

# 1st COVID-19 Market Update

## Growth continues

### Highlights:

- 1st Group has had no adverse impact due to COVID-19
- MyHealth1st will shortly release new platform updates providing our customers with COVID-19 online patient screening and education resources
- All 1st Group staff are now working efficiently and effectively from home, with all domestic and international travel suspended
- Online booking volumes in some sectors are up 350% YoY
- As at 17 March 2020, ARR for Q3 is already at \$5.3m, up 7% on Q2
- Onboarding of new sites continues with no sign of any slowdown
- Q3 costs run rate below forecast levels in the 4C for Q2 due to deferred marketing events and reduced travel expenses

**1st Group Limited (ASX: 1ST)**, the Australian digital health group, provides this market update regarding COVID-19.

Managing Director and Co-Founder Klaus Bartosch said, *"The COVID-19 outbreak is generating greater awareness of the value and utility of our online platforms for health professionals. This is stimulating demand for online booking functionality from customers. Appointments being booked online through 1st Group over the last two weeks are up by 350% versus the pcp in some sectors."*

*To date we have experienced no negative impacts on our operations from COVID-19. All staff are now working from home under updated operational procedures which include daily virtual team meetings.*

*We are also releasing further system upgrades shortly which will assist our customers to more easily screen patients making appointments for COVID-19 risk factors."*

*In these challenging times we remain dedicated to the over 11m patients and 11k locations which use our technology, giving them a high quality experience to drive better health outcomes.*

---

**Further information****Klaus Bartosch**

Managing Director

+61 414 992 811

**Richard Rogers**

Chief Financial Officer

+61 438 409 482

**Michael Brown**

Pegasus Corporate Advisory

+61 400 248 080

---

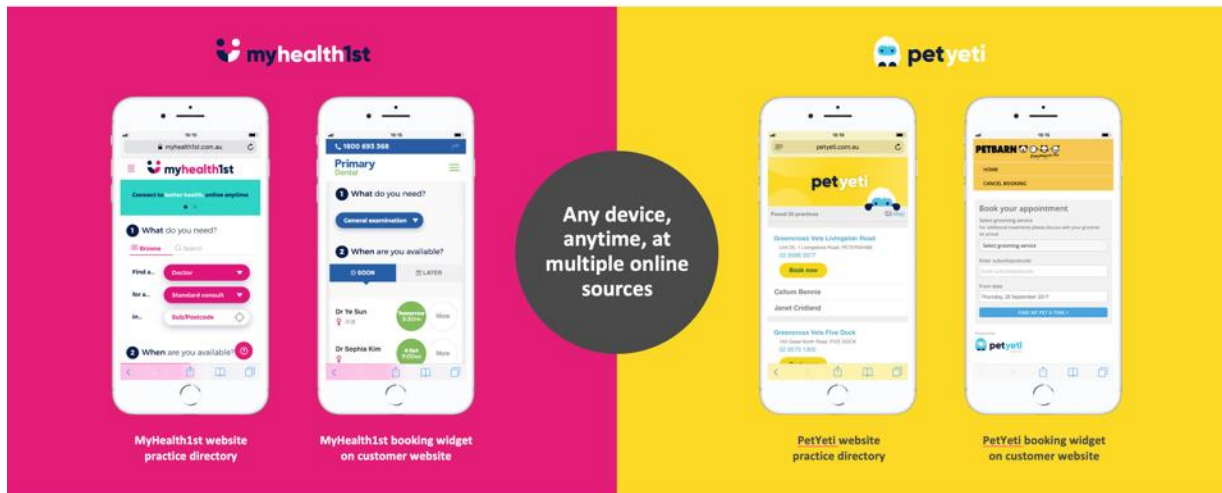
**About 1st Group Limited**

1st Group is an ASX listed digital health group building Australia's leading health services portal, MyHealth1st.com.au, Australia's online pet service portal PetYeti.com.au and corporate and government solutions platform GoBookings.com. These integrated platforms provide an easy to use online search and appointment booking service and offer a range of value-added apps and services that facilitate digital patient and customer engagement. We improve lives by connecting consumers to a variety of healthcare services and information anytime, anywhere, so they can get well sooner and stay well longer. To find out more visit 1stGrp.com, MyHealth1st.com.au, PetYeti.com.au and GoBookings.com.

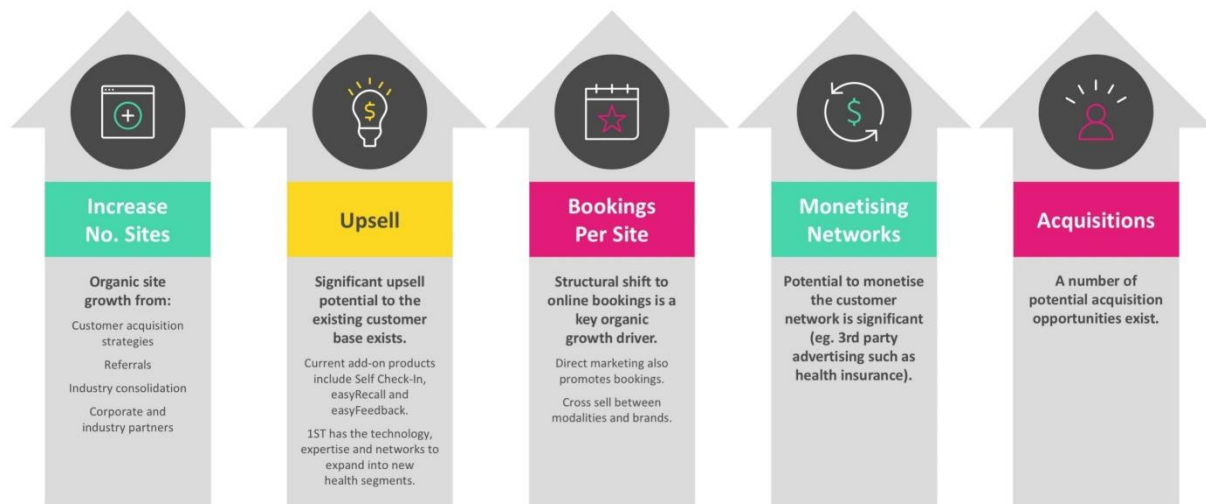
## APPENDIX

### Our Portals and Web Widgets

Our Solutions in Action



### Multiple Growth Options



### Key Investment Considerations

