

ASX Announcement

15 April 2020

LiveTiles partners with Linus to deliver enhanced Intelligent Meeting Solution

- Strategic partnership between LiveTiles and Linus to deliver the LiveTiles Intelligent Meeting Solution
- Solution will leverage voice, AI including facial recognition, and virtualised video technology to capture data and information from meetings and deliver personalised videos to employees
- LiveTiles will integrate Linus technology into its core platform, providing LiveTiles users the ability to extract unique, personalised videos from previously recorded meetings
- Partnership brings together two fast-growing Australian SaaS companies focused on delivering intelligent capabilities into corporate enterprise globally

LiveTiles Limited (ASX: LVT) (LiveTiles or the Company), a global software company that empowers its users to create their own intelligent workplace experiences, is pleased to announce it has signed a commercial agreement with Australian software-as-a-service company **Linus Technologies Limited (ASX: LNU)**, the only cloud-based solution that transforms static video into personalised video experiences with its world-first Video Virtualisation Engine™ (VVE).

The partnership will see the development of a LiveTiles powered user interface for Linus' hyper-personalised video service, together with integrations between LiveTiles' Intelligence Workplace software and Linus' video service.

Once deployed, the capability will allow users to automatically assemble videos with relevant content that was discussed in previously recorded meetings. Users will be able to obtain brief video summaries of meetings, search for a topic in a meeting and see when it was discussed, access video summaries of cross company issues and have topics summarised proactively via video for the user.

Topics searched, categorised by recent mentions, can then be compiled using the Intelligent Intranet and emailed across to a user in a personalised video that provides a comprehensive snapshot of those topics for the individual user or team to access.

The technology will help increase employee engagement, efficiency and productivity by unlocking the true value that sits within organisations. This solution is eminently applicable to 170,000 enterprises across the world¹.

According to research by Brightcove, almost half of employees (49%) today find internal company meetings to be the most valuable use case for live-streamed video.² Offering video content for employees that both adds value to their role and saves them time will make them more likely to utilise

¹ <https://www.asx.com.au/asxpdf/20200227/pdf/44fjffgw72fqy.pdf>

² <https://www.brightcove.com/en/company/press/new-research-brightcove-finds-94-percent-employees-enjoy-least-one-event-live-streamed->



the resources and become more engaged as a result.

Customers of the LiveTiles platform will be able to add this new solution into their subscription, charged on a per user per month basis with minimal implementation effort.

Following the integration, both companies will jointly pursue sales and marketing initiatives to grow each party's respective software distribution businesses.

This announcement has been authorised for release by the Board.

Linus Chief Executive Officer, Chris Richardson states: "We have long stated that our play in the corporate communications sector would be through our Microsoft Co-sell Partnership. LiveTiles, an award-winning Microsoft partner, were introduced to us via this relationship and we are thrilled to work with a company that is both strategically aligned with our vision, and at the forefront of intelligent workplaces. It was clear from the start that there was a strong alignment, and together that we could bring value to the market."

LiveTiles Co-Founder and Chief Executive Officer, Karl Redenbach states: "We are really excited to be working with Linus on a compelling solution that will completely transform meetings and help drive effective decision-making among employees. A once-in-a-life-time generational shift to working from home is currently taking place, and communication and collaboration platforms such as Microsoft Teams are seeing unprecedented demand as a result. The partnership could not have come at a more ideal time for both businesses to capture this market demand. Both Linus and LiveTiles are passionate about helping companies leverage the assets that they have in smarter ways, enabling their employees to be more productive and freeing people to do their best work. We have much to achieve in this space together."

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About LiveTiles

LiveTiles is a global software company headquartered in New York, with operations in Seattle, Tri-Cities (Washington State), San Francisco, Los Angeles, Chicago, North Carolina, Rochester, London, Sligo, Copenhagen, Amsterdam, Basel, Zurich, Bern, Sydney, Melbourne, Brisbane, Geelong and Hobart. LiveTiles offers intelligent workplace software for the commercial, government and education markets, and is an award-winning Microsoft Partner. LiveTiles' products comprise LiveTiles Intelligent Workplace,



LiveTiles Page Designer, LiveTiles Bots, LiveTiles Intelligence, LiveTiles for SAP Software, LiveTiles MX, LiveTiles Mosaic, Hyperfish, Wizdom, MatchPoint and Condense. LiveTiles' customers represent a diverse range of sectors and are spread throughout the United States, United Kingdom, Europe, the Middle East and Asia-Pacific. For more on LiveTiles, visit www.livetiles.nyc

About Linus Technologies Limited

Linus is a global software-as-a-service company headquartered in Australia, with operations in London, New York and Europe. Linus has invented and patented the Video Virtualisation Engine™ (VVE), which indexes, analyzes and tags each frame in a conventional video file and transforms it into a fully searchable Virtualised Video. Linus' technology exposes the data that makes up the video file, making cumbersome video as flexible as all other forms of data. Accessing the data within the video file is the missing link for video cloud service providers, creating unparalleled value across the internet video industry. Linus' VVE-powered hyper-personalisation and search solution enables anyone to instantly search the data within video, from across an infinite number of sources, and automatically assemble the results in a single stream on-the-fly. No human hands required. For more on Linus, visit www.linus.com