

CPT Global Limited

Investor Presentation FY2009 Half Year Results and Outlook

February 2009



FY09 First Half Overview

- FY09 half year Revenue \$21.7 million – solid given current market conditions
- FY09 half year adjusted NPAT up 4%
- FY09 half year International Revenue up 16%
- All current International Risk Reward (Cost Optimisation) engagements have again extended for another twelve months - signed 3 new Fortune 100 clients
- Globally our contracted forward order book is 65% of FY09 target
- As at 27/2/09 Cash of \$800k , no debt and unutilized working capital facilities.

Half Year Results Summary-Reported

Profit & Loss - \$A'000	2008 1st Half	2008 2nd Half	2008 Full Year	2009 1st Half	% Change 1st Half
Revenue - Australia	\$18,367	\$17,060	\$35,427	\$16,211	-11.74%
Revenue - International	\$4,728	\$4,360	\$9,088	\$5,491	16.14%
Total Revenue	\$23,095	\$21,420	\$44,515	\$21,702	-6.03%
EBITDA	\$2,119	\$850	\$2,969	\$1,986	-6.28%
NPAT	\$1,341	\$307	\$1,648	\$1,044	-22.15%

2009 NPAT Includes additional \$280k Tax charge in respect of retrospective Tax Ruling TR2008/5 disallowing deduction of Shares issued under incentive plan-Please refer next slide.

Half Year Results Summary-Adjusted

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NPAT	\$1,266	\$232	\$1,498	\$1,324	4.58%

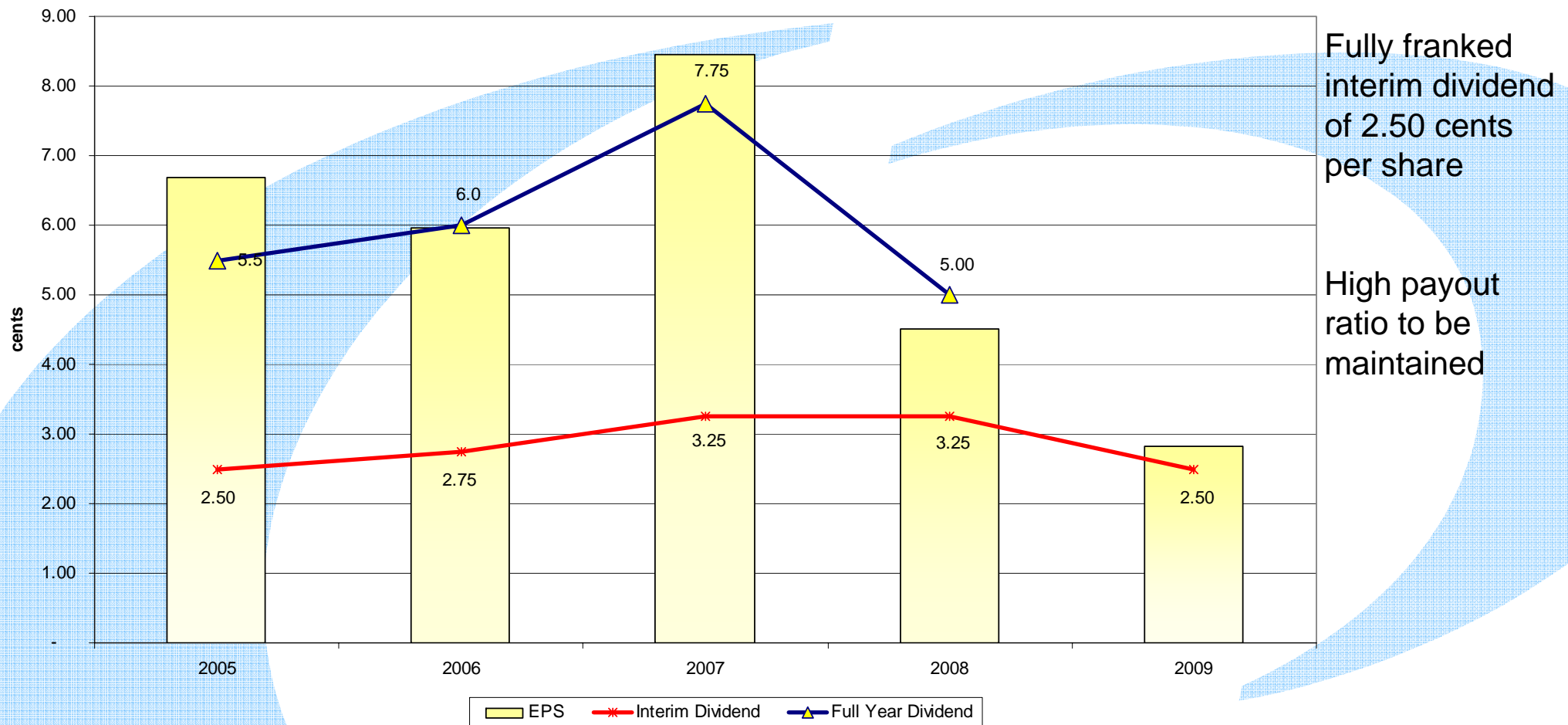
2009 NPAT excludes additional \$280k Tax charge in respect of retrospective Tax Ruling TR2008/5 disallowing deduction of Shares issued under incentive plan. The additional Tax charge has been applied to 2007 & 2008.

Half Year Results Summary - cont -

	2008	2008	2008	2009	% Change
	1st Half	2nd Half	Full Year	1st Half	1st Half
Dividend - cents	3.25	1.75	5.00	2.50	-23%
Basic EPS - cents	3.70	0.81	4.51	2.83	-24%
Share Price @ 26/2/09	1.14			0.35	
Dividend yield *	2.85%			7.14%	
Cash	\$ 903		\$ 137	\$ 1,280	42%
Net Debt	\$ (1,137)		\$ (1,228)	\$ (420)	-63%
Receivables & Inventories	\$ 14,405		\$ 14,202	\$ 14,487	1%
NTA	\$ 7,702			\$ 7,683	
NTA per Share	0.21			0.21	
Total Liabilities	\$ 9,106		\$ 7,997	\$ 8,849	-3%

* Based only on Half Year Dividend and not annualized.

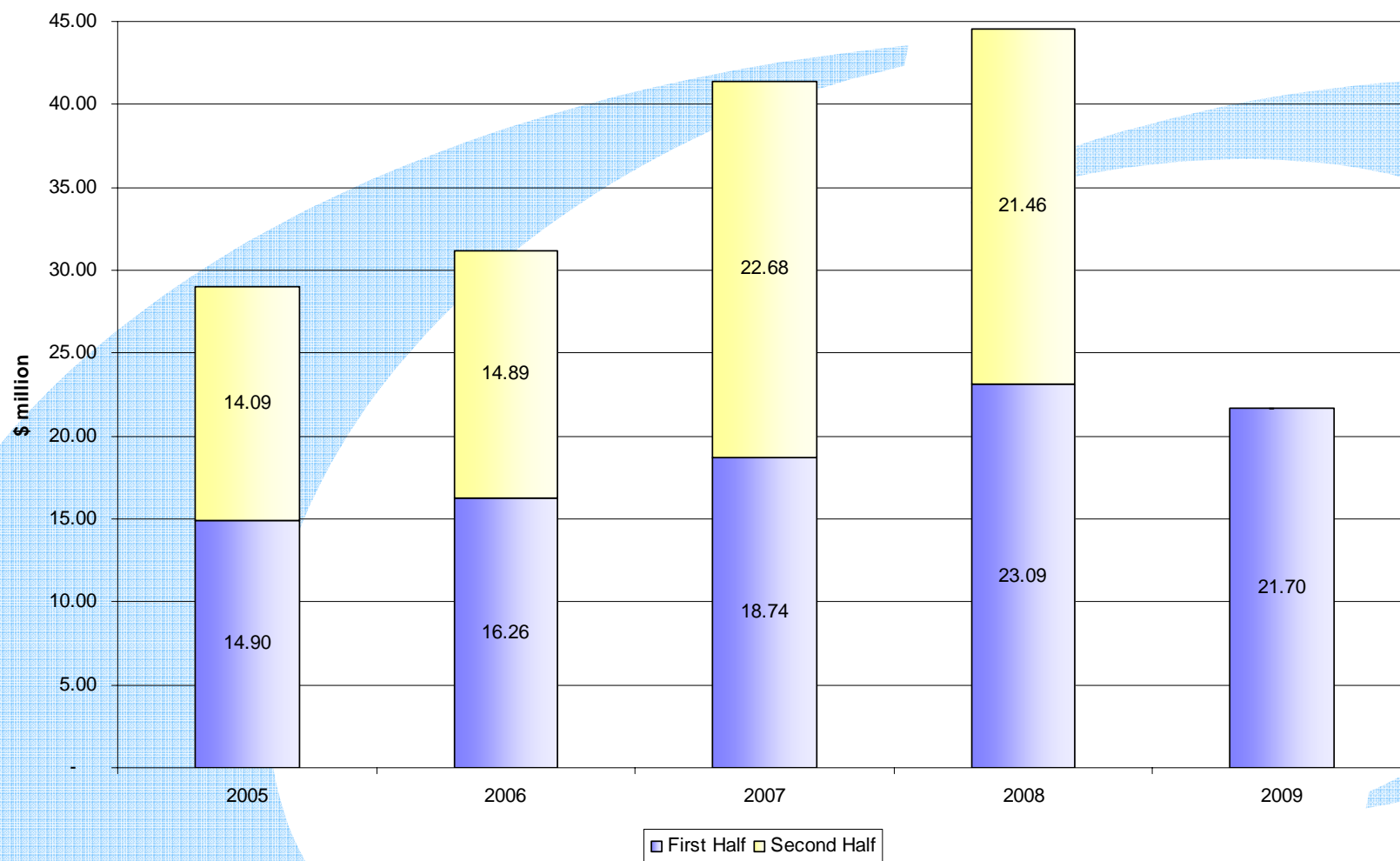
Financial Performance – EPS & Dividends



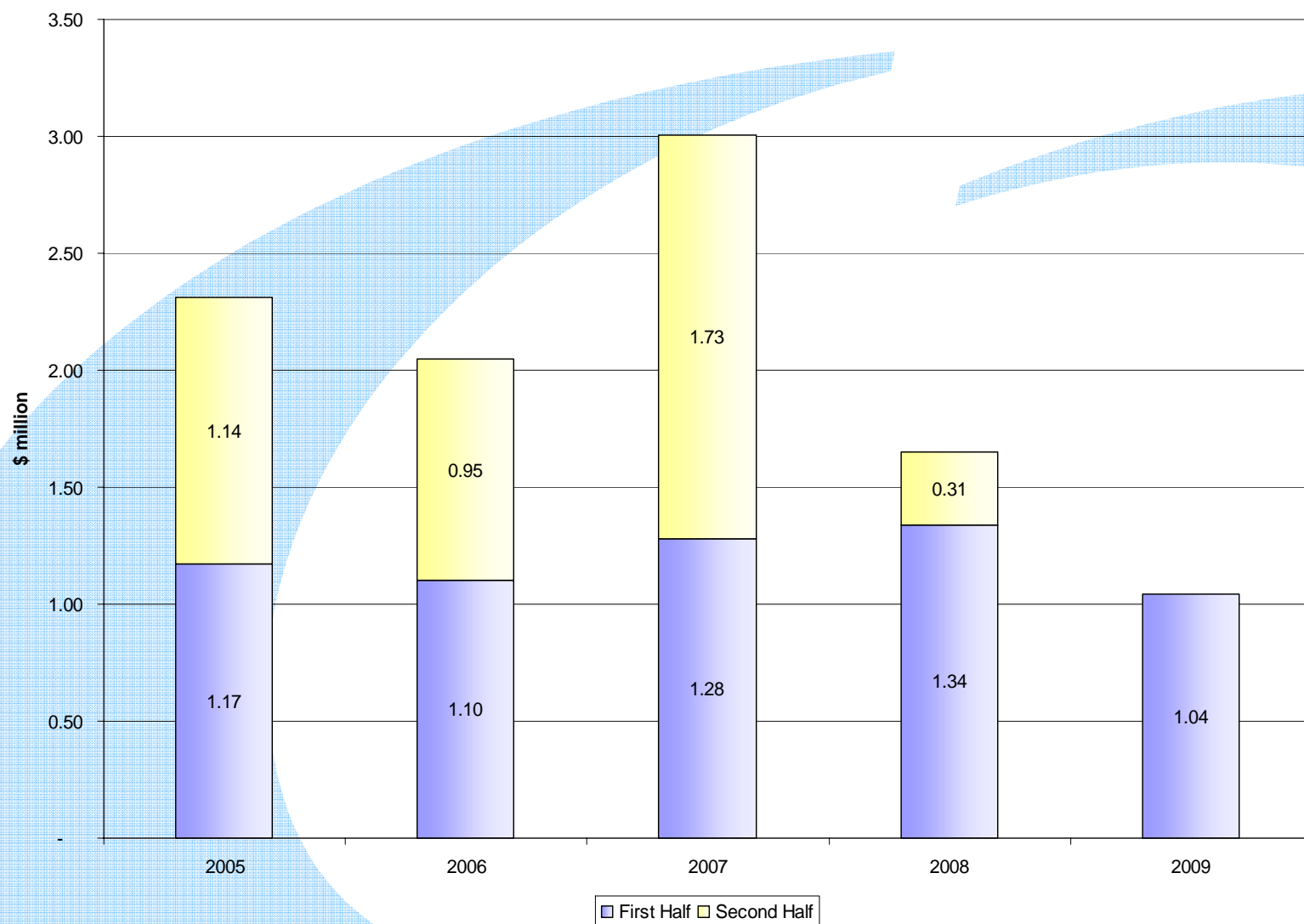
Dividend Policy

- Fully franked Interim Dividend of 2.50 cents per share
- High payout ratio to be maintained
- Dividends to grow in line with profit
- Surplus franking credit balance \$2.319m
- Shares on issue – 36,826,364 shares
- Payout Date 31 March 2009
- Record Date 16 March 2009

Financial Performance - Revenue



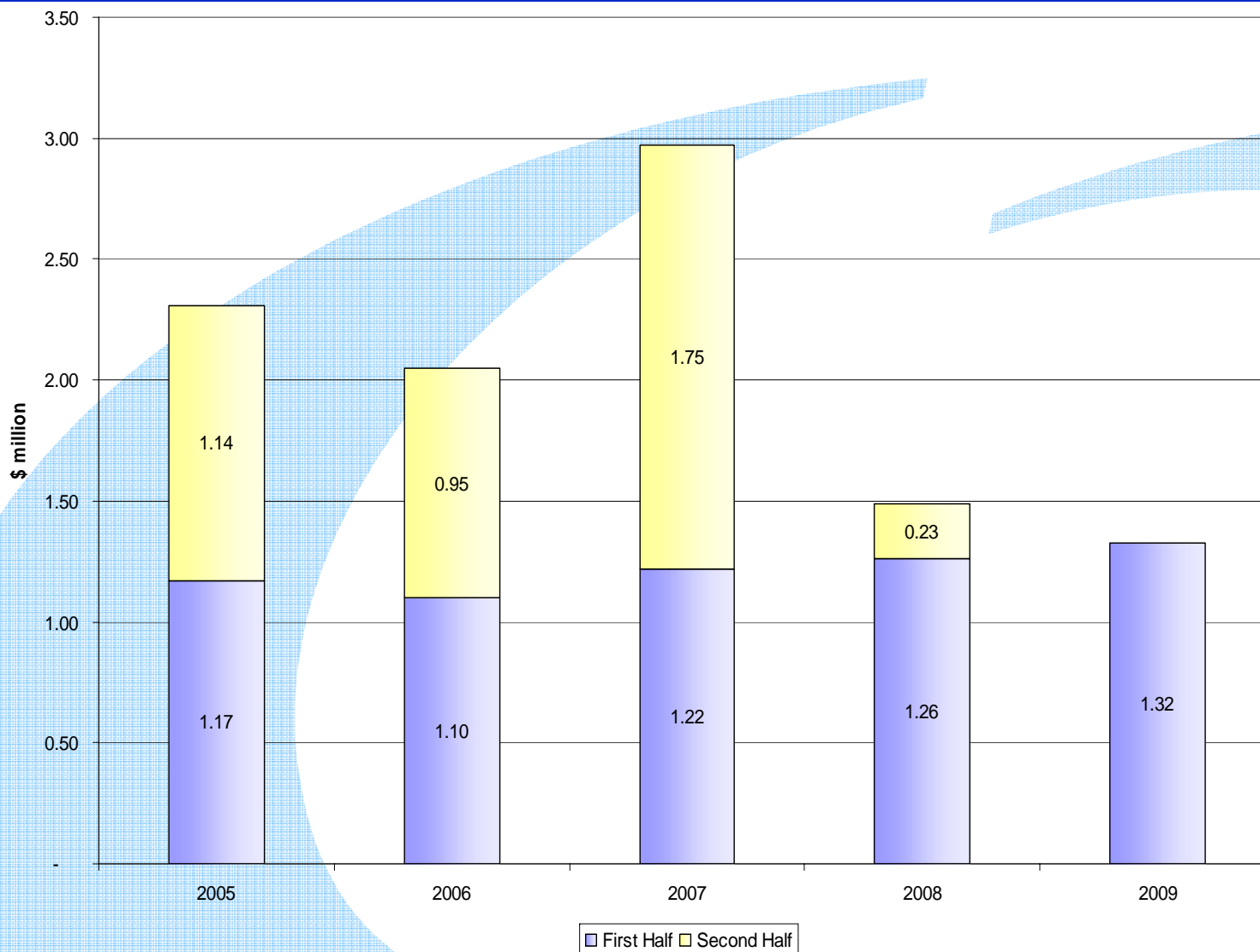
Financial Performance—Net Profit after Tax-Reported



Net Profit before
Tax \$1.79m.

Net Profit after Tax
of \$1.04m.

Financial Performance—Net Profit after Tax-Adjusted



Net Profit before
Tax \$1.79m.

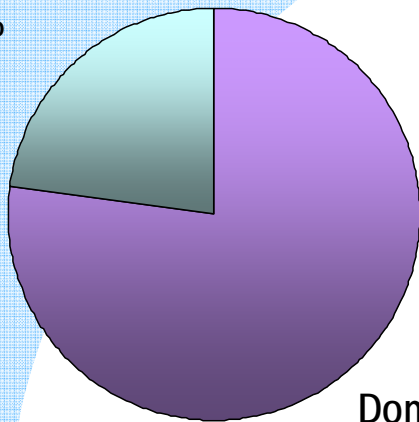
Net Profit after Tax
of \$1.32m.

Tax adjustment for
TR 2008/5 applied
to 2007 & 2008
years.

Divisional Revenue Split

FY 2008 Half Year

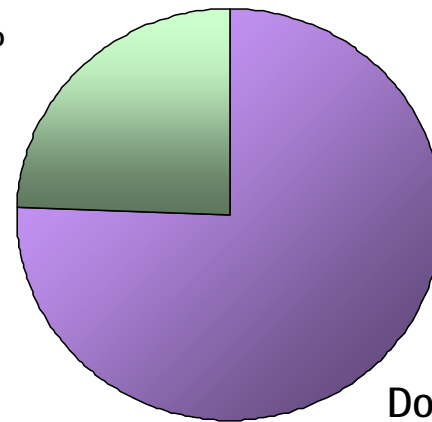
International
23%



Domestic
77%

FY 2009 Half Year

International
25%



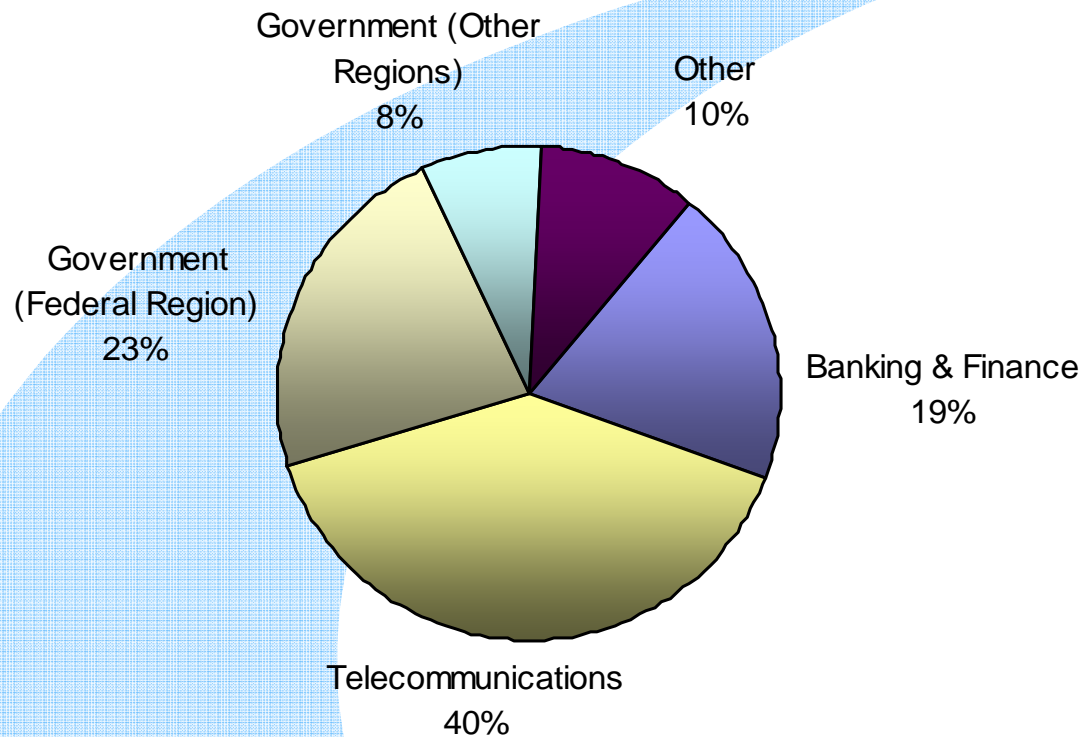
Domestic
75%

FY08 half year revenue \$23.1 million

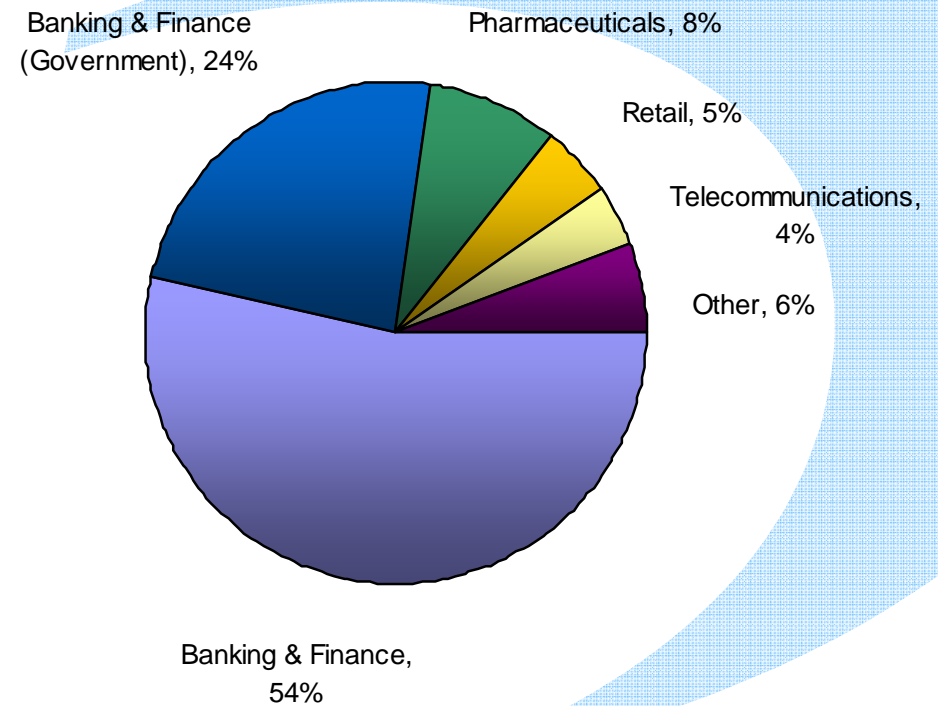
Anticipate continued growth in international markets

Revenue by Industry Sector

Australia

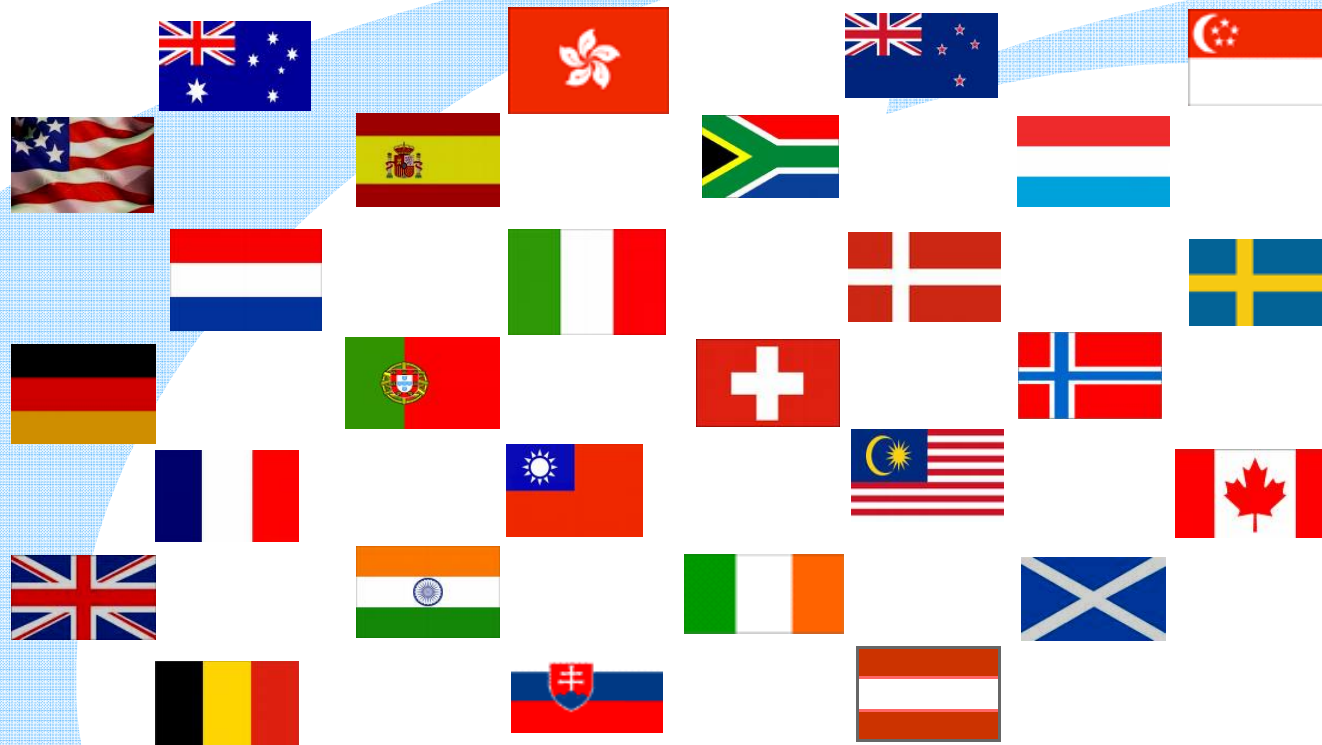


International



CPT has worked in 27 Countries

- CPT continues to diversify our client base by expanding our services to new countries.



European Supermarket - CASE STUDY

The Challenge

CPT's client wanted to **avoid a costly upgrade** of their mainframe in 2008, and engaged with CPT (Services) and Macro 4 (software) to do an assessment of their IT environments. It was determined that tuning could avoid the upgrade based on current utilization and expected growth.

The Solution

The client engaged CPT to **perform tuning services** in partnership with some of their own key resources.

The engagement commenced in June 2008 with completion required by October 2008 to enable savings to be achieved prior to the Christmas peak.

The Result

Based on three sample periods a saving of **over 15%** was achieved during their peak period. There was also additional savings identified for implementation at a later date.

The client **ran successfully** through the Christmas peak period, despite the growth during the year, with approximately 15% less MIPS than used in the previous year.

The feedback from the business was extremely positive, stating that it was the **best processing period in memory**. The previous year, performance and missed Service Level Agreements (SLAs) were a constant item on the daily operational agenda, In 2008, performance and SLAs were not an issue at all.

ROI to the client was approximately **350%** in the first year, and 850% over 3 years (based on the assumption that they continued to save 50% of the initial savings achieved). CPT shared in Client savings via Risk Reward engagement model

Industry Outlook

- CPT Global's revenue and profit has not been immune to Global Economic volatility.
- Cost cutting and savings remain a priority across all industry sectors , which fits our Risk Reward model well.
- Overseas we have had increased interest in Risk Reward but Australia has been subject to Margin pressure and Federal Government cut backs due to the Gershon Report.
- Strengthening international currencies against the Australian dollar continues to enhance Foreign revenue.
- Client Postponement of decisions and commensurate investment remains an issue.
- Green IT remains a priority.
 - Reduce Power, Heating, Cooling, footprint & Energy consumption through CPT's optimisation services
- Global Economic slowdown has resulted in additional high quality CPT known resources becoming available to aid organic growth.
- Our Services are well placed to cater for Financial Services consolidation on a global scale.
 - Strengthened CPT services offer great value
- CPT has re-qualified for the Export Market Development Grant of \$200k pa.

Domestic Market Strategy

- As indicated at the AGM, 1st half Revenue negatively impacted by economic slowdown.
- Domestically our contracted forward order book is 63% of our FY09 Target.
- Target Account Selling programme launched to capture new domestic accounts.
- Internal costs and consultant rates being reviewed on an ongoing basis in response to severe Margin pressure.
- Risk Reward pricing model applied on limited scale to local clients.
- Continued cross-selling of Managed IT and technical consulting services.
- Continued emphasis on independent client-side delivery services as a market differentiator.
- Lobbying of Government with regard to implementation of Gershon report.

International Strategy

- Global Economic conditions have seen an increased interest in our Risk Reward pricing model as the service is self funding by definition.
- Global alliances with Tori , Austrade and Macro 4 continue to serve us well.
- Award of General Services Administration (GSA) Government schedule in the USA enables CPT to pursue and secure local, State & Federal clients.
- New markets in Canada and South America are being explored.
- Virtual Private Network Remote access delivery service continues to be promoted as a viable option and is an efficient use of our resources.
- Diversification of client portfolio continues in an effort to reduce risk profile.
- Conversion of existing Risk Reward pricing model to annuity Revenue streams continues where possible.
- Strengthening international currencies against the Australian dollar continues to enhance Foreign revenue.
- CPT's expert systems have allowed for significant client savings within a short time period –An attractive competitive difference in the current economic environment.

Alliances

- International alliances well established with Macro 4 plc and Tori Global.
- Relationship with Austrade has strengthened across new international borders.
- Alliance partners have enabled access to dialogue with C-Level executive responsible for improving data centre efficiency and cost reductions.
- Lead time to get in front of the right contact at new clients in international markets has significantly improved.
- All European and USA alliance based engagements continuing in 2009.
- Numerous new alliance based engagements have commenced in the past 6 months.
- New alliance partners are continually being sought to cover both new Industry and Geographical sectors.

Summary

- Trading conditions are challenging but Management have implemented a range of measures to meet and overcome these which are expected to deliver results in the 2nd half.
- NPAT affected by the following items:
 - FX Positive Translation impact .
 - Additional Tax charge in this half , due to retrospective Tax Ruling on non-deductibility of Share Plan expenses.
- Our major International Risk Reward clients have all renewed their contracts for another 12 months, in addition to three new Fortune 100 clients being signed.
- Significant progression of two major European Risk Reward contracts has resulted in material cash receipts and no aggregate debt on the balance sheet at this date.
- As indicated at the AGM, the inherent growth potential remains considerable.
- Management maintains a confident outlook for the 2nd half and beyond.
- Redeployment & retention of staff on a global scale is a strength.