



ASX Announcement

5 April 2019

LiveTiles becomes approved supplier to Federal Government

- New DTA (Digital Transformation Agency) Panel established to fast-track the Federal Government's procurement process for digital products and services
- LiveTiles' inclusion in the DTA Panel as a pre-approved supplier simplifies the sales process and shortens the sales cycle for government departments
- Selection as the only intelligent workplace software provider further validates the value of LiveTiles' offerings
- LiveTiles strategic partners – Data#3, Veritec, Information and Dimension Data – are also on the DTA Panel and will provide scalable opportunities to jointly deliver solutions to Federal Government departments

LiveTiles Limited (ASX:LVT) (LiveTiles or the Company), a global software company that empowers its users to create their own intelligent workplace experiences, is pleased to announce it has been selected as the first Intelligent Workplace software provider by the Australian Federal Government's DTA Panel.

The DTA's Digital Marketplace is a simple, open platform that brings government buyers and digital sellers together. It simplifies the procurement process and makes it easier for businesses of all sizes to access government contracts. The DTA Panel is a new and exclusive category of suppliers who can be accessed by government buyers to fast-track procurement of digital products and services – officially titled the "Software Licensing and Services (SLS) Panel."

The initiative aims to break down large-scale digital requirements into smaller pieces, enabling government buyers to search and quickly procure approved solutions for their projects. LiveTiles' inclusion in the DTA Panel follows a submission process which commenced in October 2018. Government departments are now able to procure LiveTiles' entire product suite via the DTA Panel portal. This follows the 2018 federal budget announcement confirming the government's planned \$2.4 billion investment in public technology infrastructure.

LiveTiles will immediately leverage its DTA Panel status to accelerate new and existing opportunities to drive an enhanced pipeline of federal government work. This will be done both in partnership with our strategic partners and directly where appropriate.

Owen Brandt, Senior Vice President Asia-Pacific, LiveTiles, said: "We already have a number of public sector customers, so we are extremely pleased to be included in this new federal government initiative to support digital transformation. Our inclusion in the panel will ensure LiveTiles products are easily discoverable by government buyers. LiveTiles is, in fact, the only dedicated Intelligent Workplace software company to be featured in the marketplace. This is further strengthened by the fact a number of our strategic partners – Data#3, Veritec, Information and Dimension Data – are also featured, which will provide scalable opportunities for LiveTiles to deliver joint solutions to the federal government. The fact



that LiveTiles is now listed on the DTA Panel positions us favourably with larger strategic partners like Data#3, who are extremely efficient when it comes to federal government opportunities, without adding complexity to their processes. Therefore, we will be pursuing larger deal sizes, shorter sales cycles and increased pipeline opportunity.”

Mark Leigh, General Manager, One Commercial Partner, Microsoft said: "LiveTiles’ selection for the federal government’s digital marketplace will make it easier for public sector agencies to take advantage of their intelligent workplace offerings, improving employee experience and productivity. As an innovator in the AI-for-the-workplace space, LiveTiles’ inclusion fits well with the government’s intentions to lead in digital transformation.”

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About LiveTiles:

LiveTiles is a global software company headquartered in New York, with operations in Seattle, Tri-Cities (Washington State), San Francisco, Los Angeles, Chicago, North Carolina, Rochester, London, Sligo, Copenhagen, Amsterdam, Sydney, Melbourne, Brisbane, Geelong and Hobart. LiveTiles offers intelligent workplace software for the commercial, government and education markets, and is an award-winning Microsoft Partner. LiveTiles’ products comprise LiveTiles Intelligent Workplace, LiveTiles Design, LiveTiles Bots, LiveTiles Intelligence, LiveTiles for SAP Software, LiveTiles MX, LiveTiles Mosaic, Hyperfish and Wizdom. LiveTiles’ customers represent a diverse range of sectors and are spread throughout the United States, United Kingdom, Europe, the Middle East and Asia-Pacific.