

INITIAL DISCLOSURE NOTICE

Disclosure of Directors and Senior Managers Relevant Interests
Sections 297(1) and 298(1) Financial Markets Conduct Act 2013

To NZX Limited; and

Name of listed issuer:	Fonterra Co-operative Group Limited
Date this disclosure made:	13 December 2016
Date of last disclosure:	

A Director or senior manager giving disclosure

Full name(s):	Donna Maree Smit
Name of listed issuer:	Fonterra Co-operative Group Limited
Name of related body corporate (if applicable):	
Position held in listed issuer:	Director

B Summary of relevant interest (excluding specified derivatives)

Class of quoted financial product:	Fonterra Shares and Units
Nature of relevant interest:	Director and Shareholder
Number held in class:	9,317 Units and 971,664 Shares
Current registered holder:	Corona Farms Limited

Class of quoted financial product:	Fonterra Shares
Nature of relevant interest:	Director and Shareholder
Number held in class:	202,000 Shares
Current registered holder:	Seven Mile Farms Limited

Class of quoted financial product:	Fonterra Shares
Nature of relevant interest:	Trustee
Number held in class:	283,925 Shares
Current registered holder:	Taratahi Agricultural Training Centre (Wairarapa) Trust Board

C Summary of specified derivatives relevant interest (if applicable)

Type of derivative:	
Class of underlying financial products:	
Details of derivative	
The notional value of the derivative (if any) or the notional amount of underlying products (if any):	
A statement as to whether the derivative is cash settled or physically settled:	
Maturity date of the derivative (if any):	

Expiry date of the derivative (if any):	
The price specified in the terms of the derivative(if any):	
Any other details needed to understand how the amount of the consideration payable under the derivative or the value of the derivative is affected by the value of the underlying financial products:	
<i>For that derivative,-</i>	
Parties to the derivative:	
If the director or senior manager is not a party to the derivative, the nature of the relevant interest in the derivative:	

D Certification

I certify that, to the best of my knowledge and belief, the information contained in this disclosure is correct and that I am duly authorised to make this disclosure by all persons for whom it is made.	
Signature of director or officer:	
Date of signature:	13 / 12 / 2016

or

Signature of person authorised to sign on behalf of director or officer:	
Date of signature:	
Name and title of authorised person:	

Notes

Use this form to disclose the relevant interests that a director or senior manager of a listed issuer has in quoted financial products of the listed issuer or a related body corporate or a specified derivative. The disclosure must be made within 5 trading days of—

- (a) the listing of the public issuer; or
- (b) the person's appointment as a director or senior manager.