

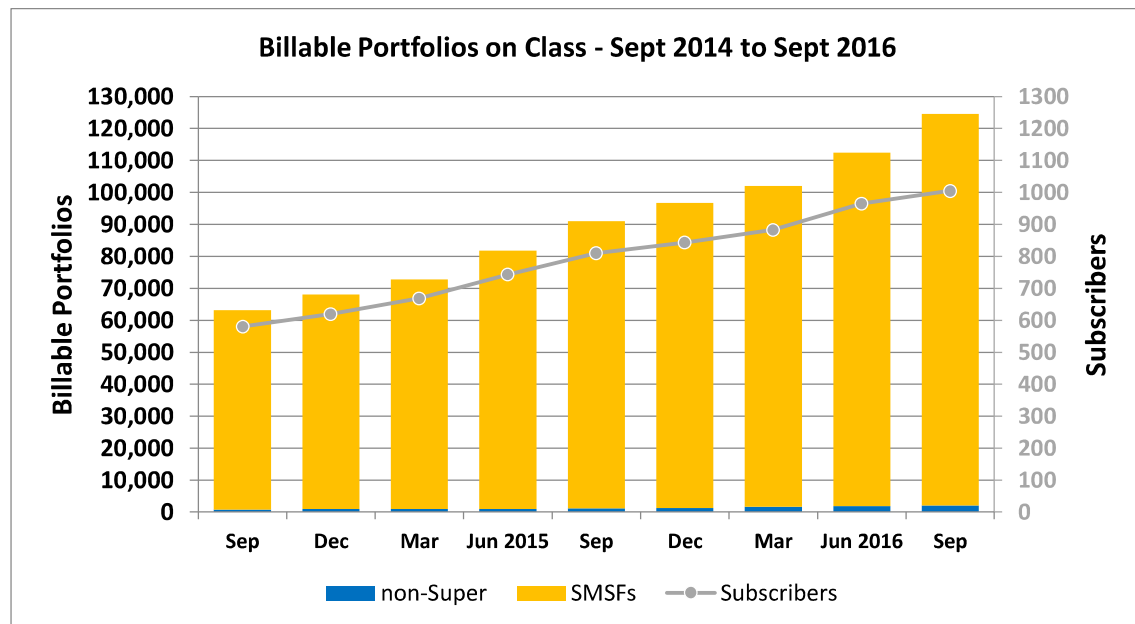
6 October 2016

CLASS LIMITED (CL1) ASX ANNOUNCEMENT

SHAREHOLDER UPDATE

Welcome shareholders to our update for the quarter ending 30 September 2016.

- This quarter, portfolios increased by **12,030** to a total of **124,471** billable portfolios¹.
- The quarter was significantly aided by a faster than expected onboarding of the Findex group funds.
 - The majority of the Findex funds have now been loaded. Next quarter is expected to revert to more typical seasonally adjusted growth rates.
 - It should also be noted that Findex, by loading their funds promptly, receive an implementation incentive that will see revenue from some of these funds discounted through to June 2017.
- AMP has 11,319 SMSFs on Class, and as previously noted in the supplementary prospectus and subsequent reporting, these AMP administered funds are expected to be migrated off Class within the next 12 months. This would effectively offset the SMSF growth we have seen this last quarter.
- Over the quarter the number of billable SMSFs on Class Super increased by 11,880 to 122,494 taking our market share from 19.2% to **20.9%** of the estimated 587,000 SMSFs.
- Class now has over **1,000** subscribers (mainly accounting practices)



- Total billable portfolios at 30 September 2016 comprised 122,494 Class Super SMSFs and 1,977 Class Portfolio.

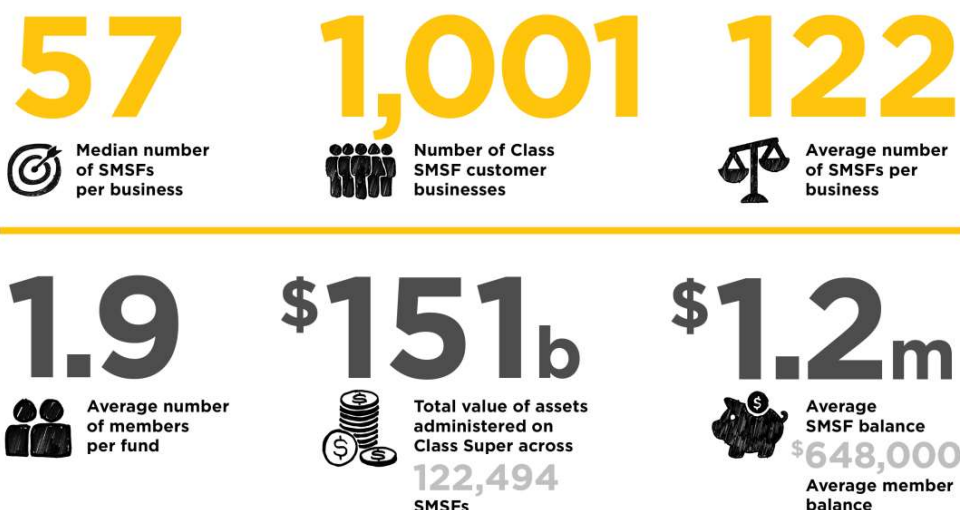
¹ Billable portfolios are investment portfolios related to SMSFs, trusts or other legal entities which Class collects subscription revenue for within a financial period. Actual billing for portfolios may, at times, be subject to volume discounts, rebates and other special offers. Average portfolio subscription fees billed are reported in our half year and full year results.

Class SMSF Benchmark Report

Class released its June 2016 *SMSF Benchmark Report* on 15 September 2016.

As a special feature, the June Report provides analysis of funds with balances of less than \$50,000. The additional analysis has been compiled in response to recent industry commentary suggesting that self-managed super funds with smaller balances are not cost effective over extended periods.

September 2016 SMSF Benchmark Report key metrics:



If you would like to receive the *Class SMSF Benchmark Report*, simply [register](#) your details.

Award Wins

For the third year in a row, Class has won the *SMSF Accounting Software/Administration* award in the *2016 CoreData SMSF Service Provider Awards*. Feedback from those who voted for Class cited user friendly and comprehensive software, excellent reporting and helpful support.

Quarterly Dividend and AGM

Class expects to pay the next quarterly dividend on 15 November 2016.

The Annual General Meeting will be held on Monday 17 October 2016 at 10am at the offices of Grant Thornton Australia, Level 17, 383 Kent Street, Sydney NSW 2000.

Thank you for your continued support of Class and we look forward to seeing you at the AGM.



Barry Lambert, Chairman

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