

# Announcement to the ASX

## **iSOFT secures \$9m in deals in Europe, Australia and South America**

**Sydney – Thursday, 1 October 2009 – iSOFT Group Limited (ASX: ISF)** – Australia's largest listed health information technology company today announced it signed contracts totalling more than \$9 million in August and September.

In the largest deal, worth £1.34 million (\$2.4 million), iSOFT agreed to continue supporting its patient administration system (PAS) with Frimley Park Hospital NHS Foundation Trust in Surrey, England, for a further three years. The agreement demonstrates iSOFT's commitment to directly servicing customers in the south of England under recent changes to the National Programme for IT, which allow hospital trusts in the southern region to engage directly with iSOFT. Frimley Park is the fifth NHS trust in southern England this year to extend support agreements after upgrading to the latest version of PatientCentre PAS.

iSOFT entered the Peru market with a €820,000 (\$1.4 million) contract for a hospital information system (HIS) at six private hospitals in the Lima region. The deal, which boosts the company's global footprint to 40 countries, follows agreements with Mexico and Honduras in the past year as it seeks growth opportunities in Latin America.

In Germany, iSOFT won orders with two new customers totaling €1.08 million (\$3 million). Kreiskrankenhaus Frankenberg has committed to iSOFT's HIS for six years. Klinik Vincentinum, Augsburg, agreed on a five-year contract for a radiology information system in a license-only deal. In the Netherlands, iSOFT agreed on a services contract worth more than €500,000.

In Australia, iSOFT won orders worth \$1.9 million as Victoria Health continues to implement iSOFT's i.Patient Manager solution in acute care and community care settings across the state. To date iSOFT and Victoria Health have implemented i.PM in seven agencies, with an additional three currently in progress.

"These contracts demonstrate iSOFT's strategy of strengthening our presence in our core markets in Australia, Europe and the U.K, while at the same time leveraging our global brand by securing new customers in identified growth markets in Latin America," said Gary Cohen, Executive Chairman & CEO.

**End of release**

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## About iSOFT Group

iSOFT Group Limited (ASX: ISF) is the largest health information technology company listed on the Australian Securities Exchange, and among the world's biggest providers of advanced application solutions in modern healthcare economies.

iSOFT works with healthcare professionals to design and build software applications that answer all of the difficult questions posed by today's healthcare delivery challenges. Our solutions act as a catalyst for change, supporting free exchange of critical information across diverse care settings and participating organisations.

Today, more than 13,000 provider organisations in 40 countries use iSOFT's solutions to manage patient information and drive improvements in their core processes. The Group's sustainable development is delivered through careful planning, in-depth analysis of the market, and anticipation of our clients' evolving requirements. Our business is driven by the collective talent, experience and commitment of more than 4,600, including more than 2,700 technology and development professionals.

A global network of iSOFT subsidiaries, supported by an extensive partner network, provides substantial experience of national healthcare markets. As a result, we offer our clients comprehensive knowledge of local market requirements in terms of culture, language, working practices, regulation and organizational structure.

**[www.isofthealth.com](http://www.isofthealth.com)**