



鼎盛鑫融资担保
DSX GUARANTEE

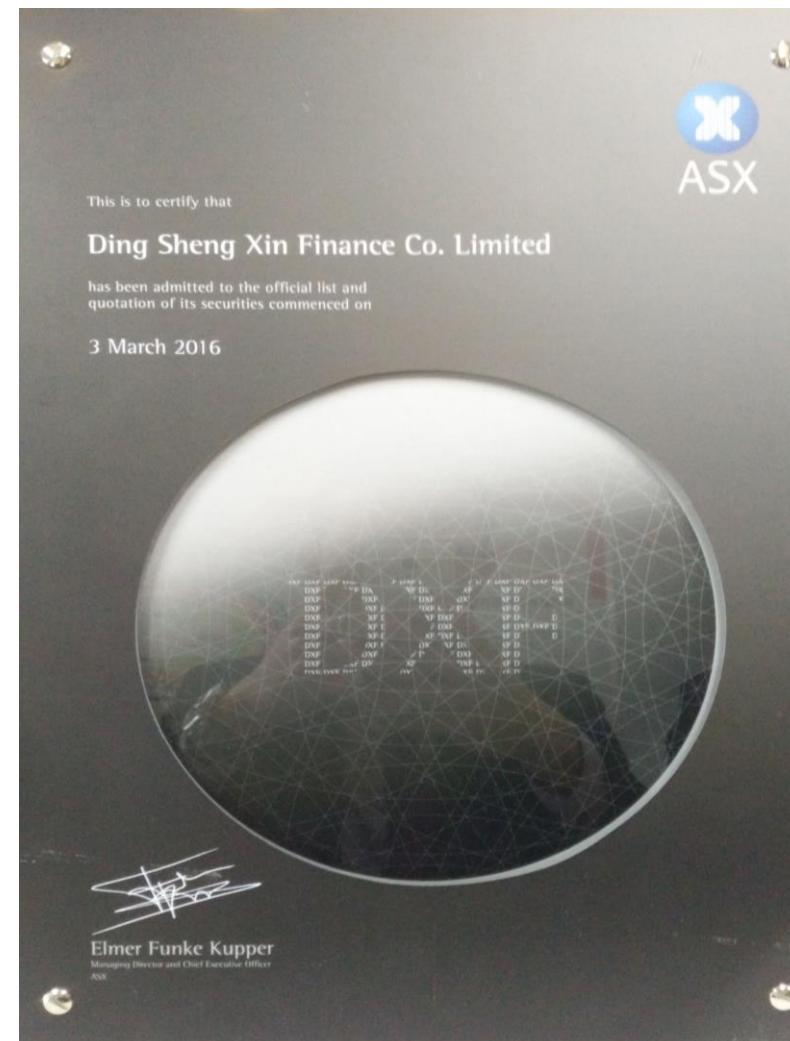
2016 AGM Presentation

2016 – Our Year So Far



Successful Listing on ASX

- The Company successfully listed on the Australian Stock Exchange on 3 March 2016
- DXF became the first Chinese financing guarantee company to list on the ASX or on any overseas stock exchange.
- Raised AU\$10.268 million under a strongly supported IPO capital raising.
- Significant milestone for the Company as the ASX offers a sophisticated capital market to support the expansion of our business as a provider of guarantee services to customers throughout the China.



Strong Government and Industry Support

Over 500 guests showed their support of the Company at our ASX-listing conference held in China on 1 April. Attendees included provincial and state government officials, representatives from banking and other financial institutions, famous Chinese entrepreneurs, representatives from the guarantee and small loan industry, representatives from national business association.



Strong Government and Industry Support



Wang Yuxiang, the Deputy Mayor of Guiyang, speaking on behalf of the City of Guiyang, recognised the successes of DXF at the Company's listing presentation.



Guizhou province executive vice governor Qin Rupei, who is in charge of finance, toured DSX in April and expressed strong support for our Company's business model and inclusive finance products.

Strong Government and Industry Support

贺 信

鼎盛鑫融资担保有限公司：

贵公司在澳洲证券交易所主板成功挂牌，是中国首家在海外上市的融资担保机构，为中国融资担保业增添了一支国际资本市场新军，开创了一条探索融资担保机构发展模式的新路，也给现阶段转型的融资担保业带来信心和希望。中国融资担保业协会对此表示热烈祝贺！

目前，中国经济运行步入“新常态”，对融资担保机构来讲，既是挑战，更是机遇。2015年8月，《国务院关于促进融资担保行业加快发展的意见》（国发〔2015〕43号）为融资担保业发展指明了方向。融资担保机构要聚焦主业、增强实力、创新机制、规范经营，为中小微企业和“三农”融资提供更加丰富的产品和优质服务，促进大众创业、万众创新。

十载峥嵘，挥师南洋。鼎盛鑫践行普惠金融，助力百姓梦想。希望贵公司在国家政策指引下，充分发挥国际资本市场优势，不断创新业务模式，做专做强，更好服务于中小微和“三农”，服务于多彩贵州，打造具有社会公信力和国际影响力的专业化融资担保机构，争创中国融资担保行业先锋！

中国融资担保业协会

2016年3月30日

This is a letter from the China Financing Guarantee Association (the financing guarantee industry body in China) congratulating the company on the achievement of ASX listing, which not only represents a significant milestone for the Company, but also for the broader Chinese financing guarantee industry.

Extensive Media Coverage & Growing Brand Awareness

As China's first financing guarantee institution listed overseas, DSX has attracted significant attention, both within China and Australia, helping the Company to grow its brand awareness and reputation throughout China.

Extensive coverage about the Company, its operations and its products have been included in several media publications including:

- People's Daily,
- China Economic Weekly,
- China Security Association,
- Guizhou Daily,
- Guizhou Economic,
- Guizhou Business; and
- Australia BQ Magazine.



..... 本刊专访鼎盛鑫融资担保有限公司总裁唐文凤

创造中国融资担保界奇迹的80后

文凤 魏文 张

鼎盛鑫融资担保有限公司是中国首家融资担保全国性服务商，家族式无抵押装修担保贷款模式的开创者和践行者，中国首家 SME 和个人发展融资方案的专业订制服务机构。

10 年前，没有人会想到诞生在中国西南腹地，经历数不清的坎坷却又无惧向困难“小公敌”，会有一天一纸成为中国金融担保行业标杆的榜单。如今，鼎盛鑫融资担保已拥有员工超过 500 人，在中国境内设立 20 多个分公司，16 家，业务范围已覆盖贵州全省，还辐射至安徽、江西、广西、山东等地，正在筹建中的超过 20 家，其中浙江、陕西、甘肃、辽宁等多家分公司。公司累计担保总额近 80 亿元人民币，服务客户超过 8000 户，在保余额近 30 亿。

2016 年 3 月 3 日，鼎盛鑫融资担保公司成功在澳洲主板 ASX 上市，成为走出去的第一家中国融资担保机构，缔造了中国金融担保界的奇迹。

本刊记者在鼎盛鑫融资担保有限公司在澳上市当天，专访了这位创造了中国金融担保奇迹的 80 后，鼎盛鑫融资担保有限公司总裁——唐文凤。

“贵州鼎盛鑫” 澳大利亚挂牌

成为中国融资担保行业首家海外上市公司

成为海外上市融资担保行业首家海外上市公司

【本报综合报道】1月11日，贵州鼎盛鑫融资担保股份有限公司（下称“鼎盛鑫”）在ASX澳洲证券交易所挂牌上市，成为国内首家在海外上市融资担保机构。鼎盛鑫融资担保公司是中国首家在海外上市融资担保机构，也是中国首家在海外上市融资担保机构。

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鼎盛鑫在澳洲证券交易所敲钟

国内第一家海外上市的融资担保机构

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2016 – Outlook

Having successfully raised over A\$10 million in the IPO, DSX is well funded to pursue its core objectives for 2016, which include:

- the addition of several new branches and representative offices with a focus on 2nd or 3rd tier cities in the PRC;
- the expansion of the Group's product offerings including the development of non-financial guarantee services to complement its existing suite of products; and
- the identification of other medium sized guarantee companies as potential merger and acquisition targets.

Establishment of New Branches

Increased branch numbers extend the footprint of DSX and increases the number of customers to whom the DSX products will be available.

Since listing, DXF has been focussed on expanding its network of branches, with preparatory work underway for the opening of 3 new branches by the end of 2016.



Product Development: Financing Guarantee Business

DSX continues to expand its product offerings through the development of new and innovative products for its customers.

In the second half of 2016, DXF plans to launch two new products, being:

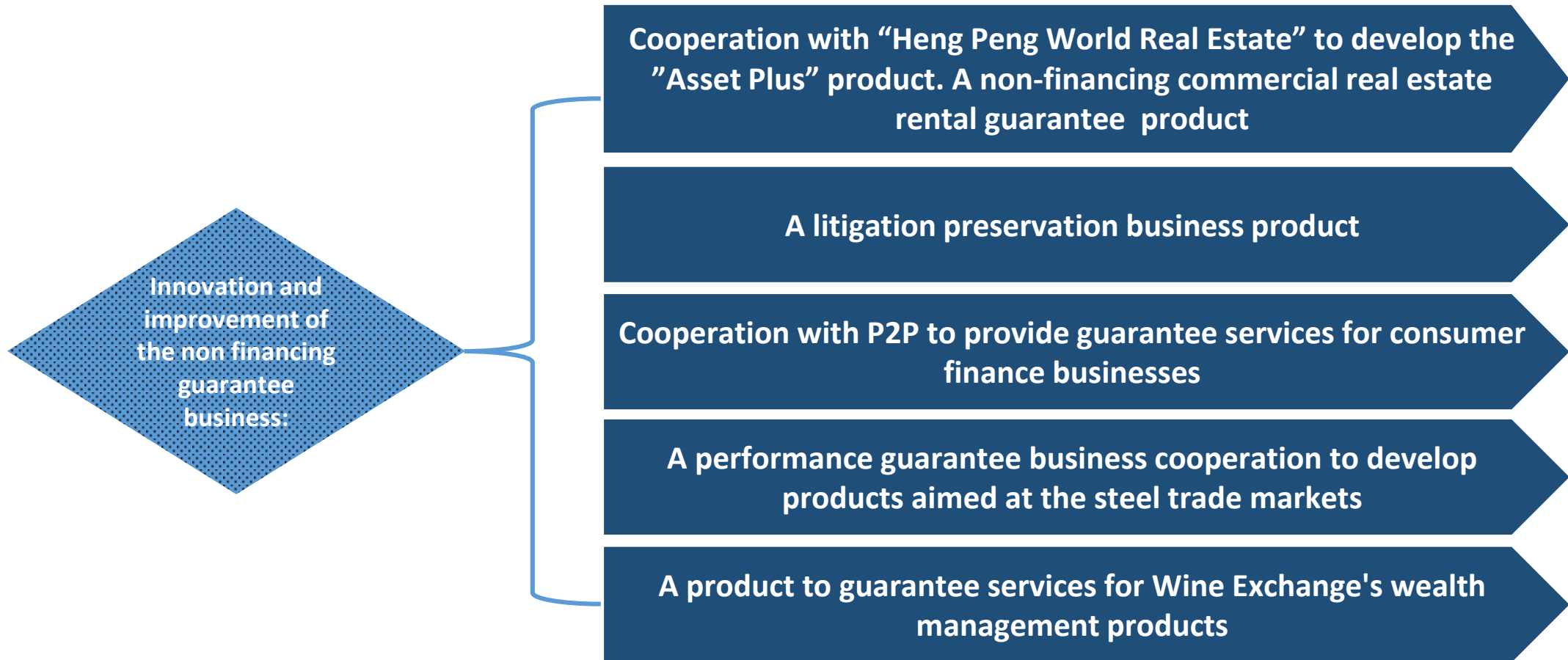
“Zheng Zhuang Dai Fa”

- A new finance guarantee product, similar to the Company’s existing products, targeting customers with existing loans seeking refinancing terms.
- The Company received strong support when it presented Zheng Zhuang Dai Fa to the Financial Affairs Office of Guangxi Zhuang Autonomous Region and esteemed guests.
- The Mayor of Guiyang City, Liu Wenxin signed off on a pilot project.

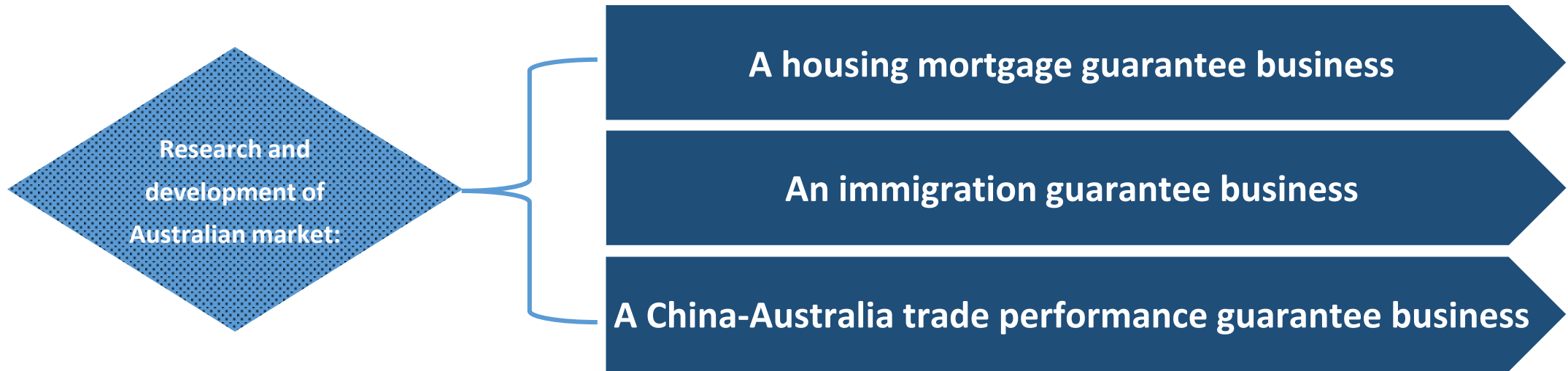
“Geng Xin Huan Dai”

- A new finance guarantee product, similar to the Company’s existing products, targeting provincial government customers seeking to finance local infrastructure projects through bank funding.
- Guizhou Provincial Finance Bureau and Guizhou Provincial Guarantee Co have approved DSX's business product and have indicated they intend to provide financial support for the product.

Product Development: Non-Financing Guarantee Business



DSX intends to explore product development opportunities in new international markets, including Australia:



Thanks