



Pro-Pac
Packaging

Corporate Protective Packaging Specialists

Annual General Meeting
25 November 2008



Today's Agenda

- Formally Declare Meeting Open
- AGM Presentation
- Questions
- Formal Resolutions
- Questions
- Closure



Highlights 2007/08 FY

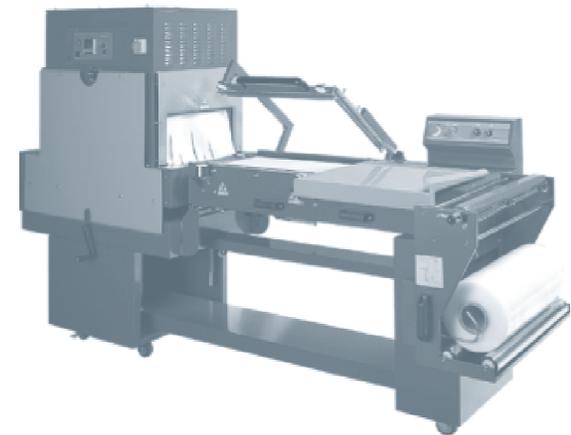
- Revenue growth of 175% to \$71.7 million
- Profit Before Tax (PBT) up 45% to \$2.57 million
- Net Profit After Tax (NPAT) up 47% to \$1.8 million
- Positive Cashflow from Operations up 75% to \$3.67 million
- Dividend of 2 cents per share declared and paid



Business Unit Review

Two Key Divisions

- Rigid Packaging Division
- Industrial Packaging Division





Business Unit Review

Rigid Packaging Division

- Plastic Bottles (PB) acquired with effect from 1 July 2007
- FY 2007/08 revenues exceed \$44 million
- Profitability in line with expectations
- Acquires Ctech effective 1 December 2007, expands manufacturing capacity



Business Unit Review

Industrial Packaging Division

- Revenues grow and in 2007/08 exceed \$27 million
- Continues consolidation of distribution sector, acquires
 - TAIPS, Melbourne, October 2007
 - Fastway, Sydney, November 2008
- NSW Operations fall short of expectations
- Drives logistic efficiencies - integrates at Wetherill Park distribution centre – incurs one-off rationalisation and relocation costs of \$647,000



Business Unit Review

What is Driving Performance

- End consumer demand – uncertain outlook for CY 2009
- Input pricing – unprecedented volatility
- Competitive framework – competitors under pressure erratic pricing
- PPG's expanded capacity provides flexibility in uncertain times



Outlook for FY 2008/09

- Global economic contraction likely to adversely impact revenues and profits however new profitable customers continue to be won
- Focus in 2008/09 on current period profitability and cash flow
- Management emphasis on organic growth and improved operating efficiencies
- Better value will emerge in earnings accretive acquisitions in the packaging sector
- Unprecedented market and input pricing volatility and contracting domestic economy make it difficult to provide reliable earnings guidance for full 2008/09 FY



Pro-Pac Packaging Limited

Questions

One-stop industrial packaging company





Formal Resolutions

- Consider Financial Report
- Adopt Remuneration Report
- Election of Non-Executive Director
- Cancellation of Shares
- Extension of Earn Out Period



Pro-Pac Packaging Limited

Questions

Leader in the manufacture of
biodegradable voidfill packaging



Closure

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