



FRONTIER CAPITAL GROUP LIMITED
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21 January 2016

Company Announcement Office
Australian Securities Exchange Limited

General Meeting – Company Presentation

In accordance with the requirements of Listing Rule 3.1 we submit the attached presentation being presented at today's general meeting.

For further information please contact:

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Frontier Capital Group Limited Acquisition of Stotsenberg Hotel & Casablanca Casino



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- Acquisition of Stotsenberg Hotel and Casablanca Casino
- Colliers International value Stotsenberg land and buildings at AU\$21 million
- USD26m in Shares for Hotel and Casino
- Casino license
- Current Gaming Tables – 36, Slot Machines – 190
- Expansion Gaming Tables – 47, Slot Machines – 250

- Casino Operator Group – Guarantee minimum Profit USD25m over 1st 5 years
- Stotsenberg Hotel and Casablanca Casino Target 2018 NPAT USD11.7m / AUD16.5m
- Recently appointed COO Ken Wong with more than 14 years experience in Gaming and Gaming related industries
- Clark International Airport Upgrade AU\$450m – passenger increase >8m

FORECAST NET PROFIT AFTER TAX



	2016 USD/AUD*	2018 USD/AUD
Resort and Casino	USD5.0m/AUD7.0m	USD11.7m/AUD16.5m

*USD : AUD \$0.71



SHAREHOLDING INFORMATION



Frontier Capital Group Limited	ASX: FCG
Listing Date	December 2011
Share Price (20 January 2016)	\$0.27
Shares on Issue	87,800,000
Unlisted Options	42,950,000
Market Cap	\$24.58m
Total number of investors	441
Major Shareholders	
Ooi Chin Keat	23.6%
Tam Chen Kien	19.3%
Fragrant Prosperity Ltd	5.8%

CAPITAL STRUCTURE – POST ACQUISITION

	Shares	Listed Options	Other Options	Comment
Current	87,800,000	13,000,000	42,950,000	
Vendors	154,050,000			To be issued on Completion
Elxcite	28,440,000			To be issued on Completion
Others	5,000,000			
Total at Completion	275,290,000	13,000,000	42,950,000	
Performance Shares	113,760,000			Convert to Shares upon Elxcite meeting each year's profit guarantee



Director and Management	Details
Dato Madam Zhang Li	Non-Executive Chairman of Top Creation Limited (Stock Code: TOPC), a public company listed on the London Stock Exchange. 2001 to 2007 as a property investment adviser to Brilliant Valley Sdn Bhd. Significant property projects including Bandar Alam Perdana (Kuala Lumpur), Dataran Pahlawan (Malacca), and Empire Tower (Kuala Lumpur)
Ramakrishnan Navaratnam	<p>Successful career in Fund Management, Investment Banking and Corporate Advisory. His expertise includes M & A, corporate restructuring, Asian Markets and Islamic Finance. Currently a director of RNS Funds Pty Limited.</p> <p>Established first Derivatives broker in Malaysia.</p> <p>Involved in the setting up of a government linked stockbroking institution</p>
William Wilkinson	<p>Held a number of senior positions in business development and project management over the last twenty (20) years.</p> <p>Experienced in the management of large scale projects including the development and construction of plants and factories as well as the establishment of overseas operations. His extensive background in large scale investments and projects will provide expertise to the board to execute its long term vision.</p>
Kenneth Wong (COO)	Over 14 years hands-on experience in gaming and gaming-related environments and held various Senior Positions in Genting Hong Kong. He has in-depth knowledge in Finance, Corporate Treasury, Revenue Management, Audit, new Casino set up, as well as the implementation and streamlining of controls.

PHILIPPINES RESORT AND CASINO



- SPA signed Oct 2015
- Target Completion Jan 2016
- Stotsenberg Hotel and Casablanca Casino
 - Land Area 30,162 sqm
 - Floor Area 12,530 sqm
- Conference Facility up to 2000 people
- Less than 2km from Clark International Airport
 - 4m passengers pa increasing to >8m with AUD450M upgrade
- Philippines: only market with double digit growth (Citi July 2015)

- Hotel – 239 Rooms over 4 buildings
 - 2 Presidential Rooms
 - 39 Executive Rooms
 - 28 Deluxe Queen Bed Rooms
 - 163 Deluxe Twin Bed Rooms
 - 7 Studio Rooms
- Banquet room, restaurant, gym, outdoor pool, conference facilities, bar and coffee shop



Current

36 gaming tables*
190 slot machines

Expansion

47 gaming tables*
250 slot machines

*Excluding VIP and
Junket tables



“First-half gaming revenue at the country’s casinos grew 16 percent to \$1.4 billion, Philippine Amusement & Gaming Corp. Chairman Cristino Naguiat said in a telephone interview. There’s a “good chance” it will reach \$3 billion this year as he has predicted before, he added.

“Tourist arrivals in the Philippines increased 8.2 percent to 2.23 million in the first five months of the year, with most coming from South Korea, who accounted for 24.5 percent of the total, followed by the U.S. and Japan, according to government data. China is the fourth largest source of tourists, with a 7.1 percent share.”

Bloomberg 14 July 2015

MANILA, Philippines - The Philippines is on the cusp of a casino boom with more foreign firms placing their bets on the Southeast Asian nation that has attracted increasing numbers of the wealthy overseas high rollers and big spenders.

Macquarie Research sees the Philippine gaming industry growing over the next three years to hit \$4.8 billion.

The Philippine Star 13 April 2015



E!XCITE PROFILE



E!xcite Gaming and Entertainment Inc. (**E!xcite**) provides full and comprehensive advisory, development and business management services for Casino and Integrated Resort Owners. Their management team and associates possess deep knowledge on casino operations and have considerable experience in senior management levels in multiple jurisdictions, which is vital for the proper development and management of gaming facilities. E!xcite also has an extensive network that further strengthens their player development and market understanding on how best to service the target markets. E!xcite provides business solutions to casino resort owners to expedite their development and operations through market research, evaluation of new projects for future developments, management of the entire gaming operations, and correction of the performance metrics to further improve the business.

**Juan Martin L. Syquia****President**

Mr. Syquia is an experienced banker with a strong base of business relationships in the Philippines, Hong Kong and Singapore built over 15 years of banking career at Barclays Capital, Deutsche Bank and Nomura. He possesses deep knowledge on Project and Capital Finance built from his strong background and experience in Debt Capital Markets, amassed during his tenure in Barclays Capital. Mr. Syquia also headed Deutsche Bank Manila's Debt Capital Market team for 7 years.

Wong Ken Hong**Chief Financial Officer****Senior Vice President, Finance**

Mr. Wong holds the function of a Chief Financial Officer of various partner properties and oversees the setup and operation of Finance, Corporate Treasury, Purchasing and Information Technology Departments, as well as the implementation and streamlining of controls across all partner properties. He possesses 14 years of hands-on experience in gaming and gaming-related environments and is a key member of the Resorts World Manila setup team. Mr. Wong holds a degree in Bachelor of Business major in Accounting from La Trobe University of Australia and an MBA in Finance from Charles Stuart University of Australia. He is also a member of the Australian Society of Certified Practicing Accountants and the Malaysian Institute of Accountants.

Kristine Margaret R. Delos Reyes**Senior Vice President, Legal, Human Resources and Administration****Attorney-at-Law, Juris Doctor**

Ms. Delos Reyes graduated from one of the most recognized law schools in the Philippines, Ateneo De Manila University School of Law. She practiced law in the fields of civil and criminal litigation, corporate law and intra-corporate disputes, as well as arbitration in Angara Abello Concepcion Regala & Cruz Law Offices, one of the biggest and most distinguished law firms in the Philippines, prior to joining the gaming industry in Resorts World Manila as the Head of Legal Special Projects and Contracts, specializing on corporate mergers and acquisitions, debt capital markets, intellectual property, corporate housekeeping, gaming and hotel development, and regulatory compliance in the stock exchange.



QUESTIONS





CONTACT DETAILS

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