularly in adverse markets. Bonuses are credited to the account balance based on the performance of assets supporting these contracts.	Fees, discontinuance rates, expenses and investment returns on the assets backing the liabilities.

(i) Liquidity risk and future net cash outflows

The following table shows the estimated timing of future net cash outflows resulting from insurance contract liabilities. This includes estimated future surrenders, death/disability claims and maturity benefits, offset by expected future premiums or contributions and reinsurance recoveries. All values are discounted to the reporting date using the assumed future investment earning rate for each product.

	Up to 1 year	1 to 5 years	Over 5 years	Total
	\$m	\$m	\$m	\$m
2012	1,026	2,411	8,169	11,606
2011	1,029	2,532	7,453	11,014

Notes to the financial statements

for the year ended 31 December 2012

21. Other life insurance and investment contract disclosures

	Consolidated	
	2012	2011
	\$m	\$m
(a) Analysis of life insurance and investment contract profit		
Components of profit related to life insurance and investment contract liabilities:		
- planned margins of revenues over expenses released	498	478
- profits (losses) arising from difference between actual and assumed experience	(32)	114
- capitalised (losses) reversals	21	2
Profit related to life insurance and investment contract liabilities	487	594
Attributable to:		
- life insurance contracts	324	438
- investment contracts	163	156
Investment earnings on assets in excess of life insurance and investment contract liabilities	134	113

(b) AMP life insurance entities statutory funds

AMP Life and NMLA conduct investment linked and non-investment linked business. For investment linked business, deposits are received from policyholders, the funds are invested on behalf of the policyholders and the resulting liability to policyholders is linked to the performance and value of the assets that back those liabilities.

The *Life Act* requires the life insurance business of AMP Life and NMLA to be conducted within life statutory funds.

AMP Life has three statutory funds as set out in the following table:

No. 1 fund	Australia	Capital guaranteed business (whole of life, endowment, investment account, retail and group risk, and immediate annuities).
	New Zealand	All business (whole of life, endowment, investment account, retail and group risk, investment-linked and immediate annuities).
No.2 fund	Australia	Investment-linked superannuation business (individual and group investment-linked and deferred annuities).
No. 3 fund	Australia	Investment-linked ordinary business.

NMLA has six statutory funds as set out in the following table:

No. 1 fund	Australia	Capital guaranteed ordinary business (whole of life, endowment, investment account, retail and group risk).
	New Zealand	All business (whole of life, endowment, investment account, retail and group risk, retail and group investment-linked and immediate annuities).
No. 2 fund	Australia	Investment-linked superannuation business (individual and group investment-linked and deferred annuities).
No. 3 fund	Taiwan	All business (individual whole of life, endowment, term and group life).
No. 4 fund	Australia	Capital guaranteed superannuation business (whole of life, endowment, investment account, and retail (lump sum only) and group risk).
No. 5 fund	Australia	Investment-linked ordinary business.
No. 6 fund	Australia	North longevity guarantee.

Investments held in the life statutory funds can only be used in accordance with the relevant regulatory restrictions imposed under the *Life Act* and associated rules and regulations. The main restrictions are that the assets in a life statutory fund can only be used to meet the liabilities and expenses of that life statutory fund, to acquire investments to further the business of the life statutory fund or as distributions provided solvency, capital adequacy and other regulatory requirements are met. See further details about solvency and capital adequacy in note 21(d).

Notes to the financial statements

for the year ended 31 December 2012

21. Other life insurance and investment contract disclosures (continued)

Australian Accounting Standards require the income, expenses, assets and liabilities in the financial statements of AMP Life and NMLA to include amounts attributable to policyholders in investment linked and non-investment linked business of the life statutory funds. The following table shows a summary of the balances in the life statutory funds disaggregated between non-investment linked and investment linked business:

	2012			2011		
	AMP Life and NMLA			AMP Life and NMLA		
	Non-investment linked	Investment linked	Total life entities' statutory funds	Non-investment linked	Investment linked	Total life entities' statutory funds
	\$ m	\$ m	\$ m	\$ m	\$ m	\$ m
Assets of life entities' statutory funds						
Net assets of life entities' statutory funds attributable to policyholders and shareholders						
	32,297	54,731	87,028	30,943	49,613	80,556
Attributable to policyholders						
Life insurance contract liabilities	25,055	-	25,055	24,399	-	24,399
Investment contract liabilities	4,093	54,207	58,300	3,728	49,131	52,859
	29,148	54,207	83,355	28,127	49,131	77,258
Attributable to shareholders						
	3,149	524	3,673	2,816	482	3,298

The net assets of life statutory funds attributable to shareholders represent the interests of shareholders including funds required to meet regulatory requirements as well as further amounts of shareholder funds in excess of regulatory requirements.

Notes to the financial statements

for the year ended 31 December 2012

21. Other life insurance and investment contract disclosures (continued)

Impact of the life statutory funds amounts on the AMP group consolidated financial statements

To the extent that investments by the life statutory funds are held through wholly or partly owned controlled entities of the life statutory funds, the balances of those controlled entities are consolidated by AMP Life and NMLA and therefore become part of the consolidated balances of this AMP group financial report. The consolidated balances include 100 per cent of the underlying investments in financial assets, investment property, and other net operating assets of the controlled entities of AMP life entities' statutory funds. Most of the controlled entities are managed investment schemes and the share of the consolidated profit and net assets of those managed investment schemes attributable to unitholders other than the AMP Life statutory funds is recognised in the consolidated income statement as Movement in external unitholders' liabilities and in the consolidated Statement of financial position as External unitholders' liabilities.

The following table shows a summary of the consolidated balances of AMP life entities' statutory funds and the entities controlled by AMP life entities' statutory funds.

Income statement	Life entities' statutory funds consolidated	
	2012	2011
	\$m	\$m
Insurance premium and related revenue	2,218	1,877
Fee revenue	1,006	944
Other revenue	265	326
Investment gains and (losses)	11,305	629
Insurance claims and related expenses	(2,048)	(1,790)
Operating expenses including finance costs	(2,463)	(2,450)
Movement in external unitholders' liabilities	(922)	196
Change in life insurance contract liabilities	(934)	25
Change in investment contract liabilities	(6,997)	931
Income tax (expense)/credit	(840)	(34)
Profit	590	654
Assets		
Cash and cash equivalents	7,254	7,128
Investments in financial assets measured at fair value through profit or loss	84,806	76,349
Investment property	6,829	7,734
Other assets	2,414	3,480
Total assets of policyholders, shareholders and non-controlling interests	101,303	94,691
Liabilities		
Life insurance contract liabilities	25,055	24,399
Investment contract liabilities	58,300	52,859
Other liabilities	5,518	6,173
External unitholders' liabilities	8,741	7,902
Total liabilities of policyholders, shareholders and non-controlling interests	97,614	91,333
Net assets	3,689	3,358

Notes to the financial statements

for the year ended 31 December 2012

21. Other life insurance and investment contract disclosures (continued)

(c) Capital guarantees

	Consolidated	
	2012	2011
	\$m	\$m
Life insurance contracts with a discretionary participating feature		
- amount of the liabilities that relate to guarantees	19,856	19,840
Investment linked contracts		
- amount of the liabilities subject to investment performance guarantees	1,228	1,232
Other life insurance contracts with a guaranteed termination value		
- current termination value	154	169

(d) Solvency and capital adequacy

Registered life insurance entities are required to hold prudential reserves, over and above their life insurance contract and investment contract liabilities, as a buffer against adverse experience and poor investment returns. These prudential reserving requirements are specified by the Life Act and accompanying prudential standards. AMP Life and NMLA hold additional amounts of reserves to provide a higher level of security for policyholder benefits than would be achieved by holding the statutory minimum.

Under the Life Act, there are two requirements for each life statutory fund in each life company:

- the solvency requirement
- the capital adequacy requirement.

Solvency requirement

The solvency requirement is the absolute minimum that must be satisfied for the business to be allowed to continue to operate. Its purpose is to ensure, as far as practicable, that at any time the fund will be able to meet all existing life insurance contract liabilities, investment contract liabilities and other liabilities as they become due.

The appointed actuaries of AMP Life and NMLA have confirmed that the available assets of each life statutory fund have exceeded the solvency reserve required at all times during the reporting period. Across all the life statutory funds, the excess assets, expressed as a percentage of the solvency reserve, at 31 December 2012 were 53 per cent for AMP Life and 166 per cent for NMLA (31 December 2011: 62 per cent for AMP Life and 100 per cent for NMLA).

Capital adequacy requirements

The capital adequacy requirement is a separate requirement (usually higher) that must be satisfied for each life entity to be allowed to make distributions to its shareholders and to operate without regulatory intervention. Its purpose is to ensure, as far as practicable, that there is sufficient capital in each life statutory fund for the continued conduct of the life insurance business, including writing new business, in a way which is in the interests of policyholders and in accordance with the Life Act.

The appointed actuaries of AMP Life and NMLA have confirmed that the available assets of each life statutory fund have exceeded the capital adequacy reserve required at all times during the reporting period. For this purpose, the capital adequacy reserve is defined as the solvency reserve, plus the difference between the capital adequacy requirement and the solvency requirement. Across all the life statutory funds, the excess assets, expressed as a percentage of the capital adequacy reserve, as at 31 December 2012 was 33 per cent for AMP Life and 53 per cent for NMLA (31 December 2011: 34 per cent for AMP Life and 27 per cent for NMLA).

(e) Actuarial information

Mr Rocco Mangano, as the Appointed Actuary of AMP Life and Mr Daniel Shuttleworth, as the Appointed Actuary of NMLA, are satisfied as to the accuracy of the data used in the valuations in the financial report and in the tables in this note and note 20.

The liabilities to policyholders (being the sum of the life insurance contract and investment contract liabilities, including any asset or liability arising in respect of the management services element of an investment contract) and solvency reserves have been determined at the reporting date in accordance with the Life Act.

(f) Amounts which may be recovered or settled within 12 months after the reporting date

Based on assumptions as to likely withdrawal patterns of the various product groups, it is estimated that approximately \$11,936m (2011: \$11,158m) of policy liabilities may be settled within 12 months of the reporting date.

Notes to the financial statements

for the year ended 31 December 2012

22. Risk management and financial instruments information

Financial Risk Management

The AMPGH group's risk management is carried out in accordance with policies set out by the AMP Limited board (the Board) for the management of risks within the AMP group. The Board has ultimate responsibility for risk management and governance, including ensuring that an appropriate risk framework and appetite is in place and is operating effectively. This includes setting the financial risk appetite and approval of the AMP group Financial Risk Management Framework (FRM Framework), its sub-policies, the shareholder capital investment strategy, capital and financing plans.

The principal objective of AMP's financial risk management is to establish a robust structure for identifying, assessing, managing, quantifying, reporting and escalating financial risks. The FRM Framework is consistent with both the AMP group Risk Appetite Statement, which outlines AMP's appetite, to take certain risks in order to grow its profits and the AMP Enterprise Risk Management Policy which establishes the principles, requirements, roles and responsibilities for the management of all categories of risk across AMP.

The FRM Framework includes delegations, roles and responsibilities, escalations and reporting, as well as outlining AMP group's FRM objectives. In addition, the FRM Framework provides an overview of each of the key financial risks including the nature of the risks, objectives in seeking to manage the risks, the key policy variables for the management of the risks and the business unit responsibility for managing and reporting them.

Executive Committees oversee the management and monitoring of financial risks and capital management. These Committees include Group Asset and Liability Committee (Group ALCO) for AMP group, AFS ALCO for both AMP Life and National Mutual Life Association of Australasia (NMLA) and the Financial Risk and Capital Committee (FRCC) for AMP Capital. AMP group Treasury (Group Treasury) is responsible for the execution of the FRM Framework and capital and financing plans in compliance with Board approved targets and limits. Group Treasury is also responsible for the execution of the approved investment strategy for AMP shareholder capital, for analysis and reporting of financial risks and the capital position to Group ALCO, the AMP Limited Audit Committee and the Board, monitoring compliance with the FRM Framework, and for identifying and reporting breaches of policy to Group ALCO, relevant Audit Committees and the Board.

The Audit Committee ensures the existence of effective FRM policies and procedures, and is responsible for the oversight of the execution of the FRM Framework. The AMP Life, NMLA and AMP Capital Audit Committees are delegated responsibility for the elements specific to their respective businesses. Internal Audit reviews the design and operational effectiveness of the FRM Framework as part of its ongoing audit cycle.

Operating entities are required to comply with the Board approved risk appetite and are also responsible for approving policyholder asset and liability strategies (in the case of AMP Life, NMLA and for the North Guarantee).

The appointed actuaries provide oversight to the AMP Life Board, NMLA Board, Audit Committee, Group ALCO, AFS ALCO, as well as externally to APRA, on the financial condition of AMP Life and NMLA. The appointed actuaries are also responsible for giving advice to AMP Life and NMLA on the distribution of profits, premium rates, charges, policy conditions and reinsurance arrangements. The Life Insurance Act (Life Act) also imposes obligations on an Appointed Actuaries to bring to the attention of AMP Life, NMLA, or in some circumstances, APRA, any matter that the appointed actuaries believes requires action to avoid prejudice to the interests of policyholders.

Information about the capital management activities within the AMP group, including the relationship with regulatory requirements on the regulated entities, is provided in note 23.

(a) Risks and mitigation

For the purposes of the FRM Framework, risk management involves decisions made about the allocation of investment assets across asset classes and/or markets and includes the management of risks within these asset classes.

Financial risk in the AMPGH group is managed by reference to the probability of loss relative to expected income over a one-year time horizon at a 90 per cent confidence level (profit at risk). In respect of investments held in the shareholder fund and in the life statutory funds, the loss tolerance over the discretionary investments is set at a low level because AMP has equity market exposure in its businesses (for example through fees on Assets Under Management).

The risk appetite of the AMPGH group includes an allocation of risk to the Seed Pool. The Seed Pool is designed to assist business growth through the acquisition of assets to create investment products for clients and grow AMP Capital's assets under management. The AMP group seeks to generate future revenues from the subsequent on-sale of these assets to clients through new or existing funds.

Financial risks arising in the AMPGH group include market risk (investment risk, interest rate risk, foreign exchange risk, currency risk, property risk, and equity price risk); liquidity and refinancing risk; and credit risk. These risks are managed according to the FRM Framework including through the use of derivative financial instruments such as cross-currency and interest-rate swaps, forward rate agreements, futures, options and foreign currency contracts to hedge risk exposures arising from changes in interest rates and foreign exchange rates.

Market risk is the risk that the fair value of assets and liabilities, or future cash flows of a financial instrument will fluctuate due to movements in the financial markets. These movements include foreign exchange rates, interest rates, credit spreads, equity prices or property prices. Market risk in the AMPGH group arises from the management of insurance contracts and investment of shareholder capital including investments in equities, property, interest bearing investments and corporate debt.

Notes to the financial statements

for the year ended 31 December 2012

22. Risk management and financial instruments information (continued)

(b) Market risk sensitivity analysis

The paragraphs below include sensitivity analysis tables showing how the profit after tax and equity would have been impacted by changes in market risk variables including interest rate risk and currency risk as defined in AASB 7 *Financial Instruments: Disclosures*. They show the direct impact on the profit after tax or equity of a reasonably possible change in factors which affect the carrying value of financial assets and financial liabilities held at the end of the reporting period.

The sensitivity is required to show the impact of a reasonably possible change in market rate (it is not intended to illustrate a remote, worst case, stress test scenario nor does it represent a forecast. In addition it does not include the impact of any mitigating management actions) over the period to the subsequent reporting date. The categories of risks faced and methods used for deriving sensitivity information did not change from previous periods.

There is no market risk relating to any financial instruments of the parent. All comments and analysis in the remainder of this note relate to the AMP group.

(i) Interest rate risk

Interest rate risk is the risk of an impact on AMP group's profit after tax and equity from movements in market interest rates, including changes in the absolute levels of interest rates, the shape of the yield curve, the margin between different yield curves and the volatility of interest rates.

Interest rate risk arises from interest bearing financial assets and financial liabilities in various activities of the AMP group. Management of those risks is decentralised according to the activity. Details are as follows:

- *AMP group's long-term borrowings and subordinated debt* – interest rate risk arises in relation to long-term borrowings and subordinated debt raised through a combination of Australian dollar, New Zealand dollar, pound sterling and euro denominated fixed-rate and floating-rate facilities. The foreign denominated debt is converted to floating-rate Australian dollars through cross-currency swaps. Interest rate risk is managed by entering floating-to-fixed interest-rate swaps, which have the effect of converting borrowings from floating rates to fixed rates. Under the interest-rate swaps, the AMP group agrees with other parties to exchange, at specified intervals (mainly quarterly), the difference between fixed contract rates and floating-rate interest amounts calculated by reference to the agreed notional principal amounts.

AMP group policy is to maintain between 40–60 per cent of borrowings and subordinated debt at fixed rates. This can be altered with Group ALCO approval to hedge other interest rate exposures across the Group. At the reporting date, 50 per cent (2011: 57 per cent) of the AMP group's borrowings and subordinated debt were effectively at fixed rates.

Group Treasury may also, subject to Group ALCO approval, enter into interest rate derivative exposures to hedge other enterprise-wide interest rate exposures.

- *AMP Life and NMLA* – as discussed in note 1(b), AMP Life and NMLA conduct their wealth management and life insurance business through separate life statutory funds. Investment assets of the life statutory funds including interest-bearing financial assets are held to back investment contract liabilities, life insurance contract liabilities, retained profits and capital.

The interest rate risk of AMP Life and NMLA which impacts shareholders arises in respect of financial assets and liabilities held in the shareholder fund and in the life statutory funds. A risk arises to the extent that there is an economic mismatch between the timing of payments to life policyholders and the duration of the assets held in the life statutory funds to back the policyholder liabilities. Where a liability in respect of investment contracts is directly linked to the value of the assets (where applicable, net of related liabilities) held to back that liability (investment-linked business), there is no residual interest rate exposure which would impact shareholders.

Management of various risks associated with investments undertaken by life statutory funds and the life shareholder fund, such as interest rate risk is subject to the relevant regulatory requirements governed by the Life Act. AMP Life and NMLA is required to satisfy solvency requirements, including holding statutory reserves to cater for interest rate risk to the extent that assets are not matched against liabilities.

AMP Life and NMLA manage interest rate and other market risks pursuant to an asset and liability management policy that has regard to policyholder expectations and risks to the AMP Life and NMLA Board's target surplus philosophy for both capital adequacy and solvency as advised by the appointed actuaries.

Notes to the financial statements

for the year ended 31 December 2012

22. Risk management and financial instruments information (continued)

Interest rate risk sensitivity analysis

This analysis demonstrates the impact of a 100 basis point change in Australian and International interest rates, with all other variables held constant, on profit after tax and equity. It is assumed that all underlying exposures and related hedges are included in the sensitivity analysis, that the 100 basis point change occurs as at the reporting date and that there are concurrent movements in interest rates and parallel shifts in the yield curves. The impact on equity includes both the impact on profit after tax as well as the impact of amounts that would be taken directly to equity in respect of the portion of changes in the fair value of derivatives that qualify as cash flow hedges for hedge accounting. A sensitivity level of 100 basis points is determined considering the range of interest rates applicable to interest bearing financial assets and financial liabilities in the AMP group.

Change in variables	2012		2011	
	Impact on profit after tax Increase (decrease) \$m	Impact on equity Increase (decrease) \$m	Impact on profit after tax Increase (decrease) \$m	Impact on equity Increase (decrease) \$m
+100 basis points	(44)	(36)	(9)	(6)
-100 basis points	39	31	30	27

(ii) Currency risk

Currency risk is the risk of an impact on AMP group's profit after tax and equity from movements in foreign exchange rates. Changes in value would occur in respect of translating the AMP group's capital invested in overseas operations into Australian dollars at reporting date (translation risk) or from foreign exchange rate movements on specific cash flow transactions (transaction risk).

Other than where the impact would be immaterial, corporate debt is typically converted to Australian dollars through cross-currency swaps, individual investment assets in shareholder capital (excluding the international equities portfolio attributable to shareholders within the life Statutory Fund No.1 fund) and in the Seed Pool are hedged, and expected foreign currency receipts and payments are hedged once the value and timing of the expected cash flow is known. Subject to Group ALCO approval, Group Treasury may allow for natural hedging of foreign exchange risk through unhedged foreign currency borrowings, or enter into discretionary foreign exchange transactions to hedge enterprise-wide exposures.

AMP group does not hedge the capital invested in overseas operations (other than foreign Seed Pool investments), thereby accepting the foreign currency translation risk on invested capital.

Currency risk sensitivity analysis

This analysis demonstrates the impact of a 10 per cent movement of currency rates against the Australian dollar, with all other variables held constant, on the profit after tax and equity due to changes in fair value of currency sensitive monetary assets and liabilities at the reporting date. It is assumed that the 10 per cent change occurs as at the reporting date. A sensitivity level of 10 per cent is determined considering the range of currency exposures in the AMP group.

Change in variables	2012		2011	
	Impact on profit after tax Increase (decrease) \$m	Impact on equity Increase (decrease) \$m	Impact on profit after tax Increase (decrease) \$m	Impact on equity Increase (decrease) \$m
10% depreciation of AUD	2	2	3	3
10% appreciation of AUD	(3)	(3)	(3)	(3)

Notes to the financial statements

for the year ended 31 December 2012

22. Risk management and financial instruments information (continued)

(iii) Equity price risk

Equity price risk is the risk of an impact on AMP group's profit after tax and equity from movements in equity prices. The AMP group measures equity securities at fair value through profit or loss. Group Treasury may, with Group ALCO approval, use equity exposures or equity futures or options to hedge other enterprise-wide equity exposures.

Equity price risk sensitivity analysis

The analysis demonstrates the impact of a 10 per cent movement in Australian and International equities held at the reporting date. This sensitivity analysis has been performed to assess the direct risk of holding equity instruments. Any potential indirect impact on fees from AMP group's investment linked business is not included. A sensitivity level of 10 per cent is determined considering the widely spread portfolios held by the AMP group and the range of movements in equity markets for the periods.

	2012		2011	
	Impact on profit after tax Increase (decrease) \$m	Impact on equity Increase (decrease) \$m	Impact on profit after tax Increase (decrease) \$m	Impact on equity Increase (decrease) \$m
10% increase in Australian equities	19	19	16	16
10% increase in International equities	13	13	3	3
10% decrease in Australian equities	(17)	(17)	(9)	(9)
10% decrease in International equities	(6)	(6)	(3)	(3)

(c) Liquidity and refinancing risk

Liquidity risk is the risk that the AMP group is not able to meet its debt obligations or other cash outflows as they fall due because of an inability to liquidate assets or obtain adequate funding when required. Refinancing risk, a sub-set of liquidity risk, is the risk that the maturity profile of existing debt is such that it would be difficult to refinance (or rollover) maturing debt, or there is excessive exposure to potentially unfavourable market conditions at any given time.

To ensure that the AMP group has sufficient funds available, in the form of cash, liquid assets, borrowing capacity and un-drawn committed funding facilities to meet its liquidity requirements, Group Treasury maintains a defined surplus of cash plus six months of debt maturities to mitigate refinancing risk, satisfy regulatory requirements and protect against liquidity shocks in accordance with the liquidity risk management policy approved by the AMP Limited Board.

Jeminex Pty Limited, a controlled entity of AMP group, did not meet its gearing ratio covenant for the September 2012 quarter. This breach is expected to persist for the December 2012 calculation, which is based on the audited financials, and the March 2013 quarter. Loans with a carrying amount of \$112m were in breach. Lenders have agreed not to take action as a result of the September breach and have indicated they will take no action regarding breaches in subsequent quarters pending the outcome of the current sale process of Jeminex's Industrial and Safety division (refer to note 27).

AMP Capital Geared Australian Share Fund, a controlled entity of AMP group, was in breach of an interest cover ratio at 31 December 2011. Loans with a carrying amount of \$138m were in breach but formal waivers from financiers have been (requested and is expected to be) obtained.

Financiers of loans owing by controlled entities of the life statutory funds do not have legal recourse beyond the operating subsidiary borrower and there is no direct effect on any other AMP group debt.

Notes to the financial statements

for the year ended 31 December 2012

22. Risk management and financial instruments information (continued)

The following table summarises the maturity profiles of AMP group's undiscounted financial liabilities and off-balance sheet items at the reporting date. The maturity profiles are based on contractual undiscounted repayment obligations. Repayments that are subject to notice are treated as if notice were to be given immediately.

Maturity profiles of undiscounted financial liabilities and off balance sheet items

	Up to 1 year or no term	1 to 5 years	Over 5 years	Other ²	Total
	\$m	\$m	\$m	\$m	\$m
2012					
Non-derivative financial liabilities¹					
Payables	(2,553)	(9)	-	-	(2,562)
Borrowings	(361)	(1,577)	-	-	(1,938)
Subordinated debt	(70)	(1,011)	(88)	-	(1,169)
Investment contract liabilities	(1,579)	(1,075)	(1,790)	(54,426)	(58,870)
External unitholders' liabilities	-	-	-	(8,690)	(8,690)
Derivative financial instruments					
Cross currency sw aps					
- outflow s	(1)	(6)	(74)	-	(81)
- inflow s	12	17	154	-	183
Interest rate sw aps	36	(192)	399	-	243
Total undiscounted financial liabilities and off balance sheet items³	(4,516)	(3,853)	(1,399)	(63,116)	(72,884)
2011					
Non-derivative financial liabilities¹					
Payables	(2,658)	(32)	-	-	(2,690)
Borrowings	(718)	(1,480)	-	-	(2,198)
Subordinated debt	(75)	(1,094)	(115)	-	(1,284)
Investment contract liabilities	(1,251)	(1,126)	(1,825)	(49,364)	(53,566)
External unitholders' liabilities	-	-	-	(7,224)	(7,224)
Derivative financial instruments					
Cross currency sw aps					
- outflow s	(423)	(35)	(209)	-	(667)
- inflow s	340	17	745	-	1,102
Interest rate sw aps	-	10	13	-	23
Total undiscounted financial liabilities and off balance sheet items³	(4,785)	(3,740)	(1,391)	(56,588)	(66,504)

- 1 The table provides maturity analysis of AMP group financial liabilities including financial liabilities of controlled entities of the life entities' statutory funds and non-linked investment contracts including term annuities.
- 2 Investment contract liabilities of \$54,426m (2011: \$49,364m) are liabilities to policyholders for investment linked business linked to the performance and value of assets that back those liabilities. If all those policyholders claimed their funds, there may be some delays in settling the liability as assets are liquidated, but the shareholder has no direct exposure to any liquidity risk. External unitholders' liabilities all relate to controlled entities of the life entities' statutory funds and would only be paid when the corresponding assets are realised.
- 3 Estimated net cash outflow profile of life insurance contract liabilities, disclosed in note 21, are excluded from the above table.

Notes to the financial statements

for the year ended 31 December 2012

22. Risk management and financial instruments information (continued)

(d) Credit risk

Credit risk includes both settlement credit exposures and traded credit exposures. Credit default risk is the risk of an adverse impact on results and asset values relative to expectations due to a counterparty failing to meet their contractual commitments in full and on time (obligator's non-payment of a debt). Traded credit risk is the risk of an adverse impact on results and asset values relative to expectations due to changes in the value of a traded financial instrument as a result of changes in credit risk on that instrument.

The AMP Concentration Risk Policy sets out the assessment and determination of what constitutes credit risk. The policy has set exposure limits for each counterparty and credit rating. Compliance with this policy is monitored and exposures and breaches are reported to senior management and the AMP Audit Committees through weekly and quarterly FRM reports.

Credit risk management is decentralised in business units within the AMP group. However, credit risk directly and indirectly (ie. in the participating business) impacting shareholder capital is measured and managed by Group Treasury on a Group basis, by aggregating risk from credit exposures taken in business units, as detailed below.

- *AMP Life and NMLA* - Credit risk on the invested fixed income portfolios in the AMP Life and NMLA statutory funds is managed by the AMP Capital Risk and Compliance Committee (AMP Capital R&C) and reported to the fund managers, within specified credit criteria in the mandate approved by the AMP Life and NMLA Boards. The shareholder portion of credit risk in AMP Life and NMLA is reported to Group ALCO by Group Treasury.
- *AMP Capital* - Credit risk on fixed income portfolios managed by AMP Capital (consistent with interest rate and foreign currency risk) is managed by the AMP Capital R&C Committee and reported to the fixed income desk. This credit risk arises as part of a broader portfolio of investments under investment mandates with AMP Capital and, when relating directly to shareholder funds, is included in the aggregation by Group Treasury and reported to Group ALCO.

(i) Management of credit risk concentration

Concentration of credit risk arises when a number of financial instruments or contracts are entered into with the same counterparty or where a number of counterparties are engaged in similar business activities that would cause their ability to meet contractual obligations to be similarly affected by changes in economic or other conditions. Concentration of credit risk is managed through both aggregate credit rating limits and individual counterparty limits, which are determined predominantly on the basis of the counterparty's credit rating.

At reporting date, there is no specific concentration of credit risk with a single counterparty arising from the use of financial instruments, other than the normal clearing-house exposures associated with dealings through recognised exchanges.

The counterparties to non-exchange traded contracts, at the time of entering those contracts, are limited to companies with investment grade credit (BBB- or greater). The credit risks associated with these counterparties are assessed under the same management policies as applied to direct investments in AMP group's portfolio.

Compliance is monitored and exposures and breaches are reported to senior management and the AMP AC through the weekly and quarterly FRM Report.

(ii) Exposure to credit risk

The exposures on interest bearing securities and cash equivalents which impact the AMP group's capital position are managed by AMP Treasury within limits set by the AMP Concentration Risk Policy. The following table provides information regarding the credit risk exposures for items monitored by AMP Treasury according to the credit rating of the counterparties.

	2012	2011
	\$m	\$m
AAA	3,041	4,086
AA- to AA+	11,317	9,556
A- to A+	2,551	3,758
BBB- to BBB+	1,050	1,318
BB+ and below	83	185
Total financial assets with credit risk exposure monitored by AMP Treasury	18,042	18,903

(iii) Past due but not impaired financial assets

The following table provides an aging analysis of financial assets that are past due as at reporting date but not impaired. No disclosures are required for the parent entity as the parent entity does not have any financial assets that are past due but not impaired at reporting date.

Notes to the financial statements

for the year ended 31 December 2012

22. Risk management and financial instruments information (continued)

	Past due but not impaired				Total
	Less than 31 days	31 to 60 days	61 to 90 days	More than 91 days	
2012	\$m	\$m	\$m	\$m	\$m
Receivables					
- Trade debtors	12	3	-	15	30
- Other receivables	11	2	-	2	15
Total¹	23	5	-	17	45
2011					
Receivables					
- Trade debtors	10	3	3	6	22
- Other receivables	2	-	-	5	7
Total¹	12	3	3	11	29

1 For investment-linked business in AMP Life and NMLA, the liability to policyholders is linked to the performance and value of the assets that back those liabilities. The shareholder has no direct exposure to any credit risk in those assets. Therefore, the tables in this section do not show the past due financial assets backing investment-linked business in AMP Life.

(iv) Adjustment for own credit risk in the determination of the fair value of life investment contract policy liabilities

The fair value of non-investment linked investment contract liabilities includes the following allowance for the credit risk that an external party would ascribe to an amount due from AMP Life and NMLA:

	2012 \$m	2011 \$m
Cumulative adjustment	20	27
Change during the period	(7)	8

(v) Collateral

AMP Life enters into debt security repurchase agreements and part of the agreement includes the receipt of collateral which is required to be returned to the counterparty on settlement.

(e) Derivative financial instruments

Derivative financial instruments are measured at fair value in the Statement of financial position as assets and liabilities. Asset and liability values on individual transactions are only netted if the transactions are with the same counterparty and the cash flows will be settled on a net basis. Changes in values of derivative financial instruments are recognised in the Income statement unless they qualify as effective cash flow hedges or net investment hedges for accounting purposes, as set out in note 1(q).

(i) Derivative transactions undertaken by AMP life insurance entities as part of life insurance operations

The AMP group uses derivative financial instruments including financial futures, forward foreign exchange contracts, exchange traded and other options and forward rate agreements to hedge the impact of market movements on the value of assets in the investment portfolios, and to effect a change in the asset mix of investment portfolios.

In respect of the risks associated with the use of derivative financial instruments, price risk is controlled by exposure limits, which are subject to monitoring and review. Foreign exchange hedges are monitored on a regular basis to ensure they are effective in the reduction of price risk.

(ii) Derivative transactions undertaken in relation to the North product capital guarantee

AMP group supports the North product ("North") which enables clients to invest their superannuation, pension and ordinary savings in a range of managed funds, with part or all of the total value of the investments guaranteed. The North guarantees are either term-based capital guarantees or provide a guaranteed level of income throughout the life of a client's retirement. At 31 December 2012 \$1.51 billion (2011: \$1.31 billion) of funds under management were invested subject to the North guarantees. A fair value of \$85m (2011: \$82m) was recorded for the North guarantee liability at 31 December 2012.

Hedging techniques are used to protect the AMP group against changes in the expected guarantee claim payments from market movements. AMP group also has the ability to review the periodic charge for new and existing clients. To the extent that the fair value of the guarantee is based on assumptions that may not be borne out in practice and that the hedge instruments used are not a perfect match for the expected guarantee payments, there is a residual risk that deviations from these assumptions may result in a profit or loss to shareholders.

Notes to the financial statements

for the year ended 31 December 2012

22. Risk management and financial instruments information (continued)

Hedging of the North Capital guarantee is performed based on the "economic value" of the guarantee. The "economic value" is consistent with the accounting fair value except that the calculation of accounting fair value applies a minimum liability, on a contract by contract basis, of the amount that would be payable on demand at reporting date, whereas the "economic value" does not include this minimum. The difference in the movement of accounting fair value and the movement in the "economic value" of the guarantee also results in a profit or loss to the shareholder.

(iii) Other derivative transactions undertaken by non-life insurance controlled entities

AMP Treasury use derivative financial instruments to hedge financial risk from movements in interest rates and foreign exchange rates. Swaps, forwards, futures and options in the interest rate and foreign exchange markets may be used. A description of each of these derivatives is given below.

- *Swaps* – a swap transaction obliges the two parties to the contract to exchange a series of cash flows at specified payment or settlement dates. Swap transactions undertaken by the AMP group include interest-rate swaps, which involve the contractual exchange of fixed and floating interest rate payments in a single currency based on a notional amount and a reference rate (For example BBSW), and cross-currency swaps which involve the exchange of interest payments based on two different currency principal balances and reference interest rates, and generally also entail exchange of principal amounts at the start and/or end of the contract.
- *Forward and futures contracts* – these are agreements between two parties establishing a contractual interest rate on a notional principal over a specified period, commencing at a future date. Forward contracts are tailor-made agreements that are transacted between counter parties in the over-the-counter market (OTC), whereas futures are standardised contracts transacted on regulated exchanges.
- *Options* – an option contract gives the option buyer the right, but not the obligation, to buy or sell a specified amount of a given commodity or financial instrument at a specified price during a certain period or on a specific date. The seller of the option contract is obliged to perform if the holder exercises the right contained therein. Options may be traded OTC or on a regulated exchange.

(iv) Risk relating to derivative financial instruments

The market risk of derivatives is managed and controlled as an integral part of the financial risk of the AMP group. The credit risk of derivatives is also managed in the context of the AMP group's overall credit risk policies.

(f) Accounting for hedges

The accounting treatment of hedge transactions varies according to the nature of the instrument hedged and whether the hedge qualifies for hedge accounting.

Derivative transactions may qualify either as fair value hedges or cash flow hedges or hedges of net investments in foreign operations. The AMP group's accounting policies for derivatives designated and accounted for as hedging instruments are explained in note 1(q), where terms used in the following section are also explained.

The AMP group also enters into derivative transactions that provide economic hedges but do not meet the requirements for hedge accounting treatment.

(i) Derivative instruments accounted for as fair value hedges

Fair value hedges are used to protect against changes in the fair value of financial assets and financial liabilities due to movements in exchange rates and interest rates.

During 2012, the AMPGH group recognised a net loss of \$25m (2011: \$28m loss) on hedging instruments. The net gain on hedged items attributable to the hedged risks amounted to \$24m gain (2011:\$28m gain).

(ii) Derivative instruments accounted for as cash flow hedges

The AMP group is exposed to variability in future interest cash flows on non-trading assets and liabilities which bear interest at fixed and variable rates. The AMP group uses interest rate swaps and cash flow hedges to manage interest rate risks.

The following schedule shows, as at reporting date the periods when the hedged cash flows are expected to occur and when they are expected to affect profit and loss:

	0-1 year	1-2 years	2-3 years	3-4 years	4-5 years
	\$m	\$m	\$m	\$m	\$m
2012					
Cash inflow s	22	19	18	-	-
Cash outflow s	(32)	(28)	(24)	-	-
Net cash inflow/(outflow)	(10)	(9)	(6)	-	-
2011					
Cash inflow s	10	11	12	6	-
Cash outflow s	(9)	(9)	(9)	(5)	-
Net cash inflow/(outflow)	1	2	3	1	-

Nil (2011: nil) was recognised in the Income statement due to hedge ineffectiveness from cash flow hedges.

Notes to the financial statements

for the year ended 31 December 2012

22. Risk management and financial instruments information (continued)

(iii) Hedges of net investments in foreign operations

AMP group hedges its exposure to changes in exchange rates on the value of its foreign currency denominated Seed Pool investments. Gains or losses on effective Seed Pool hedges are transferred to equity to offset any gains or losses on translation of the net investment in foreign operations.

AMP group recognised a profit of nil (2011: nil) due to the ineffective portion of hedges relating to investments in Seed pool foreign operations.

(g) Fair values

The following table summarises the carrying amounts and fair values of those financial assets and liabilities not presented on the Statement of financial position at fair value. Bid prices are used to estimate the fair value of assets, whereas offer prices are applied for liabilities.

	Carrying amount	Aggregate fair value	Carrying amount	Aggregate fair value
	2012	2012	2011	2011
	\$m	\$m	\$m	\$m
Financial assets				
Debt securities - held to maturity	3	3	112	145
Loans and advances	12	12	18	18
Total financial assets	15	15	130	163
Financial liabilities				
Bank loans	520	520	850	850
Bonds and notes	1,016	1,028	1,094	1,105
Deposits	121	121	127	127
Subordinated Floating Rate Note	961	974	949	1,061
Other borrowings	55	55	57	57
Total financial liabilities	2,673	2,698	3,077	3,200

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction.

(i) Debt securities

The estimated fair value of loans and interest bearing securities represents the discounted amount of estimated future cash flows expected to be received, based on the maturity profile of the loans and interest bearing securities. As the loans are unlisted, the discount rates applied are based on the yield curve appropriate to the remaining term of the loans.

The loans may be measured at an amount in excess of fair value due to fluctuations on fixed rate loans. As the fluctuations in fair value do not represent a permanent diminution and the carrying amounts of the loans are recorded at recoverable amounts after assessing impairment, it is not appropriate to restate their carrying amount.

(ii) Borrowings

Borrowings comprise domestic commercial paper, drawn liquidity facilities and various floating-rate and medium-term notes. The fair values of borrowings are predominantly hedged by derivative instruments – mainly cross-currency and interest-rate swaps. The estimated fair value of borrowings is determined with reference to quoted market prices. For borrowings where quoted market prices are not available, a discounted cash flow model is used, based on a current yield curve appropriate for the remaining term to maturity.

(iii) Subordinated debt

Subordinated debt comprises listed securities and their fair value is determined with reference to the actual quoted market prices at reporting date. The fair value of subordinated debt is predominantly hedged by derivative instruments – mainly cross-currency and interest-rate swaps.

Notes to the financial statements

for the year ended 31 December 2012

22. Risk management and financial instruments information (continued)**(h) Fair value measures**

Financial instruments measured at fair value are categorised under a three level hierarchy, reflecting the availability of observable market inputs when estimating the fair value. If different levels of inputs are used to measure a financial instrument's fair value, the classification within the hierarchy is based on the lowest level input that is significant to the fair value measurement. The three levels are:

Level 1: Valued by reference to quoted prices in active markets for identical assets or liabilities. These quoted prices represent actual and regularly occurring market transactions on an arm's length basis.

Level 2: Valued using inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (as prices) or indirectly (derived from prices), including: quoted prices in active markets for similar assets or liabilities, quoted prices in markets in which there are few transactions for identical or similar assets or liabilities, and other inputs that are not quoted prices but are observable for the asset or liability, for example interest rate yield curves observable at commonly quoted intervals, currency rates, option volatilities, credit risks, and default rates.

Level 3: Valued in whole or in part using valuation techniques or models that are based on unobservable inputs that are neither supported by prices from observable current market transactions in the same instrument nor based on available market data. Unobservable inputs are determined based on the best information available, which might include the AMP group's own data, reflecting the AMP group's own estimates about the assumptions that market participants would use in pricing the asset or liability. Valuation techniques are used to the extent that observable inputs are not available, and include estimates about the timing of cash flows, discount rates, earnings multiples and other inputs.

The following table shows an analysis of financial instruments measured at fair value by each level of the fair value hierarchy:

	Level 1	Level 2	Level 3	Total fair value
2012	\$m	\$m	\$m	\$m
Assets				
Equity securities and listed managed investment schemes	36,317	248	785	37,350
Debt securities	-	30,584	212	30,796
Investments in unlisted managed investment schemes	-	14,643	662	15,305
Derivative financial assets	180	1,950	-	2,130
Other financial assets	-	145	-	145
Total financial assets	36,497	47,570	1,659	85,726
Liabilities				
Derivative financial liabilities	62	1,091	-	1,153
Collateral deposits held	1,054	-	-	1,054
Investment contract liabilities	-	3,566	54,819	58,385
Total financial liabilities	1,116	4,657	54,819	60,592
	Level 1	Level 2	Level 3	Total fair value
2011	\$m	\$m	\$m	\$m
Assets				
Equity securities and listed managed investment schemes	31,474	12	737	32,223
Debt securities	1,130	27,641	311	29,082
Investments in unlisted managed investment schemes	-	12,001	792	12,793
Derivative financial assets	283	1,968	-	2,251
Other financial assets	-	179	-	179
Total financial assets	32,887	41,801	1,840	76,528
Liabilities				
Derivative financial liabilities	54	1,101	-	1,155
Collateral deposits held	1,449	-	-	1,449
Investment contract liabilities	-	3,065	49,875	52,940
Total financial liabilities	1,503	4,166	49,875	55,544

Notes to the financial statements

for the year ended 31 December 2012

22. Risk management and financial instruments information (continued)

	Balance at the beginning of the period	Balance on acquisition of AXA	FX gains or losses	Total gains/ losses	Purchases/ deposits	Sales/ withdrawals	Net transfers in/(out)	Balance at the end of the period	Total gains and losses on assets and liabilities held at the reporting date
2012	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Assets									
Equity securities and listed managed investment schemes	737	-	-	(8)	83	(22)	(5)	785	(8)
Debt securities	311	-	-	(2)	20	(143)	26	212	6
Investments in unlisted managed investment schemes	792	-	-	(38)	86	(24)	(154)	662	(47)
Total financial assets	1,840	-	-	(48)	189	(189)	(133)	1,659	(49)
Liabilities									
Investment contract liabilities	49,875	-	5	6,029	8,618	(9,614)	(94)	54,819	5,732
Total financial liabilities	49,875	-	5	6,029	8,618	(9,614)	(94)	54,819	5,732
2011									
Assets									
Equity securities and listed managed investment schemes	659	41	-	28	43	(12)	(22)	737	28
Debt securities	228	85	-	(6)	27	(60)	37	311	(6)
Investments in unlisted managed investment schemes	341	240	-	15	117	(74)	153	792	15
Derivative financial assets	-	-	-	-	-	-	-	-	-
Total financial assets	1,228	366	-	37	187	(146)	168	1,840	37
Liabilities									
Investment contract liabilities	46,584	6,116	6	(1,734)	9,221	(10,304)	(14)	49,875	1,535
Total financial liabilities	46,584	6,116	6	(1,734)	9,221	(10,304)	(14)	49,875	1,535

Notes to the financial statements

for the year ended 31 December 2012

22. Risk management and financial instruments information (continued)

2012	Carrying amount \$m	Effect of reasonably possible alternative assumptions ¹	
		(+) \$m	(-) \$m
Assets			
Equity securities and listed managed investment schemes	785	29	(29)
Debt securities	212	-	-
Investments in unlisted managed investment schemes	662	-	-
	1,659	29	(29)
Liabilities			
Investment contract liabilities	54,819	6	(6)
	54,819	6	(6)

2011	Carrying amount \$m	Effect of reasonably possible alternative assumptions ¹	
		(+) \$m	(-) \$m
Assets			
Equity securities and listed managed investment schemes	737	41	(17)
Debt securities	311	-	-
Investments in unlisted managed investment schemes	792	-	-
	1,840	41	(17)
Liabilities			
Investment contract liabilities	49,875	9	(9)
	49,875	9	(9)

1 The sensitivity has been calculated by changing key inputs such as discount rates and earnings multiples by a reasonably possible amount.

Notes to the financial statements

for the year ended 31 December 2012

23. Capital management

AMPGH group manages its capital within the broader AMP Group capital management framework.

The AMP group holds capital to protect customers, creditors and shareholders against unexpected losses to a level that is consistent with AMP's risk appetite.

The AMP group assesses the adequacy of its capital requirements against regulatory capital requirements. The AMP group's capital management strategy forms part of the AMP group's broader strategic planning process.

In addition to managing the level of capital resources, the AMP group also attempts to optimise the mix of capital resources to minimise the cost of capital and maximise shareholder value.

A number of subsidiaries of AMPGH are regulated. This includes life insurance companies and approved superannuation trustees all regulated by APRA. A number of companies also hold Australian Financial Services Licences.

The minimum regulatory capital requirements (MRR) is the amount of capital required by each of AMP's regulated businesses to meet their capital requirements as set by the appropriate regulator. The main requirements are as follows:

- AMP Life Limited and The National Mutual Life Association of Australasia Limited (NMLA) – solvency, capital adequacy and management capital requirements as specified under the Life Act and APRA Life Insurance Prudential Standards. From 1 January 2013, these will be replaced with revised APRA Prudential Standards
- AMP Capital Investors Limited – capital and liquidity requirements under its Australian Financial Services Licence. Revised AFSL requirements applied from 1 November 2012
- National Mutual Funds Management Limited – capital and liquidity requirements as specified under its Australian Financial Services Licence, and an amount of capital for the risks associated with the North guarantee. Revised AFSL requirements applied from 1 November 2012.

All the AMP group regulated entities have at all times during the current and prior financial year complied with the externally imposed capital requirements to which they are subject.

APRA has introduced Prudential Standards relating to minimum financial requirements of superannuation funds. These revised prudential standards will commence on 1 July 2013, with transition arrangements applying over the three years following the commencement date.

Notes to the financial statements

for the year ended 31 December 2012

24. Notes to Statement of cash flows

	Consolidated	
	2012	2011
	\$m	\$m
(a) Reconciliation of the net profit after income tax to cash flows from operating activities		
Net profit after income tax	651	520
Depreciation of operating assets	41	37
Amortisation and impairment of intangibles	274	192
Investment gains and losses and movements in external unitholders liabilities	(6,256)	3,186
Dividend and distribution income reinvested	(1,702)	(2,995)
Share-based payments	21	27
Decrease (increase) in receivables, intangibles and other assets	132	(56)
(Decrease) increase in net policy liabilities	6,101	(1,973)
(Decrease) increase in income tax balances	620	(166)
(Decrease) increase in other payables and provisions	1,322	1,882
Cash flows from (used in) operating activities	1,204	654
(b) Reconciliation of cash		
Comprises:		
Cash on hand	3,644	3,705
Cash on deposit	4,362	3,909
Bank overdrafts (included in Borrowings)	(7)	(4)
Short-term bills and notes (included in Debt securities)	4,971	4,788
Balance at the end of the period	12,970	12,398
(c) Financing arrangements		
<i>(i) Overdraft facilities</i>		
Bank overdraft facility available	363	369
<i>(ii) Loan facilities</i>		
In addition to facilities arranged through bond and note issues (refer notes 16 and 17), financing facilities are provided through bank loans under normal commercial terms and conditions.		
Available	2,480	2,939
Used	(1,256)	(941)
Unused	1,224	1,998
<i>(iii) Bond and note funding programs</i>		
Available	8,134	8,494
Used	(1,399)	(2,207)
Unused	6,735	6,287

Notes to the financial statements

for the year ended 31 December 2012

24. Notes to statement of cash flows (continued)

(d) Acquisitions and disposal of controlled entities

Operating entities

During the year ended 31 December 2012 AMPGH group acquired the following entities:

- On 3 July 2012 AMPGH group acquired 100 per cent of the self-managed superannuation fund (SMSF) administration and investment administration business of Cavendish Pty Limited and its controlled entities for \$20m, consisting of \$18m cash and a \$2m deferred payment
- June 2012 AMPGH group increased its ownership interest in Exford Pty Limited and in AMP Capital Brookfield Limited (previously associates) from 50 per cent to 100 per cent, for cash consideration of \$4m in each case. The principal activities of these entities are financial planning and asset management, respectively.

The acquired entities are consolidated from their respective acquisition dates.

On 30 March 2011, AMPGH group acquired 100 per cent of AMP AAPH Limited (formerly AXA Asia Pacific Holdings Limited). The principal activity of AMP AAPH is wealth management. The AMPGH group profit for the year ended 31 December 2011 included the results of AMP AAPH Limited for the nine month period from acquisition date, whereas the AMPGH group profit for the year ended 31 December 2012 includes the results of AMP AAPH Limited for the full year.

On 31 December 2011, AMPGH group disposed of its 100 per cent interest in the shares of AMP General Insurance Distribution Limited, and AMPGH group ceased to consolidate the entity from that date. AMPGH group did not continue to hold any ownership interest following the disposal. A gain on sale of \$38m was recognised and is included in investment gains and (losses) in the Income statement. Cash consideration of \$39m was received in January 2012.

There were no other significant acquisitions or disposals of operating entities in 2012 or 2011.

The impact of acquisitions of operating entities is as follows:

	Impact in 2012	Impact in 2011
	\$m	\$m
Assets		
Cash and cash equivalents	(14)	469
Receivables	3	984
Current tax assets	-	8
Inventories and other assets	-	12
Investments in financial assets measured at fair value through profit or loss	-	12,962
Investments in financial assets measured at amortised cost	-	10
Investments in associates accounted for using the equity method	(14)	22
Investment property	-	11
Property, plant and equipment	-	22
Deferred tax asset	-	524
Intangible assets	36	3,520
Total assets	11	18,544
Liabilities		
Payables	10	518
Current tax liabilities	-	11
Provisions	1	308
Derivative financial liabilities	-	34
Deferred tax liabilities	-	398
External unitholders liabilities	-	310
Life Insurance contract liabilities	-	6,840
Investment contract liabilities	-	6,131
Defined benefit plan liability	-	149
Total liabilities	11	14,699

Notes to the financial statements

for the year ended 31 December 2012

24. Notes to statement of cash flows (continued)

Controlled entities of AMP life insurance entities' statutory funds

In the course of normal operating investment activities, the AMP life insurance entities' statutory funds acquire equity interests in entities which, in some cases, result in AMPGH group holding a controlling interest in the investee entity.

Most acquisitions and disposals of controlled entities are in relation to managed investment schemes with underlying net assets typically comprising investment assets including cash. The consideration for acquisitions or disposals reflects the fair value of the investment assets at the date of the transactions after taking into account minority interests.

Certain controlled entities of the life entities' statutory funds are operating companies which carry out business operations unrelated to the core wealth management operations of the AMPGH group.

During 2012 AMPGH group lost control over the AMP Capital Pacific Fair and Macquarie Shopping Centre Fund as a result of a reduction in its ownership interest. The impact of this transaction is as follows:

	Impact in 2012
	\$m
Assets	
Cash	(7)
Investment property	(793)
Investments in financial assets measured at fair value through profit or loss	438
Other assets	(12)
Total assets	(374)
Liabilities	
Payables	(9)
Borrowings	(208)
Other financial liabilities	(19)
External unitholder liabilities	(138)
Total liabilities	(374)

Notes to the financial statements

for the year ended 31 December 2012

25. Superannuation funds

AMP contributes to funded employer-sponsored superannuation funds that exist to provide benefits for employees and their dependants on resignation, retirement, disability or death of the employee. The funds consist of both defined contribution sections and defined benefit sections.

The defined contribution sections receive fixed contributions from AMP group companies and the group's legal obligation is limited to these contributions. The defined benefit sections provide members with a choice of lump sum benefits or pension benefits based on years of membership and final salary. New employees are only offered defined contribution style benefits. The disclosures in this note relate only to the defined benefit sections of the plans.

The following tables summarise the components of the net amount recognised in the Income statement, Statement of comprehensive income, the movements in the defined benefit obligation and plan assets and the net amounts recognised in the consolidated Statement of financial position for the defined benefit funds, determined in accordance with AASB 119 *Employee Benefits*. However, for the purposes of recommending contributions to the defined benefit funds, fund actuaries consider the positions of the funds as measured under AAS 25 *Financial Reporting by Superannuation Plans* (Australia) and Professional standard number 2 *Actuarial Reporting for Superannuation Schemes* (New Zealand) both of which determines the funds' liabilities according to different measurement rules than those in AASB 119 *Employee Benefits*, largely due to the use of different discount rates in valuing benefits. Refer to note 25 (g) in relation to the funding of the AMP defined benefits funds.

Notes to the financial statements

for the year ended 31 December 2012

25. Superannuation funds (continued)

	Consolidated	
	2012	2011
	\$m	\$m
(a) Defined benefit plan income (expense)		
Current service cost	(7)	(11)
Interest cost	(30)	(35)
Expected return on plan assets ^{1 2}	45	39
Foreign currency gains and losses	(3)	-
Total defined benefit plan income (expense)	5	(7)
(b) Movements in defined benefit obligation		
Balance at the beginning of the period	(988)	(341)
Balance on acquisition of controlled entity	-	(524)
Current service cost	(7)	(11)
Interest cost	(30)	(35)
Contributions by plan participants	(1)	(1)
Actuarial gains and losses ³	14	(113)
Foreign currency exchange rate changes	(7)	(5)
Benefits paid	51	42
Other expenses	4	-
Balance at the end of the period	(964)	(988)
(c) Movement in fair value of plan assets		
Balance at the beginning of the period	618	274
Balance on acquisition of controlled entity	-	375
Expected return on plan assets	45	39
Actuarial gains and losses	39	(64)
Foreign currency exchange rate changes	4	4
Employer contributions	26	31
Contributions by plan participants	1	1
Benefits paid	(51)	(42)
Other expenses	(4)	-
Balance at the end of the period	678	618

- 1 The expected return on plan assets is determined at the beginning of the period, and is based on financial modelling of expected real returns for each of the major asset classes, combined with the price inflation assumption to arrive at a nominal value for expected returns on plan assets.
- 2 The actual return on fund assets for the period was a gain of \$84m (2011: \$25m loss).
- 3 As explained in note 1(dd), actuarial gains and losses are recognised directly in Other comprehensive income.

Notes to the financial statements

for the year ended 31 December 2012

25. Superannuation funds (continued)

	Consolidated	
	2012	2011
	\$m	\$m
(d) Defined benefit (liability) asset		
Present value of wholly funded defined benefit obligations	(964)	(988)
Less: Fair value of plan assets	678	618
Defined benefit (liability) asset recognised on the Statement of financial position¹	(286)	(370)
Movement in defined benefit (liability) asset		
(Deficit) surplus at the beginning of the period	(370)	(67)
Plus: Balance on acquisition of controlled entity	-	(149)
Plus: Total income (expenses) recognised in income	5	(7)
Plus: Employer contributions	26	31
Plus: Foreign currency exchange rate changes	-	(1)
Plus: Actuarial gains (losses) recognised in Other comprehensive income ²	53	(177)
Defined benefit (liability) asset recognised at the end of the period	(286)	(370)

- The defined benefit liability is measured in accordance with the requirements of AASB 119 *Employee Benefits* and does not represent a current obligation to provide additional funding to the plans. For the purposes of recommending contributions to the defined benefit funds, fund actuaries consider the positions of the funds as measured under AAS 25 *Financial Reporting by Superannuation Plans (Australia)* and Professional standard number 2 *Actuarial Reporting for Superannuation Schemes (New Zealand)* both of which determines the funds' liabilities according to different measurement rules than those in AASB 119, largely due to the use of different discount rates in valuing benefits. Refer to note 25(g) for impacts on funding the AMP defined benefits funds.
- The cumulative amount of the net actuarial gains recognised in the Statement of comprehensive income is a \$109m loss (2011: \$162m loss).

Notes to the financial statements

for the year ended 31 December 2012

25. Superannuation funds (continued)**(e) Historical analysis of defined benefit (deficit) surplus**

	Consolidated			
	2012	2011	2010	2009
	\$m	\$m	\$m	\$m
AMP Australian defined benefit (liability) asset				
Present value of wholly funded defined benefit obligations	(333)	(372)	(317)	(312)
Less: Fair value of plan assets	244	239	260	267
Net defined benefit (liability) asset recognised in the Statement of financial position	(89)	(133)	(57)	(45)
Actuarial gains and (losses) arising on plan liabilities	24	(54)	(4)	47
Actuarial gains and (losses) arising on plan assets	14	(24)	(10)	17
AMP AAPH Australian defined benefit (liability) asset				
Present value of wholly funded defined benefit obligations	(451)	(458)	-	-
Less: Fair value of plan assets	348	305	-	-
Net defined benefit (liability) asset recognised in the Statement of financial position	(103)	(153)	-	-
Actuarial gains and (losses) arising on plan liabilities	5	(36)	-	-
Actuarial gains and (losses) arising on plan assets	22	(34)	-	-
AMP New Zealand defined benefit (liability) asset				
Present value of wholly funded defined benefit obligations	(32)	(30)	(24)	(33)
Less: Fair value of plan assets	19	15	14	22
Net defined benefit (liability) asset recognised in the Statement of financial position	(13)	(15)	(10)	(11)
Actuarial gains and (losses) arising on plan liabilities	(1)	(4)	-	(3)
Actuarial gains and (losses) arising on plan assets	1	(2)	(1)	-
AMP AAPH New Zealand defined benefit (liability) asset				
Present value of wholly funded defined benefit obligations	(148)	(128)	-	-
Less: Fair value of plan assets	67	59	-	-
Net defined benefit (liability) asset recognised in the Statement of financial position	(81)	(69)	-	-
Actuarial gains and (losses) arising on plan liabilities	(14)	(19)	-	-
Actuarial gains and (losses) arising on plan assets	2	(4)	-	-

Notes to the financial statements

for the year ended 31 December 2012

25. Superannuation funds (continued)

(f) Principal actuarial assumptions

The following table sets out the principal actuarial assumptions used as at the reporting date in measuring the defined benefit obligations of the Australian and New Zealand defined benefit funds:

	AMP				AMP AAPH			
	Australia		New Zealand		Australia		New Zealand	
	2012	2011	2012	2011	2012	2011	2012	2011
Discount rate	2.7% - 5.5%	2.9% - 6.2%	1.8% - 2.9%	1.7% - 2.9%	2.7% - 5.5%	2.9% - 6.2%	1.8% - 2.9%	1.7% - 2.9%
Expected return on assets (before tax)	n/a	8.0%	6.0%	8.3%	n/a	8.0%	6.0%	8.3%
Expected rate of pension increases	2.5%	2.5%	1.9%	1.9%	2.5%	2.5%	2.5%	2.5%
Expected rate of salary increases	4.0%	4.0%	4.0%	4.0%	4.0%	3.5%	4.0%	4.0%
Proportion of benefits expected to be taken as pensions	60.0%	60.0%	n/a	n/a	90% for pre-1995 members 60% for post-1994 members	90% for pre-1995 members 60% for post-1994 members	75.0%	75.0%

In 2012, the discount rate for Australian defined benefit funds was determined based on current market yields for state government bonds. In 2011 they were determined based on current market yields for Australian Commonwealth government bonds.

(g) Arrangements for employer contributions for funding defined benefit funds

Funding methods and current recommendations – AMP Australia

The AMP Australian defined benefit fund's funding policy is intended to fully cover benefits by the time they become payable. The method of funding adopted is the attained age normal method. This funding method aims to spread the cost of future benefits for current members evenly over their future working lifetimes.

The economic assumptions used to determine the current contribution recommendations are the same as the actuarial assumptions in note 25 (f), except for the discount rate for the purposes of determining accrued benefits.

As at the most recent actuarial review, 31 March 2012, the fund actuary did not identify any deficit for funding purposes and no additional contributions are required. As at the date of this report, the fund actuary has not indicated any change to this position.

Funding methods and current recommendations – AMP AAPH Australia

The AMP AAPH Australian defined benefit fund's funding policy is intended to fully cover benefits by the time they become payable. The method of funding adopted is the attained age normal method. This funding method aims to spread the cost of future benefits for current members evenly over their future working lifetimes.

The economic assumptions used to determine the current contribution recommendations are the same as the actuarial assumptions in note 25 (f), except for the discount rate for the purposes of determining accrued benefits.

As at the most recent actuarial review, 30 September 2012, the fund actuary did not identify any deficit for funding purposes and no additional contributions are required. As at the date of this report, the fund actuary has not indicated any change to this position.

Funding methods and current recommendations – AMP New Zealand

The AMP New Zealand defined benefit fund's funding policy is intended to fully cover benefits by the time they become payable. The main group of benefits is pension rights of retired members and their spouses. The retirement benefits of active members are valued on a simplified actuarial projection basis as they are not material to the valuation of the fund.

AMP has adopted the fund actuary's recommendation for AMP to make additional contributions of \$2m per annum until the financial position of the plan is sufficiently improved.

Funding methods and current recommendations – AMP AAPH New Zealand

The AMP AAPH New Zealand defined benefit fund's funding policy is intended to fully cover benefits by the time they become payable. The main group of benefits is pension rights of retired members and their spouses. The retirement benefits of active members are valued on a simplified actuarial projection basis as they are not material to the valuation of the fund.

AMP has adopted the fund actuaries' recommendation the AMP makes additional contributions of \$3m per annum.

Notes to the financial statements

for the year ended 31 December 2012

25. Superannuation funds (continued)

(h) Allocation of assets

The asset allocations of the defined benefit funds are shown in the following table:

	AMP				AMP AAPH			
	Australia ¹		New Zealand ¹		Australia ¹		New Zealand ¹	
	2012	2011	2012	2011	2012	2011	2012	2011
Equity	37%	59%	55%	59%	37%	57%	44%	38%
Property	5%	18%	8%	11%	5%	5%	6%	7%
Fixed interest	39%	14%	26%	23%	39%	25%	33%	49%
Cash	12%	3%	11%	7%	12%	1%	17%	6%
Other	7%	6%	0%	0%	7%	12%	0%	0%

- 1 The investment assets of the plans may at times include either direct or indirect investments in AMP Limited shares. These investments are part of normal investment mandates within the plans and are not significant in relation to total plan assets. The plans do not hold any other assets which are occupied or used by AMP group.

Notes to the financial statements

for the year ended 31 December 2012

26. Share-based payments

(a) Summary of AMP's share-based payment plans

AMP has a number of employee share-based payment plans. Share-based payments place employees participating in those plans (participants) in the position of the shareholder, and in doing so, reward employees for the generation of value to shareholders. Information on plans which AMP currently offers is provided below.

The following table shows the expense recorded for AMP share-based payment plans during the year:

	Consolidated	
	2012	2011
	\$'000	\$'000
Plans currently offered		
Performance rights	8,356	9,446
Share rights	9,524	1,331
Restricted shares	4,123	9,271
Employee share acquisition plan – matching shares	68	115
Total share-based payments expense	22,071	20,163

(b) Performance rights

Plan description

The CEO and his direct reports, as well as selected senior executives, are required to take their long-term incentive (LTI) awards in the form of performance rights. This is to ensure that those executives, who are most directly able to influence company performance, are appropriately aligned with the interests of shareholders. All other LTI participants are provided with a degree of choice over whether their LTI grant is composed of performance rights, share rights or a combination of the two.

A performance right is a right to acquire one fully paid ordinary share in AMP Limited after a three-year performance period at no cost to the participant, provided a specific performance hurdle is met. Prior to conversion into shares (vesting), performance rights holders do not receive dividends or have other shareholder benefits (including any voting rights). From September 2011, performance rights may be settled through a cash payment in lieu of shares, at the discretion of the board.

AMP has, from time to time, offered share bonus rights to employees in overseas domiciles when it is not possible or tax-efficient to grant performance rights. The terms and conditions of the share bonus rights are identical to the terms and conditions of the performance rights, except settlement is in cash rather than equity instruments.

The performance hurdle

The number of performance rights that vest is determined by a vesting schedule based on the performance of AMP relative to a comparator group of listed Australian companies over a three-year performance period.

The performance measure is AMP's total shareholder return (TSR) relative to the top 50 industrials companies in the S&P/ASX 100 Index as at the start of the performance period. In order for any awards to vest, AMP's TSR must be at or above the median of the comparator group; for this level of performance 50 per cent of the awards vest. The proportion of awards vesting increases on a straight-line basis until performance at the 75th percentile of the comparator group, at which point the awards vest in full. The performance hurdle and vesting schedule were chosen because they require participants to outperform AMP's key competitors for shareholder funds before the awards generate any value.

At the end of the performance period, an independent external consultant provides the People and Remuneration Committee (PRC) with AMP's TSR ranking against the comparator group. The PRC then determines the number of performance rights that vest, if any, by applying this data to the vesting schedule. If the performance hurdle is not achieved, the performance rights lapse immediately without opportunity to re-test performance at a later stage.

Exercising performance rights

If the awards vest, they are automatically exercised on behalf of the participant (i.e. converted to shares). Upon exercise, participants become entitled to shareholder benefits, including dividends and voting rights. For performance rights issued from 2008–2010, if performance rights are not automatically exercised on the participant's behalf, the participant has two years from the end of the performance period to exercise vested awards. When performance rights are exercised, the AMP shares needed to satisfy the awards are bought on market through an independent third party, so that there is no dilutionary effect on the value of existing AMP shares.

Treatment of performance rights on ceasing employment and change of control

Typically, unvested performance rights lapse if the participant resigns from AMP or is terminated for misconduct or inadequate performance. In other cases, such as retirement and redundancy, performance rights may be retained by the participant with vesting continuing to be subject to the same vesting conditions as if they had remained in AMP employment. In the event that AMP is subject to a takeover change of control, unvested performance rights, granted prior to September 2011, typically vest.

Notes to the financial statements

for the year ended 31 December 2012

26. Share-based payments (continued)

Commencing from the performance rights granted in September 2011, the board has the discretion to determine an alternative treatment on cessation of employment and change of control (i.e. to determine that the performance rights lapse, are retained or vest when they would not have otherwise), if deemed appropriate in the light of the specific circumstances.

Plan valuation

The fair value of performance rights has been calculated as at the grant date, by external consultants using a simulation technique known as a Monte Carlo simulation. Fair value has been discounted for the probability of not meeting the TSR performance hurdles.

In determining the share-based payments expense, the number of instruments expected to vest has been adjusted to reflect the number of employees expected to remain with AMP until the end of the performance period.

For the purposes of the valuation it is assumed performance rights are exercised as soon they have vested. Assumptions regarding the dividend yield and volatility have been estimated based on AMP's actual historic dividend yield and volatility over an appropriate period.

The following table shows the factors which were considered in determining the independent fair value of the performance rights granted during 2012 and the comparative period (2011):

Grant Date	Share price	Contractual life	Dividend yield	Volatility	Risk-free rate	Performance hurdle discount	Fair value
07/06/2012	\$3.85	2.7 years	6.3%	26%	2.3%	67%	\$1.28
09/09/2011	\$4.15	2.9 years	5.9%	34%	3.7%	54%	\$1.92
09/06/2011	\$4.88	2.8 years	5.5%	36%	4.8%	51%	\$2.39
09/06/2011	\$4.88	2.1 years	5.5%	36%	4.8%	55%	\$2.19

The following table shows the movements during the period of all performance rights:

Grant date	Exercise date	Exercise price	Balance at 1 Jan 2012 ⁽¹⁾	Exercised during the year	Granted during the year	Lapsed during the year	Balance at 31 Dec 2012 ²
12/03/2010	01/08/2012	Nil	3,567,063	-	-	3,567,063	-
08/09/2010	01/08/2013	Nil	2,937,254	-	-	4,984	2,932,270
09/06/2011	01/08/2013	Nil	88,040	-	-	-	88,040
09/06/2011	01/05/2014	Nil	-	-	-	-	-
09/09/2011	n/a ³	Nil	5,176,011	-	-	52,403	5,123,608
07/06/2012	n/a ³	Nil	-	-	5,369,551	-	5,369,551
Total			11,768,368	-	5,369,551	3,624,450	13,513,469

- The weighted average remaining contractual life of performance rights outstanding at the end of the period is 1.6 years.
- The share rights granted on 9 September 2011 and 7 June 2012 have no exercise date as they are automatically exercised upon vesting.
- The performing rights granted on 9 September 2011 and 7 June 2012 have no exercise date as they are automatically exercised upon vesting.

From the end of the financial year and up to the date of this report, no performance rights have been issued, no performance rights have been exercised, and no performance rights have lapsed. Of the performance rights outstanding at the end of the period, none have vested or become exercisable.

(c) Share rights

Plan description

As described above, LTI participants below the CEO and his direct reports may be eligible to take some of their award in share rights.

A share right is a right to acquire one fully paid ordinary share in AMP Limited after a specified service period at no cost to the participant, provided a specific service condition is met. The service period is typically three years, but may vary where the share rights are awarded to retain an employee for a critical period. Prior to conversion into shares (vesting), share rights holders do not receive dividends or have other shareholder benefits (including any voting rights).

As this program is designed as a means of recognising and retaining employees, no performance hurdles apply, other than continued service for the duration of the three-year period.

AMP has, from time to time, offered share bonus rights without performance conditions to employees in overseas domiciles when it is not possible or tax-efficient to grant share rights or restricted shares. The terms and conditions of the share bonus rights are identical to the terms and conditions of the share rights, except settlement is in cash rather than equity instruments.

Notes to the financial statements

for the year ended 31 December 2012

26. Share-based payments (continued)

Exercising share rights

If the awards vest, they are automatically exercised on behalf of the participant (i.e. converted to shares). Upon exercise, participants become entitled to shareholder benefits, including dividends and voting rights. When share rights are exercised, the AMP shares needed to satisfy the awards are bought on market through an independent third party, so that there is no dilutionary effect on the value of existing AMP shares.

Treatment of share rights on ceasing employment and change of control

Typically, unvested share rights lapse if the participant resigns from AMP or is terminated for misconduct or inadequate performance. In other cases, such as retirement and redundancy, the participant typically retains their share rights at the board's discretion. In the event that AMP is subject to a takeover change of control, treatment of unvested share rights is subject to the board's discretion.

Plan valuation

The fair value of share rights has been calculated as at the grant date, by external consultants using a 'discounted cash flow' methodology. Fair value has been discounted for the present value of dividends expected to be paid during the vesting period to which the participant is not entitled.

In determining the share-based payments expense, the number of instruments expected to vest has been adjusted to reflect the number of employees expected to remain with AMP until the end of the performance period.

For the purposes of the valuation it is assumed share rights are exercised as soon they have vested. Assumptions regarding the dividend yield have been estimated based on AMP's actual historic dividend yield over an appropriate period.

STI deferral plan

The nominated executives and selected other senior leaders who have the ability to impact AMP's financial soundness, participate in the AMP STI deferral plan. The plan requires that 40 per cent of a participant's STI award be delivered in rights to AMP shares (share rights). The share rights convert to AMP Limited shares (i.e. vest) after a two-year deferral period. Vesting is subject to on-going employment, compliance with AMP policies and the board's discretion.

STI match plan

For each given year, high potential employees at a senior leader level are eligible for nomination to participate in the STI match plan, which provides an award of share rights to the value of 50 per cent of the individual's STI. The STI match award is provided in addition to the STI cash opportunity. Employees at this level are not eligible to participate in AMP's long-term incentive plan. As the STI match is based on the STI plan, the number of share rights awarded to the participant depends on the individual's contribution to company performance during the financial year.

STI match share rights convert to AMP Limited shares (i.e. vest) after a two-year deferral period. Vesting is subject to on-going employment, compliance with AMP policies and the board's discretion.

The following table shows the factors which were considered in determining the independent fair value of the share rights granted during 2012 and the comparative period (2011). Included in this table are the share bonus rights granted to overseas executives to mimic restricted share awards (disclosed under the heading of 'restricted shares' in prior year annual reports). Share bonus rights without performance conditions have terms that are identical to share rights, except that they are settled in cash rather than equity instruments.

Grant date	Share price	Contractual life	Dividend yield	Dividend discount	Fair value
07/06/2012	\$3.85	2.7 years	6.3%	17%	\$3.19
22/05/2012	\$3.87	1.7 years	6.3%	11%	\$3.46
27/04/2012	\$4.25	1.8 years	6.3%	11%	\$3.78
09/09/2011	\$4.15	2.9 years	5.9%	16%	\$3.50
09/09/2011	\$4.15	2.0 years	5.9%	11%	\$3.69

Notes to the financial statements

for the year ended 31 December 2012

26. Share-based payments (continued)

The following table shows the movement in share rights (and share bonus rights without performance conditions) outstanding during the year.

Grant date	Exercise period	Exercise price	Balance at 1 Jan 2012	Exercised during the year	Granted during the year	Lapsed during the year	Balance at 31 Dec 2012 ¹
12/03/2010	23/02/2012–22/02/2014	Nil	41,867	41,867	-	-	-
12/03/2010	01/08/2012–31/07/2014	Nil	212,155	212,155	-	-	-
28/05/2010	22/03/2012–21/03/2014	Nil	35,211	35,211	-	-	-
08/09/2010	01/08/2013–31/07/2015	Nil	115,575	-	-	-	115,575
09/09/2011	n/a ²	Nil	35,630	-	-	-	35,630
09/09/2011	n/a ²	Nil	2,780,917	-	-	40,452	2,740,465
27/04/2012	n/a ²	Nil	-	-	1,902,884	-	1,902,884
27/04/2012	n/a ²	Nil	-	-	999,335	-	999,335
22/05/2012	n/a ²	Nil	-	-	247,513	-	247,513
07/06/2012	n/a ²	Nil	-	-	2,220,558	-	2,220,558
Total			3,221,355	289,233	5,370,290	40,452	8,261,960

- 1 The weighted average remaining contractual life of share rights (and share bonus rights without performance conditions) outstanding at the end of the period is 1.5 years.
- 2 The share rights granted on 9 September 2011, 27 April 2012, 22 May 2012 and 7 June 2012 have no exercise period as they are automatically exercised upon vesting.

From the end of the financial year and up to the date of this report, no share rights have been issued, no share rights have been exercised, and no share rights have lapsed. Of the share rights outstanding at the end of the period, none have vested or become exercisable.

(d) Restricted shares*Plan description*

From time to time, AMP awards restricted shares to retain critical employees. Additionally, prior to 2011, Australian LTI participants were eligible to take some of their award in restricted shares (rather than share rights).

A 'restricted share' is an ordinary AMP share that has a holding lock in place until the specified vesting period ends. The vesting period is typically three years, but may vary where the restricted shares are awarded to retain an employee for a critical period. During this time, the holder is eligible for dividends, but is unable to sell, transfer or hedge their award.

As this program is designed as a means of recognising and retaining employees, no performance hurdles apply, other than continued service for the duration of the three-year holding lock. If the individual resigns from AMP (or employment terminated for misconduct or inadequate performance) during the holding period, the shares are forfeited.

In cases such as retirement and redundancy, the individual retains their restricted shares; however the holding lock remains in place until the end of the three-year vesting period. Restricted shares are bought on market and granted at no cost to employees.

Plan valuation

The fair value of restricted shares has been determined as the market price of AMP ordinary shares on the grant date. As employees holding restricted shares are entitled to dividend payments, no adjustment has been made to the fair value in respect of future dividend payments. In determining the share-based payments expense for the period, the number of instruments expected to vest has been adjusted to reflect the number of employees expected to remain with AMP until the end of the vesting period.

The following table shows the number of restricted shares that were granted during 2012 and the comparative period (2011), and the fair value per instrument of restricted shares as at the grant date.

Grant date	Number granted	Weighted average fair value
20/08/2012	65,211	\$4.42
09/09/2011	221,725	\$4.15
09/06/2011	39,416	\$4.88

Notes to the financial statements

for the year ended 31 December 2012

26. Share-based payments (continued)

(e) Employee Share Acquisition Plan

Plan description

From time to time, AMP has provided employees and executives with the opportunity to become shareholders in AMP through the Employee Share Acquisition Plan (ESAP), typically by way of salary sacrificing their fixed remuneration or short-term incentive to acquire shares. Depending on the terms of the particular award, participants may be entitled to receive matching shares for shares acquired under the ESAP (e.g. the most recent awards provided one free share for every 10 shares acquired via salary sacrifice). Additionally, AMP can provide employees with free shares under the ESAP. Where the awards are acquired at no cost to the participant, service-based conditions must be met for the participant to receive their full entitlement. There are no performance hurdles applying to the plan as it is primarily designed to encourage employee share ownership.

The plan was suspended mid-way through 2009 in Australia due to the changes to the taxation treatment of employee share plan awards. Consequently, no shares have been acquired by Australian employees under the ESAP plan since mid-2009. The plan continues to operate in New Zealand.

If applicable, matching shares are bought on market through an independent third party.

Participants who cease to be employed within the AMP group within the three-year holding period may lose their entitlement to some or all of their matching shares or free shares, depending on the reason for leaving the company. To receive the maximum entitlement, participants must be employed by AMP for the whole three-year period.

Plan valuation

All awards made during 2012, and the comparative year (2011), were offers to salary sacrifice to acquire shares, with matching shares awarded on a one-for-ten basis after a three-year vesting period. Each matching share has been valued by external consultants as the face value of an AMP ordinary share at the date the salary sacrifice shares were acquired, less the present value of the expected dividends (to which the participant is not entitled until the end of the vesting period). The number of matching shares expected to be granted is estimated based on the average number of shares held in the ESAP by each employee at the beginning of each year. In determining the share-based payments expense for the period, the number of matching shares expected to be granted has been adjusted to reflect the number of employees expected to remain with AMP until the end of the three-year vesting period.

The following table shows the number of matching shares expected to be granted based on the shares purchased by employees under the ESAP during the current period and the comparative period, and the fair value.

Grant date	Estimated number of matching shares to be granted	Weighted average fair value
2012 – various	535	\$3.51
2011 – various	652	\$3.98

Notes to the financial statements

for the year ended 31 December 2012

27. Group controlled entity holdings

Name of entity	Country of registration		Footnote	% Holdings	
				2012	2011
140 St Georges Terrace Pty Limited	Australia	Ord	3	85	100
255 George Street Investment A Pty Ltd	Australia	Ord		100	100
255 George Street Investment B Pty Ltd	Australia	Ord		100	100
35 Ocean Keys Pty Limited	Australia	Ord		100	100
AAPH Australia Staff Superannuation Pty Ltd (formerly AXA Australia Staff Superannuation Pty Ltd)	Australia	Ord		100	100
AAPH Executive Plan (Australia) Pty Ltd (formerly AXA APH Executive Plan (Australia) Pty Ltd)	Australia	Ord		100	100
AAPH GESP Exempt (Australia) Pty Ltd (formerly AXA APH GESP Exempt (Australia) Pty Ltd)	Australia	Ord		100	100
AAPH Hong Kong Finance Limited (formerly AXA Hong Kong Finance Limited)	Hong Kong	Ord		100	100
AAPH New Zealand Finance Pty Ltd (formerly AXA New Zealand Finance Pty Ltd)	Australia	Ord		100	100
AAPH New Zealand HJV Limited (formerly AXA New Zealand HJV Limited)	New Zealand	Ord		100	100
Abbey Capital Real Estate Pty Limited	Australia	Ord		100	100
Accountants Resourcing (Australia) Pty Ltd	Australia	Ord		100	100
ACIT Finance Pty Limited	Australia	Ord		100	100
ACN 100 509 993 Pty Ltd	Australia	Ord		100	100
ACN 155 075 040 Pty Limited	Australia	Ord, Class A Pref.	1	100	-
ACPP Industrial Pty Ltd	Australia	Ord	3	85	100
ACPP Office Pty Ltd	Australia	Ord	3	85	100
ACPP Retail Pty Ltd	Australia	Ord	3	85	100
AdviceFirst Limited (formerly Charter Financial Solutions Ltd)	New Zealand	Ord		65	67
Adviser Resourcing Pty Ltd	Australia	Ord		100	100
Aged Care Investment Services No. 1 Pty Limited (formerly PHF No. 1 Management Pty Limited)	Australia	Ord		100	100
Aged Care Investment Services No. 2 Pty Limited (formerly PHF No. 1 Pty Limited)	Australia	Ord		100	100
Allmarg Corporation Limited	New Zealand	Ord, Pref		100	100
AMP (UK) Finance Services Plc	UK	Ord		100	100
AMP AAPH Finance Limited (Formerly AXA Asia Pacific Finance)	Australia	Ord		100	100
AMP AAPH Limited [formerly AXA Asia Pacific Holdings Limited]	Australia	Ord		100	100
AMP ASAL Pty Ltd	Australia	Ord		100	100
AMP Australian Financial Services Holdings Limited	Australia	Ord	2	-	100
AMP Capital AB Holdings Pty Limited	Australia	Ord	3	85	100
AMP Capital Advisors India Private Limited	India	Ord	3	85	100
AMP Capital Asia Limited [formerly AMP Capital Brookfield (HK) Limited]	HK	Ord	3	85	49
AMP Capital Bayfair Pty Limited	Australia	Ord	3	85	100
AMP Capital Core Infrastructure Pty Limited	Australia	Ord	3	85	100
AMP Capital Finance Limited	Australia	Ord	3	85	100
AMP Capital Funds Management Limited	Australia	Ord	1,3	85	-
AMP Capital Holdings Limited	Australia	Ord	3	85	100
AMP Capital Investment Management (UK) Limited [formerly AMP Capital Brookfield (UK) Limited]	UK	Ord A & B	3	85	49

Notes to the financial statements

for the year ended 31 December 2012

27. Group controlled entity holdings (continued)

Name of entity	Country of registration		Footnote	% Holdings	
				2012	2011
AMP Capital Investment Management Pty Limited [formerly AMP Capital Brookfield Pty Limited]	Australia	Ord A & B	3	85	50
AMP Capital Investments No 11 Limited	New Zealand	Ord A & B		100	100
AMP Capital Investments No. 14 Limited	New Zealand	Ord A & B, Pref		100	100
AMP Capital Investments No. 2 Limited	New Zealand	Ord A & B, Pref		100	100
AMP Capital Investments No. 8 Limited	New Zealand	Ord A & B, Pref		100	100
AMP Capital Investors (Hong Kong) Limited	Hong Kong	Ord	3	85	100
AMP Capital Investors (Jersey No. 2) Limited	Jersey	Ord	3	85	100
AMP Capital Investors (Luxembourg No. 3) S.à r.l.	Luxembourg	Ord	3	85	100
AMP Capital Investors (Luxembourg No. 4) S.à r.l.	Luxembourg	Ord	3	85	100
AMP Capital Investors (Luxembourg No. 5) S.à r.l.	Luxembourg	Ord	3	85	100
AMP Capital Investors (Luxembourg No. 6) S.à r.l.	Luxembourg	Ord	3	85	100
AMP Capital Investors (Luxembourg) S.a.r.l. [formerly AMP Capital Redding Investors Luxembourg Limited]	Luxembourg	Ord	3	85	100
AMP Capital Investors (New Zealand) Limited	New Zealand	Ord	3	85	100
AMP Capital Investors (Property Funds Management Jersey) Limited	Jersey	Ord	3	85	100
AMP Capital Investors (Singapore) Private Property Trust Limited	Singapore	Ord	3	85	100
AMP Capital Investors (Singapore) Pte Ltd	Singapore	Ord	3	85	100
AMP Capital Investors (UK) Limited	UK	Ord	3	85	100
AMP Capital Investors (US) Limited	USA	Ord	3	85	100
AMP Capital Investors Advisory (Beijing) Limited	R.O. C.	Ord	3	85	100
AMP Capital Investors International Holdings Limited	Australia	Ord	3	85	100
AMP Capital Investors Japan KK	Japan	Ord	3	85	100
AMP Capital Investors KK	Japan	Ord	3	85	100
AMP Capital Investors Limited	Australia	Ord	3	85	100
AMP Capital Investors Property Japan KK	Japan	Ord	3	85	100
AMP Capital Investors Real Estate Pty Limited	Australia	Ord	3	85	100
AMP Capital Lifestyle Limited	Australia	Ord	2	-	100
AMP Capital Office & Industrial (Singapore) Pte Limited	Singapore	Ord	3	85	100
AMP Capital Office and Industrial Pty Limited	Australia	Ord	3	85	100
AMP Capital Palms Pty Limited	Australia	Ord	3	85	100
AMP Capital Property Nominees Ltd	Australia	Ord	3	85	100
AMP Capital SA Schools No. 1 Pty Limited	Australia	Ord	1,3	85	-
AMP Capital SA Schools No. 2 Pty Limited	Australia	Ord	1,3	85	-
AMP Capital Shopping Centres Pty Limited	Australia	Ord	3	85	100
AMP CMBS No. 1 Pty Limited	Australia	Ord		100	100
AMP CMBS No. 2 Pty Limited	Australia	Ord		100	100
AMP Crossroads Pty Limited	Australia	Ord	3	85	100
AMP Custodian Services (NZ) Limited	New Zealand	Ord	3	85	100
AMP Davidson Road Pty Limited	Australia	Ord	3	85	100
AMP Direct Pty Ltd [formerly AMP Private Wealth Management Pty Limited]	Australia	Ord		100	100
AMP Finance Limited	Australia	Ord		100	100
AMP Finance Services Limited	Australia	Ord		100	100
AMP Financial Planning Pty Limited	Australia	Ord		100	100
AMP Financial Services Holdings Limited	Australia	Ord		100	100
AMP GBS Limited	Australia	Fixed		100	100
AMP GDPF Pty Limited	Australia	Ord	3	85	100
AMP Global Property Investments Pty Ltd	Australia	Ord		100	100

Notes to the financial statements

for the year ended 31 December 2012

27. Group controlled entity holdings (continued)

Name of entity	Country of registration		Footnote	% Holdings	
				2012	2011
AMP Group Finance Services Limited	Australia	Ord		100	100
AMP Group Services Limited	Australia	Ord		100	100
AMP Holdings Limited	Australia	Ord A, Ord B, Red Pref B Class		100	100
AMP Insurance Investment Holdings Pty Limited	Australia	Ord		100	100
AMP Investment Management (NZ) Limited	New Zealand	Ord	3	85	100
AMP Investment Services No. 2 Pty Limited	Australia	Ord	3	85	100
AMP Investment Services Pty Limited	Australia	Ord	3	85	100
AMP Life (NZ) Investments Holdings Limited	New Zealand	Ord		100	100
AMP Life (NZ) Investments Limited	New Zealand	Ord		100	100
AMP Life Limited	Australia	Ord		100	100
AMP Macquarie Holding Pty Limited	Australia	Ord	3	85	100
AMP Macquarie Pty Limited	Australia	Ord	3	85	100
AMP New Zealand Holdings Limited (formerly AXA New Zealand Limited)	New Zealand	Ord		100	100
AMP Pacific Fair Pty Limited	Australia	Ord	3	85	100
AMP Personal Investment Services Limited	Australia	Ord		100	100
AMP Planner Register Company Pty Limited	Australia	Ord		100	100
AMP Private Capital New Zealand Limited	New Zealand	Ord	3	85	100
AMP Private Capital No. 2 Pty Limited	Australia	Ord	3	85	100
AMP Private Capital Pty Limited	Australia	Ord	3	85	100
AMP Private Investments Pty Limited	Australia	Ord	3	85	100
AMP Property Investments (Qld) Pty. Ltd.	Australia	Ord		100	100
AMP Real Estate Advisory Holdings Pty Limited	Australia	Ord	1	100	-
AMP Remuneration Reward Plans Nominees Pty. Limited	Australia	Ord		100	100
AMP Riverside Plaza Pty Limited	Australia	Ord	3	85	100
AMP Royal Randwick Pty Limited	Australia	Ord	3	85	100
AMP Services (NZ) Limited	New Zealand	Ord		100	100
AMP Services Holdings Limited	Australia	Ord		100	100
AMP Services Limited	Australia	Ord		100	100
AMP SMSF Holding Co Limited	Australia	Ord		100	100
AMP SMSF Investments Pty Limited	Australia	Ord		100	100
AMP Superannuation (NZ) Limited	New Zealand	Ord		100	100
AMP Superannuation Limited	Australia	Ord		100	100
AMP Warringah Mall Pty Ltd	Australia	Ord	3	85	100
AMP Wealth Management New Zealand Limited (formerly AXA Wealth Management Limited)	New Zealand	Ord		100	100
AMP/ERGO Mortgage and Savings Limited	New Zealand	Ord		100	100
Arrive Wealth Management Limited	Australia	Ord		100	100
Associated Planners Financial Services Pty Ltd	Australia	Ord		96	95
Associated Planners Strategic Finance Pty Ltd	Australia	Ord		96	95
Assure Nominees Limited	New Zealand	Ord	2	-	100
Auburn Mega Mall Pty Limited	Australia	Ord	3	85	100
Australian Mutual Provident Society Pty Limited	Australia	Ord		100	100
Australian Securities Administration Limited	Australia	Ord		100	100
AWOF New Zealand Office Pty Limited	Australia	Ord	3	85	100
AXA APH GESP Deferred (Australia) Pty Ltd	Australia	Ord		100	100
AXA Funds Management Pty Ltd	Australia	Ord		100	100
BMRI Financial Services Pty Ltd	Australia	Ord		100	100
Carter Bax Pty Ltd	Australia	Ord		100	100

Notes to the financial statements

for the year ended 31 December 2012

27. Group controlled entity holdings (continued)

Name of entity	Country of registration		Footnote	% Holdings	
				2012	2011
Cavendish Administration Pty Ltd	Australia	Ord	1	100	-
Cavendish Pty Ltd	Australia	Ord	1	100	-
Cavendish Superannuation Holdings Pty Ltd	Australia	Ord	1	100	-
Cavendish Superannuation Pty Ltd	Australia	Ord	1	100	-
CBD Financial Planning Pty Limited	Australia	Ord		100	100
Charter Financial Planning Limited	Australia	Ord		100	100
Client Reserve Limited	New Zealand	Ord	2	-	100
Clientcare Financial Planning Pty Ltd	Australia	Ord		100	100
Collins Place No. 2 Pty Ltd	Australia	Ord		100	100
Collins Place Pty Limited	Australia	Ord		100	100
Didus Pty Limited	Australia	Ord		100	100
Donaghys Australia Pty Limited	New Zealand	Ord, Redem Pref	2	-	58
Donaghys Industries Limited	New Zealand	Ord	2	-	58
Donaghys International Limited	New Zealand	Ord, Pref	2	-	58
Donaghys Limited	New Zealand	Ord A & B	2	-	58
Donaghys Pty Limited	New Zealand	Ord A, B & E	2	-	58
Enemelay Investments Pty Ltd	Australia	Ord	2	-	100
Exford Pty Ltd	Australia	Ord		100	50
Financial Composure Pty Ltd	Australia	Ord		96	95
Financially Yours Holdings Pty Ltd	Australia	Ord		80	80
Financially Yours Pty Ltd	Australia	Ord		80	80
First Quest Capital Pty Ltd	Australia	Ord		96	95
Focus Property Services Pty Limited	Australia	Ord		92	92
Foundation Wealth Advisers Pty Ltd	Australia	Ord		57	57
Garrisons (Rosny) Pty Ltd	Australia	Ord		100	100
Genesys Group Holdings Pty Ltd	Australia	Ord		100	100
Genesys Group Pty Ltd	Australia	Ord		96	95
Genesys Holdings Limited	Australia	Ord		96	95
Genesys Kew Pty Ltd	Australia	Ord		96	95
Genesys Wealth Advisers (WA) Pty Ltd	Australia	Ord		100	100
Genesys Wealth Advisers Ltd	Australia	Ord		96	95
Glendenning Pty Limited	Australia	Ord		100	100
GWM Spicers Limited (formerly Gould Wealth Management Limited)	New Zealand	Ord		100	100
Hillross Alliances Limited	Australia	Ord		100	100
Hillross Financial Services Limited	Australia	Ord		100	100
Hillross Innisfail Pty Limited	Australia	Ord		100	100
Hillross Wealth Management Centre Melbourne Pty Limited	Australia	Ord		100	100
Hindmarsh Square Financial Services Pty Ltd	Australia	Ord		100	100
Hindmarsh Square Wealth Advisers Pty Ltd	Australia	Ord		73	72
Honeysuckle 231 Pty Limited	Australia	Ord		60	60
INSSA Pty Limited	Australia	Ord		100	100
ipac Asset Management Limited	Australia	Ord		100	100
ipac Financial Care Pty Ltd	Australia	Ord		100	67
ipac Group Services Pty Limited	Australia	Ord		100	100
ipac Portfolio Management Limited	Australia	Converting Class A	3	85	100
ipac Securities Limited	Australia	Ord		100	100
ipac Taxation Services Pty Ltd	Australia	Ord		75	75
Jeminex Pty Limited	Australia	Ord		51	51
Jigsaw Support Services Limited (formerly AXA Financial Planning Limited)	Australia	Ord		100	100
John Coombes & Company Pty Ltd	Australia	Ord		55	55
Kent Street Pty Limited	Australia	Ord		100	100

Notes to the financial statements

for the year ended 31 December 2012

27. Group controlled entity holdings (continued)

Name of entity	Country of registration		Footnote	% Holdings	
				2012	2011
King Financial Services Pty Ltd	Australia	Ord		88	35
Kiw i Kat Limited	New Zealand	Ord		70	70
Kiw iPlus Limited	New Zealand	Ord	2	-	100
Knox City Shopping Centre Investments (No. 2) Pty Limited	Australia	Ord		100	100
Kramar Holdings Pty Limited	Australia	Ord	2	-	78
Lidomain Pty Ltd	Australia	Ord	2	-	100
LifeFX Pty Ltd	Australia	Ord		100	100
Lindw all Group Pty Ltd	Australia	Ord		100	100
Marrickville Metro Shopping Centre Pty Limited	Australia	Ord	3	85	100
Monitor Money Corporation Pty Ltd	Australia	Ord		100	100
Mortgage Backed Bonds Limited	New Zealand	Ord		100	100
Mow la Pty. Ltd.	Australia	Ord		100	100
Multiport Malaysia SDN BHD (formerly Resourcing Services SDN BHD)	Malaysia	Ord		100	80
Multiport Pty Ltd	Australia	Ord		100	100
Multiport Resources Pty Ltd (formerly AR Group Pty Limited)	Australia	Ord		100	100
National Fire Holdings Pty Limited	Australia	Ord		51	51
National Mutual CPS Management Limited	New Zealand	Ord	2	-	100
National Mutual Funds Management (Global) Limited	Australia	Ord		100	100
National Mutual Funds Management Limited	Australia	Ord		100	100
National Mutual Leasing NZ Limited	New Zealand	Ord	2	-	100
National Mutual Life Nominees Limited	Australia	Ord		100	100
NM Computer Services Pty Ltd	Australia	Ord		100	100
NM New Zealand Nominees Limited (formerly AXA New Zealand Nominees Limited)	New Zealand	Ord		100	100
NM Rural Enterprises Pty Ltd	Australia	Ord		100	100
NM Superannuation Pty Ltd	Australia	Ord		100	100
NMMT Limited	Australia	Ord		100	100
Northstar Lending Pty Ltd	Australia	Ord		100	100
Omega (Australia) Pty Limited	Australia	Ord	3	85	100
One Group Retail Holdings Pty Limited	Australia	Ord		52	52
Pajoda Investments Pty Ltd	Australia	Ord		55	55
Parkside Investorplus Solutions Pty Ltd	Australia	Ord		100	100
PHFT Finance Pty Limited	Australia	Ord		100	100
PPS Lifestyle Solutions Pty Ltd	Australia	Ord		100	100
PremierOne Mortgage Advice Pty Limited	Australia	Ord		100	100
Principal Healthcare Finance No. 2 Pty Limited	Australia	Ord		100	100
Principal Healthcare Finance Pty Limited	Australia	Ord		100	100
Principal Healthcare Holdings Pty Limited	Australia	Ord		100	100
Priority One Financial Services Limited	Australia	Ord		100	100
Private Wealth Managers Pty Ltd	Australia	Ord		100	100
Quadrant Securities Pty Ltd (formerly Garrisons Pty Ltd)	Australia	Ord		96	95
Quantum Financial Solutions Limited	New Zealand	Ord		100	100
Quay Mining (No. 2) Limited	Bermuda	Ord, Red Pref		100	100
Quay Mining Pty Limited	Australia	Ord		100	100
Roost 2007 Limited	New Zealand	Ord	2	-	100
S.G. Holdings Limited	New Zealand	Ord		100	100
Scrabster Bay Pty Limited	Australia	Ord	2	-	100
SG (Aust) Holdings Pty Ltd	Australia	Ord		100	100

Notes to the financial statements

for the year ended 31 December 2012

27. Group controlled entity holdings (continued)

Name of entity	Country of registration		Footnote	% Holdings	
				2012	2011
Silverton Securities Pty Ltd	Australia	Ord		100	100
SMSF Advice Pty Ltd (formerly Monere Financial Planning Limited)	Australia	Ord		100	100
Solar Risk Pty Ltd	Australia	Ord		100	100
Spicers Portfolio Management Limited	New Zealand	Ord		100	100
SPP No. 1 (Alexandra Canal) Pty Limited	Australia	Ord		86	86
SPP No. 1 (Cowes) Pty Limited	Australia	Ord		86	86
SPP No. 1 (H) Pty Limited	Australia	Ord		86	86
SPP No. 1 (Hawthorn) Pty Limited	Australia	Ord		86	86
SPP No. 1 (Mona Vale) Pty Limited	Australia	Ord		86	86
SPP No. 1 (Mornington) Pty Limited	Australia	Ord		86	86
SPP No. 1 (Mt. Waverley Financing) Pty Limited	Australia	Ord		86	86
SPP No. 1 (Mt. Waverley) Pty Limited	Australia	Ord		86	86
SPP No. 1 (Newcastle) Pty Limited	Australia	Ord		86	86
SPP No. 1 (North Melbourne) Pty Limited	Australia	Ord		86	86
SPP No. 1 (Pakenham) Pty Limited	Australia	Ord		86	86
SPP No. 1 (Point Cook) Pty Limited	Australia	Ord		86	86
SPP No. 1 (Port Melbourne) Pty Limited	Australia	Ord		86	86
SPP No. 1 (Q Stores) Pty Limited	Australia	Ord		86	86
SPP No. 1 (Rosebery) Pty Limited	Australia	Ord		86	86
SPP No. 1 Holdings Pty Limited	Australia	Ord		86	86
SPP No. 3A Investments Pty Limited	Australia	Ord	3	85	100
Stephenson & Watt Pty Ltd	Australia	Ord	2	-	100
Sterling Portfolio Management Limited	New Zealand	Ord	2	-	100
Sterrey Financial Planning Pty Ltd	Australia	Ord	2	-	98
Strategic Planning Partners Pty Ltd	Australia	Ord		100	100
Strategic Wealth Solutions Pty Ltd	Australia	Ord		100	100
Sugarland Shopping Centre Pty Limited	Australia	Ord	3	85	100
Sunshine West Development Pty Limited	Australia	Ord		75	75
Sunshine West Income Pty Limited	Australia	Ord	3	85	100
Suwarraow Pty Ltd	Australia	Ord		100	100
Synergy Capital Management Ltd	Australia	Ord		96	95
TFS Financial Planning Pty Ltd	Australia	Ord		100	100
The India Infrastructure Fund LLC	Mauritius	Red Pref		100	100
The National Mutual Life Association of Australasia Limited	Australia	Ord		100	100
TM Fallback Options Pty Ltd	Australia	Ord	2	-	100
TM Securities Pty Ltd	Australia	Ord		100	100
TOA Pty Ltd	Australia	Ord		100	100
Tynan Mackenzie Holdings Pty Ltd	Australia	Ord		73	73
Tynan Mackenzie Pty Ltd	Australia	Ord		98	98
United Equipment Holdings Pty Limited	Australia	Ord		56	56
Walker Lawrence & Associates Pty Ltd	Australia	Ord	2	-	100
Waterfront Place (No. 2) Pty. Ltd.	Australia	Ord		100	100
Waterfront Place (No. 3) Pty. Ltd.	Australia	Ord		100	100
Wilsanik Pty Ltd	Australia	Ord		100	100

1 Controlling interest acquired in 2012.

2 Controlling interest lost in 2012.

3 On 1 March 2012, AMP group completed its sale of 15 per cent of the issued capital of AMP Capital Holdings Limited, a controlled entity, to Mitsubishi UFJ Trust and Banking Corporation (MUTB).

Notes to the financial statements

for the year ended 31 December 2012

27. Group controlled entity holdings (continued)

Details of significant investments in controlled trusts are as follows:

Trusts and other entities Name of entity	Country of registration	Footnote	% Holdings	
			2012	2011
140 St Georges Terrace Trust	Australia		100	100
ACPP Holding Trust	Australia		100	100
ACPP Industrial Trust	Australia		100	100
ACPP Office Trust	Australia		100	100
ACPP Retail Trust	Australia		100	100
Active Quant Share Fund	Australia		75	76
AFS Alternative Fund 1	Australia	1	100	-
AFS Australian Equity Enhanced Index Fund 1	Australia	1	100	-
AFS Australian Equity Growth Fund 1	Australia	1	100	-
AFS Australian Equity Value Plus Fund 1	Australia	1	100	-
AFS Australian Property Securities Fund 1	Australia		100	100
AFS Australian Share Fund 8	Australia	1	100	-
AFS Extended Alpha Fund (formerly AMP Capital Sustainable Extended Alpha Fund)	Australia		100	100
AFS Global Property Securities Fund 1	Australia		100	100
AFS International Share Fund 1	Australia		100	100
Aggressive Enhanced Index Fund	Australia		100	100
AHGI Martineau Fund	Australia		100	100
AHGI Martineau Galleries Fund	Australia		100	100
AMP Capital Alternative Defensive Fund - Delayed Redemption	Australia	1	100	-
AMP Capital Asia ex-Japan Fund	Australia		100	100
AMP Capital Asia Local Currency Bond Fund	Australia	1	100	-
AMP Capital Asian Equity Growth Fund	Australia		75	73
AMP Capital Australian Equity Income Fund	Australia	1	100	-
AMP Capital Australian Equity Long Short Fund	Australia		100	100
AMP Capital Australian Equity Opportunities Fund	Australia	1	81	-
AMP Capital Australian Small Companies Fund	Australia		54	51
AMP Capital Business Space REIT	Singapore		85	100
AMP Capital Corporate Bond Fund	Australia		76	86
AMP Capital Credit Strategies Fund	Australia		91	93
AMP Capital Extended Multi-Asset Fund	Australia	1	71	-
AMP Capital Global Equities Sector Rotation Fund	Australia		100	100
AMP Capital Global Infrastructure Securities Fund (Hedged)	Australia		80	84
AMP Capital Global Infrastructure Securities Fund (Unhedged)	Australia		80	84
AMP Capital Global Resource Fund	Australia	1	100	-
AMP Capital Global Tactical Asset Allocation Fund	Australia	2	-	100
AMP Capital Infrastructure Trust 1	Australia		100	100
AMP Capital Macro Strategies Fund	Australia		85	84
AMP Capital Multi-Asset Fund	Australia		73	99
AMP Capital Pacific Fair and Macquarie Shopping Centre Fund	Australia	2	-	90
AMP Capital Shell Fund 1	Australia	1	65	-
AMP Capital Shell Fund 2	Australia	1	100	-
AMP Capital Sustainable Share Fund	Australia		68	66
AMP Capital Wholesale Office Fund	Australia	3	35	37
AMP Life Cash Management Trust	Australia		100	100
AMP Macquarie Holdings Trust	Australia	2	-	90
AMP Macquarie Trust	Australia	2	-	90
AMP Pacific Fair Trust	Australia	2	-	90
AMP Private Capital Trust No.9	Australia		100	100
AMP Shareholder Cash Fund	Australia	1	100	-
AMP Shareholder Fixed Interest Fund	Australia	1	100	-
AMP UK Shopping Centre Fund	Australia		100	100

Notes to the financial statements

for the year ended 31 December 2012

27. Group controlled entity holdings (continued)

Trusts and other entities	Country of registration	Footnote	% Holdings	
Name of entity			2012	2011
AMPCI FD Infrastructure Trust	Australia		97	97
Assure Australasian Equities	New Zealand	2	-	100
Australian Credit Fund	Australia		99	99
Australian Equities Franked Value Fund	Australia	2	-	100
Australian Government Fixed Interest Fund	Australia		100	100
Australian Pacific Airports Fund	Australia		66	66
AWOF New Zealand Office Trust	New Zealand	3	36	37
Balanced Enhanced Index Fund	Australia		100	100
Booragoon Trust	Australia	1	100	-
Bourke Place Unit Trust	Australia	3	25	26
Cautious Enhanced Index Fund	Australia		100	100
Cavendish Administration Unit Trust	Australia	1	100	-
China Strategic Growth Fund	Australia		100	100
Commercial Loan Pool No. 1	Australia		100	100
Conservative Enhanced Index Fund	Australia		99	98
Core Plus Fund	Australia		100	100
Crossroads Trust	Australia		100	100
Davidson Road Trust	Australia		100	100
Diversified Strategies - Diversified Strategy No. 6	Australia	2	-	59
EFM Australian Share Fund 1	Australia		97	97
EFM Australian Share Fund 2	Australia		99	99
EFM Australian Share Fund 3	Australia		98	98
EFM Australian Share Fund 4	Australia		94	94
EFM Australian Share Fund 6	Australia		99	99
EFM Australian Share Fund 7	Australia		98	98
EFM Fixed Interest Fund 2	Australia		96	97
EFM Fixed Interest Fund 3	Australia		95	96
EFM Fixed Interest Fund 4	Australia		94	94
EFM Infrastructure Fund 1	Australia		95	96
EFM International Share Fund 3	Australia		97	97
EFM International Share Fund 5	Australia		97	97
EFM International Share Fund 7	Australia		91	92
EFM Listed Property Fund 1	Australia		96	96
Emerging Market Fund	Australia	2	-	98
Enhanced Index International Share Fund	Australia		81	82
Enhanced Index Share Fund	Australia		89	90
Executive Share Plan Trust	Australia		100	100
FD Australian Share Fund 1	Australia		97	97
FD Australian Share Fund 3	Australia		93	93
FD Global Property Securities Fund 1	Australia	2	-	94
FD International Share Fund 1	Australia		95	95
FD International Share Fund 3	Australia		99	99
FD International Share Fund 4	Australia		96	97
Floating Rate Income Fund	Australia		96	97
Future Direction Australian Bond Fund	Australia		96	96
Future Directions Asia ex Japan Fund	Australia		74	74
Future Directions Australian Share Fund	Australia		93	94
Future Directions Australian Small Companies Fund	Australia		90	89
Future Directions Balanced Fund	Australia		98	98
Future Directions Conservative Fund	Australia		95	94
Future Directions Core International Share Fund 2	Australia		59	58
Future Directions Credit Opportunities Fund	Australia		95	97

Notes to the financial statements

for the year ended 31 December 2012

27. Group controlled entity holdings (continued)

Trusts and other entities	Country of registration	Footnote	% Holdings	
Name of entity			2012	2011
Future Directions Diversified Alternatives Fund	Australia	1	97	-
Future Directions Enhanced Index Australian Share Fund	Australia		97	97
Future Directions Enhanced Index Global Property Securities Fund	Australia		97	96
Future Directions Enhanced Index International Bond Fund	Australia	2	-	81
Future Directions Geared Australian Share Fund	Australia		93	92
Future Directions Global Credit Fund (formerly FD International Bond Fund 3)	Australia		95	89
Future Directions Global Government Bond Fund	Australia	1	92	-
Future Directions Growth Fund	Australia		97	96
Future Directions Hedged Core International Share Fund	Australia		61	63
Future Directions High Growth Fund	Australia		95	95
Future Directions Inflation Linked Bond Fund	Australia		95	97
Future Directions Infrastructure Fund	Australia		97	97
Future Directions International Bond Fund	Australia		95	93
Future Directions International Share Fund	Australia		58	57
Future Directions Moderately Conservative Fund	Australia		95	95
Future Directions Opportunistic Fund	Australia		97	97
Future Directions Private Equity Fund 1A	Australia		97	97
Future Directions Private Equity Fund 1B	Australia		100	100
Future Directions Private Equity Fund 2A	Australia		97	97
Future Directions Private Equity Fund 2B	Australia		100	100
Future Directions Private Equity Fund 3A	Australia		97	100
Future Directions Private Equity Fund 3B	Australia		100	100
Future Directions Property (Feeder) Fund	Australia		97	96
Future Directions Total Return Fund	Australia		98	97
Future Directors Emerging Markets Share Fund	Australia		52	51
Genesys Participation Trust	Australia		100	100
Global Credit Fund	Australia		100	100
Global Credit Strategies Fund	Australia		87	87
Global Government Fixed Interest Fund	Australia		100	100
Global Growth Opportunities Fund	Australia		96	96
Global Listed Infrastructure Fund	Australia		100	100
Goldman Sachs Commodity Index Light Energy - E92 Portfolio	Australia	2	-	96
Hindmarsh Square Financial Services Trust	Australia		100	100
International Bond Fund	Australia		93	91
Investment Services Unit Trust	Australia		100	100
IPAC DIVERSIFIED INVESTMENT STRATEGY NO2	Australia	1	63	-
IPAC DIVERSIFIED INVESTMENT STRATEGY NO4	Australia	1	69	-
Kent Street Investment Trust	Australia		100	100
Kent Street Unit Trust	Australia		100	100
Loftus Street Trust	Australia	3	36	37
Macquarie Balanced Growth Fund	Australia		83	78
Managed Treasury Fund	Australia		92	76
Moderately Aggressive Enhanced Index Fund	Australia		100	100
Moderately Conservative Enhanced Index Fund	Australia		100	100
Monash House Trust	Australia		100	100
Multi-Manager Portfolio - Australian Equities Sector	Australia		100	100
Multi-Manager Portfolio - Balanced	Australia		100	100
Multi-Manager Portfolio - Growth	Australia		100	100
Multi-Manager Portfolio - High Growth	Australia		100	100
Multi-Manager Portfolio - International Equities Sector	Australia		100	100
Multi-Manager Portfolio - International Shares-Hedged	Australia		100	100

Notes to the financial statements

for the year ended 31 December 2012

27. Group controlled entity holdings (continued)

Trusts and other entities Name of entity	Country of registration	Footnote	% Holdings	
			2012	2011
Multi-Manager Portfolio - Property Sector	Australia		100	100
Multi-Manager Portfolio - Secure	Australia		100	100
Multi-Manager Portfolio - Secure Growth	Australia		100	100
Principal Healthcare Holdings Trust	Australia		100	100
Private Equity Fund IIIA	Australia		94	94
Private Equity Fund IIIB	Australia		94	94
Responsible Investment Leaders Conservative Fund	Australia		95	94
Responsible Investment Leaders Growth Fund	Australia		97	96
Responsible Investment Leaders High Growth Fund	Australia		100	100
Riverside Plaza Trust	Australia		100	100
Select Property Portfolio No. 1	Australia		86	86
Short Term Credit Fund	Australia		100	100
Sydney Cove Trust	Australia		100	100
The Glendenning Trust	Australia		100	100
The Pinnacle Fund	Australia		99	99
Warringah Mall Trust	Australia	3	50	67
Wholesale Australian Bond Fund	Australia		90	93
Wholesale Australian Equity - Industrials Fund	Australia	2	-	77
Wholesale Core Australian Equity Growth Fund	Australia	2	-	100
Wholesale Core Australian Equity Value Fund	Australia	2	-	100
Wholesale Global Diversified Yield Fund	Australia		100	99
Wholesale Global Equity - Growth Fund	Australia		84	79
Wholesale Global Equity - Growth Fund (Hedged)	Australia		100	100
Wholesale Global Equity - Index Fund (Hedged)	Australia		100	100
Wholesale Global Equity - Index Fund (Unhedged)	Australia		100	100
Wholesale Global Equity - Value Fund (Hedged)	Australia		100	100
Wholesale Unit Trusts NZ Shares Fund	New Zealand	1	100	-

1 Controlling interest acquired in 2012.

2 Controlling interest lost in 2012.

3 Not more than 50 per cent holding, but consolidated because AMP retains control over the operating functions.

Notes to the financial statements

for the year ended 31 December 2012

27. Group controlled entity holdings (continued)

In the course of its normal operating investments activities the AMP life insurance entities' statutory funds acquire equity interests in entities which, in some cases, results in AMPGH group holding a controlling interest in some of these investees. Certain controlled entities of the AMP life entities' statutory funds are operating companies which carry out business operations unrelated to the core wealth management operation of the AMPGH group.

The AMPGH group has classified operating companies, which are controlled entities of the AMP life entities' statutory funds, as disposal groups held for sale where they are subject to active sale processes at 31 December 2012 and a sale is expected to be completed within a year. These operating companies are being disposed in accordance with the investment strategy of the fund which holds the investment in these entities. As disclosed in note 13, an impairment of \$14 million to goodwill was recognised on classification of these operating companies as disposal groups held for sale due to the recoverable amount for impairment testing purposes being calculated on a fair value less cost to sell rather than a value in use basis. All disposal groups are held within the Wealth Management operating segment.

The major classes of assets and liabilities of the disposal groups as at 31 December 2012 are as follows:

	2012
	\$m
Assets	
Receivables	55
Inventory and other assets	44
Property, plant and equipment	15
Intangibles	73
Total Assets of the disposal groups	187
Liabilities	
Payables	47
Current tax liability	2
Provisions	12
Borrowings	13
Total liabilities of the disposal groups	74
Net assets of the disposal groups	113

Notes to the financial statements

for the year ended 31 December 2012

28. Associates

(a) Investments in associates accounted for using the equity method

	Principal activities	Ownership interest		Carrying amount		Country of incorporation
		2012 %	2011 %	2012 \$m	2011 \$m	
AIMS AMP Capital Industrial REIT ^{1,2}	Industrial property trust	5	14	26	58	Singapore
AIMS AMP Capital Property Management Ltd	Property management	50	50	5	4	Singapore
AIMS AMP Capital Industrial REIT Management Ltd	Investment management	50	50	5	4	Singapore
AMP Capital Brookfields Limited ^{3,4}	Investment management	-	50	-	7	Australia
All Financial Services Pty Ltd ⁵	Provision of financial services	49	-	4	-	Australia
Australian Financial Risk Management Pty Ltd	Provision of risk insurance advice	40	40	3	3	Australia
IMB Financial Planning Limited ⁴	Provision of financial services	-	50	-	3	Australia
PSK Financial Services Group Pty Ltd	Provision of financial services	24	24	8	7	Australia
Super IQ Pty Limited	Investment management	49	49	3	5	Australia
Treysta Wealth Management Pty Ltd	Provision of financial services	41	41	6	4	Australia
Other (each less than \$3m)				21	20	
Total investments in associates accounted for using the equity				81	115	

- The combination of the 14 per cent investment in AIMS AMP Capital Industrial REIT and the joint control of the manager companies is considered to represent significant influence by AMP.
- The value of AMP's investment in AIMS AMP Capital Industrial REIT based on published quoted prices as at 31 December 2012 is \$26m (31 December 2011: \$45m).
- Prior to 1 April 2012, AMPCH group held 50 per cent interest in AMP Capital Investment Management Ltd (formerly known as AMP Capital Brookfield Ltd) applying equity method. From 1 April 2012, AMPCH group acquired the remaining 50 per cent holding in the joint venture making it a wholly owned subsidiary, consolidated as part of the AMP group.
- Ceased being an associate entity during 2012.
- Became an associate entity during 2012.

Aggregated financial information extracted from the financial statements of associates accounted for using the equity method	2012 \$m	2011 \$m
Assets	1,073	773
Liabilities	359	241
Revenues	121	203
Expenses - including tax	56	136
Profit	65	66
Share of contingent liabilities incurred in relation to associates accounted for using the equity method	nil	nil

Notes to the financial statements

for the year ended 31 December 2012

28. Associates (continued)**(b) Investments in associates held by the life entities' statutory funds measured at fair value through profit or loss^{1 2}**

	Principal activity ³	Ownership interest		Carrying amount	
		2012 %	2011 %	2012 \$m	2011 \$m
Companies³					
Diversified Commercial Backed Mortgage Securities Pty Ltd	Investment in mortgage securities	43	43	-	29
Gove Aluminium Finance	Investment into aluminium smelter Tomago, NSW	30	30	122	138
Asian Giants Infrastructure	Infrastructure investment	37	37	20	12
Unit trusts³					
Aged Care Investment Trust No. 1	Investment trusts	48	48	73	69
Aged Care Investment Trust No. 2	Investment trusts	48	48	73	69
AMP Capital China Growth Fund	Investment trusts	38	38	87	81
AMP Capital Global Property Securities Fund	Investment trusts	36	27	466	268
AMP Capital Infrastructure Equity Fund (formally Infrastructure Equity Fund)	Investment trusts	31	29	131	190
AMP Capital NZ Shares Index Fund ⁴	Investment trusts	38	-	74	-
AMP Capital NZ Shares Fund (formally AIF Equity Units)	Investment trusts	23	43	75	96
AMP Capital Pacific Fair and Macquarie Shopping Centre Fund ⁴	Investment trusts	26	-	304	-
AMP Capital Property Portfolio	Investment trusts	27	38	244	229
AMP Capital Shopping Centre Fund	Investment trusts	34	37	632	642
AMP Capital Strategic NZ Shares Fund	Investment trusts	28	32	121	126
AMP Equity Trust	Investment trusts	42	42	189	181
AMP Investments World Index Fund ⁵	Investment trusts	-	46	-	51
Australian Pacific Airports Fund 3 C Class ⁵	Investment trusts	-	36	-	64
Darling Park Property Trust	Investment trusts	50	50	228	231
Esplanade Property Trust	Investment trusts	50	50	165	158
Future Directions International Small Companies	Investment trusts	-	40	-	137
Listed Property Fund	Investment trusts	31	-	57	-
Marrickville Metro Trust	Investment trusts	50	50	83	82
Property Income Fund	Investment trusts	30	35	126	216
Responsible Investments Leader Balanced Fund	Investment trusts	44	42	229	212
Schroder Fixed Income Fund ⁴	Investment trusts	24	-	178	-

Notes to the financial statements

for the year ended 31 December 2012

28. Associates (continued)

	Principal activity ³	Ownership interest		Carrying amount	
		2012 %	2011 %	2012 \$m	2011 \$m
Unit trusts³ (continued)					
Specialist Investment Strategies - International Strategies - Alternative Income Strategy No 1	Investment trusts	26	25	333	301
Specialist Investment Strategies - Australian Strategies - Australian Share Strategy No 1	Investment trusts	24	24	808	721
Specialist Investment Strategies - International Strategies - Global Emerging Markets Strategy No 1	Investment trusts	24	22	69	57
Specialist Investment Strategies - International Strategies - International Fixed Interest Strategy No 2	Investment trusts	25	24	190	180
Specialist Investment Strategies - International Strategies - International Share Strategy No 2	Investment trusts	23	21	191	161
Specialist Investment Strategies - Australian Strategies - Australian Cash Strategy No 1	Investment trusts	21	20	123	125
Strategic Infrastructure Trust Europe 1	Investment trusts	41	34	80	73
Strategic Infrastructure Trust Europe 2	Investment trusts	41	34	81	73
Sugarland Shopping Centre Trust	Investment trusts	50	50	52	51
Value Plus Australia Share Fund	Investment trusts	23	25	52	51
Wholesale Cash Management Trust	Investment trusts	33	33	129	139
Wholesale Global Equity Value Fund	Investment trusts	37	33	76	74

- Investments in associated entities that back investment contract and life insurance contract liabilities are treated as financial assets and are measured at fair value. Refer to note 1(g).
- The reporting date for all significant associated entities is 31 December.
- In the course of normal operating investment activities, the life statutory fund holds investments in various operating businesses. Investments in associated entities reflect investments where the life statutory fund hold between a 20 per cent and 50 per cent equity interest. Investments in associated companies and unit trusts are listed where the carrying value is greater than \$20m and \$50m respectively.
- Trust became an associated entity during 2012.
- Trust ceased being an associated entity during 2012.

Notes to the financial statements

for the year ended 31 December 2012

29. Operating lease commitments

	Consolidated	
	2012	2011
	\$m	\$m
Operating lease commitments (non-cancellable)		
Due within one year	79	46
Due within one year to five years	360	166
Due later than five years	169	134
Total operating lease commitments	608	346

Lease commitments are in relation to AMPGH group's offices in various locations. Under these arrangements AMPGH group generally pays rent on a period basis at rates agreed at the inception of the lease.

At 31 December 2012, the total of future minimum sublease payments expected to be received under non-cancellable subleases was \$68m (2011: \$13m).

Notes to the financial statements

for the year ended 31 December 2012

30. Contingent liabilities

The AMPGH group from time to time may incur obligations arising from litigation or various types of contracts entered into in the normal course of business – including guarantees issued by the parent for the performance of obligations by controlled entities in the AMPGH group.

The parent entity has entered into deeds to provide capital maintenance and liquidity support to AMP Bank Limited. At the reporting date the likelihood of any outflow in settlement of these obligations is considered to be remote.

Where it is determined that the disclosure of information in relation to a contingent liability can be expected to prejudice seriously the position of the AMPGH group (or its insurers) in a dispute, accounting standards allow AMPGH group not to disclose such information and it is AMPGH group's policy that such information is not to be disclosed in this note.

At the reporting date there were no other material contingent liabilities where the probability of any outflow in settlement was greater than remote.

Notes to the financial statements

for the year ended 31 December 2012

31. Related-party disclosures

(a) Key management personnel (KMP) details

AASB 124 *Related Party Disclosures* defines key management personnel as including all non-executive directors (NEDs), the Chief Executive Officer (CEO) and other persons having authority and responsibility for planning, directing and controlling the activities of the entity (group executives).

The following individuals were the key management personnel who held office during the year.

Colin Storrie
Simon Hoole
David Rowe

(b) Remuneration of key management personnel

The following table provides aggregate details of the compensation of key management personnel.

	Short-term benefits \$'000	Post employment benefits \$'000	Share-based payments \$'000	Termination benefits \$'000	Total \$'000
2012	2,505	83	471	-	3,059
2011	3,084	48	2,891	1,694	7,717

(c) Transactions with key management personnel

During the year, key management personnel and their personally related entities have entered into transactions with the parent entity or its subsidiaries. All such transactions have occurred within a normal employee, customer or supplier relationship on terms and conditions no more favourable than those that it is reasonable to expect AMPGH group would have adopted if dealing at arm's length with an unrelated individual. These transactions include:

- normal personal banking with AMP Bank Limited including the provision of credit cards
- the purchase of AMP insurance and investment products
- financial investment services.

Information about such transactions does not have the potential to affect adversely decisions about the allocation of scarce resources made by users of this financial report, or the discharge of accountability by the specified executives or specified directors.

(d) Other related party transactions

AMPGH group controlled entities provide management services to associated trusts at normal commercial rates. Shares and other financial securities have been traded between AMGPH group controlled entities and respective trusts at market value. AMPGH group controlled entities provide management services to operating trusts with fees determined on a cost recovery basis. Interests held in associated entities (including percentage ownership) are set out in Note 28.

(e) Parent entity and ultimate parent entity of AMP Group Holdings Limited

The parent entity and the ultimate parent entity of AMP Group Holdings Limited is AMP Limited.

Notes to the financial statements

for the year ended 31 December 2012

32. Auditors' remuneration

	Consolidated	
	2012	2011
	\$'000	\$'000
Amounts received or due and receivable by auditors of AMP Group Holdings Limited for:		
Audit services		
Audit or review of financial statements	11,047	10,641
Other audit services ¹	2,171	1,721
Total audit service fees	13,218	12,362
Total non-audit services²	2,481	1,076
Total amounts received or due and receivable by auditors of AMP Group Holdings Limited^{3,4}	15,699	13,438

1 Other audit services includes fees for reviews of the full year and half year investor reports, compliance audits and other audit procedures performed for vehicles controlled by AMP life insurance entities' statutory funds and those managed by AMP Capital.

2 Non-audit services include tax and compliance advice, business project advice, services in relation to a target operating model and other procedures performed for investment vehicles owned by AMP Life insurance entities' statutory funds.

3 Includes fees paid to Ernst & Young affiliates overseas

4 Periodically, the AMPGH group gains control of entities whose incumbent auditor is an audit firm other than Ernst & Young. In addition to the audit fees paid to Ernst & Young for auditing the AMPGH group, immaterial audit fees are also paid to these non-Ernst & Young audit firms in relation to the audit of those periodically controlled entities. The non-Ernst & Young audit firms are also independently contracted to provide other services to other controlled entities of the AMP group, unrelated to their audit work.

Notes to the financial statements

for the year ended 31 December 2012

33. Events occurring after reporting date

As at the date of this report, the directors are not aware of any matter or circumstance that has arisen since the reporting date that has significantly affected or may significantly affect the entity's operations in future years; the results of those operations in future years; or the entity's state of affairs in future years which is not already reflected in this report.

Directors' declaration

for the year ended 31 December 2012

In accordance with a resolution of the directors of AMP Group Holdings Limited, for the purposes of section 295(4) of the *Corporations Act 2001*, the directors declare that:

- (a) in the opinion of the directors there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable;
- (b) in the opinion of the directors the financial statements and the notes are in accordance with the *Corporations Act 2001*, including section 296 (compliance with accounting standards) and section 297 (true and fair view)
- (c) the notes to the financial statements include an explicit and unreserved statement of compliance with the International Financial Reporting Standards as discussed in note 1(a)



Colin Storrie
Director

Sydney, 27 February 2013

Independent auditor's report to the members of AMP Group Holdings Limited

We have audited the accompanying financial report of AMP Group Holdings Limited, which comprises the consolidated statement of financial position as at 31 December 2012, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information, and the directors' declaration of the consolidated entity comprising the company and the entities it controlled at the year's end or from time to time during the financial year.

Directors' responsibility for the financial report

The directors of the company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal controls as the directors determine are necessary to enable the preparation of the financial report that is free from material misstatement, whether due to fraud or error. In Note 1, the directors also state, in accordance with Accounting Standard AASB 101 *Presentation of Financial Statements*, that the financial statements comply with *International Financial Reporting Standards*.

Auditor's responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. Those standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance about whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal controls relevant to the entity's preparation and fair presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal controls. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Independence

In conducting our audit we have complied with the independence requirements of the *Corporations Act 2001*. We have given to the directors of the company a written Auditor's Independence Declaration, a copy of which is included in the directors' report.

Opinion

In our opinion:

- a. the financial report of AMP Group Holdings Limited is in accordance with the *Corporations Act 2001*, including:
 - i. giving a true and fair view of the consolidated entity's financial position as at 31 December 2012 and of its performance for the year ended on that date; and
 - ii. complying with Australian Accounting Standards and the *Corporations Regulations 2001*; and
- b. the financial report also complies with *International Financial Reporting Standards* as disclosed in Note 1.



Ernst & Young



Andrew Price
Partner
Sydney
27 February 2013

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