

## TAU SUMMARY OF PLACEMENT

### Updated ADI Position on the Platform

As a follow on to the recent successful \$10M capital raising by Trustees Australia / Cashwerkz (announced on ASX dated 24 September 2018) the Company provides an update on the ownership position of the Company and the Australian Deposit-Taking Institutions (ADIs) position on the Cashwerkz Platform for the information of the market.

Blue Ocean Equities professionally managed the Placement to institutional and sophisticated investors as sole Lead Broker to the issue. Prior shareholder approval was in place for the Company to make this Placement up to \$10,000,000.

There were 84 separate new subscribers to the Placement including several high profile investors. The new subscribers in total account for 36.7% of the total shares on issue post the Placement.

Directors and their related entities hold 61.8 million shares or 45.5% of the total capital in the Company post the Placement.

The entry of new investors and the injection of new capital creates a significant opportunity for the Company, which follows a major refocus by management and the directors over the last two years with the assessment, acquisition and integration of Cashwerkz in August 2017.

The success of Cashwerkz now positions the Group to further grow its strong foothold in the professional and institutional investment and management of term deposits placed with Australian Deposit-Taking Institutions.

Hector Ortiz, CEO stated, *“Cashwerkz has now moved to 13 ADI’s on the Platform already and I expect that to grow to close to 20 by the end of this calendar year. This will further assist users of the Platform to gain access to leading competitive interest rates with extreme efficiencies, creating a very unique fintech marketplace for deposit making and an efficient source of funding for ADI’s. Cashwerkz will further expand the product offering to include At Call accounts in the near future and will update accordingly”.*

The groundwork undertaken during 2017 and 2018 has built a powerful momentum, which is currently accelerating the acceptance of Cashwerkz by these diverse sectors as a powerful and useful management tool that provides transparency and efficiency. Cashwerkz will shortly provide an update on the FUM on the Platform as it accelerates its sales pipeline and targets a particular milestone.

### Top 20 Shareholders

	Registered Holder	Total Holding	Total Holding [%]
1	Adcock Private Equity Pty Ltd	38,717,198	28.463%
2	Costine Pty Ltd	15,771,930	11.595%
3	Arrakis Nominees Pty Ltd	10,000,000	7.352%
4	Merrill Lynch (Australia) Nominees Pty Limited	5,000,005	3.676%
5	BNP Paribas Nominees Pty Ltd	4,995,000	3.672%
6	Evelyn Anderson	4,921,559	3.618%
7	John Nantes	4,499,496	3.308%
8	Prowerkz Pty Ltd	3,534,051	2.598%
9	National Nominees Limited	3,300,000	2.426%
10	G & N Nominee Services Pty Ltd	3,218,048	2.366%
11	Pershing Australia Nominees Pty Ltd	3,000,000	2.205%
12	Safari Capital Pty Ltd	3,000,000	2.205%
13	Mikko Constructions Pty Ltd	2,878,880	2.116%
14	RACT Super Pty Ltd	2,275,000	1.672%
15	One Managed Investment Funds Ltd No 1	2,171,709	1.597%
16	The Trustees for Elizabeth Mersh SMSF	1,877,962	1.381%
17	J P Morgan Nominees Australia Limited	1,688,800	1.242%
18	Myall Resources Pty Ltd	1,550,000	1.139%
19	One Managed Investment Funds Limited No 2	1,250,000	0.919%
20	One Managed Investment Funds Limited No 3	1,200,000	0.882%
	<b>Total Securities of Top 20</b>	<b>114,849,638</b>	<b>84.433%</b>
	<b>Total of Securities on Issue</b>	<b>136,025,329</b>	<b>100.00%</b>

### TRUSTEES AUSTRALIA LIMITED

Ends.

## Further Details

For additional company information or media enquiry matter, please contact:

**Michael Hackett**

**Chairman**

Email: [shareholders@trusteesau.com.au](mailto:shareholders@trusteesau.com.au)

## Communications Policy

TAU makes ASX market releases at times directors believe it would be helpful or necessary for investors and as required by the Listing Rules. For further information regarding our shareholder communications policy, please refer to TAU's website: [www.trusteesau.com.au](http://www.trusteesau.com.au)

## Trustees Australia Limited

Trustees Australia Limited is an established ASX listed financial services group (ASX:TAU) consisting of several trusted brands leveraging fintech, to provide a range of trustee and custodial services and an independent and diversified marketplace for cash, term deposit and fixed interest investing. The group's entities have combined their experience, insight, specialist knowledge and resources to provide a range of stable income investment options and competitive execution services suitable for Australian investors of all sizes. Trustees Australia delivers trusted, responsible entity services to fund managers and investors requiring bespoke solutions.

## Cashwerkz

Cashwerkz leverages the latest technology to deliver an innovative and streamlined approach to investing in term deposits and bonds, meeting the growing demand for a trusted, reliable and secure marketplace where direct investors and financial professionals can manage their defensive assets and transact cash investments seamlessly.

## RIM Securities

RIM Securities, established 14 years ago, is the independent fixed income specialist arm of Trustees Australia with a reputation for searching for value to deliver stable income solutions to all types of investors who require custom solutions or access to wholesale markets across cash, term deposits and fixed coupon bonds and floating rate notes.