



ASX Release

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GRG Signs Indian Distribution Partner

- **GRG to be exclusive supplier to Radiant Systems in the Indian market**
- **Radiant Systems will distribute, service and maintain GRG ATMs across India**
- **Alliance opens strong distribution channel to India banks and other financial institutions**

ATM company GRG International Limited (ASX: GRG) has entered into an agreement for Radiant Systems – Chennai (India) to distribute GRG automatic teller machines (ATMs) and cash products throughout India. Radiant Systems will also provide national service and maintenance for GRG ATMs and related banking products.

Radiant Systems is a new initiative lead by finance and customer relations experts, providing direct customer relations, strong presence in banking circles, maintenance and support. The key personnel at Radiant Systems have been in the industry for decades with international success and a strong presence in the Indian banking sector. GRG International intends to harness Radiant Systems strong industry connections to open distribution channels to India banks and other financial institutions.

“The alliance with Radiant Systems is another step in GRG International’s growth plan in the Indian market,” said Mr Jeff Barrow, chairman and managing director of GRG International. “Radiant Systems will ensure a strong channel to Indian Banks and other financial institutions.”

GRG’s other ATM supply, distribution and servicing includes:

- MOU signed to install and operate Madhya Pradesh welfare system, as well as three other Indian government regions. System likely to include up to 4m cards, 5,000 ATMs, 25,000 point of sale machines
- MOU signed to install and operate West Bengal welfare system. System likely to include up to 4.3m cards, 5,000 ATMs, 20,000 point of sale machines, the switch and a 6,000m² plant.
- Operating an ATM fleet of over 900 ATMs in Australia
- Branding and operating agreements with Bendigo and Suncorp Banks in Australia
- ATMs installed and managed at Tier II banks, credit unions and major retail chains throughout North America.

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About GRG International

GRG International Ltd (GRGI) is a listed entity on the Australian Securities Exchange (ASX) to market and sell GRG Banking ATMs and related services into Australia, USA, Canada, United Kingdom, Ireland, South Africa, India and Mexico.

GRG International commenced as a joint venture between GRG International Pty Ltd and GRG Banking of Guangzhou, the largest ATM manufacturer in China and listed on the Shenzhen Stock Exchange with a \$A2.2billion market capitalisation. The venture combines GRG's reputation for innovative and reliable ATMs in Asia with the proven track record of individuals who have the knowledge, reputation and relationships to make GRG Banking successful in both the retail and banking markets.

The company leverages GRG Banking's resources to design, develop, manufacture and sell ATMs, ATM management software and spare parts without incurring the associated overheads. GRG International will also sell the comprehensive range of other GRG Banking products such as Recyclers, Teller Cash Dispenser, Automatic Depository and Kiosk products.