



GetSwift Limited (ASX:GSW)

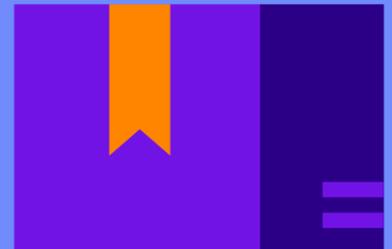
ACN 604 611 556

Annual General Meeting
Tuesday 26 November 2019



Cautionary Statements

This presentation contains forward-looking statements concerning the Company's plans, objectives and expectations for its business, operations and financial performance and condition. These forward-looking statements are based on current expectations, estimates and projections about the Company's business and the industry in which the Company operates and management's beliefs and assumptions. These forward-looking statements are not guarantees of future performance or development and involve known and unknown risks, uncertainties and other factors that are in some cases beyond the Company's control. As a result, any or all of the Company's forward-looking statements in this release may turn out to be inaccurate.



Stanley Pierre-Louis

Non-Executive Independent Chair

Meeting Opening and Address

From New York:

Stanley Pierre Louis, Non-Executive Independent Chair

Bane Hunter, CEO and Executive Director

Joel Macdonald, President, Managing Director and
Executive Director

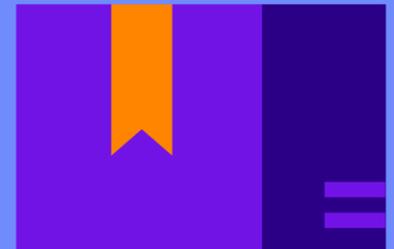
From Atlanta:

Terrance White, Non-Executive Director

From Sydney:

Marc Naidoo, Non-Executive Director and AGM Chair

Carl Mogridge, Non-Executive Director



Non-Executive Independent Chair

Also Attending in Sydney

Auditor

Jason Croall, RSM

Corporate Secretary

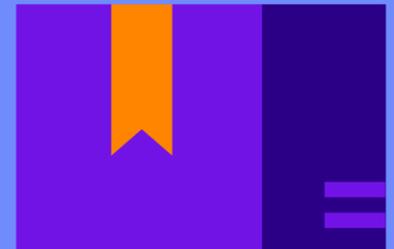
Sophie Karzis

Legal Counsel

Jones Day and Quinn Emanuel

Share Registry

Computershare



Non-Executive Independent Chair

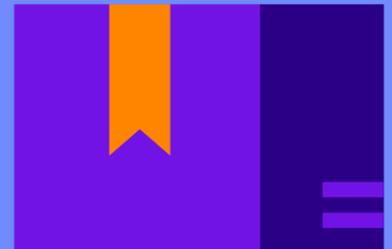
Background & Introduction

History with GetSwift

Strong Corporate Governance

Focus on Oversight

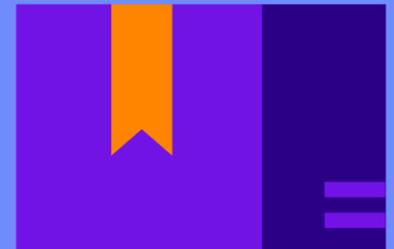
Diversified and Experienced Board



Non-Executive Independent Chair

Commitment and Focus on Environmental, Social and Governance (ESG) Principles

Diversified Global Shareholder Base Consisting of Well-Known Institutional and High Net Worth Investors, over 55% US domiciled



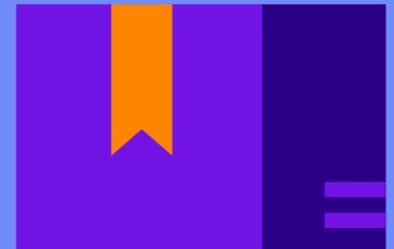
Non-Executive Independent Chair

Update Since November 2018 AGM:

Refreshment of Board

New Directors Add Significant Commercial Experience from Wide Array of Global Consumer Industries

Successful Geographic Expansion of Well-Known Global Consumer Brands



Non-Executive Independent Chair

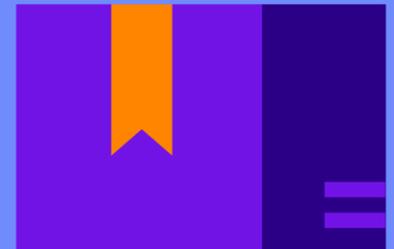
Update Since November 2018 AGM:

Build Out Global Infrastructure and Footprint

Long-Term Growth Investments

Strategic Acquisitions in North America

Attention to Litigation and Regulatory Matters



Bane Hunter

Chief Executive Officer & Executive Director

Welcome and Executive Management Team
Introductions:

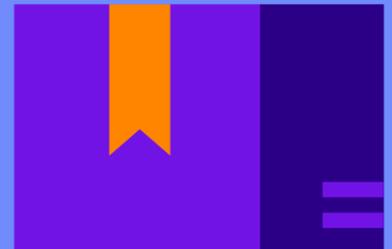
President, Managing Director & Founder

Chief Operating Officer

Chief Strategy Officer

Chief Financial Officer

General Counsel

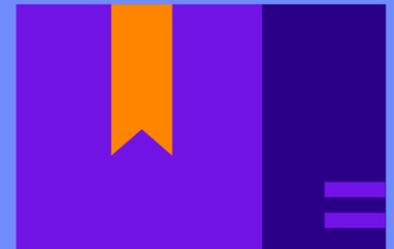


Chief Executive Officer & Executive Director

Business Overview

Brief Company History

Significant Growth Since 2016 Initial Public Offering

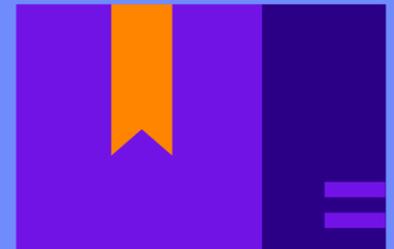


Chief Executive Officer & Executive Director

Significant Expansion:

2016 IPO: A Few Personnel in One Small Office

November 2019: Over 60 Employees and
Consultants Across Global Footprint of Five
Offices and Technology Development Centres



Chief Executive Officer & Executive Director

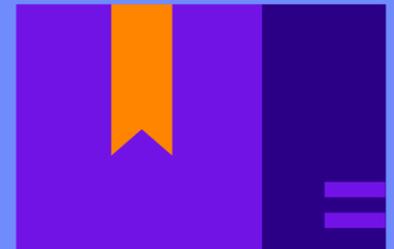
Financial Highlights:

Fiscal Year Ending June 30, 2019

Total Revenue and Other Income of \$3.8mm

Annual Revenue & Other Income Run-Rate of \$7.1 million based on 30 September 2019 Quarter

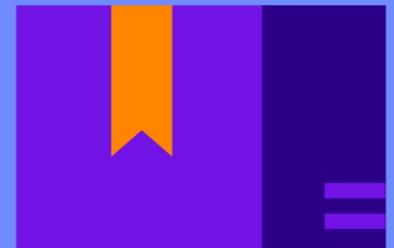
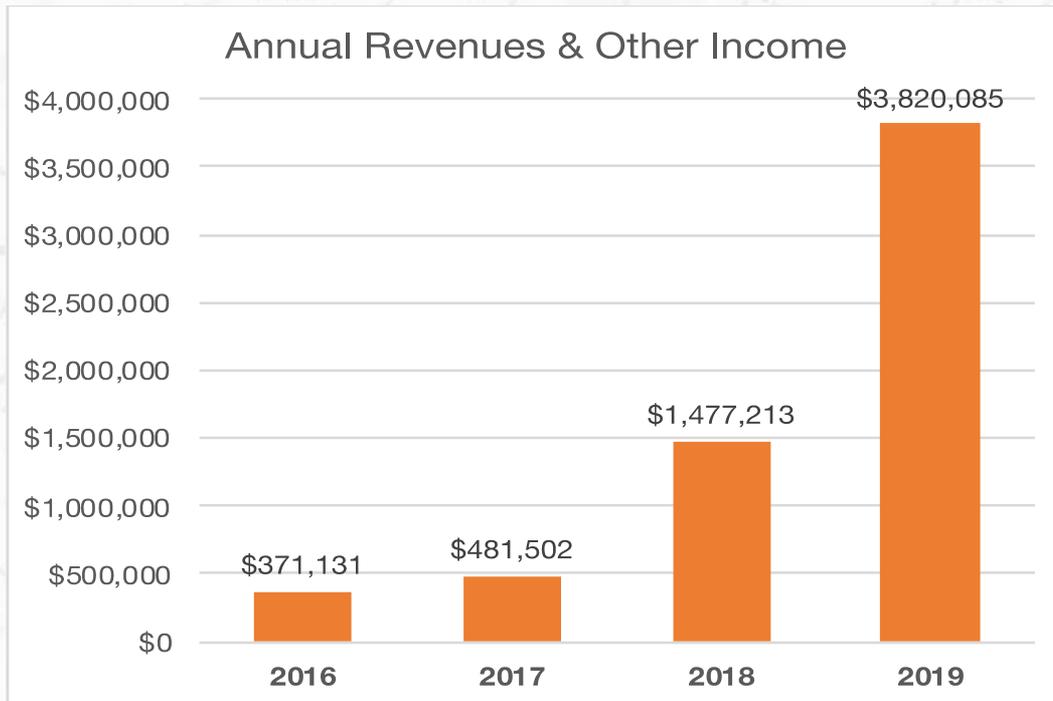
Four Consecutive Quarters of Accelerating Year-on-Year Growth, Reaching a Pace of +249% in the Fourth Quarter



Chief Executive Officer & Executive Director

Financial Highlights:

+159% Increase Over Fiscal 2018



Chief Executive Officer & Executive Director

Financial Highlights:

Investing for Growth and for the Long Term

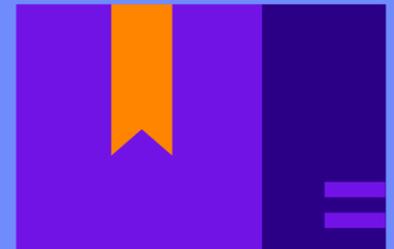
Fiscal 2019 Saw Increased Spending on:

Technology Staff Growth

Enterprise Customer Integrations

R&D Enhancements

Global Platform Improvements



Chief Executive Officer & Executive Director

Financial Highlights:

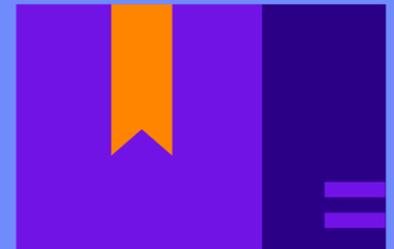
Strong Balance Sheet & Liquidity

Significant Competitive Advantage

Conservative and Patient Approach to Capital Allocation

\$66 million of Cash and Cash Equivalents on Hand at Fiscal Quarter Ended 30 September 2019

No Debt and No Off Balance Sheet Financings



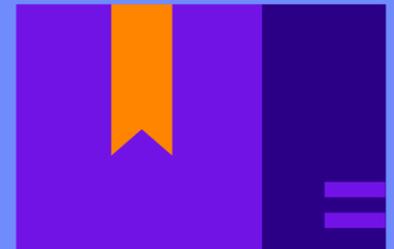
Chief Executive Officer & Executive Director

Fiscal 2019 Operational Highlights

Saw New Merchant Trials and Customer Acquisitions Led by North America at 52%

Leading Verticals Included Farm to Table, Courier, Messenger and E-Commerce

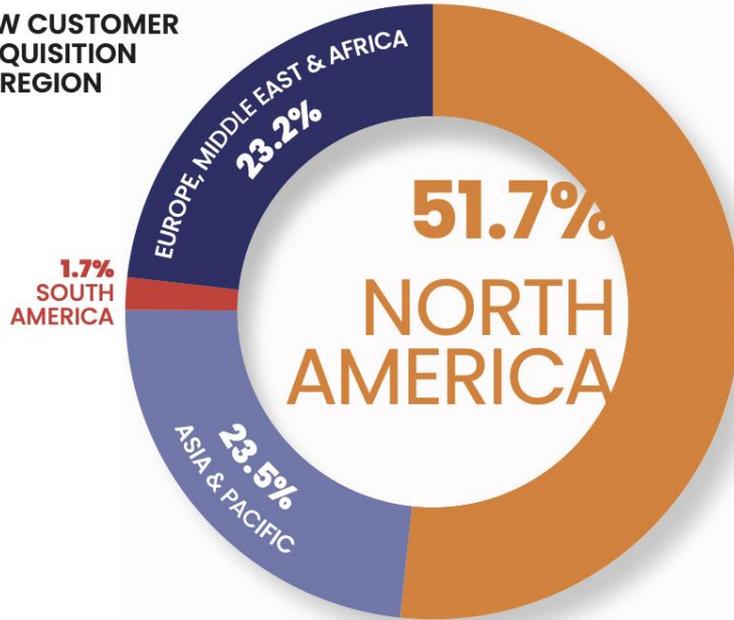
Key Customer Wins and Expansions With Global Consumer Brands such as Pizza Hut Jeddah & Heineken Egypt, Philippines & Mexico



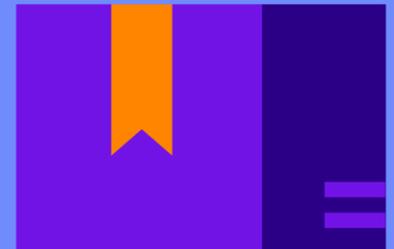
Chief Executive Officer & Executive Director

Increased North American Focus

NEW CUSTOMER ACQUISITION BY REGION



Expect Customer Mix to Skew Higher Towards North America



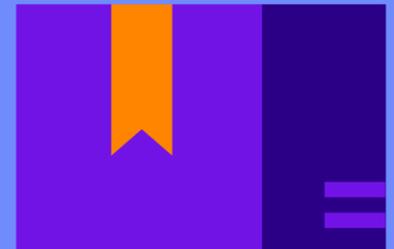
Chief Executive Officer & Executive Director

Capital Allocation

Provide Capital Where There Is Identified and Growing Need for GetSwift Products and Strong Support for Innovative Technology Companies

Significant Investments Made in North America Given Large Market Opportunity

Opened Second Development Centre in Europe to Better Serve EMEA Clients



Chief Executive Officer & Executive Director

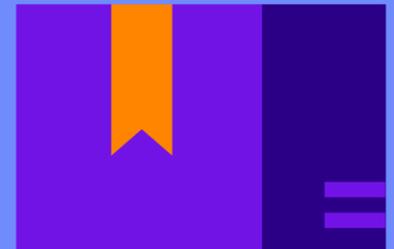
Capital Allocation & Acquisitions

Assessed Large Pipeline of Opportunities

Strong Balance Sheet and Being Publicly Traded
is a Significant Competitive Advantage

Lower Cost of Capital Than Competition

Expect Deal Flow to Accelerate Given
Disappointing IPO Environment



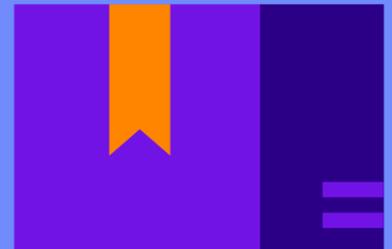
Chief Executive Officer & Executive Director

Capital Allocation & Acquisitions

Acquired Delivery Biz PRO

Acquired Scheduling+

Launched Payment Gateway



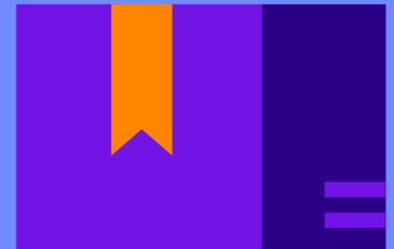
Chief Executive Officer & Executive Director

Opportunity Set

Rich Landscape to Continue Growing Revenues
Through Penetration of Existing Markets
Particularly North America and EMEA

Growth Investments of Last Two Years Strongly
Positions GetSwift to Serve Existing Customer
Needs and Desires to Expand into Other Markets

Capitalize on Growing Competition Weaknesses
in Third Party Delivery



Chief Executive Officer & Executive Director

GetSwift Today

We Have A Truly Global Team That Is Up Three-Fold in Approximately 24 Months

Best-in-Class Team and Infrastructure

Well Positioned to Become Leading SaaS Disrupter in the Last Mile

