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**CONSOLIDATED FOR THE 6 MONTHS ENDED FINANCIAL REPORT  
31 DECEMBER 2018**

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**VGI PARTNERS PTY LIMITED**  
**ACN 129 188 450**

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**VGI PARTNERS PTY LIMITED**  
**DIRECTORS' REPORT**  
FOR THE 6 MONTHS ENDED 31 DECEMBER 2018

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The Directors of VGI Partners Pty Limited (the "Company") present their Directors' Report together with the Consolidated Financial Statements for the six months ended 31 December 2018 (period). The Consolidated Financial Statements represent the Company and its consolidated entities ("VGI Partners" or the "Group").

The names of the directors of the Company during or since the end of the financial period are:

	Date Appointed
Robert M P Luciano	15/01/2008
Douglas H Tynan	11/09/2011
David F Jones	11/11/2014
Robert J Poiner	16/03/2016

### **Principal activities**

The Group continues to trade as a provider of investment management services.

### **Review of operations**

The Company was founded in early 2008 and manages clients' investment portfolios and investment funds by building concentrated long-short portfolios. The total comprehensive income after tax for the six months ended 31 December 2018 was \$5,651,000 (30 June 2018 12 months: \$27,425,000).

### **Changes in state of affairs**

There was no significant change in the state of affairs of the Group during the six months ended 31 December 2018.

On 26 February 2019, the Company changed its financial year end close date from 30 June to 31 December, in order to achieve the benefits of balancing its financial reporting requirements for its investment portfolio under management (predominantly June year ends) and its own corporate financial reporting. As a result the prior period comparative is for 12 months from 1 July 2017 to 30 June 2018.

### **Subsequent events**

A fully franked dividend was declared and paid subsequent to year end as noted on page 2.

On 26 February 2019, the Company changed its financial year end close date from 30 June to 31 December, in order to achieve the benefits of balancing its financial reporting requirements for its investment portfolio under management (predominantly June year ends) and its own corporate financial reporting.

There have not been any other matters or circumstance occurring subsequent to the end of the financial period that have significantly affected, or may significantly affect, the operations of the Group, the results of those operations, or the state of affairs of the Group in future financial years.

#### **Dividends**

Fully franked dividends of \$5,452,000 (June 2018: \$24,673,750) were declared and paid for the six months ended 31 December 2018.

#### **Key management personnel equity holdings**

There were no options or shares under option granted to key management personnel during the period.

#### **Indemnification of officers and auditors**

During the period, the Group paid a premium in respect to key person insurance for the directors' and professional indemnity insurance for the directors' and officers' of the Group. An officer means a person (including any company secretary) who makes or participates in decisions that affect the whole or substantial part of the business or is concerned in or takes part in the management of the business. The contract of insurance prohibits disclosure of the nature of the liability and the amount of the premium.

During or since the end of the financial period the Group has not indemnified or made a relevant agreement to indemnify an auditor of the Group against a liability incurred as such an auditor. In addition, the Group has not paid, or agreed to pay, a premium in respect of a contract insuring against a liability incurred by an auditor.

#### **Auditor's Independence Declaration**

The Auditor's Independence Declaration is included after this report.

#### **Rounding of amounts to nearest dollar**

The Group is an entity of the kind referred to in ASIC Corporations (Rounding in Financials/Directors' Reports) Instrument 2016/191, dated 24 March 2016, and in accordance with that Corporations Instrument amounts in the Consolidated Financial Statements are rounded off to the nearest thousand dollars, unless otherwise indicated.

Signed in accordance with a resolution of directors made pursuant to s.298(2) of the Corporations Act 2001.



Robert M P Luciano  
Director  
Sydney, 30 April 2019

On behalf of the Board

The Directors  
VGI Partners Pty Limited  
39 Phillip Street  
Sydney NSW 2000

30 April 2019

Dear Directors

## **Auditor's Independence Declaration to VGI Partners Pty Limited**

In accordance with section 307C of the Corporations Act 2001, I am pleased to provide the following declaration of independence to the directors of VGI Partners Pty Limited.

As lead audit partner for the audit of the financial report of VGI Partners Pty Limited for the period ended 31 December 2018, I declare that to the best of my knowledge and belief, there have been no contraventions of:

- (i) the auditor independence requirements of the Corporations Act 2001 in relation to the audit; and
- (ii) any applicable code of professional conduct in relation to the audit.

Yours faithfully



DELOITTE TOUCHE TOHMATSU



Declan O'Callaghan  
Partner  
Chartered Accountants

## **Independent Auditor's Report to the Members of VGI Partners Pty Limited**

### *Opinion*

We have audited the financial report of VGI Partners Pty Limited (the "Company") and its subsidiaries (the "Group") which comprises the consolidated statement of financial position as at 31 December 2018, the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the period ended on that date, and notes to the consolidated financial statements, including a summary of significant accounting policies and other explanatory information, and the directors' declaration.

In our opinion, the accompanying financial report of the Group is in accordance with the *Corporations Act 2001*, including:

- (i) giving a true and fair view of the Group's financial position as at 31 December 2018 and of their financial performance for the period then ended; and
- (ii) complying with Australian Accounting Standards to the extent described in Note 2 and the *Corporations Regulations 2001*.

### *Basis for Opinion*

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of our report. We are independent of the Group in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the Directors of the Company, would be in the same terms if given to the Directors as at the time of this auditor's report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### *Other Information*

The Directors are responsible for the other information. The other information comprises the information included in the Directors' report for the period ended 31 December 2018, but does not include the financial report and our auditor's report thereon.

Our opinion on the financial report does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.





### *Responsibilities of the Directors for the Financial Report*

The Directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the Directors are responsible for assessing the ability of the Group to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

### *Auditor's Responsibilities for the Audit of the Financial Report*

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

As part of an audit in accordance with the Australian Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Directors.
- Conclude on the appropriateness of the Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the financial report. We are responsible for the direction, supervision and performance of the Group's audit. We remain solely responsible for our audit opinion.



We communicate with the Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

A handwritten signature in cursive script that reads "Deloitte Touche Tohmatsu".

DELOITTE TOUCHE TOHMATSU

A handwritten signature in cursive script that reads "Declan O'Callaghan".

Declan O'Callaghan  
Partner  
Chartered Accountants  
Sydney, 30 April 2019



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**VGI PARTNERS PTY LIMITED**  
**DIRECTORS' DECLARATION**  
FOR THE 6 MONTHS ENDED 31 DECEMBER 2018

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The directors declare that:

- (i) in the directors' opinion, there are reasonable grounds to believe that the Group will be able to pay its debts as and when they become due and payable;
- (ii) in the directors' opinion, the attached consolidated financial statements and notes thereto are in compliance with International Financial Reporting Standards, as stated in note 2 to the consolidated financial statements; and
- (iii) in the directors' opinion, the attached consolidated financial statements and notes thereto are in accordance with the *Corporations Act 2001*, including compliance with accounting standards and giving a true and fair view of the financial position and performance of the consolidated entity.

Signed in accordance with a resolution of the directors made pursuant to s.295(5) of the *Corporations Act 2001*.



Robert M P Luciano  
Director  
Sydney, 30 April 2019

On behalf of the Board

VGI PARTNERS PTY LIMITED

**CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME**  
FOR THE 6 MONTHS ENDED 31 DECEMBER 2018

	Notes	6 Months Ended 31 December 2018 \$000's	Year Ended 30 June 2018 \$000's
<b>Revenue</b>			
Management fees	3	10,797	16,191
Performance fees	3	5,396	43,354
Net foreign exchange gain/(loss)		405	53
Interest income		90	78
<b>Total revenue</b>		<b>16,688</b>	<b>59,676</b>
<b>Expenses</b>			
Personnel costs		4,603	7,592
Research and marketing expenses		1,108	2,143
Occupancy expenses		395	555
Communications and IT expenses		331	449
Other expenses		1,470	2,156
VG1 Advisory Agreement costs	9	385	7,355
Donations		354	286
<b>Total expenses</b>		<b>8,646</b>	<b>20,536</b>
<b>Profit before tax</b>		<b>8,042</b>	<b>39,140</b>
Income tax expense	5	(2,391)	(11,715)
<b>Profit for the year</b>		<b>5,651</b>	<b>27,425</b>
Other comprehensive income, net of income tax		-	-
<b>Total comprehensive income for the year</b>		<b>5,651</b>	<b>27,425</b>
<b>Profit attributable to:</b>			
Owners of the Company		<b>5,651</b>	<b>27,425</b>
<b>Earnings per share:</b>			
Basic and diluted (cents per share)	22	4.22	20.27

The above statement of profit or loss and other comprehensive income is to be read in conjunction with the accompanying notes.

**VGI PARTNERS PTY LIMITED**  
**CONSOLIDATED STATEMENT OF FINANCIAL POSITION**  
AS AT 31 DECEMBER 2018

	Notes	As at 31 December 2018 \$000's	As at 30 June 2018 \$000's
<b>Current assets</b>			
Cash and cash equivalents	13	7,799	8,589
Trade and other receivables	7	8,143	42,537
Contract Asset		1,800	-
<b>Total current assets</b>		<b>17,742</b>	<b>51,126</b>
<b>Non-current assets</b>			
Property, plant and equipment	8	1,336	640
Deferred tax asset	5	2,091	2,417
Other assets	6	268	243
<b>Total non-current assets</b>		<b>3,695</b>	<b>3,300</b>
<b>Total assets</b>		<b>21,437</b>	<b>54,426</b>
<b>Current liabilities</b>			
Trade and other payables	9	3,752	4,702
Income tax payable	5	1,601	11,114
Employee entitlements	10	1,475	2,105
Dividends payable	12	-	21,000
<b>Total current liabilities</b>		<b>6,828</b>	<b>38,921</b>
<b>Non-current liabilities</b>			
Trade and other payables	9	4,149	5,764
Employee entitlements	10	363	286
<b>Total non-current liabilities</b>		<b>4,512</b>	<b>6,050</b>
<b>Total liabilities</b>		<b>11,340</b>	<b>44,971</b>
<b>Net assets</b>		<b>10,097</b>	<b>9,455</b>
<b>Equity</b>			
Share capital	11	616	929
Retained earnings		9,481	8,526
<b>Total shareholders' equity</b>		<b>10,097</b>	<b>9,455</b>

The above statement of financial position is to be read in conjunction with the accompanying notes.

VGI PARTNERS PTY LIMITED  
CONSOLIDATED STATEMENT OF CHANGES IN EQUITY  
FOR THE 6 MONTHS ENDED 31 DECEMBER 2018

Consolidated	Notes	Share Capital \$000's	Retained Earnings \$000's	Total Equity \$000's
Balance at 1 July 2017		929	5,775	6,704
Profit for the period		-	27,425	27,425
Dividends paid or payable	12	-	(24,674)	(24,674)
<b>Balance at 30 June 2018</b>		<b>929</b>	<b>8,526</b>	<b>9,455</b>
Balance at 1 July 2018		929	8,526	9,455
Contract Asset (Impact of adoption of AASB 15 Revenue from Contracts with Customers- refer to note 2.3)	2		756	756
Share alignment	11	(313)	-	(313)
Profit for the period		-	5,651	5,651
Dividends paid or payable	12	-	(5,452)	(5,452)
<b>Balance at 31 December 2018</b>		<b>616</b>	<b>9,481</b>	<b>10,097</b>

The above statement of changes in equity is to be read in conjunction with the accompanying notes.

**VGI PARTNERS PTY LIMITED**  
**CONSOLIDATED STATEMENT OF CASH FLOWS**  
FOR THE 6 MONTHS ENDED 31 DECEMBER 2018

	Notes	6 Months Ended 31 December 2018 \$000's	Year Ended 30 June 2018 \$000's
<b>Cash flows from operating activities</b>			
Receipts from customers		44,848	26,818
Interest received		90	78
Payments to suppliers and employees		(11,661)	(10,849)
Income taxes paid		(11,976)	(4,395)
<b>Net cash generated by operating activities</b>	13	<u>21,301</u>	<u>11,652</u>
<b>Cash flows from investing activities</b>			
Payments to acquire property, plant and equipment	8	<u>(801)</u>	<u>(316)</u>
<b>Net cash used in investing activities</b>		<u>(801)</u>	<u>(316)</u>
<b>Cash flows from financing activities</b>			
Payment for share alignment		(313)	-
Dividends paid to shareholders		<u>(21,305)</u>	<u>(8,400)</u>
<b>Net cash used in financing activities</b>		<u>(21,618)</u>	<u>(8,400)</u>
Net cash (decrease)/increase in cash and cash equivalents		(1,118)	2,936
Effects of exchange rate changes on the balance of cash held in foreign currencies		328	73
Cash and cash equivalents at the beginning of the year		8,589	5,580
Cash and cash equivalents at the end of the year	13	<u>7,799</u>	<u>8,589</u>
<b>Non Cash Activities</b>		<b>5,147</b>	<b>674</b>

Non cash activities of \$5,147,121 relating to the performance fee from VGI Partners Global Investments which is reinvested into shares of VGI Partners Global Investments as part of the performance fee reinvestment mechanism under the IMA agreement between VGI Partners Global Investments and VGI Partners Pty Ltd.

The above statement of cash flows is to be read in conjunction with the accompanying notes.



**1 General information**

The Company is a proprietary company incorporated in Australia. Its registered office and principal place of business is 39 Phillip Street, Sydney NSW 2000.

The principal activity of the Group is investment management.

**2 Summary of significant accounting policies**

The principal accounting policies adopted in the preparation of this Consolidated Financial Statements and that of the previous financial year are set out below, except for the impact of AASB 9 and AASB 15 (see note 2.3). These policies have been consistently applied to all the financial periods presented, unless otherwise stated.

On 26 February 2019, the Company changed its financial year end close date from 30 June to 31 December, in order to achieve the benefits of balancing its financial reporting requirements for its investment portfolio under management (predominantly June year ends) and its own corporate financial reporting. As a result the prior period comparative is for 12 months from 1 July 2017 to 30 June 2018, and hence are not directly comparable.

This Consolidated Financial Statements is a general purpose financial report which has been prepared in accordance with the *Corporations Act 2001*, Australian Accounting Standards and Interpretations, and complies with other requirements of the law. The Consolidated Financial Statements comprises the Consolidated Financial Statements of the Group and accompanying notes. For the purposes of preparing the Consolidated Financial Statements, the Company is a for-profit entity.

The Group is an entity of the kind referred to in ASIC Corporations (Rounding in Financials/Directors' Reports) Instrument 2016/191, dated 24 March 2016, and in accordance with that Corporations Instrument amounts in the directors' report and the Consolidated Financial Statements are rounded off to the nearest thousand dollars, unless otherwise indicated.

All amounts are presented in Australian dollars.

The Consolidated Financial Statements were authorised for issue by Directors on 30 April 2019.

***Compliance with International Financial Reporting Standards***

Accounting Standards include Australian Accounting Standards. Compliance with Australian Accounting Standards ensures that the Consolidated Financial Statements and notes of the Group comply with International Financial Reporting Standards ('IFRS').

***Historic cost convention***

The Consolidated Financial Statements have been prepared on the basis of historical cost, except for certain financial instruments that are measured at fair value at the end of the reporting period. Historical cost is generally based on the fair values of the consideration given in exchange for goods and services.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique. In estimating the fair value of an asset or liability, the Group takes into account the characteristics of the asset or liability if market participants would take those characteristics into account when pricing the asset or liability at the measurement date. Fair value for measurement and/or disclosure purposes in these Consolidated Financial Statements is determined on such a basis, except for measurements that have some similarities to fair value but are not fair value, such as value in use in Australian Accounting Standard Board ("AASB") 136: 'Impairment of Assets'.

## 2 Summary of significant accounting policies (continued)

In addition, for financial reporting purposes, fair value measurements are categorised into Level 1, 2 or 3 based on the degree to which the inputs to the fair value measurements are observable and the significance of the inputs to the fair value measurement in its entirety, which are described as follows:

- \* Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date;
- \* Level 2 inputs are inputs, other than quoted prices included within Level 1, that are observable for the asset or liability, either directly or indirectly; and
- \* Level 3 inputs are unobservable inputs for the asset or liability.

### *Critical accounting judgments and key sources of estimation uncertainty*

The preparation of the Consolidated Financial Statements requires the use of judgment, estimates and assumptions. Should different assumptions or estimates be applied, the resulting values may change, impacting the net assets and income of the Group. These estimates and assumptions are reviewed on an ongoing basis. The nature of the significant estimates and judgments made are noted below.

#### (i) Trade and other payables

Trade and other payables includes a residual amount in relation to the Advisory Agreement with a third party supplier to assist with the equity raising process. Management has made an assessment in the calculation of the net present value based on certain performance metrics e.g. annual performance returns and future funds under management. The outstanding amount is valued at net present value. Refer to note 9 for further details.

#### (ii) Employee entitlements

Employee entitlements comprise wages, salaries, annual leave and bonuses.

Employee total remuneration typically includes an annual bonus which is determined based on the performance of the staff member and the performance of the Group and the investment portfolios it manages over a 12 month period, as well as consideration of market levels of remuneration and staff retention. The bonus is paid on or around 30 June each year.

### 2.1 Basis of consolidation

The Consolidated Financial Statements incorporate the Consolidated Financial Statements of the Company and entities controlled by the Company. Control is achieved when the Company:

- \* has power over the investee;
- \* is exposed to, or has rights, to variable returns from its involvement with the investee; and
- \* has the ability to use its power to affect its returns.

The Company reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control listed above.

When the Company has less than a majority of the voting rights of an investee, it has power over the investee when the voting rights are sufficient to give it the practical ability to direct the relevant activities of the investee unilaterally. The Company considers all relevant facts and circumstances in assessing whether or not the Company's voting rights in an investee are sufficient to give it power, including:

- \* the size of the Company's holding of voting rights relative to the size and dispersion of holdings of the other vote holders;
- \* potential voting rights held by the Company, other vote holders or other parties;
- \* rights arising from other contractual arrangements; and
- \* any additional facts and circumstances that indicate that the Company has, or does not have, the current ability to direct the

relevant activities at the time that decisions need to be made, including voting patterns at previous shareholders' meetings.

**2.1 Basis of consolidation (continued)**

Consolidation of a subsidiary begins when the Company obtains control over the subsidiary and ceases when the Company loses control of the subsidiary. Specifically, income and expenses of a subsidiary acquired or disposed of during the period are included in the Consolidated Statement of Profit or Loss and Other Comprehensive Income from the date the Company gains control until the date when the Company ceases to control the subsidiary.

When necessary, adjustments are made to the Consolidated Financial Statements of subsidiaries to bring their accounting policies into line with the Group's accounting policies.

All intragroup assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

**2.2 Significant accounting policies**

**a Revenue recognition**

Revenue from contracts with customers is recognised when control of the services is transferred to the customer at an amount that reflects the consideration to which the Group expects to be entitled in exchange for performing those services.

Performance fee arrangements give rise to variable consideration. An estimate of the variable consideration is recorded when it is highly probable that a significant revenue reversal of the amount of cumulatively recognised revenue will not occur when the associated uncertainty with the variable consideration is subsequently resolved.

Judgements and estimates will be taken into consideration to recognise revenue when control of a good or service transfers to a customer, or on satisfaction of performance obligations under contracts. Any discount provided is considered over the lifetime of the contract of the customer.

**b Operating lease payments**

Payments made under operating leases are recognised in profit or loss on a straight-line basis over the term of the lease. In the event that lease incentives are received to enter into operating leases, such incentives are recognised as a liability. The aggregate benefit of incentives is recognised as a reduction of rental expense on a straight-line basis, except where another systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed.

**c Foreign currency transactions**

The Consolidated Financial Statements of the Group are presented in the currency of the primary economic environment in which the Group operates (its functional currency). For the purpose of the Consolidated Financial Statements, the results and financial position of the Group are expressed in Australian dollars (\$), which is the functional currency of the Group and the presentation currency for the Consolidated Financial Statements.

In preparing the Consolidated Financial Statements, transactions in currencies other than the Group's functional currency (foreign currencies) are recognised at the rates of exchange prevailing at the dates of the transactions. Foreign exchange differences arising on translation are recognised in the profit or loss. At the end of each reporting period, monetary items denominated in foreign currencies are retranslated at the rates prevailing at that date. Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing at the date when the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

**d Employee entitlements**

A liability is recognised for benefits accruing to employees in respect of wages and salaries, bonus, annual leave and long service leave in the period the related service is rendered.

**d Employee entitlements (continued)**

Liabilities recognised in respect of short-term employee benefits, are measured at their nominal values using the remuneration rate expected to apply at the time of settlement.

Liabilities recognised in respect of long term employee benefits are measured as the present value of the estimated future cash outflows to be made by the Group in respect of services provided by employees up to reporting date.

**e Taxation**

The income tax expense or benefit for the period is the tax payable on that period's taxable income based on the applicable income tax rate for each jurisdiction, adjusted by the changes in deferred tax assets and liabilities attributable to temporary differences, unused tax losses and the adjustment recognised for prior periods, where applicable.

Current tax

The tax currently payable is based on taxable profit for the period. Taxable profit differs from profit before tax as reported in the Consolidated Statement of Comprehensive Income because of items of income or expense that are taxable or deductible in other years and items that are never taxable or deductible. The Group's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period.

Deferred Tax

Deferred tax is recognised on temporary differences between the carrying amounts of assets and liabilities in the Consolidated Financial Statements and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are generally recognised for all taxable temporary differences.

Deferred tax assets are generally recognised for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilised. Such deferred tax assets and liabilities are not recognised if the temporary differences arises from goodwill or from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

Deferred tax liabilities are recognised for taxable temporary differences associated with investments in subsidiaries and associates, and interests in joint ventures, except where the Group is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future. Deferred tax assets arising from deductible temporary differences associated with such investments and interests are only recognised to the extent that it is probable that there will be sufficient taxable profits against which to utilise the benefits of the temporary differences and they are expected to reverse in the foreseeable future.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax is measured using tax rates and laws that have been enacted or substantively enacted for each jurisdiction by the end of the reporting date and expected to apply when the temporary difference reverse.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority and the Group intends to settle its current tax assets and liabilities on a net basis.

Current and deferred tax are recognised in profit or loss, except when they relate to items that are recognised in other comprehensive income or directly in equity, in which case the current and deferred tax are also recognised in other comprehensive income or directly in equity, respectively.

**f Property, plant and equipment**

Property, plant and equipment is stated at historical cost less accumulated depreciation and accumulated impairment losses. Historical cost includes expenditure that is directly attributable to the acquisition of items.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the Consolidated Statement of Profit or Loss and Other Comprehensive Income during the financial period in which they are incurred.

Property, plant and equipment is depreciated so as to write off the cost of each asset over its expected economic life. Additions during the period are depreciated on a pro-rata basis from the date of acquisition.

The depreciation rates used are in accordance with the Australian Taxation Office effective life tables. The asset's residual values and useful lives are reviewed, and adjusted if appropriate, at each balance date.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount. Gains and losses on disposals are determined by comparing proceeds with carrying amount. These are included in the Consolidated Statement of Profit or Loss and Other Comprehensive Income.

**g Goods and services tax**

Revenues, expenses and assets are recognised net of the amount of goods and services tax (GST), except:

\* where the amount of GST incurred is not recoverable from the taxation authority, it is recognised as part of the cost of acquisition of an asset or as part of an item of expense; or

\* for receivables and payables which are recognised inclusive of GST.

The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables.

**h Earnings per share**

Basic earnings per share is calculated by dividing the Group's profit after income tax by the weighted average number of ordinary shares outstanding during the financial period.

Diluted earnings per share is calculated by dividing the Group's profit after income tax adjusted by profit attributable to all the dilutive potential ordinary shares by the weighted average number of ordinary shares and potential ordinary shares that would be issued on the exchange of all the dilutive potential ordinary shares into ordinary shares.

**i Loans and receivables**

Trade receivables, loans, and other receivables are measured at amortised cost using the effective interest rate method, less impairment, if they have fixed or determinable payments and are held for the collection of the contractual cash flows, which represent solely payments of principal and interest on the principal outstanding (SPPI).

Interest income is recognised by applying the effective interest rate, except for short-term receivables when the recognition of interest would be immaterial.

An impairment analysis is performed at each reporting date to measure the expected credit losses. Expected credit losses are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Group expect to receive, discounted at an approximation of the original interest rate.

Loss allowance for financial instruments are measured at an amount equal to the lifetime expected credit losses (ECL) if the credit risk on that financial instrument has increased significantly since initial recognition, or if the financial instrument is a purchased or originated credit-impaired financial asset. However, if the credit risk on a financial instrument has not increased significantly since initial recognition (except for a purchased or originated credit-impaired financial asset), the measurement for loss allowance shall be measured for that financial instrument at an amount equal to 12-months ECL.



**j Cash and cash equivalents**

Cash and cash equivalents includes cash on hand and deposits held at call with financial institutions that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

**k Trade payables**

These amounts represent liabilities for goods and services provided to the Company prior to the end of the financial period, which are unpaid. The amounts are unsecured and are usually paid within 90 days of recognition.

**2.3 Application of new and revised Accounting Standards**

**Amendments to Accounting Standards that are mandatorily effective for the current reporting period**

The Group has adopted all of the new and revised Standards and Interpretations issued by the Australian Accounting Standards Board (the AASB) that are relevant to its operations and which became mandatory for the current financial period.

AASB 15 Revenue from Contracts with Customers (effective for annual reporting periods beginning on or after 1 January 2018)

AASB 15 supersedes AASB 118 Revenue and AASB 111 Construction Contracts. Although AASB 15 is principles-based, it is a significant change from the current revenue requirements and will involve more judgements and estimates as revenue is recognised when control of a good or service transfers to a customer, or on satisfaction of performance obligations under contracts, which replaces the existing notion of risks and rewards.

Management has conducted a review of the effects of AASB 15 and have concluded that the VG1 fee waiver of circa \$14.4m needs to be recognised during the expected life of the Investment Management Agreement (IMA) with VG1; this amount relates to the Group absorbing the upfront listing-related expenses of VG1 that would otherwise have been borne by investors in a typical LIC structure.

As the IMA was in effect from previous reporting period, management has adopted a modified retrospective approach to this standard, and thus in the 31 December 2018 financial statements there is an opening adjustment to management fee revenue via retained earnings.

The net impact of this amendment as at 1 July 2018 was:

- an additional asset of \$1.08m in the form of the contract asset;
- a additional liability of \$0.32m in the form of a Deferred tax liability; and
- an adjustment of \$0.76m to opening retained earnings.

AASB 15 introduced a new concept that variable revenue is recognised to the extent that it is highly probable that there will be no significant reversal of the amount. This affected the Group's assessment of management and performance fees as these revenue vary based on portfolio values and performance returns respectively.

Except for VG1 fee waiver described above, under AASB 15, the Group's recognition of management fees was not impacted as the fees are based on net assets under management at the end of the month, adjusted for any discounts, rebates, refunds, credits, price concessions, incentives, or other similar items. As any material uncertainty related to the management fees is resolved at the end of the same month, this revenue stream continues to be recognised when the service is provided, which corresponds directly with the value of performance delivered by the Group to its clients.

Given the Group's material performance fee agreements can have a broad range of outcomes and market volatility remains a key factor of uncertainty, performance fee revenue will not be recognised until the uncertainty is resolved. Performance fees are dependent on outperforming certain hurdles. To assess uncertainty and therefore the potential reversal of performance fee revenue recognised, additional factors will now be considered to determine if a portion of the Group's performance fee revenue should be recognised prior to the end of the performance fee measurement period. Under AASB 15, performance fee revenue continues to be recognised once crystallised. The Group's revenue recognition of interest income and foreign exchange gains/(losses) was unaffected as these items are excluded from the scope of AASB 15. In the event that revenue was to be recognised in the current period under AASB 118, the expected revenue to be recognised from the VG1 fee waiver is nil.

## 2.3 Application of new and revised Accounting Standards (continued)

### AASB 9: Financial Instruments (AASB 9) (effective for annual reporting periods beginning on or after 1 Jan 2018)

The Standard replaces all previous versions of AASB 9 and completes the project to replace IAS 39 'Financial Instruments: Recognition and Measurement'. AASB 9 introduces new classification and measurement models for financial assets. A financial asset shall be measured at amortised cost, if it is held within a business model whose objective is to hold assets in order to collect contractual cash flows, which arise on specified dates and that are solely principal and interest. All other financial instrument assets are to be classified at fair value through profit or loss unless the entity makes an irrevocable election on initial recognition to present gains and losses on equity instruments (that are not held-for-trading) in other comprehensive income ('OCI'). For financial liabilities, the standard requires the portion of the change in fair value that relates to the entity's own credit risk to be presenting in OCI. New simpler hedge accounting requirements are intended to more closely align the accounting treatment with the risk management activities of the entity. New impairment requirements will use an 'expected credit loss' (ECL) model to recognise an allowance. Impairment will be measured under a 12-month ECL method unless the credit risk on a financial instrument has increased significantly since initial recognition in which case the lifetime ECL method is adopted. The standard introduces additional new disclosures.

In accordance with its application requirements, the Company adopted AASB 9 from 1 July 2018. First time application of AASB 9 had no impact on the Company's accounting for its investments in financial assets. On initial application of AASB 9, the Company also adopted the expected credit loss impairment model. The adoption had no material impact on the carrying amounts of the Company's receivables.

### **Standards and Interpretations in issue not yet adopted**

The Group has not early adopted any new standards, amendments to standards and interpretations that are not yet effective. The Group has assessed the impact of these new standards and interpretations and with the exception of those mentioned below, none of the other standards and interpretations materially impact the Group.

### AASB 16: Leases (effective for annual reporting periods beginning on or after 1 Jan 2019) (AASB 16)

AASB 16 supersedes AASB 117 Leases. AASB 16 provides a new lessee accounting model which requires lessees to recognise the right-to-use assets, and liabilities to make lease payments, for leases with a term of more than 12 months unless the underlying asset is of low value. Expenses in respect of leases include amortisation of the right-of-use asset and interest expense in respect of the lease liability.

The Group will adopt AASB 16 from 1 January 2019. It is expected to result in most of the Group's leases (except short-term and low-value leases) being recognised on the Consolidated Statement of Financial Position. As at 31 December 2018, the Group had non-cancellable operating lease commitments of \$393,000. The Group has not yet determined to what extent these commitments will result in the recognition of a 'right-to-use' asset and a 'liability for future payments' and how this will affect the Group's profit or loss and classification of cash flows.

The Group expects to apply the modified retrospective approach on transition and reflect any impacts on transition to the new standard on a cumulative basis as an adjustment to the opening balance of retained earnings at 1 January 2019, the adoption date. For practical expediency lease contracts identified and ongoing as at 1 January 2019 and which are accounted for as leases under AASB 117 will continue to be accounted for as lease contracts under AASB 16. The Group will not restate comparatives in accordance with the transitional provisions of AASB 16.

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	6 Months Ended 31 December 2018	Year Ended 30 June 2018
<b>3 Management and performance fees</b>	<b>\$000's</b>	<b>\$000's</b>
Management fees*	10,797	16,191
Performance fees	5,396	43,354

\*This includes an additional revenue of \$720,000 for the 6 months end 31 December 2018, on adoption of AASB 15.

Management fee revenue is recognised in the profit or loss over the period the service is provided. Management fees are based on a percentage of the portfolio value of the fund or mandate and calculated in accordance with Investment Management Agreement, Constitution or Trust Deed.

Performance fees may be earned from funds and mandates. The Group's entitlement to a performance fee for any given performance period is dependent on outperforming certain hurdles. These hurdles may be index relative (including in some cases a fixed percentage above an index), absolute return, both absolute return and index relative, or total shareholder return. Performance fees as at 31 December 2018 have not been crystallised at the time of the financial report being issued.

Performance fees are generally subject to either a high-water mark arrangement or a deficit clause, which ensures that fees are not earned more than once on the same performance. Some mandate performance fees are subject to a cap on the performance fee amount earned in each performance fee measurement period, with any amount in excess of the cap carried forward to the next calculation measurement period. There are no carried forward performance fees at 31 December 2018. The Group's entitlement to future performance fees from VGI funds and mandates is dependent on the unit price of the portfolio exceeding the high-water mark. The high-water mark is the unit price at the end of the most recent calculation period for which the Group was entitled to a performance fee, less any intervening income and capital distributions.

The calculation period for the majority of the Group's funds and mandates is 12 months to 30 June.

#### **4 Segment information**

##### **4.1 Services from which reportable segments derive their revenues**

The Group operates in a single reportable segment, being the provision of investment management services.

##### **4.2 Geographical information**

The Group is primarily domiciled in Australia, with one subsidiary domiciled in the USA. The Group derived the majority of its management and performance fees from Australian Listed and Unlisted funds.

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	6 Months Ended 31 December 2018	Year Ended 30 June 2018
	\$000's	\$000's
<b>5 Income taxes relating to continuing operations</b>		
<b>5.1 Income tax recognised in profit or loss</b>		
Profit before tax from continuing operations	8,042	39,140
Prima facie tax at the Australian corporate tax rate of 30%	2,413	11,742
Non-deductible expenses	3	6
Impact of foreign tax rate	(25)	(33)
	<u>2,391</u>	<u>11,715</u>
Represented by:		
Current tax	2,397	13,760
Deferred tax asset	(222)	(2,045)
Deferred tax liability	216	-
Income tax expense recognised in profit or loss	<u>2,391</u>	<u>11,715</u>
<b>5.2 Current tax assets and liabilities</b>		
<b>Current tax liabilities</b>		
Income tax payable	<u>1,601</u>	<u>11,114</u>
<b>5.3 Deferred tax balances</b>		
Deferred tax assets		
Accruals and Provisions	2,640	2,344
Deductible Capital Expenditures	87	112
Unrealised Foreign Exchange Translation	(96)	(39)
Deferred tax liability	(540)	-
	<u>2,091</u>	<u>2,417</u>
<b>6 Other assets</b>		
Security deposits - property lease and credit cards	268	243
	<u>268</u>	<u>243</u>
<b>7 Trade and other receivables</b>		
Trade receivables and accruals	7,829	42,374
Prepayments	306	204
Interest receivable	8	5
	<u>8,143</u>	<u>42,583</u>
Fees receivable disclosed above include amounts (see below for aged analysis) that are past due at the end of the reporting period		
for which the Group has not recognised an allowance for doubtful debts because the amounts are still considered recoverable.		
<u>Age of receivables</u>		
0-60 days	7,829	42,374
60-90 days	-	-
Total	<u>7,829</u>	<u>42,374</u>

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	6 Months Ended 31 December 2018	Year Ended 30 June 2018
	\$000's	\$000's
<b>8 Property, plant and equipment</b>		
<b>Cost or valuation</b>		
<u>Office equipment</u>		
At cost	496	348
Accumulated depreciation	(268)	(217)
Closing Value	228	131
 <u>Furniture and fixtures</u>		
At cost	845	448
Accumulated depreciation	(239)	(187)
Closing Value	606	261
 <u>Leasehold improvements</u>		
At cost	583	326
Accumulated depreciation	(81)	(78)
Closing Value	502	248
 <b>Total property, plant &amp; equipment</b>	<b>1,336</b>	<b>640</b>

Reconciliations of the carrying amounts of each class of property, plant and equipment at the beginning and end of the current financial year are as follows:

<u>Office equipment</u>		
Carrying amount at start of period	131	141
Additions	147	6
Depreciation	(50)	(16)
Carrying amount at end of period	228	131
 <u>Furniture and fixtures</u>		
Carrying amount at start of period	261	233
Additions	397	84
Depreciation	(52)	(56)
Carrying amount at end of period	606	261
 <u>Leasehold improvements</u>		
Carrying amount at start of period	248	30
Additions	257	226
Depreciation	(3)	(8)
Carrying amount at end of period	502	248
 <b>Total property, plant &amp; equipment</b>	<b>1,336</b>	<b>640</b>



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	6 Months Ended 31 December 2018	Year Ended 30 June 2018
	\$000's	\$000's
<b>9 Trade and other payables</b>		
<b>Current</b>		
Trade payables	237	143
Other creditors and accruals	206	579
VG1 Advisory Agreement	2,759	960
GST payable (net)	550	3,020
	<u>3,752</u>	<u>4,702</u>
<b>Non-Current</b>		
VG1 Advisory Agreement	4,149	5,764
	<u>4,149</u>	<u>5,764</u>

In connection with the initial public offering of VGI Partners Global Investments Limited in September 2017, the Company entered into a contract (Advisory Agreement) with a third party ("Supplier") to assist with the equity raising process, in return for a share of future management fees which the Company expected to earn under its Investment Management Agreement with VGI Partners Global Investments Limited. The net present value of the expected future payments as at 31 December 2018 was \$6,908,054 (30 June 2018: \$6,724,000), classified as a \$2,759,396 (30 June 2018: \$960,000) current liability and a \$4,148,658 (30 June 2018: \$5,764,000) non-current liability. The consolidated profit and loss included an expense of \$384,559 in relation to the Advisory Agreement for the six months to 31 December 2018 (\$7,043,000 for the year to 30 June 2018).

The total expense borne by the Company in relation to the VG1 IPO comprised:

Advisory Agreement (refer above)	385	7,043
Other costs of VG1 IPO	-	312
Total VG1 Advisory Agreement costs	<u>385</u>	<u>7,355</u>

**10 Employee entitlements**

Employee benefits current	1,475	2,105
Employee benefits non-current	363	286
	<u>1,838</u>	<u>2,391</u>

Employee benefits represents annual leave, long service leave and bonus entitlements accrued.

**11 Share capital**

Founder shares	208	208
Class A shares	408	721
	<u>616</u>	<u>929</u>

Founder and Class A shares at the beginning of the period	929	929
Share alignment	(313)	-
Total Founder and Class A shares at the end of the period	<u>616</u>	<u>929</u>

	Number of shares	Number of shares
Founder shares	1,000,000	1,000,000
Class A shares	266,666	352,890
Total shares on issue	<u>1,266,666</u>	<u>1,352,890</u>

For the period ending 31 December 2018, there was a share alignment between existing Class A shareholders.

The Founder Shares have dividend and voting rights. The "A" Class shares have dividend rights but no voting rights.

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	6 Months Ended 31 December 2018 \$000's	Year Ended 30 June 2018 \$000's
<b>12 Dividends</b>		
<b>Founder and Class A shares</b>		
Fully franked dividends at 30% declared during the year:		
- \$0.50 per share declared on 29 January 2018 and paid on 29 January 2018	-	674
- \$2.22 per share declared on 18 April 2018 and paid on 18 April 2018	-	3,000
- \$15.52 per share declared on 30 June 2018 and paid on 27 July 2018	-	21,000
- \$3.86 per share declared on 14 August 2018 and paid on 14 August 2018	5,452	-
	<u>5,452</u>	<u>24,674</u>
<b>b) Dividend franking account</b>		
Total Franking credits available for subsequent periods based on a corporate tax rate of 30% (June 2018: 30%)	<u>4,346</u>	<u>3,773</u>
<b>13 Cash and cash equivalents</b>		
Cash and bank balances	<u>7,799</u>	<u>8,589</u>
	<u>7,799</u>	<u>8,589</u>
For the purpose of the consolidated statement of cash flows, cash and cash equivalents include cash on hand and in banks and investments in money market instruments, net of outstanding bank overdrafts. Cash and cash equivalents at the end of the reporting period as shown in the consolidated statement of cash flows can be reconciled to the related items in the consolidated statement of financial position as follows:		
<b>Reconciliation of profit for the period to net cash flows from operating activities</b>		
Profit for the period	5,651	27,425
Depreciation of property, plant and equipment	105	80
Non cash items (adjustment for contract asset)	(720)	-
Non cash items (dividend)	(5,147)	(674)
	(111)	26,831
Movements in working capital:		
Decrease/(Increase) in trade and other receivables	34,394	(32,113)
(Increase) in other assets	(25)	(47)
Increase/(decrease) in trade and other payables	(2,565)	8,771
Increase/(decrease) in taxes	(9,839)	7,322
Increase/(decrease) in employee entitlements	(553)	888
Net cash generated by operating activities	<u>21,301</u>	<u>11,652</u>

**Financing and investing activities**

As a result of the cashflows used in financing activities and dividends declared for the year ended 31 December 2018, the dividend payable amount decreased from \$21,000,000 to nil.

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	6 Months Ended 31 December 2018 \$000's	Year Ended 30 June 2018 \$000's
<b>14 Operating leases</b>		
<b>14.1 Leasing arrangements</b>		
The group has entered into leases with respect to its offices in Sydney, New York and Tokyo.		
<b>14.2 Payments recognised as an expense</b>		
Minimum lease payments	395	555
<b>14.3 Non-cancellable operating lease commitments</b>		
Current	308	171
2 to 5 years	85	289
> 5 years	-	-
	<u>393</u>	<u>460</u>
<b>15 Remuneration of auditors</b>		
Audit of funds and separate mandates managed by the Group, and audit of its Australian Financial Services Licence. Amounts are not rounded.		
	113,660	138,000
Audit services (Cayman Master/Feeder Fund)	-	55,000
Other services (Tax and advisory services)	30,000	63,000
	<u>143,660</u>	<u>256,000</u>
The auditor of the Group is Deloitte Touche Tohmatsu.		
The Group is responsible for the audit costs for VGI Partners Master Fund (for which VGI Partners Pty Limited is Trustee and manager) a Cayman Master/Feeder fund and a number of separate managed accounts.		
<b>16 Key management personnel compensation</b>		
The aggregate compensation made to directors and other members of key management personnel of the company and the Group is set out below, amounts are not rounded:		
Short-term employee benefits	1,164,503	2,505,179
Post-employment benefits	410,325	374,744
	<u>1,574,828</u>	<u>2,879,923</u>

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**16 Key management personnel compensation (continued)**

The Directors and senior executives considered Key Management Personnel of the Group during the year and up to the date of this report:

Robert M P Luciano	Director
Douglas H Tynan	Director
David F Jones	Director
Robert J Poiner	Director
Adam M Philippe	Chief Operating Officer
Ursula E Kay	Chief Financial Officer (Resigned 7/12/2018)
Ian J Cameron	Chief Financial Officer (Appointed 7/12/2018)

**17 Parent entity disclosures**

As at, and throughout, the financial period ended 31 December 2018 the parent entity of the Group was VGI Partners Pty Limited.

	<b>6 Months Ended</b> <b>31 December 2018</b> \$000's	<b>Year Ended</b> <b>30 June 2018</b> \$000's
<b>Result of the parent entity</b>		
Profit for the period	5,592	27,230
Other comprehensive income	-	-
Total comprehensive income for the period	<u>5,592</u>	<u>27,230</u>
<b>Financial position of parent entity at period end and year end</b>		
Current assets	17,534	52,656
Total assets	21,228	53,790
Current liabilities	6,584	38,921
Total liabilities	11,099	44,969
<b>Total equity of the parent entity comprising of:</b>		
Share capital	616	929
Retained earnings	9,513	7,892
Total equity	<u>10,129</u>	<u>8,821</u>

**Parent entity contingencies**

The parent entity had no contingencies at period end other than those already disclosed in the Consolidated Financial Statements.

**Parent entity guarantees in respect of the debts of its subsidiaries**

There are no guarantees currently in place in relation to the debts of the parent entity's subsidiaries.

**18 Financial instruments**

The Group is subject to liquidity risk, price risk, foreign currency risk, interest rate risk, credit risk and translation risk and how these risks could affect the Group's future financial performance is discussed below.

**18.1 Capital management**

The Group manages its capital with the aim of ensuring that entities in the Group will be able to continue as a going concern while maximising the return to shareholders. The Group's overall strategy remains unchanged from June 2018.

The capital structure of the Group consists of only equity (comprising share capital and retained earnings). The Group has no debt.

The Company is subject to regulatory financial requirements by virtue of holding an Australian Financial Services Licence ("AFSL"). During the 6 Months ended 31 December 2018, the Company satisfied the liquidity requirements under its AFSL.

**18.2 Financial risk management**

The Board of the Company periodically reviews the financial instruments and their associated financial risk and the potential impact on the Group.

**18.3 Market risk**

The Group's activities expose it primarily to the financial risks of changes in foreign currency exchange rates and interest rates, and indirectly through price risk of its managed portfolios/funds and the consequent impact on its management and performance fees.

There has been no change to the nature of market risks the Group is exposed to, or the manner in which these risks are managed and measured.

**18.4 Foreign currency risk management**

The financial balances of the Group's foreign operations are prepared in their local currency, United States dollar. For the purposes of preparing the Group's Consolidated Financial Statements, the foreign operation's financial statements are translated into Australian dollars using applicable foreign exchange rates for the reporting period. A translation risk exists on translating the financial statements of the Group's foreign operations. As a result, volatility in foreign exchange rates can impact the Group's net assets, profit or loss and other comprehensive income.

As at 31 December 2018, the USD value subject to foreign currency risk was \$75,775 (June 2018: \$166,046).

The Group does not hedge foreign currency risk.



#### 18.5 Interest rate risk management

As the Group has no borrowings, the Group is only exposed to interest rate risk in relation to the interest income earned on cash at bank.

The Group's exposure to interest rates on the value of financial assets and financial liabilities are detailed in the liquidity risk management section of this note.

##### Interest rate sensitivity analysis

A 1% increase or decrease in interest rates represents management's assessment of the reasonably possible change in interest rates.

If interest rates had been 1% lower and all other variables were held constant, the Group's profit for the six months ended 31 December 2018 would decrease by \$38,995 (June 2018: decrease by \$85,890). The decrease is solely attributable to the Group's exposure to interest rates on its cash at bank balances.

The Group's sensitivity to interest rates has increased during the current period due to the increase in cash at bank.

#### 18.6 Credit risk management

Credit risk management is the risk that a counterparty defaults on its contractual obligations resulting in financial loss to the Group, most importantly its obligation to pay invoiced fees. The credit worthiness of clients is taken into account when accepting client assignments.

As at 31 December 2018 the Group does not have a significant credit risk exposure to any single counterparty.

The Group does not hold any collateral or other credit enhancements to cover its credit risks associated with its financial assets.

#### 18.7 Liquidity risk management

The Group has no external borrowings and therefore its liquidity risk is limited to its ability to pay its future overhead expenses. The Group's policy is to maintain liquid assets sufficient to cover, at a minimum, 9 months worth of future overhead expenses assuming no management revenue is received in that period.

##### Liquidity and interest rate tables

The following table details the Group's remaining contractual maturity for its financial liabilities. The tables have been drawn up based on the undiscounted cash flows of financial liabilities based on the earliest date on which the Group can be required to pay.

There is no interest payable on these financial liabilities so only principal cash flows have been disclosed.

	6 Months Ended 31 December 2018	Year Ended 30 June 2018
	\$000's	\$000's
Within one year	3,752	4,702
1 year to 5 years	4,149	5,764
5+ years	-	-
<b>Total</b>	<b>7,901</b>	<b>10,466</b>

**19 Related party transactions**

**19.1 Ultimate Parent Entity**

VGI Partners Pty Limited is the ultimate parent entity.

**19.2 Subsidiaries**

Interest in subsidiaries are set out in Note 20.

**19.3 Related party transactions**

The following reflects the transactions with related parties for the 6 Months ended 31 December 2018 and the balances outstanding as at 31 December 2018:

	6 Months Ended 31 December 2018	Year Ended 30 June 2018
	\$000's	\$000's
Management and Performance Fees received/receivable from Unlisted Vehicles	5,602	29,123
Net expenses paid/payable on behalf of Unlisted Vehicles	(118)	(351)
Management and Performance Fees received/receivable from Listed Vehicles *	3,193	8,422
Net expenses paid/payable on behalf of Listed Vehicles	(569)	(663)

\*VGI Partners Pty Limited received a performance fee and distributed a fully franked dividend in the amount of \$2,234,865 (30 June 2018: \$5,221,717), to the owners of VGI Partners Pty Limited, who in turn applied the proceeds to acquire shares in VGI Partners Global Investments Limited.

**Holdings of units by related parties in Listed and Unlisted Vehicles**

At 31 December 2018, the value of key management personnel and/or their related parties holdings in unlisted vehicles was \$17,754,705 (30 June 2018: \$15,938,362).

At 31 December 2018, the value of key management personnel and/or their related parties holdings in listed vehicles was \$7,933,914 (30 June 2018: \$2,779,373).

**(a) Companies controlled by Directors:**

All companies within the group are controlled by the directors of VGI Partners Pty Limited.

**(b) Loans to/from related parties**

There were no loans to or from related parties at the current and previous reporting date.

**(c) Terms and conditions**

All transactions were made on normal commercial terms and conditions and at market rates.

**(d) Subsidiary companies**

Transactions between the Parent Entity and its subsidiaries and between subsidiaries are eliminated on consolidation and are not disclosed in this note.

20	Name of subsidiary	Place of incorporation	As at 31 December 2018 Percentage owned	As at 30 June 2018 Percentage owned
	Vichingo Global Investments Pty Limited	Australia	100%	100%
	Vichingo Global Investors Pty Limited	Australia	100%	100%
	Investments No.39 Pty Limited	Australia	100%	100%
	VGI Partners Investments Pty Limited	Australia	100%	100%
	VGI Partners, Inc.	USA	100%	100%
	VPPP 1A	Australia	100%	100%
	VPPP 1B	Australia	100%	100%
	VPPP 1C	Australia	100%	100%

## 21 Unconsolidated entities

The Company manages several investment funds and holds an interest in these unconsolidated structured entities through the receipt of management and performance fees. The unconsolidated structured entities constitutes of individually managed accounts, wholesale investment schemes in the form of unlisted trusts, offshore domiciled companies and Listed Investment Company.

These unconsolidated structured entities invest in a range of asset classes. The unconsolidated structured entities have various investment objectives and policies and are subject to the terms and conditions of their respective offering documentation. However, all unconsolidated structured entities invest capital from investors in a portfolio of assets in order to provide a return to those investors from capital appreciation of those assets, income from those assets, or both. Accordingly, they are susceptible to market price risk arising from uncertainties about future values of the assets they hold. The unconsolidated structured entities are financed through equity capital provided by investors.

### Maximum Exposure to loss

The Company's maximum exposure to loss associated with its interest in these uncontrolled structured entities is limited to the carrying amount due from related parties of \$7,829,000 (30 June 2018: \$42,374,000). This has since been received.

## 22 Earnings per share

	6 Months Ended 31 December 2018	Year Ended 30 June 2018
Profit after income tax used in calculation of basic and diluted earnings per share	5,651	27,425
Basic and diluted earnings per share	4.22	20.27
Weighted average number of ordinary shares outstanding during the period used in calculating basic and diluted earnings per share	1,340,314	1,352,890

The weighted average number of shares used as the denominator in calculating basic earnings per share is based on the average number of shares from 30 June 2018 to 31 December 2018.

## 23 Subsequent events note

A fully franked dividend of \$5,452,000 was declared and paid subsequent to year end as noted in note 12.

On 26 February 2019, the Company changed its financial year end close date from 30 June to 31 December, in order to achieve the benefits of balancing its financial reporting requirements for its investment portfolio under management (predominantly June year ends) and its own corporate financial reporting.

No matters or circumstances have arisen since the 6 month period ended 31 December 2018 which significantly affected or may significantly affect the operations of the Group, the results of those operations, or the state of affairs of the Group in future financial years.