




**Pro-Pac**  
**Packaging**

Corporate Protective Packaging Specialists

**Annual General Meeting**  
25 November 2008



# Today's Agenda

- Formally Declare Meeting Open
  - AGM Presentation
  - Questions
  - Formal Resolutions
  - Questions
  - Closure
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# Highlights 2007/08 FY

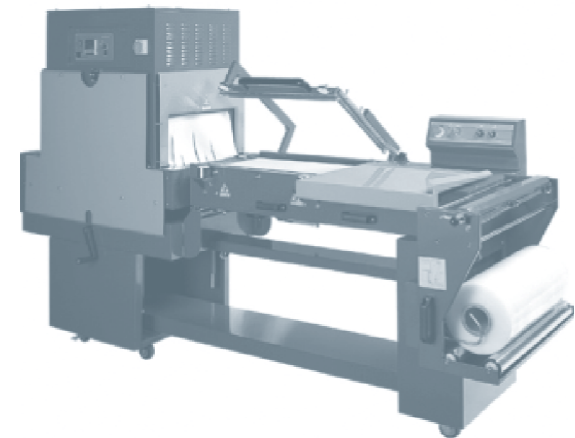
- Revenue growth of 175% to \$71.7 million
- Profit Before Tax (PBT) up 45% to \$2.57 million
- Net Profit After Tax (NPAT) up 47% to \$1.8 million
- Positive Cashflow from Operations up 75% to \$3.67 million
- Dividend of 2 cents per share declared and paid



# Business Unit Review

## Two Key Divisions

- Rigid Packaging Division
- Industrial Packaging Division





# Business Unit Review

## Rigid Packaging Division

- Plastic Bottles (PB) acquired with effect from 1 July 2007
- FY 2007/08 revenues exceed \$44 million
- Profitability in line with expectations
- Acquires Ctech effective 1 December 2007, expands manufacturing capacity



# Business Unit Review

## Industrial Packaging Division

- Revenues grow and in 2007/08 exceed \$27 million
- Continues consolidation of distribution sector, acquires
  - TAIPS, Melbourne, October 2007
  - Fastway, Sydney, November 2008
- NSW Operations fall short of expectations
- Drives logistic efficiencies - integrates at Wetherill Park distribution centre – incurs one-off rationalisation and relocation costs of \$647,000



# Business Unit Review

## What is Driving Performance

- End consumer demand – uncertain outlook for CY 2009
- Input pricing – unprecedented volatility
- Competitive framework – competitors under pressure erratic pricing
- PPG's expanded capacity provides flexibility in uncertain times



# Outlook for FY 2008/09

- Global economic contraction likely to adversely impact revenues and profits however new profitable customers continue to be won
- Focus in 2008/09 on current period profitability and cash flow
- Management emphasis on organic growth and improved operating efficiencies
- Better value will emerge in earnings accretive acquisitions in the packaging sector
- Unprecedented market and input pricing volatility and contracting domestic economy make it difficult to provide reliable earnings guidance for full 2008/09 FY





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# Questions

One-stop industrial packaging company





# Formal Resolutions

- Consider Financial Report
  - Adopt Remuneration Report
  - Election of Non-Executive Director
  - Cancellation of Shares
  - Extension of Earn Out Period
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Pro-Pac Packaging Limited

# Questions

Leader in the manufacture of  
biodegradable voidfill packaging



# Closure

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