



## ASX ANNOUNCEMENT

6 October 2021

### SEPTEMBER 2021 COAL SALES UPDATE

- Coal sales remain strong across the Group.
- September 2021 total managed<sup>1</sup> coal sales of 808kt.
- Year to date annualised managed<sup>1</sup> coal sales total 9.9Mt per annum.

TerraCom Limited (**TerraCom** or **Company**) (ASX: TER), an emerging resources company with a large portfolio of operating assets in Australia and South Africa, is pleased to provide shareholders with the following operational results for September 2021.

September 2021 coal sales were consistent with forecast and remain strong across both the Australia and South Africa business units.

	MANAGED TONNES <sup>1</sup>			EQUITY TONNES <sup>2</sup>		
	Export (000's)	Domestic (000's)	Total (000's)	Export (000's)	Domestic (000's)	Total (000's)
Australia	170	-	170	170	-	170
South Africa	85	553	638	41	271	312
<b>Total</b>	<b>255</b>	<b>553</b>	<b>808</b>	<b>211</b>	<b>271</b>	<b>482</b>

### BLAIR ATHOL RESULT

Blair Athol (**BA**) achieved coal sales revenue of AU\$177 per tonne in the month of September 2021, which is in line with forecast announced to the ASX on 9 September 2021.

Coal sales from BA for the December 2021 quarter are forecast to be approximately 575,000 tonnes, which represents an annualised run rate of 2.3 million tonnes per annum. Given the exceptional seaborne coal pricing, the Company is forecast to generate revenue of AU\$230 per tonne<sup>2</sup> in the December 2021 quarter. If achieved, this forecast revenue will result in an operating cash margin in excess of AU\$140 per tonne<sup>3</sup>.

<sup>1</sup> The data represents total tonnes and assumes 100% ownership of the South African operations, noting TerraCom's interest in the operating mines are 49%.

<sup>2</sup> The data represents equity tonnes, being the attributable tonnes to TerraCom's equity ownership.

<sup>3</sup> Blair Athol operating costs increase as a result of the increased revenue linked costs (predominantly royalties) and increase in other commodity price driven input costs (predominantly diesel).



## SOUTH AFRICA RESULT

Export sales during the month of September 2021 (85kt) were consistent with coal sales achieved in August 2021 (86kt). Plans to increase export supply from both the New Clydesdale Colliery and North Block Complex continue to be hampered by the ongoing logistics constraints in South Africa, despite this management continues to explore alternate sale opportunities.

Contracted domestic offtake quantities were once again able to be delivered to Eskom from all three (3) South Africa operating mines during September 2021, with all operations delivering in excess of contract.

## YTD OPERATIONAL RESULTS

Year to date managed coal sales represent annualised tonnes of 9.9 million.

	MANAGED TONNES <sup>1</sup>				EQUITY TONNES <sup>2</sup>			
	Export (000's)	Domestic (000's)	Total (000's)	Annualised (Millions)	Export (000's)	Domestic (000's)	Total (000's)	Annualised (Millions)
Australia	565	-	565	2.26	565	-	565	2.26
South Africa	238	1,670	1,908	7.63	116	818	934	3.74
<b>Total</b>	<b>803</b>	<b>1,670</b>	<b>2,473</b>	<b>9.89</b>	<b>681</b>	<b>818</b>	<b>1,499</b>	<b>6.00</b>

This announcement has been approved by the Board for release.

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### About TerraCom Limited

*TerraCom Limited (ASX: TER) is an emerging company originating as a resource explorer with a large portfolio of operating assets in Australia and South Africa. We are currently enacting a growth strategy towards delivering a Mid-Tier diversified operating and trading business and have global focus on the development of a high yielding diversified asset portfolio for its investors. To learn more about TerraCom visit [terracomresources.com](http://terracomresources.com).*