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The Manager
Market Announcements Platform
Australian Securities Exchange Limited

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Adjustment to 2016 Profit Outlook

The Company wishes to update the market on its latest outlook for FY2016.

A review of the Company's revenues in the year to date and its forecast for the remainder of this financial year has indicated that several factors will impact its overall sales performance.

In particular:

- The Company had budgeted for the receipt of a significant product order in time for major deliveries to be effected shortly before 30 June 2016. The next delivery of, and hence recording of revenues in respect to, that product is now not anticipated until FY2017;
- During November and December, industry-wide volatility in the international market for satellite communication products and accessories was observed; and
- The recall from sale by the network operator of one of its satellite handsets, which affected the sale of related Beam Communications docking accessories for a period of 4 months.

The Company's most recent update and outlook for the 2016 financial year, issued on 24 November 2015, was for an increase in its net profit before tax (NPBT). In view of the above, largely uncontrollable, factors, the directors of the Company consider it prudent for that NPBT outlook to be adjusted.

It is now anticipated that the Company's NPBT for the current financial year will be in the range of \$400,000 to \$550,000.

The Company has started the second half of 2016 strongly, with sales in January exceeding internal budgets. Furthermore, the improved net asset position of the Company provides it with a robust base from which to achieve its growth, development and investment objectives.

Yours faithfully

A handwritten signature in black ink, appearing to read "Michael Capocchi".

Michael Capocchi
Managing Director