



**PM Capital**  
**Global**  
**Opportunities Fund**  
**Limited (ASX: PGF)**

---

Annual General Meeting | 08 November 2018

# Disclaimer

---

This presentation dated 8 November 2018 is provided for information purposes only. The information contained in this presentation does not constitute an offer, invitation, solicitation or recommendation with respect to the purchase or sale of securities in the Company nor does it constitute financial product or investment advice nor take into account your investment objectives, taxation situation, financial situation or needs. You must not act on the basis of any matter contained in this presentation but must make your own assessment of the Company and conduct your own investigations and analysis. Before making an investment in the Company, you should consider whether such an investment is appropriate to your particular investment objectives and financial situation and seek appropriate advice, including legal, taxation and financial advice appropriate to your circumstances. The Company is not licensed to provide financial product advice.

Certain statements in this presentation and/or meeting may constitute forward looking statements. Such forward looking statements involve known and unknown risks, uncertainties, assumptions and other important factors, many of which are beyond the control of the Company and which may cause actual results, performance or achievements to differ materially from those expressed or implied by such statements.

While all reasonable care has been taken in relation to the preparation of this presentation, none of the Company or its directors, officers, employees, contractors, agents or advisers accepts any responsibility for any loss or damage resulting from the use of, or reliance on, the presentation by any person.

Past performance is not indicative of future performance, and no guarantee of future returns is implied or given.

All values are expressed in Australian currency unless otherwise stated. Further information is available at the ASX Company Announcements Platform at [www.asx.com.au](http://www.asx.com.au).

**PM Capital Global Opportunities Fund Limited | ACN 166 064 875**

Level 27, 420 George Street

Sydney NSW 2000

Telephone: +612 8243 0888

[www.pmcapital.com.au](http://www.pmcapital.com.au)

# Agenda

---



**Chairman's address**

**4**



**Formal items of business**



**Item I – Financial Statements and Reports**

**8**



**Item II – Remuneration Report**

**9**



**Item III – Re-election of Directors**

**11**



**Questions and answers (Close meeting)**



**Investment Manager update**

**14**

# Why PGF?



## Facilitating offshore investment proposition

Greater breadth of opportunity and superior risk reward  
 Australian investors over exposed to domestic dynamics



## A true stock-pickers portfolio

Selective and concentrated long term investments  
 Different risk/reward proposition to the market



## Consistency of manager philosophy/ process

Simple ideas, simple businesses, multiple iterations  
 CIO/Portfolio Manager, 30+ years experience



## Dividends

4.3% annualised gross yield  
*(As at 2 Nov 2018)*  
 (5.1% annualised gross yield  
*on \$1.00 investment at IPO)*



## Manager alignment through co-investment

Shareholding in PGF:  
 31.46m shares = 8.9%^



## Manager delivered leading long-term returns in global equities

13.4%pa since inception\*  
 77.2% since inception (total)\*

# Returns

Year to 30 June 2018

## Shareholder Return

Change in Share Price (Year 30 June 2018)	20.4%
Gross Dividends Received (% of 30 June 2017 Price)	4.6%
<b>Total Return</b>	<b>25.0%</b>

## Company Return

Change in Pre-Tax NTA + Franking (Year to 30 June 2018)	12.0%
Gross Dividends Received (% of 30 June 2017 NTA)	4.1%
<b>Total Return</b>	<b>16.1%</b>








# PGF Dividend History

Ex Date	Cash Date	Dividend (Cents)	Percentage Franking
5/9/2018	27/9/2018	1.8	100%
7/3/2018	29/3/2018	1.8	100%
6/9/2017	28/9/2017	1.8	100%
8/3/2017	30/3/2017	1.6	100%
7/9/2016	29/9/2016	1.5	100%
9/3/2016	31/3/2016	1.5	100%

**Consistent with IPO Prospectus – dividends 100% franked**

**4.3% Annualised Gross Dividend (At as 2 Nov 2018)**  
**5.1% annualised gross yield on \$1.00 investment at IPO**

# Agenda

	<b>Chairman's address</b>	<b>4</b>
	<b>Formal items of business</b>	
	<b>Item I – Financial Statements and Reports</b>	<b>8</b>
	<b>Item II – Remuneration Report</b>	<b>9</b>
	<b>Item III – Re-election of Directors</b>	<b>11</b>
	<b>Questions and answers (Close meeting)</b>	
	<b>Investment Manager update</b>	<b>14</b>

# Item I – Financial Statements and Reports

---

**Any  
questions?**





# Item II – Remuneration Report

---

## Resolution 1 – Adoption of Remuneration Report

“That the remuneration report as set out on pages 14 to 15 of the 2018 Annual Report is adopted.”

# Item II – Remuneration Report

---

## Resolution 1 – Adoption of Remuneration Report

“That the remuneration report as set out on pages 14 to 15 of the 2018 Annual Report is adopted.”

### Proxy votes

Proxies have been received in respect of the resolution as follows:

For	Against	Open	Abstained / Excluded
26,118,600	725,647	1,854,134	440,942
91.01%	2.53%	6.46%	

# Item III – Re-election of Directors

---

## **Resolution 2 – Election of Andrew McGill as Director**

“That Andrew McGill, who retires as a Director by rotation under clause 15.6 of the Company’s Constitution, and being eligible for election, is elected as a Director.”

# Item III – Re-election of Directors

## Resolution 2 – Election of Andrew McGill as Director








“That Andrew McGill, who retires as a Director by rotation under clause 15.6 of the Company’s Constitution, and being eligible for election, is elected as a Director.”

### Proxy votes

Proxies have been received in respect of the resolution as follows:

For	Against	Open	Abstained / Excluded
26,995,372	123,000	1,879,134	141,817
93.10%	0.42%	6.48%	

# Agenda

	Chairman's address	4
	Formal items of business	
	Item I – Financial Statements and Reports	8
	Item II – Remuneration Report	9
	Item III – Re-election of Directors	11
	<b>Questions and answers (Close meeting)</b>	
	<b>Investment Manager update</b>	<b>14</b>



# PM Capital **Global** Opportunities Fund Limited (ASX: PGF)

---

Investment Manager Update | 08 November 2018

# Current portfolio equity positions

## PM Capital Global Opportunities Fund (ASX: PGF)

Holdings	% of portfolio
Post GFC Housing Recovery – US	12.3%
Post GFC Housing Recovery – Europe	7.9%
Global Domestic Banking	35.5%
Service Monopolies	16.5%
Gaming – Macau	5.7%
Alternative Investment Managers	16.2%
Other	4.7%
<b>Long Position</b>	<b>98.8%</b>
Short Position	-13.6%
<b>Net Invested Equities</b>	<b>85.2%</b>

**Traditional high conviction  
portfolio of equities**

**Simple ideas – genuine long  
term investment theses**

**A different subset of  
opportunities to the traditional  
benchmarked manager**

**Short positions : exposure  
management; tax management;  
exit discipline; anomaly  
exploitation**

**In a low return environment, value add through broad  
mandate and tax management become even more important.**

# Third innings Post Trump



## Dealing with structural issues – trade

- Perpetual trade deficit
- Transfer of wealth to Asia
- Hypocrisy on free trade
- Risk premium



## + Higher long term rates

- End of cycle?
- Reduced exposures required
- Longs require earnings growth or specific catalyst for re-rating



## Market consistent and trying to work out way forward

- China / \$A / European Banks



## Mini TMT 2000

- Old economy v new economy
- ETF / Passive / Size v Strategy



# Focus on the stocks

Company	Sector	2019 PE
Toll Brothers	Home Builder	6
ING	Domestic Bank Europe	8
Bank of America	Domestic Bank USA	10
KKR	Alternative Asset Manager	13
Deutsche Bourse	Futures Exchange	19
Alphabet	Service Monopoly	22
Visa	Payment Processor	25

- **Amazon & Netflix present with extreme valuations**
- **Apple, Microsoft & Google justified on historic earnings but requires sustainability of trends**
- **Late cycle – severe discounting of earnings risk – record dispersion**
- **Do we need rates to pause for end of cycle value to work?**
- **Will the impact of liquidity tightening be underestimated?**

# Summary

---

**Consistent with IPO proposition**

Dividends & Off-shore opportunity

**Proven investment philosophy  
and process**

**Stable, tenured and experienced  
team**

**Manager with industry leading  
long-term performance**

**Transition from Post GFC to Post  
Trump in portfolio positioning**

---

**Differentiated investment  
proposition for Shareholders**

---



**PM Capital**  
**Global**  
**Opportunities Fund**  
**Limited (ASX: PGF)**

---

Annual General Meeting | 08 November 2018