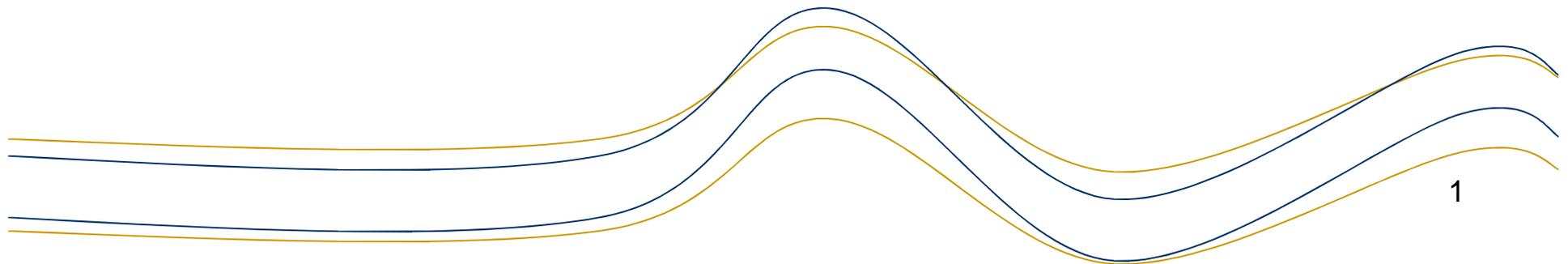




Half-Year Results Presentation

24 February 2012

Bob Browning - CEO



Presentation Agenda:

- Financial Update
- Operational Update and Future Plans
- Organisational Activities
- Key Areas of Focus for Balance of Fiscal Year

Consolidated Financial Update:

	H1 FY12 \$	Comments
Revenue	1,626,509	Sales detail provided on next slide
Gross Profit	1,488,743	
Gross Margin	91.5%	Gross margin remains extremely strong
EBITDA	(3,868,131)	Primary drivers of costs are labour, marketing, travel, share options
EBIT	(4,825,806)	One-time amortisation of contract with a third party gift card company.
Net Income	(4,829,064)	

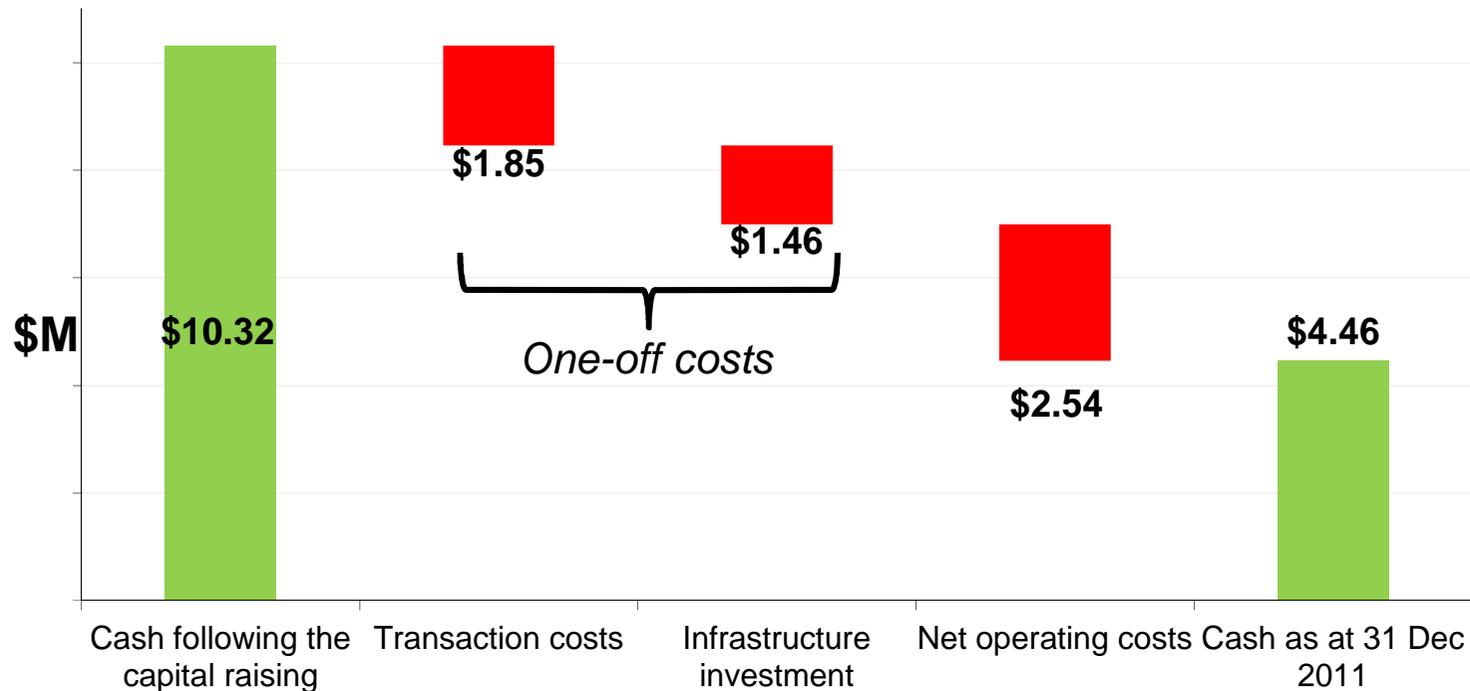
Consolidated Financial Update:

<u>Revenue Detail</u>	<u>H1 FY12 \$</u>	<u>H1 FY11 \$</u>	<u>% Δ</u>
Breakage	272,914	117,653	+132
Set-up Fees	408,788	349,385	+17
Transaction Fees	517,692	268,654	+93
Interest Income	<u>427,115</u>	<u>166,792</u>	+156
	\$1,626,509	\$902,484	

Consolidated Financial Update – cost reduction measures:

- Realignment of Board and executive positions will create a savings in overhead costs of over \$640K in FY13.
- Outsourcing of key software development will reduce costs and development time approximately 50%.
- Decision to fully amortise existing third party gift card company contract in FY12, will reduce amortisation expense by \$600K in FY13.
- A large number of one-off expenses were absorbed this fiscal year in order to better position the Company for the coming years of growth e.g.:
 - Facilities improvements
 - Talent acquisition
 - Data centre duplication

Consolidated Financial Update – cash position:



- Transaction costs comprise net cash payment for the Emerchants business.
- Investment in infrastructure is now complete. Emerchants now has dual data centres and new office premises in Brisbane to accommodate future growth.
- Cash burn from operations is reducing following strong revenue growth and cost controls.

Financial Update – Key Performance Indicators:

- Revenue continues to grow strongly with a pipeline of potential contracts valued at over \$2.5M.
- Revenue generating transactions are 93% greater than the prior corresponding period.
- Stored value is up 103% over prior year (~\$15M).
- Over 447,000 new card activations fiscal-year-to-date, compared to 173,000 in the prior corresponding period.

Operational Update:

- Successfully migrated existing data centre from legacy site to new, state-of-the-art centre in Brisbane.
- Opened secondary data centre in Melbourne to run in parallel with Brisbane centre.
- Emerchants Ltd was granted an Australian Financial Services License (“AFSL”) by the Australian Securities and Investments Commission in December 2011.
- Completed on-site audit by current ADI provider.
- Successfully achieved annual re-certification of Payment Card Industry Data Security Standard (“PCI-DSS”), the highest data security standard in the industry, in Australia.

Growth Strategy Update – accelerate core product sales:

What has been done

- See next slide for a sample of key clients signed in this fiscal year.

What are our next steps

- Create two, focused lines of business:
 - Consumer Prepaid (non-reloadable);
 - Commercial Prepaid (reloadable).
- Drive non-reloadable (e.g. Gift card) sales through third party distributor(s).
- Drive reloadable sales through a variety of corporate expense products.



Growth Strategy Update:

- **41 new clients are having cards processed by Emerchants since the beginning of this fiscal year, including:**
 - Monadelphus Group Ltd
 - Goodstart Childcard Ltd
 - Cardno Pty Ltd
 - City Finance Pty Ltd
 - Telechoice
 - Star City
 - Year of the Farmer
 - City Finance
 - Westinghouse
 - Honda
 - Wrigleys
 - Best Restaurants
 - Simply Energy
- **Over 447,000 new cards have been issued this fiscal year**
- **Emerchants surpassed the milestone of 3,000,000 cards issued**

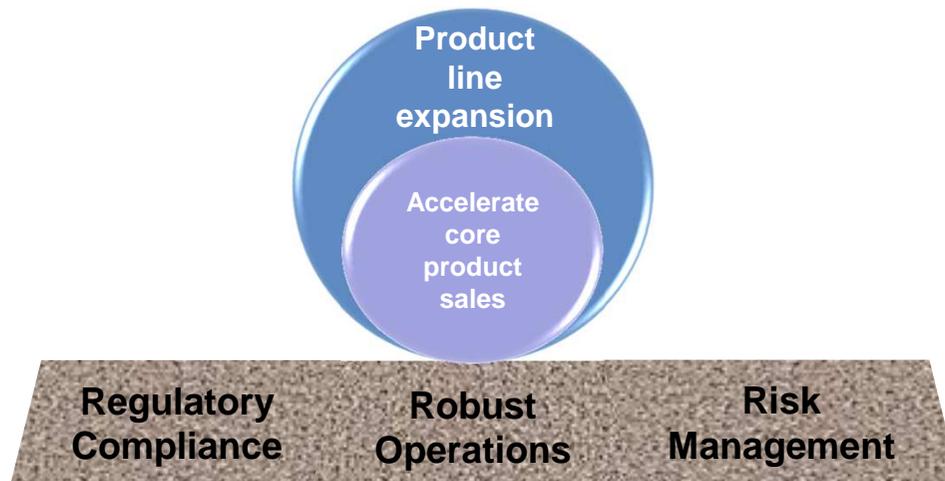
Growth Strategy Update – product line expansion:

What has been done

- Introduced Point-of-Sale Rebate and Virtual MasterCard products.

What are our next steps

- Formalise pricing model for all existing products and future introductions.
- Introduce tailored products for such industries as insurance, transportation.
- Complete new product “road map” and focus software development accordingly.



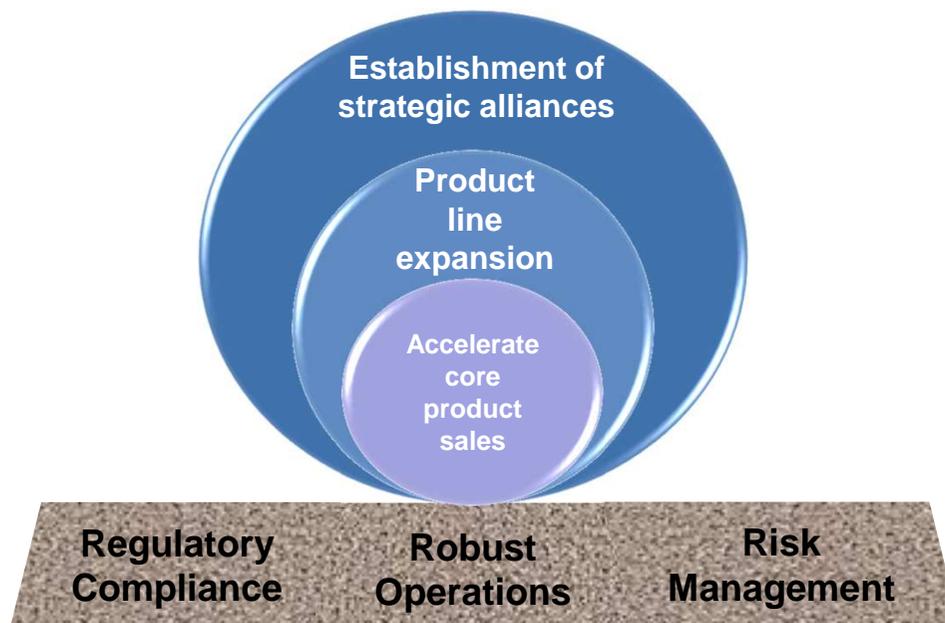
Growth Strategy Update:

What has been done

- Developed strategic relationship with significant insurance broker to introduce reloadable debit cards as a claims disbursement tool.
- Developed alliance with major third party gift card distributor to maximise sales and distribution of non-reloadable cards.

What are our next steps

- Discussions are underway with a US firm in which an alliance can be formed for sharing of technology.
- Opportunity exists to create a formal alliance with a major third party gift card distributor in which incentives are provided commensurate with the achievement of certain sales targets.



Growth Strategy Update:

What has been done

- Explored possible acquisition of complementary business.
- Acquisition costs and market conditions rendered the transaction sub-optimal.



What are our next steps

- The Adept Solutions management team continues to investigate possible acquisitions of complementary businesses to Emerchants.
- Multiple targets have been identified and are being assessed.
- Should the right opportunity present itself, management would seek to pursue a capital raising and/or issue additional equity to support the transaction.

Organisational Activities:

- Management continues to strengthen the team with the addition of key personnel. Key recruitments in the first half included:
 - Financial controller
 - Marketing manager
 - Sales/Account Representatives in Brisbane and Sydney
 - Business/pricing analyst
 - CEO-elect

- Key recruits in the second half will include:
 - Short-term HR professional
 - Sales/Account Representative in Melbourne
 - Chief Commercial Officer

Rationalization of Mining Tenements:

- In keeping with Adept's stated strategy following our change of business filing with ASX, the Company has successfully agreed to sell the Northern Territory tenements for \$1,000,000 plus a 1% royalty, subject to a FIRB condition precedent being met.
- The purchaser is an Australian subsidiary of Crocodile Gold Corp, a Canadian company listed on the Toronto and Frankfurt stock exchanges.
- This sale will provide multiple injections of cash into the business over the next several months.
- The Company will continue to seek opportunities to rationalise the remaining mining tenements.

Key Areas of Focus for Balance of Fiscal Year:

- Continue to pace hiring of additional Sales personnel with growth in revenue.
- Close key, large contract opportunities currently in the pipeline.
- Continue to pursue rationalisation of remaining mining assets.
- Tight cost management.
- Constant focus on talent refinement at staff, management and Board levels.
- Pursue large strategic alliances to maximise card distribution and system utilisation.