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FOR IMMEDIATE RELEASE:

Significant Strategic Partnership with Blue Tech

Activates a new high value sales channel for iWebGate in US\$22 billion market

Highlights

- iWebGate has signed a strategic partnership agreement with Blue Tech Inc., a top US Federal Government provider of mission-critical IT solutions and services
- Blue Tech's strong sales force will exclusively sell iWebGate's security protection platform products to the US Public Sector, which includes the US Federal and State Governments, education and healthcare markets
- High value revenue share agreement, with SaaS and licensing fees to iWebGate
- Activates a new sales channel for iWebGate in a market expected to reach US\$22 billion by 2022

iWebGate Limited (ASX:IWG) ("**iWebGate**" or the "**Company**") is pleased to announce it has signed a strategic partnership agreement with Blue Tech Inc. ("**Blue Tech**"), a top US Federal Government provider of mission-critical IT solutions and services.

Headquartered in San Diego, California, Blue Tech is a prime IT solutions and services provider specialising in meeting the IT needs of the US Federal Government and Large Systems Integrators (LSIs) that support Public Sector organisations.

As a value-added reseller and solutions provider, Blue Tech is focused on streamlining the procurement of IT products, including software and services for Federal Government agencies, universities, healthcare and enterprise customers (including Fortune 1,000 companies) across the US. Blue Tech is a prime contract holder for many of the US Government's leading IT procurement contract vehicles including NASA SEWP, DHS FirstSource II, Air Force NETCENTS-2, GSA Schedule 70, NIH CIO/CS and many more contracts supporting individual agencies.

Through the partnership, iWebGate joins other blue-chip Blue Tech partners such as Cisco, Dell, and both Hewlett-Packard Enterprise and Hewlett-Packard Inc.

Exclusive Technology Partnership

Under the partnership, Blue Tech's sales force will exclusively sell iWebGate's leading platform products to Blue Tech's existing client base of US Government agencies, universities, healthcare and enterprise customers. iWebGate products to be sold through the partnership are:

- **Virtual Services Platform (VSP)** – Fortifies network perimeters better than firewalls. Installed on a single server, iWebGate's software abstraction layer creates a hardened network of multi-tenant services in front of any network.
- **Virtual Invisible Networking (VIN)** – Outperforms traditional Virtual Private Network's (VPN) security, speed, reliability and scalability. This software stretches Virtual Local Area Networks (VLANs) over the Internet, cloud and local connections.
- **Virtual Application Container (VAC)** – Offers customers a whole new dimension for user devices. This software abstraction layer establishes a secure container on PC, laptop, tablet and smartphone devices.

The strategic partnership agreement contains a fixed percentage revenue share arrangement, whereby Blue Tech will collect SaaS subscription revenue from its customers that sign up to iWebGate's products. In addition, Blue tech will pay a licensing fee to iWebGate for sales to its clients.

Acceleration in High Value US Market

The partnership with Blue Tech activates a new high value sales channel for iWebGate in one of its key geographies, the US. The US federal cyber security market size is expected to grow from US\$18 billion in 2017 to US\$22 billion by 2022, a compound annual growth rate of 4.4% (Source: Market Research Media, February 2016).

The partnership builds on iWebGate's established US client base, which includes a leading North American university and a large US state government.

Commenting on the partnership with iWebGate, Susan Stone, CEO and Co-Founder of Blue Tech said:

"Blue Tech is very pleased to be partnering with iWebGate to offer our Public Sector customers iWebGate's innovative security platform products. As a company committed to bringing new technologies to our customer base, we are excited at the solutions that the iWebGate products can bring to the critical topic of cyber security. The threats posed by cyber attack are a worldwide problem and bringing our two companies together creates an atmosphere of global cooperation that we are determined will result in products that will evolve and adapt while being easy to install and maintain."

Commenting on the partnership, iWebGate CEO, Tim Gooch, stated:

"By combining our platform technology with Blue Tech's established sales force, iWebGate is able to activate a new high value sales channel and kick start strong sales growth in the US federal cyber security market which is expected to grow to US\$22 billion by 2022. We are very excited to partner with prime US Government contract holder, Blue Tech."

"Through this exclusive partnership, our products will reach the top tier of the US Federal Government and defence industry, along with universities and enterprise customers, including many Fortune 1,000 companies. The partnership also aligns strongly with iWebGate's expansion strategy to diversify and grow its customer base internationally."

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Contact Information

Media

Ben Grubb
Media & Capital Partners
p: +61 414 197 508
e: ben.brubb@mcpartners.com.au

Investors

Greg Macmillan
Company Secretary
iWebGate
p: +61 8 9288 0623

About iWebGate

iWebGate Limited (ASX: IWG) is a technology company providing network solutions to organizations of all sizes. iWebGate's software creates a new network communication environment out front of firewalls, analogous to a secure and collaborative reception area for all networks. To compliment this innovation, we have also created interlinking technology commanding computer devices, applications and users connect through this best practice design.

For the first time, iWebGate's software is enabling large and influential partners to deliver best of breed security and a wide range of mobility solutions as-a-Service to their customers. Our patented and multi-award winning software is currently available through the Telstra Marketplace with plans to rapidly expand offerings in the US and Europe.

iWebGate is well positioned to help many enterprises and government agencies. The worldwide cyber security and mobility market continues to grow rapidly and is expected to increase from US\$75 billion in 2015 to US\$170 billion by 2020.

For more information, please visit: www.iwebgate.com

About Blue Tech

Blue Tech is an information technology solutions and professional services company focused on serving customers in the Public Sector, which includes the US federal government, State governments and the education and healthcare markets.

Headquartered in San Diego, California, Blue Tech was incorporated in 1984, and enjoyed year over year growth since its founding. Blue Tech supports Federal contracts requiring delivery as well as installations worldwide. Locations of performance include the Middle East, Japan, Guam, South Korea as well as Europe. Blue Tech has been recognized by numerous IT based publications as one of the top IT Federal contractors in the United States, including being recognized as a member of the Inc. 500. As a Value Added Reseller (VAR) and solutions provider, the Blue Tech sales force is dedicated to being responsive and thorough, upholding the highest standards of integrity in relationships with customers and business partners.

For more information, please visit: www.bluetech.com or email info@bluetech.com