



# Techniche Limited

ABN 83 010 506 162

Registered Office  
1181 Wynnum Road Cannon Hill Qld 4170  
PO Box 325 Cannon Hill Qld 4170  
Telephone: +61 1300 556 673  
Fax: +61 7 3390 7444  
Website: [www.tcnglobal.net](http://www.tcnglobal.net)

17 January 2012

The Manager  
Australian Stock Exchange Limited  
P O Box H224  
AUSTRALIA SQUARE NSW 1215

Dear Sir,

**Re: Techniche Limited (ASX code TCN) ABN 83 010 506 162**

## **Techniche announces the appointment of a new Regional Manager, Europe**

Techniche is pleased to announce the appointment of Grahame Done as Regional Manager Europe for Urgent Technology, LTD, effective February 1, 2012.

Grahame was recruited after an extensive search in the UK and Europe for someone with diversified large and small company experience, an extensive background in asset management, and strong sales and marketing expertise. Grahame comes to Urgent from Infor, a \$2.3 billion company with more than 9000 employees, where he was Head of Worldwide Strategy, Product Marketing and Industry Relations for Infor's Enterprise Asset Management Practice. This was his second stint at Infor, before that he was there for 5 years as VP of Europe, Middle East, and Africa running their Asset Management Practice. Previously, he was with Datastream as Managing Director of the UK Operation, until Infor acquired them after Grahame's successful turnaround and growth of the business.

He has also held sales management positions at Mercury Interactive and Peregrine Systems, both of which have now been acquired by HP. Grahame has significant experience and success managing and building EMEA software and services enterprises, including full P&L responsibility. As a Regional Manager, Europe, Grahame will manage the Urgent Technology Business for the UK and Europe including sales, marketing, product management, financial and implementation and project services. He will have joint responsibility for global product management and global marketing with the CEO. Grahame will be based out of the Milton Keynes office in UK and his initial annual remuneration is a base salary of 120,000 GBP plus bonuses payable on achievement of defined profit results.

For further information please contact Mr John Wolton on +61 1300556673.

Yours faithfully,

Kevin J Sheppard  
COMPANY SECRETARY