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## **Announcement to Australian Securities Exchange Limited**

# **MIKOH Establishes Sales Route to US Government for SecureContainer and Smart&Secure**

17 September 2009

In summary:

- Agreement for US-based Packaging Strategies Incorporated (PSI) – one of Pelican's largest resellers into the US government – to market and sell tamper evident SecureContainer™ closure devices and Smart&Secure™ security seals.
- Agreement provides renewable exclusivity rights to PSI, subject to revenue targets being met.
- Major milestone for MIKOH - first sales agreement for supply of SecureContainer™ technology to the US Government.

MIKOH Corporation, the US subsidiary of MIKOH Corporation Limited, has entered into an annually renewable exclusive supply and distribution agreement for MIKOH's SecureContainer™ closure devices with US firm Packaging Strategies Incorporated (PSI), a leading value-add distribution centre for Pelican Products Inc. PSI is the largest Pelican case distributor on the US east coast and is a key supplier to the US Government. The agreement provides PSI multi-year exclusivity for the sale of SecureContainer™ products into the US Government, subject to annual performance targets being met.

MIKOH and PSI have already jointly exhibited the SecureContainer™ technology at government-focused tradeshows, and are currently working on several significant sales opportunities into the US government.

MIKOH's SecureContainer™ closure devices combine patented reusable closure technology licensed from the US National Security Agency ([www.nsa.gov](http://www.nsa.gov)) with MIKOH's Smart&Secure™ RFID security seals to provide a means to detect whether a case has been tampered with or opened. A new Smart&Secure™ seal and replacement disposable inserts are required each time a case is resealed, thereby creating a recurring

revenue stream to MIKOH.

Supply infrastructure is already in place to support this agreement. PSI will order SecureContainer™ components directly from MIKOH's California-based contract manufacturers, with orders being registered through MIKOH's online storefront for royalty accounting purposes.

“This is a critical step in our go-to-market strategy for SecureContainer™, building on the license agreement with NSA and providing an established sales channel to US government end users,” said Matt Blomfield, MIKOH's CEO. “It allows PSI to offer existing and new government customers a cost effective means to secure shipments of high-value assets ranging from classified documents to sensitive military equipment. We intend to replicate this type of reseller relationship to supply other governments outside the US.”

**About PSI:**

Based in Baltimore, MD, USA, Packaging Strategies Incorporated (PSI) is a leading designer, manufacturer and distributor of ruggedised cases and fabricated packaging materials, and is the largest Pelican case distributor on the US east coast. With a particular focus on the US government, PSI specialises in providing value-added case enhancements, offering a variety of standard and custom case configurations to suit a wide range of applications and program requirements. For more information, visit the company's website at [www.psicases.com](http://www.psicases.com).

**About MIKOH:**

MIKOH Corporation Limited is a leading provider of physical security and digital marking solutions and consulting services. The company works with customers to design and implement physical security solutions to track, seal and/or monitor valuable assets. Both RFID and non-RFID in nature, MIKOH solutions align proper business processes and labeling technologies to ensure assets are effectively managed with certainty.

MIKOH's Smart&Secure™ tamper-evident technology provides physical security certainty for RFID tags. Physical security for RFID is vital in applications where the compromise of sensitive assets results in commercial and/or revenue loss. These applications include government asset tracking, vehicle identification, pharmaceutical distribution and more. Smart&Secure™ is flexible, scalable and easily integrates into any RFID system.

MIKOH has offices in Melbourne and Sydney in Australia, and McLean, VA and New York, NY in the USA. For more information, visit the company's website at <http://www.MIKOH.com>.