



*A visionary adventure leisure company
formed to build and operate world class
indoor skydiving facilities across the region*

**Morgan Stanley Micro-Cap Conference
Wayne Jones, CEO & Director
19 September 2017**



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DOWNUNDER

Indoor Skydive Australia Group (ASX:IDZ)

- Established in 2011 to bring world class indoor skydiving facilities to Australia, NZ & SE Asian regions
- Allows human flight in a safe environment - used globally by tourists, skydiving enthusiasts & military
- ISA Group listed on ASX on 18 January 2013
- Exclusive Territory Development Agreement for tunnels in Australia & NZ with SkyVenture, using their equipment & iFly Brand
- ISA Group now has 3 operating indoor skydiving facilities - Penrith (NSW), Gold Coast (QLD) & Perth (WA)
- Considering the development of a 4th Australian facility - EQ in Moore Park, Sydney (NSW)
- Entering international expansion phase – 1st international tunnel opens in Malaysia in Dec 2017
- Recently signed MOU for China (inc. Hong Kong) expansion
- Driving the development of a new, high growth, high margin industry in our region



Corporate Overview

Board of Directors



Wayne Jones
Director & CEO

Danny Hogan MG
Director & COO

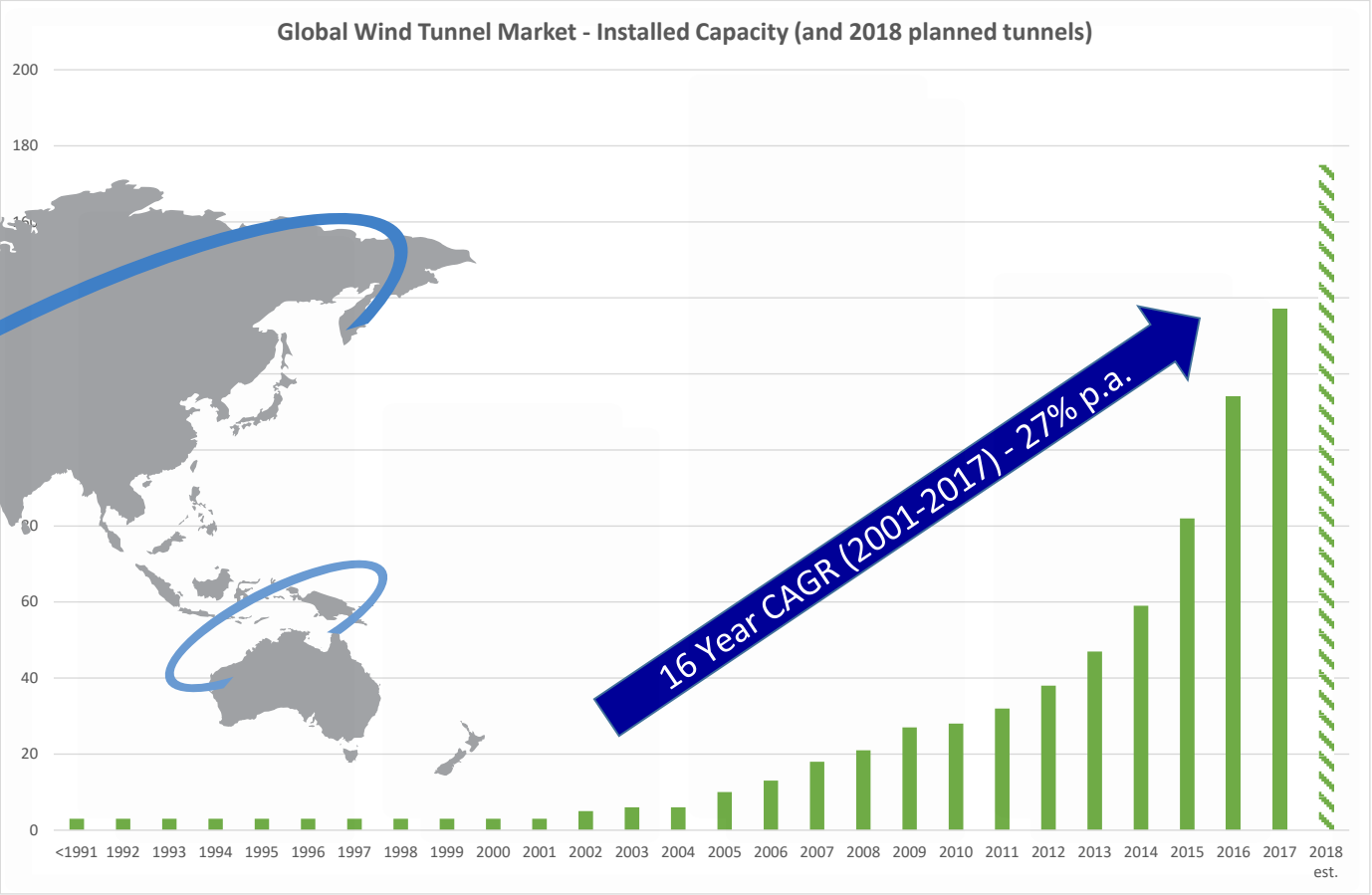
Ken Gillespie
AC, DSC, CSM
Chairman

Stephen Baxter
Non-Executive Director



Trading Information		Key Shareholders	
ASX Code	IDZ	Management and Board	28%
Share Price (14 Sep 17)	\$0.245	Institutions	50%
Shares on Issue	136.7m	Retail	22%
Market Cap	33.5m		

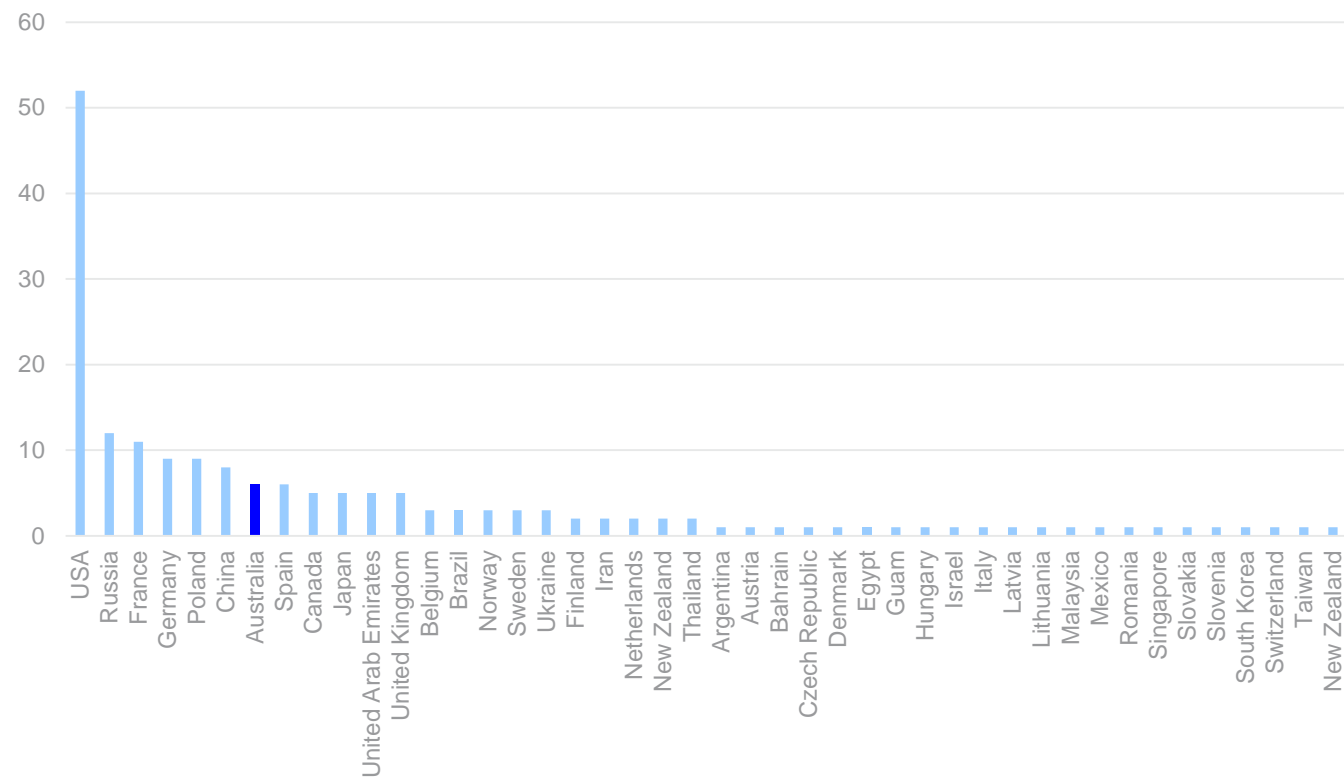
Global Industry – Tunnel Numbers



Long Term, High Growth, Global Market – 16 Year CAGR 27%. Approaching 180 tunnels - a multi-billion dollar global industry*

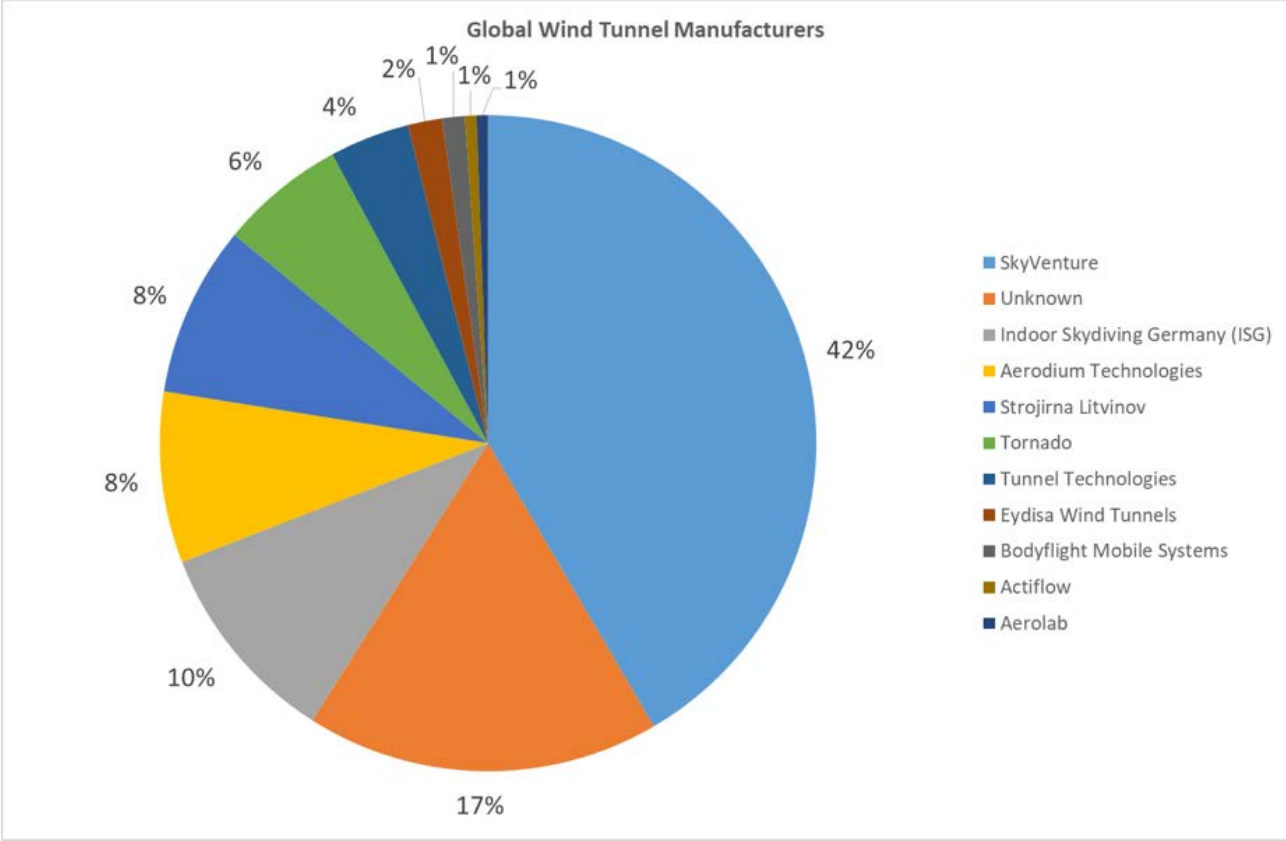
Global Industry – Tunnel Geography

Wind Tunnel Locations - Operational or Announced - Global



Market penetration - not as developed in our region, relative to other markets

Global Industry - Manufacturers



Wind Tunnel Manufacturers – Competition in Manufacturing is driving increased efficiency in Technology

Market Segments

Retail

- First Time Flyer 3 – 103 yrs old
- Kids Club
- Birthday Parties
- Corporate Events
- Family & Friends
- Education Package
- Bucks/Hens Parties



Diverse Market Segments – Average age of customers is 12 years old!

Market Segments

Professional

- Skydivers
- Military
- Enthusiasts
- Australian Parachute Federation



Training Simulator – Used by Military units around the world

Performance & Position – FY2017

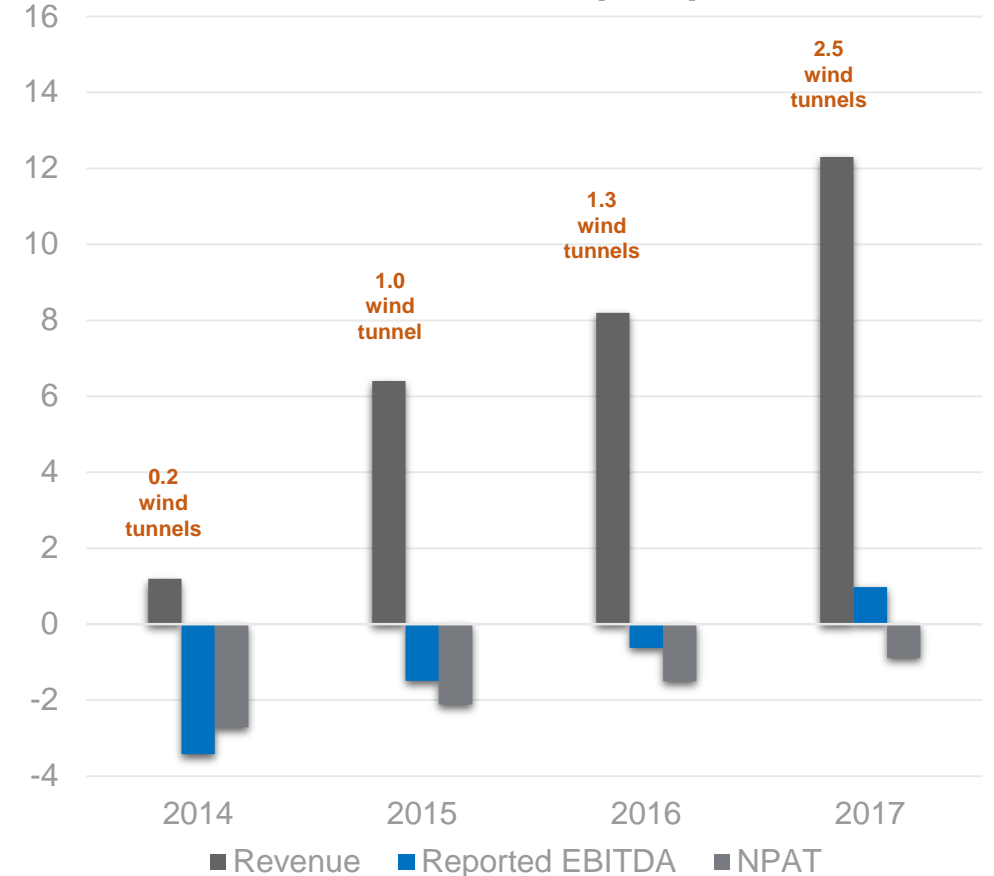
Key Outcomes from FY17 Results

- Profitable EBITDA
- Positive Cashflow from Operations - \$2.1m
- Property Plant and Equipment - \$44.0m
- Net Debt – \$9m
- Net Debt to Equity - 28%

Operational Highlights past 12 months

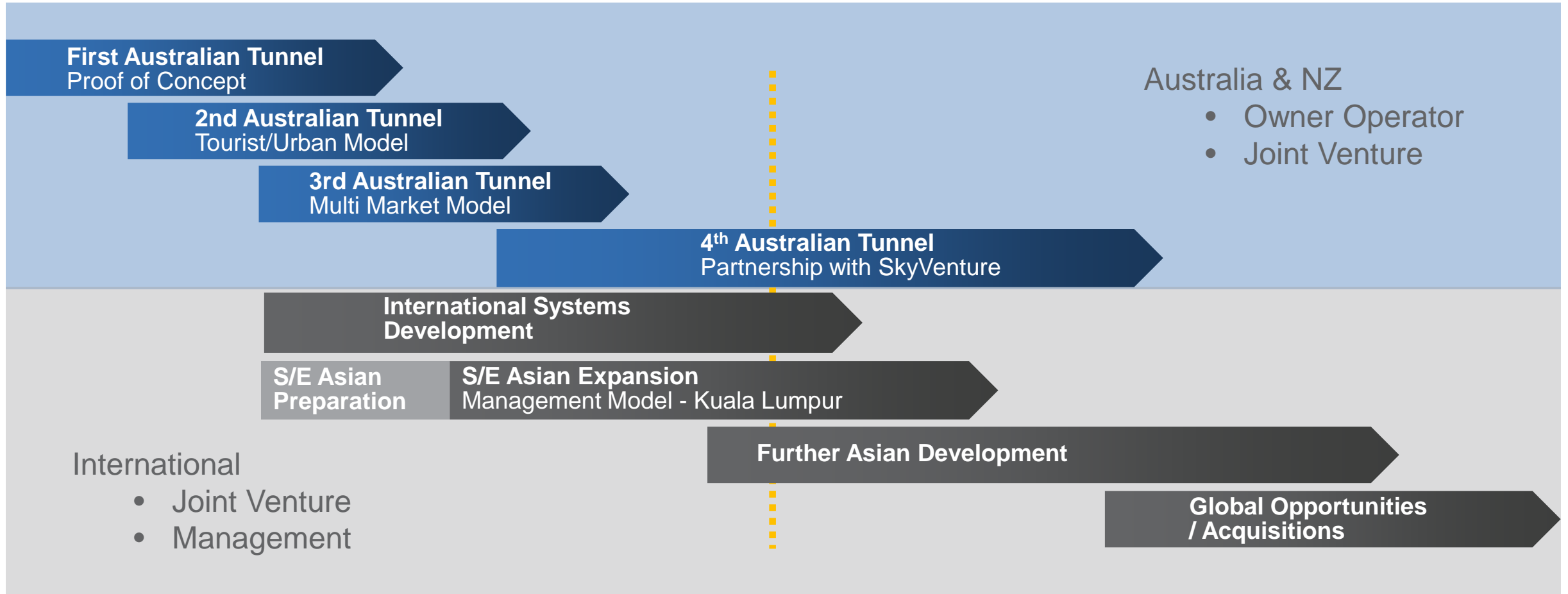
- 3rd Australian Facility Opened in Perth – December 2016
- Frequent Flyer Program Launched – 2,000+ members
- New International Brand Launched - AirRider
- Investment in Systems and Growth
- Positioning for International Expansion
- Partnership with Malaysian Shopping Centre – 1 Utama
- China & Hong Kong planning commenced with MOU signing

Financials (\$m)



ISA Group is a growing, diversified, cash generating business

Strategy



Delivering Profitable Growth and a Pipeline of Future Opportunities

Future Projects

Kuala Lumpur

- AirRider 1 Utama opens December 2017
- 1Utama is world's 4th largest Shopping Centre
- Joint Venture Ownership & Operating Companies
- Management Agreement with ISA Group
- Will operate using ISA Group owned systems & brand

Sydney City

- Agreement to Lease signed – EQ Moore Park
- Partnership with SkyVenture
- Re-design to reduce CAPEX
- Final partnership structure and timeline to be developed

China & HK

- MOU signed with partners in China
- Planning commenced
- Due Diligence underway
- Management Agreement
- Flexible Investment Options

ISA Group has invested in an IT platform, brands and systems – will drive future offshore growth



Outlook

Delivering Profit and Growth in FY18

Profitable Group EBIT expected for FY18

Malaysian operations to commence

Establishment of AirRider brand

Commence repaying external debt

Continued focus on Asian growth opportunities

Consolidation of Management Model

Flexibility in different operating environments



ISA Group will explore and drive growth opportunities from its profitable, diversified Australian base



Clear strategy for growth in an expanding industry



Dynamic Board of Directors



Strong management team



Expertise in planning and execution



Diversified cash generating business with 3 operational tunnels and growing



Flexibility in engagement / manufacturers / technology



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Thank you

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