

# Moa Brewing Co. Annual Shareholders' Meeting

August 2018









# Welcome all Moa Hunters

## Today's Agenda:

- FY18 Review.
- FY19 Plans.
- Questions from Shareholders.
- Formalities.
- Sampling of Brews.





# Financial Year 2018 Review

- Moa is New Zealand's largest New Zealand owned Brewer.
- Overall performance:
  - Revenue \$10.45m
  - Bottom line, EBITDA. (\$2.07m)
- Highlights - China, New Brewery Partner, New Products.
- Lowlights - Need for wider product range sooner, ParrotDog departure.













# Financial Year 2019 Outlook

- Sales & distribution New Zealand - Mobev.
- China.
- New Products (NPD).
- Brewing, logistics & benefit of scale.
- On premise.



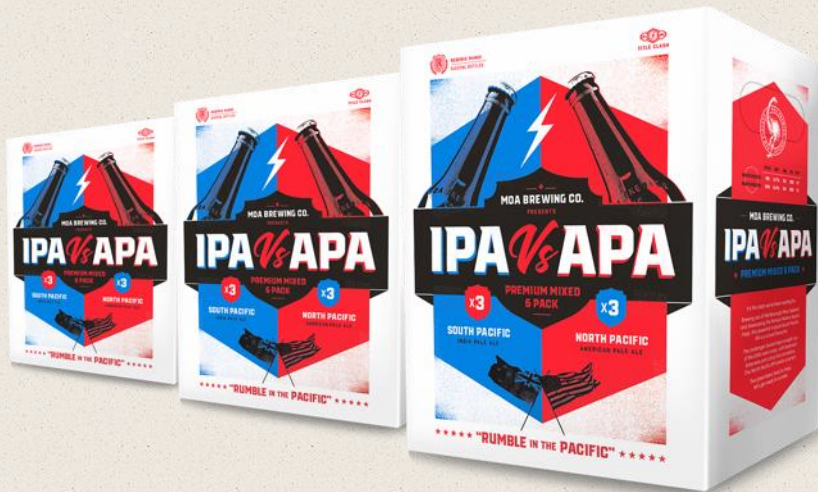












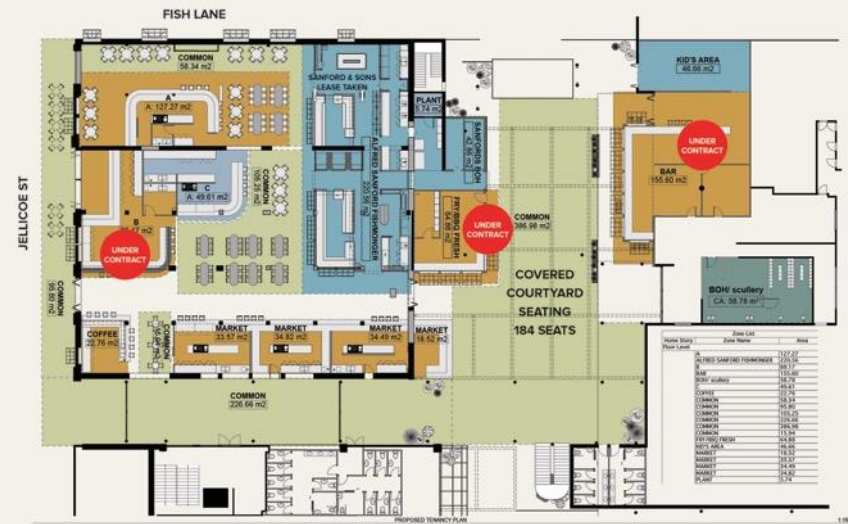


# Brewing, Logistics and the benefit of Scale





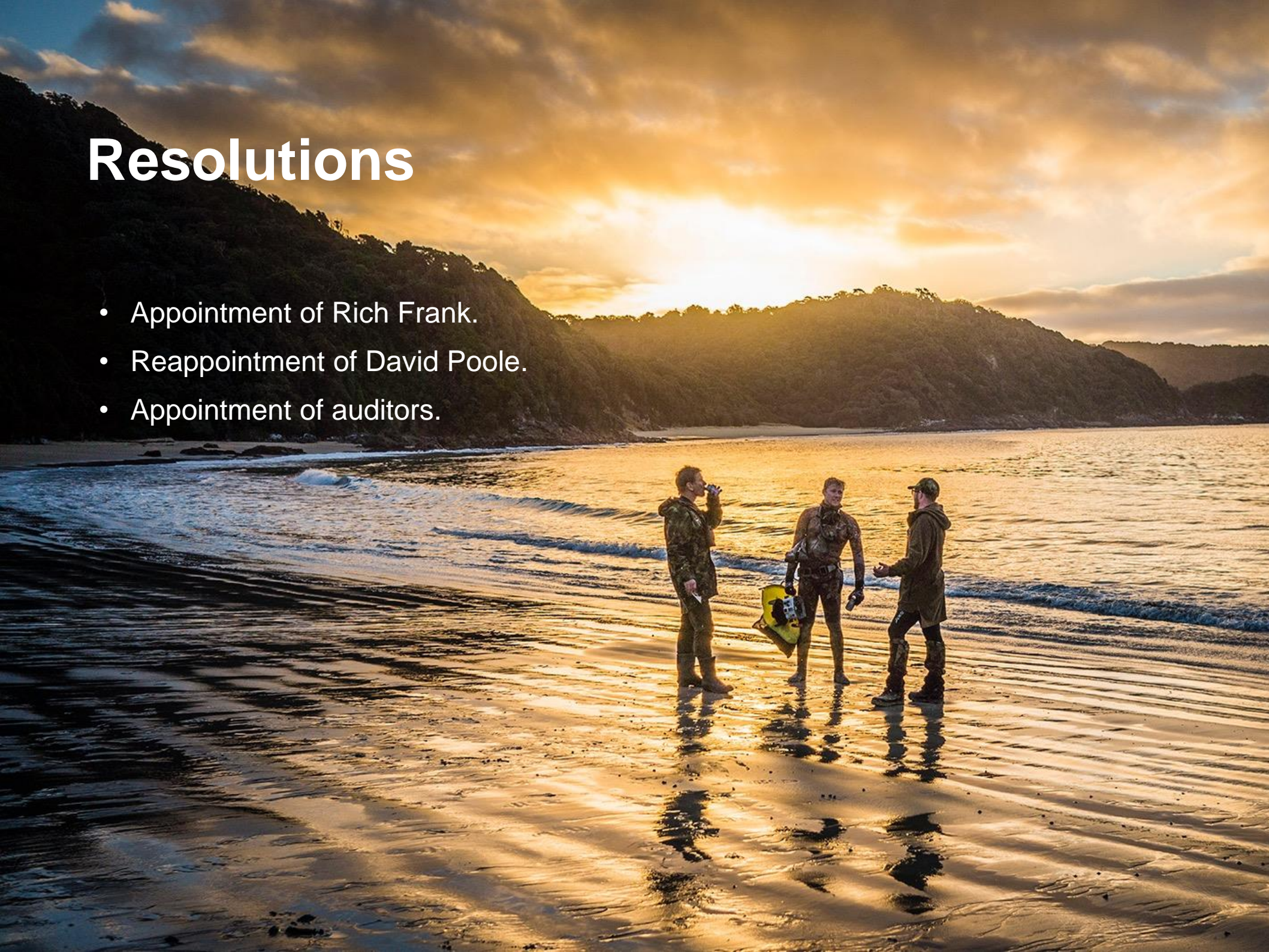
# Coming Soon





# Resolutions

- Appointment of Rich Frank.
- Reappointment of David Poole.
- Appointment of auditors.

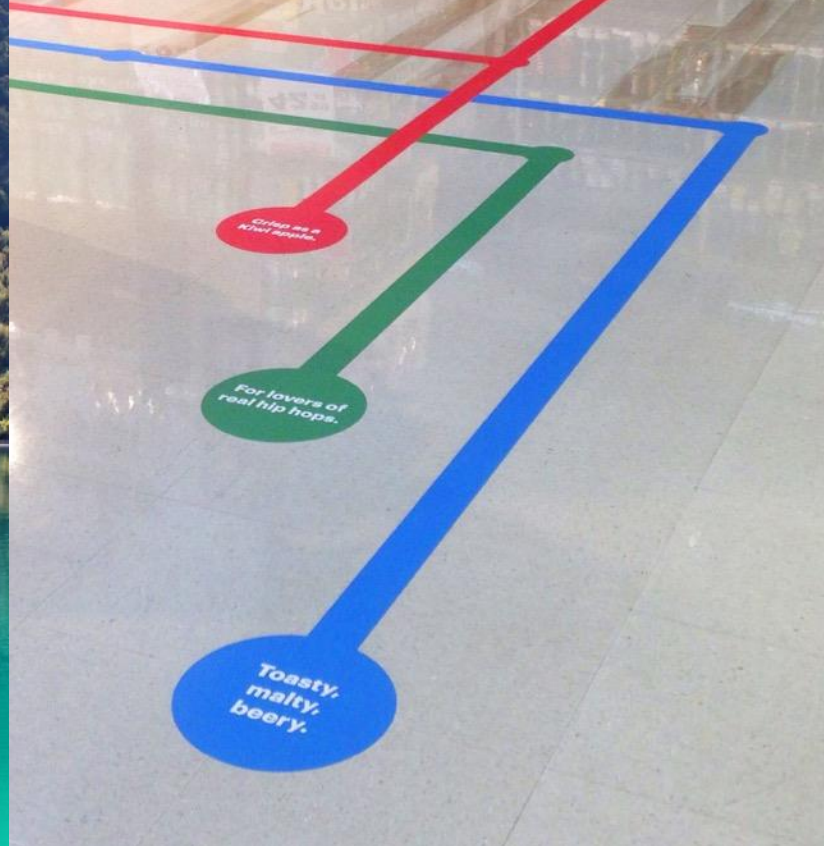




# Shareholder questions











**Thank you and happy Moa hunting.**