



DuluxGroup Limited

ABN 42 133 404 065

ASX Announcement

Wednesday 6 June 2012

DULUXGROUP REITERATES ITS COMPELLING OFFER FOR ALESCO

DuluxGroup Limited ("DuluxGroup") notes the release today of the preliminary unaudited financial results for the year ended 31 May 2012 for Alesco Corporation Limited ("Alesco").

DuluxGroup has reviewed the preliminary results and has not changed its view that \$2.00 cash per share is a compelling offer.

Some of Alesco's largest institutional shareholders have already sold a considerable number of shares to DuluxGroup at the \$2.00 offer price and we believe that this is a strong indication that the offer price is attractive. The offer price, being 43% above the pre-announcement closing price of \$1.40, is now even more compelling given the recent deterioration in global share markets. In particular, as at the close of trading on 5 June 2012, the S&P/ASX Small Ordinaries Index had fallen 12.6% and the S&P/ASX 200 Index had fallen 8.0% since the offer was announced.

In addition, DuluxGroup notes that:

- the preliminary EBIT result for the second half of FY12 includes historically low other / unallocated costs of \$0.4m compared with \$1.5m for the second half of FY11 and \$2.7m for the first half of FY12, and that the \$4.4m cost associated with the response to DuluxGroup's takeover bid has been incurred since 1 May 2012 and included as a significant item;
- the FY12 NPAT guidance provided by Alesco in January 2012 assumed continued ownership of the loss making Parbury and Dekorform businesses. These businesses were subsequently sold and therefore the preliminary FY12 NPAT result provided today may not be directly comparable to the prior guidance; and
- the Alesco board has announced a present intention to pay a special dividend in addition to a FY12 final dividend. If these dividends are in fact paid, under the terms of its offer, DuluxGroup would be entitled to deduct the value of any such dividends from its offer price.

DuluxGroup is looking forward to receiving and reviewing Alesco's full Target's Statement, which is due to be sent to it and other Alesco shareholders by 12 June 2012.

As stated previously, DuluxGroup will maintain financial discipline in the interests of its shareholders.

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