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## STOCK EXCHANGE ANNOUNCEMENT

11 October 2018

### Chorus Q1 FY19 Connections Update

The Q1 period to 30 September 2018 saw broadband demand continue to grow strongly in Chorus fibre areas, with UFB uptake reaching 50% following a record quarter for new fibre installations.

- **Total fixed line connections declined by 19k to 1,507,000 in Q1** (Q4 FY18: -17k)
- In Chorus fibre areas, the decline in copper lines with no broadband is being largely offset by strong broadband growth. The majority of the decline in total connections was in other fibre company zones as expected given fibre demand.
- **Total broadband connections grew by 3k to 1,190,000** (Q4 FY18: +3k).
- Fibre demand was strong through Q1, with a record **50,000** fibre installations completed.
- UFB uptake grew to **50%** from 45% (30 June) within Chorus' completed areas.
- 1Gbps connections grew 20% to 36,000.
- The **surge in data demand continues with 221GB** monthly average household data usage in September, up from 210GB in June, and fibre users now averaging **307GB** monthly, up from 297GB in June.

**ENDS**

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