

Zoono Group Limited (ASX:ZNO) ASX ANNOUNCEMENT

31 January 2022

ZOONO signs distribution agreement with China Animal Husbandry Group

Zoono Group Limited (**Company**) (ASX: ZNO) is pleased to advise it has entered into an exclusive distribution agreement (**Agreement**) with China Animal Husbandry Group (**CAHG**). CAHG is a Chinese, State-Owned Enterprise specialising in all things regarding animal health in China.

The key terms of the Agreement are:

1. Initial five-year term;
2. Renewal for one-year, and then subsequent years provided both parties agree.
3. CAHG has exclusive rights to use Zoono trademarks within the animal market in China, however the trademarks remain under Zoono ownership along with all IP. The primary focus will be on dairy, poultry and pigs;
4. The performance and interpretation of the Agreement shall be governed by the laws of Singapore.
5. **Termination Provisions:** If either Party seriously violates the Agreement or fails to perform its obligations as required, and the Defaulting Party fails to correct its breach of contract within thirty (30) days after giving a written notice to the Defaulting Party.
6. There is no obligation on CAHG to meet minimum sales requirements under the Agreement however Zoono expects that, once approvals have been obtained, material sales will be generated under this Agreement.

Under the Agreement, Zoono and CAHG will work in close collaboration to aggressively expand the use of Zoono in the dairy, poultry and pig markets. CAHG are currently arranging for regulatory approvals, estimated to take 3 to 6 months, with the expected rollout commencing on receipt of these approvals. The approval timeframe for Zoono products for use in the veterinary sector in China has been dramatically reduced by partnering with CAHG as Chinese veterinary approvals usually take up to 2 years.

Negotiations with CAHG commenced in Q1 last year. CAHG tested Zoono-Z71 in local laboratories against common pathogens found in this industry and, based on the results, has entered into the Agreement with Zoono.

CAHG is heavily invested in New Zealand companies having invested several hundred million dollars in New Zealand companies over the years. Its particular focus has been in dairy, milk production and infant formula production¹.

Zoono is very pleased to have finalised this agreement with CAHG. This is the first time Zoono has

¹ <https://cahg.cnadc.com.cn/NewsRoom/index.jhtml>

signed a strategic agreement with a China Central Government owned enterprise and believe this is of great significance for the Company and will lead to more, similar agreements now that the Chinese Government is aware of Zoono's technology.

To keep up to date with what is happening globally on a day-to-day basis, follow ZOONO Global on:

LinkedIn: www.linkedin.com/company/ZOONO/.

Facebook: <https://www.facebook.com/ZOONOglobal>

Instagram: <https://www.instagram.com/ZOONOglobal/>

Twitter: <https://twitter.com/ZOONOGlobal>

Youtube: <https://www.youtube.com/channel/UCva7oGloBRdAaFnwOzAHjLw> Monthly

Newsletters: <https://ZOONO.com/newsandmedia/>

This announcement has been authorised and approved for release to ASX by the Board of ZOONO Group Limited.

For further information, please contact:

ZOONO Group Limited

Paul Hyslop
Group Managing Director/CEO
M: +64 21 659977
E: paul.hyslop@ZOONO.com.

Paul Ravlich
Group CFO
M: +64 21 0759176
E: paul.ravlich@ZOONO.com.

About China Animal Husbandry Group:

Established in 1982, the China Animal Husbandry Group (CAHG) is one of China's State-owned enterprises in the agricultural sector. CAHG is the largest enterprise in China manufacturing veterinary medicines, veterinary vaccines and feeds. CAHG aims to lead China's husbandry industry and improve health for people and animals, by providing safe animal and animal-related products. Through contributing to the prevention and control of several significant infectious disease outbreaks in China, CAHG has become the backbone company in the Chinese animal disease prevention system.

CAHG has 4,200 staff, owns 500 products, 14 manufacturing plants licensed in accordance with Good Manufacturing Practice (GMP), Hazard Analysis & Critical Control Points (HACCP) and ISO standards. CAHG has high-quality professional and technical teams and maintains a nationwide marketing network. Sales of several vaccines dominate the domestic market, including livestock vaccines, poultry vaccines, economic animal vaccines, and compound feeds. Furthermore, CAHG is actively exploring international market opportunities. Due to its capable sales and marketing teams, prestigious reputation and experience in international agricultural trade, CAHG has built strong and reliable bands, trusted by several top multinational animal health care companies, and is

the exclusive or general distributor or agent for most of these companies in China.

<https://cahg.cnadc.com.cn/IntroductiontoCAHG/index.jhtml>

About ZOONO

ZOONO Group Limited is a global biotech company that develops, manufactures, and distributes a suite of scientifically validated, long-lasting and environmentally friendly antimicrobial solutions. ZOONO's mission is to improve health and well-being through innovative, safe, non-toxic and durable germ protection.

ZOONO produces sprays, wipes and foams suited for skin care, surface sanitisers, and mould remediation treatments. The products are based on the 'ZOONO molecule', a unique antimicrobial molecule that bonds to any surface and kills pathogens including bacteria, viruses, algae, fungi, and mould.

ZOONO's products have received numerous regulatory approvals and ZOONO's technology claims are supported by independent testing conducted in laboratories worldwide. ZOONO is headquartered in New Zealand and its products are available globally.

To learn more, please visit: www.ZOONO.com