

Mainstream Group Holdings Limited (ASX: MAI)

**Presentation at Financial News Network's
Investor Event**

27 March 2019



Company highlights

Snapshot (25 Mar 2019)

ASX Code:	MAI
Founded	2006
Listing date:	1 October 2015
Share price:	\$0.63
Market cap:	84m
Shares on issue:	128.6m
Industry group:	Diversified financials
Recognised as one of Australia's fastest growing companies	



Major shareholders

Founders/directors (40%):






- › Martin Smith (CEO)
- › Byram Johnston (Chairman)
- › John Plummer (Non-Exec Director)

Institutional shareholders (30%):

- › Forager Funds Management
- › Regal Funds Management
- › 5 other well known fund managers

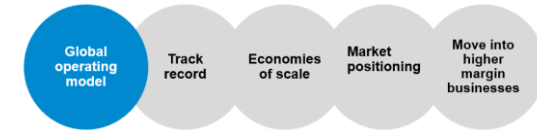
1,200 retail shareholders (30%)

Mainstream's services

	Products we service	Services available	
TRADITIONAL 	Managed funds, Superannuation funds	<ul style="list-style-type: none"> › Fund administration › Fund accounting › Unit registry 	<ul style="list-style-type: none"> › Custody › Performance reporting › Trade management › FATCA & CRS
HEDGE 	Hedge funds	<ul style="list-style-type: none"> › Fund administration › Transfer agency › Regulatory reporting › Registered office services 	<ul style="list-style-type: none"> › Company secretarial services › Fund formation › Middle office › FATCA & CRS
PRIVATE EQUITY 	Private equity, Venture capital, Real estate	<ul style="list-style-type: none"> › Fund launch › Portfolio company & real asset services › Investor services › Tax audit & compliance › Manager & investor web portals 	<ul style="list-style-type: none"> › Capital calls › Financial statements › Fee calculations › Waterfall modelling › Distributions › Investor reporting › Management reporting
LISTED 	ETFs, LITs, LICs mFunds	<ul style="list-style-type: none"> › Investment administration (NAVs & PCFs) › Fund accounting 	<ul style="list-style-type: none"> › Listed registry › Post-trade compliance & trade matching
PLATFORM 	Managed accounts, SMA, Cayman investment fund platform, Super trustee platform	<ul style="list-style-type: none"> › Fund administration & accounting › Investor / member services 	<ul style="list-style-type: none"> › Market data & pricing › Trade matching › Client reporting

Markets we operate in represent US\$37t AUM

- › Global business with scalable operations platform and solid global executive committee
- › Replicating Australian business growth in international financial centres



A\$147 billion

funds under administration (FUA)

921 funds

funds

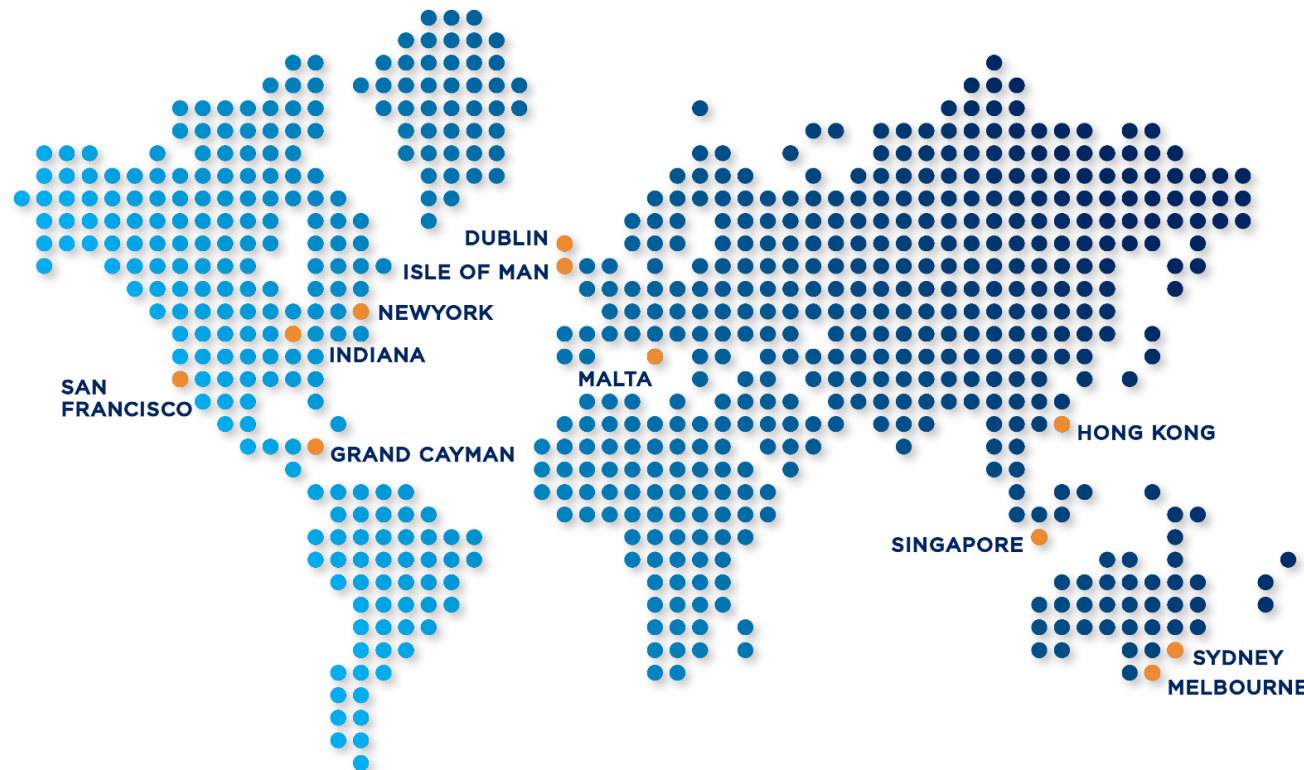
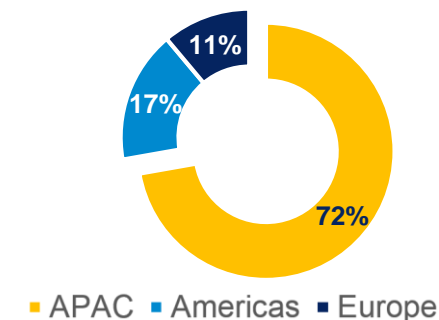
104,000

investors

256

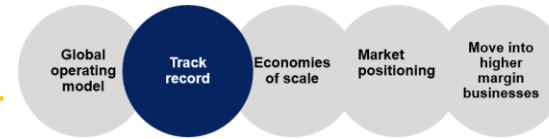
employees

% of Group revenue

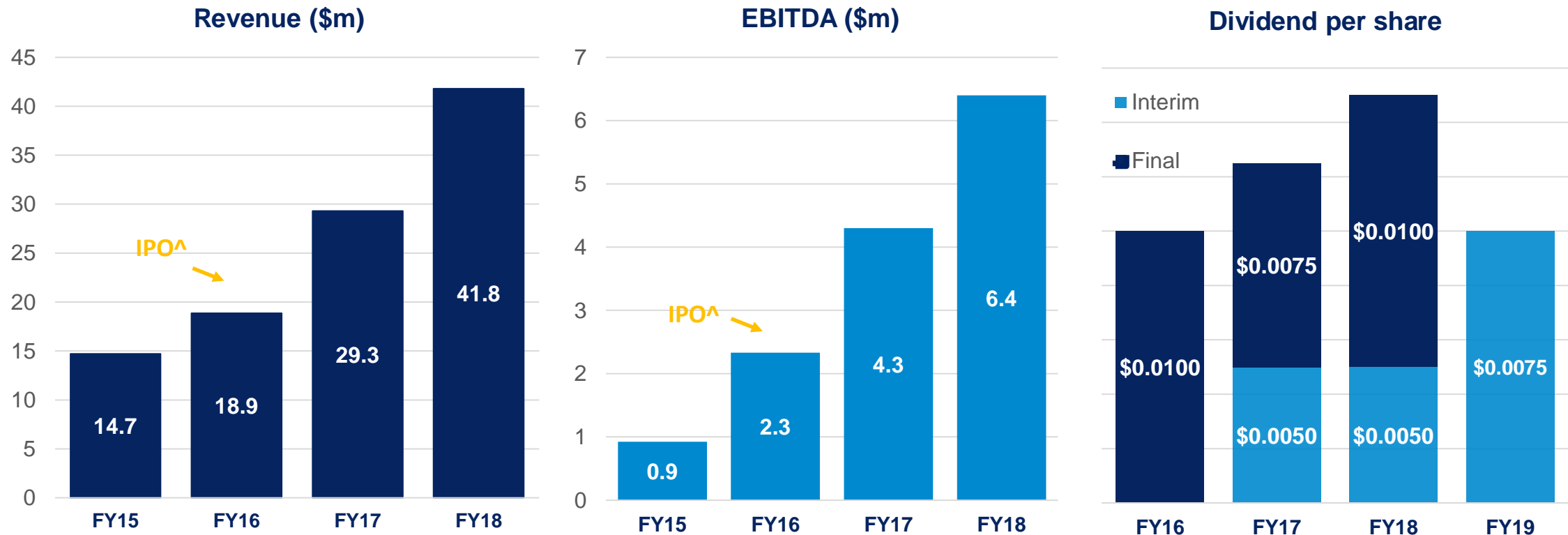


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Strong financial track record



- › Growing company that rewards shareholders with fully franked dividends



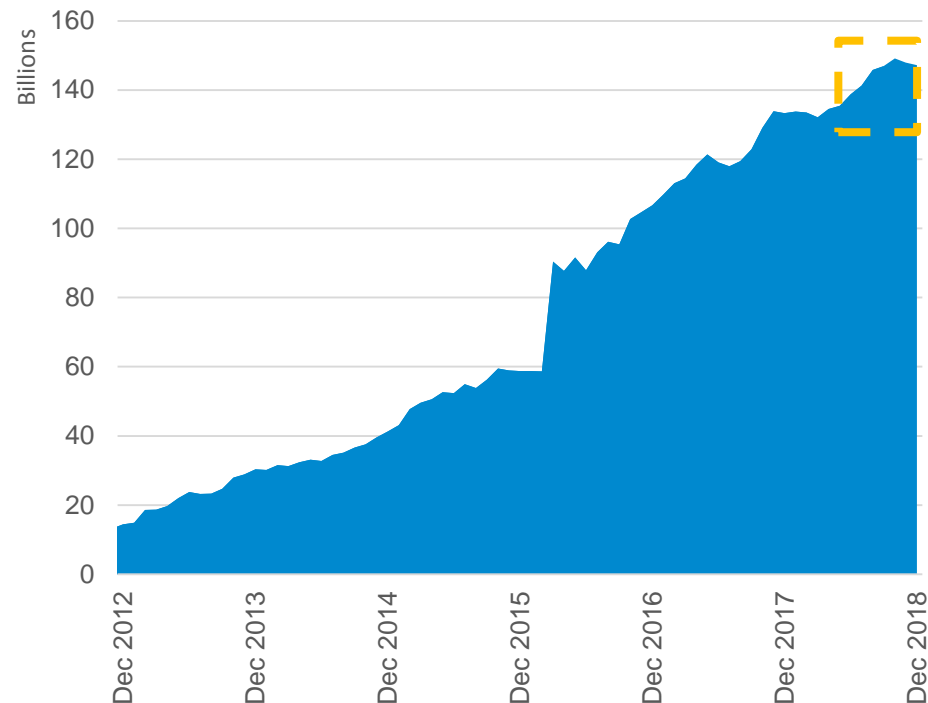
^ Initial Public Offering: 1 October 2015.

Funds under Administration growth



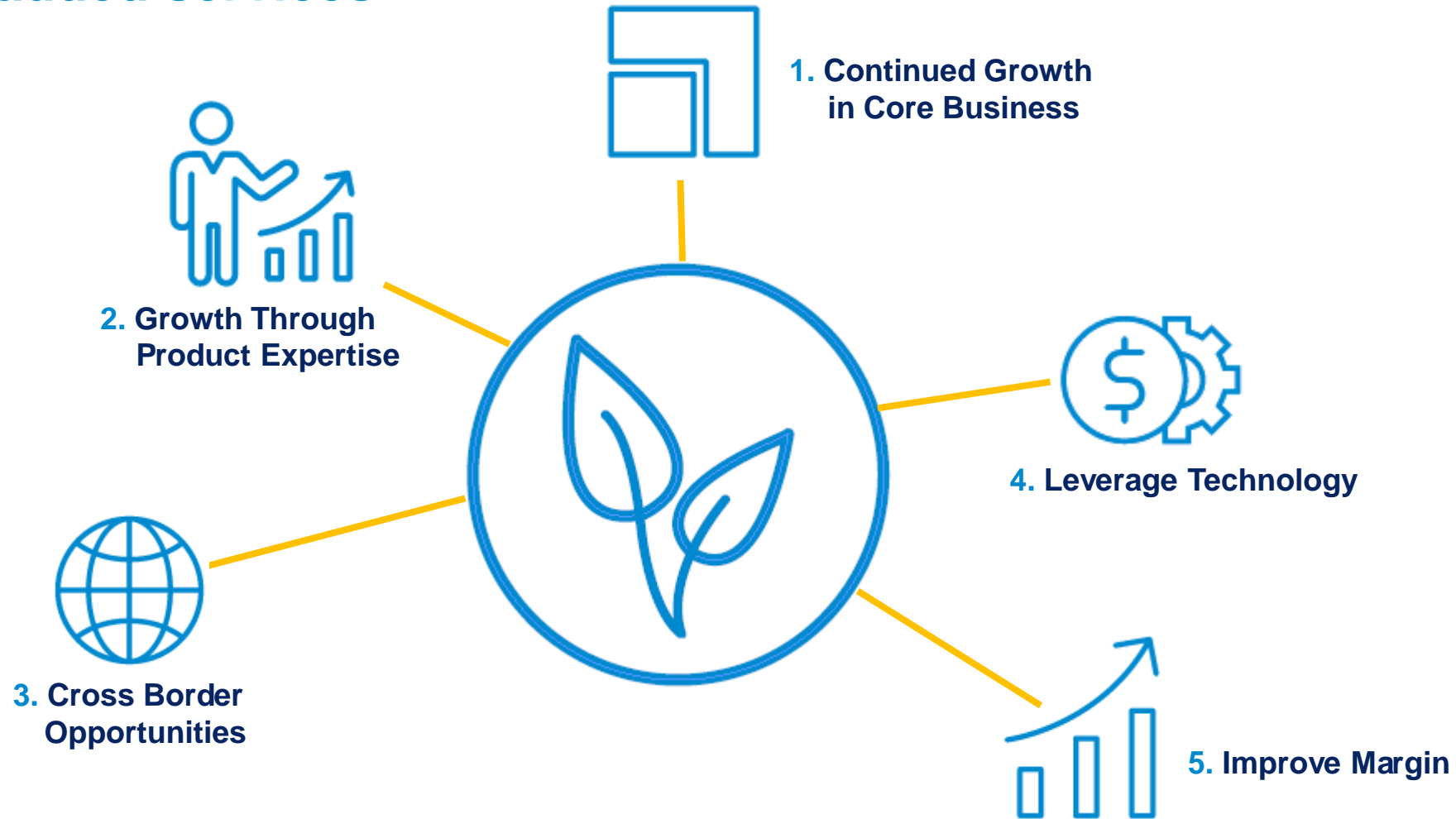
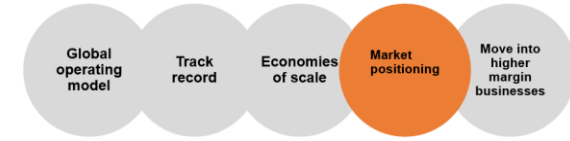
› \$8.3 billion net increase in FuA (six months to 31 Dec 2018)

- › Record number of clients and funds administered in all regions
- › General market declines offset by growth in hedge and private equity (PE) administration
- › 106 new funds driven by onboarding of 40 new PE funds and 29 new custody funds

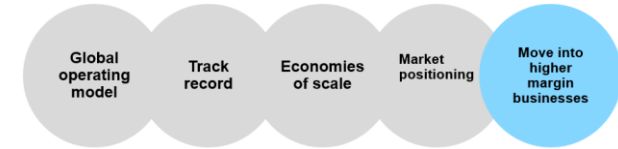


Category	Dec 2018	Jun 2018	Change
FuA	\$147 bn	\$138 bn	↑ 6%
# Clients	368	343	↑ 7%
# Funds	921	815	↑ 13%

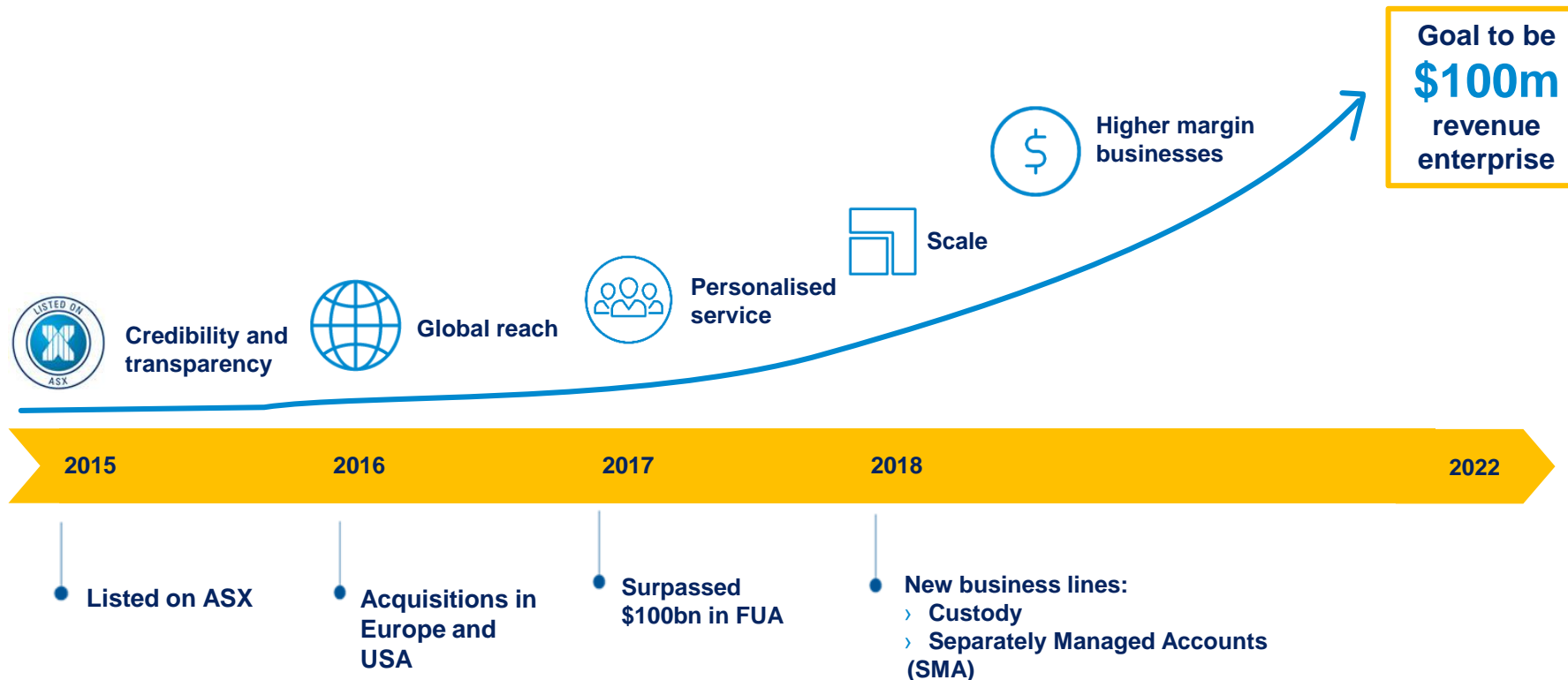
Driving growth through recurring revenue and value added services



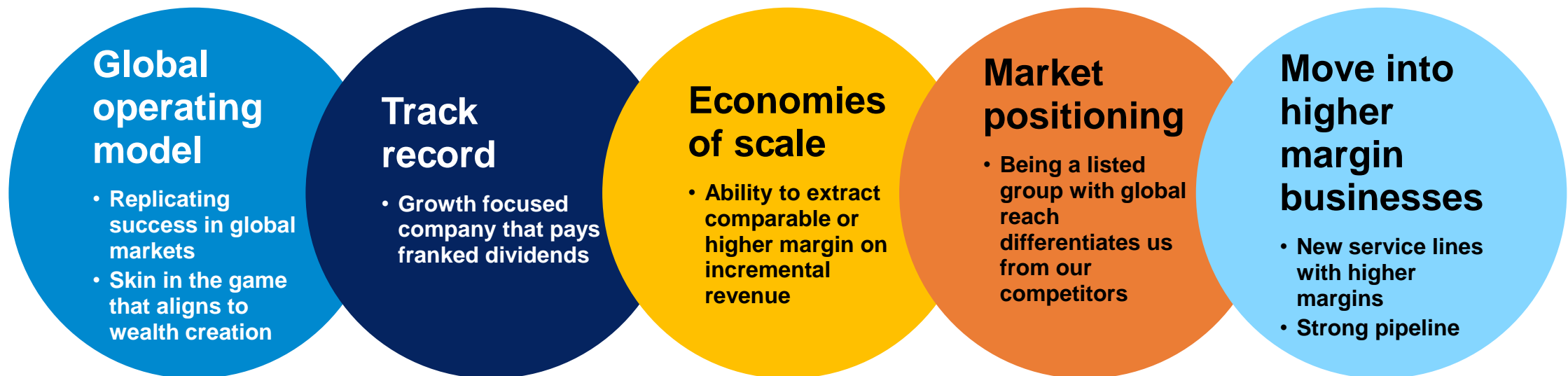
Growth achievements and outlook



- › Differentiated from our peers by our problem solving, local expertise and listed credentials
- › Expect continued growth in revenue and margins as we build scale



Reasons to invest in Mainstream



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