

ASX Announcement
13 May 2020

Janison partners with global education leader Cambridge Assessment to deliver high-stakes selective schools' placement tests

Janison Education Group Limited (ASX:JAN) ("Janison" or the "Company"), an award-winning education technology pioneer transforming the way people learn, is pleased to announce it has been selected to be the technology provider in the **Cambridge Assessment Admissions Testing** project to transition NSW selective schools' placement tests to digital from 2021.

Key Highlights:

- 5-year agreement
- \$1.3m-\$3.2m total deal value
- 30,000 high-stakes placement tests p.a.
- High-profile clients: NSW Department of Education & Cambridge Assessment

Selective Schools Placement Tests

The deal, finalised this month, will see Australia-based Janison Education Group deliver approximately 30,000 high-stakes tests to high-performing Year 4 and Year 7 students for the **NSW Department of Education** (NSW DoE).

Janison will work alongside **Cambridge Assessment**, one of the world's highest regarded accreditation bodies, to create and deliver the NSW tests which will run digitally for the very first time. Janison's digital test platform, **Janison Insights**, has been trusted by governments and educators to deliver millions of online assessments in more than 100 countries. The platform will give Cambridge Assessment the functionality to incorporate state-of-the-art assessment strategies to author test questions, as well as deliver the tests and analyse results from a deep data set.

Digital question types will allow the examiners to set more intricate difficulty levels, which better benchmark a broader range of skills among high-performing students. Cambridge Assessment will also capitalise on the platform's functionality to enable easier test panelling with curriculum experts within the NSW DoE.

This new online version of the placement tests will further broaden the Department's capacity to equal the playing field and assess the ability and potential of students from a diverse range of backgrounds including gender, social, cultural including Aboriginal and Torres Strait Islander, language, geographical and disability.

Janison's multi-award-winning test player application, **Janison Replay**, will ensure students receive a consistent, uninterrupted test experience no matter the quality of their schools' internet connectivity. This solves a critical challenge and pain point in high-stakes online testing scenarios for educators and students alike.

Financials

The contract is valued at a minimum of \$1.3m in revenue over five years with an additional \$0.5m dependent on the number of tests delivered and a further \$1.5m of additional revenue should NSW DoE choose to engage the invigilation services of **Janison Test Services** (ex LTC) to supervise tests in regional and remote locations.

Background

Cambridge Assessment was established by the University of Cambridge in 1858. It designs and provides assessments to more than eight million candidates in over 170 countries. Its assessments are recognised by ministries, universities and employers worldwide as evidence of academic achievement.

The NSW DoE tests, known as the Selective High School Placement Test (SHSPT) and the Opportunity Class Placement Test (OCPT), currently assess candidates' skills in maths, reading and general ability. The SHSPT also has a writing component which has been used to determine Year 7 placement in selective high schools since 1989. The OCPT has determined Year 5 placement in opportunity classes, which have been catering for academically gifted and talented students in Year 5 and 6, since 1997.

Derek Welsh, Janison's Chief Operating Officer, said: *"Janison is delighted to be partnering with such a globally recognised education leader as Cambridge Assessment. We see this project as another exciting example of fast-tracking digital education transformation by adopting world-class assessment practice."*

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For further enquiries, please contact Janison Investor Relations, email: IR@janison.com

This release has been approved by the board.

About Janison Education Group

Janison, a multi-award-winning Microsoft education partner, successfully delivers online assessment events to millions of candidates in more than 100 countries, for organisations including the British Council, the Organisation for Economic Co-operation and Development (OECD), the Singaporean government, and national and state government departments in Australia.

Janison is an education technology pioneer transforming the way people learn. It provides two primary offerings in the education technology industry:

- **Janison Insights** – a leading global platform for the provision of large-scale digital test authoring, testing and marking, servicing national education departments, tertiary institutions and independent educational bodies.
- **Janison Academy** – a leading integrated learning platform used by large enterprises and government departments to build capability in their people.

About Cambridge Assessment

Cambridge Assessment, part of the University of Cambridge, is a leading expert in international education and assessment. It has an unrivalled depth of experience in national education systems, international education, English language learning and admissions testing.

Cambridge Assessment Admissions Testing

Cambridge Assessment Admissions Testing offers research-based admissions tests that connects governments, universities and employers to applicants from around the world. Providing a fair measure of skills, their admissions tests help organisations make accurate decisions when selecting applicants with the potential to succeed.

Forward looking statements

This announcement contains forward looking statements. All statements that address events or developments that Janison expects or anticipate will or may occur in the future and guidance on financial performance are forward looking statements. These forward-looking statements are based on the Board or management's beliefs and expectations based on information currently available to the Board and management. The Company believes that these forward-looking statements are reasonable as and when made. However, you should not place undue reliance on any such forward looking statements which are inherently uncertain. Janison does not undertake any obligation to publicly update or revised any forward-looking statements whether as a result of new information, future events or otherwise except as required by law or the ASX Listing Rules. Forward looking statements are subject to certain risks and uncertainties many of which are outside its control that could cause actual results, events and developments to differ materially from Janison's historical experience, or its present expectations or projections.