

MORE4LESS SINCE 1959  
**DIXON HOMES**  
 1300 10 10 10  
 www.dixonhomes.com.au  
 HOME TO 80,000 AUSTRALIANS

**SAVE** from \$750\*\* per year on on-going living costs. **HOW?**



**MORE4LESS**  
 SINCE 1959

**OVER 100 INDUSTRY AWARDS**

**PREMIUM KITCHEN APPLIANCES**

**162.00%**



**DIXON PRICE GUARANTEE**  
 We save you a minimum of \$5,000 for every \$100,000 on a home of a similar size & design with equal or better inclusions, or we will refund your preliminary fees in full, up to 30 days from paying preliminary fee or up to 5 days from signing contract.

**QUALITY ASSURANCE**  
 THIRD PARTY CERTIFIED TO ISO 9001:2008

**6 STATUTORY BUILDING INSPECTIONS**  
**20 ADDITIONAL BUILDING INSPECTIONS**  
**15 COMPULSORY THIRD PARTY CERTIFICATES**  
**35 ADDITIONAL THIRD PARTY CERTIFICATES**

**WARRANTIES**

<b>DIXON</b>	<b>STATUTORY</b>
STRUCTURAL <b>50 YEAR LIMITED</b> + <b>7 YEAR LIMITED</b>	STRUCTURAL <b>6 YEAR 3 MONTHS</b>
NON-STRUCTURAL <b>17 MONTHS</b>	NON-STRUCTURAL <b>12 MONTHS</b>

**183.02%**

**STEEL FRAMES AND TRUSSES**



**175.05%**



**OVER 2500 DESIGNS, PLANS & PRICING ONLINE**

**24/7 WEB INFORMATION ACCESS DURING, PRIOR & AFTER CONSTRUCTION**

**TWD Productivity\* as a % of Total Revenue**

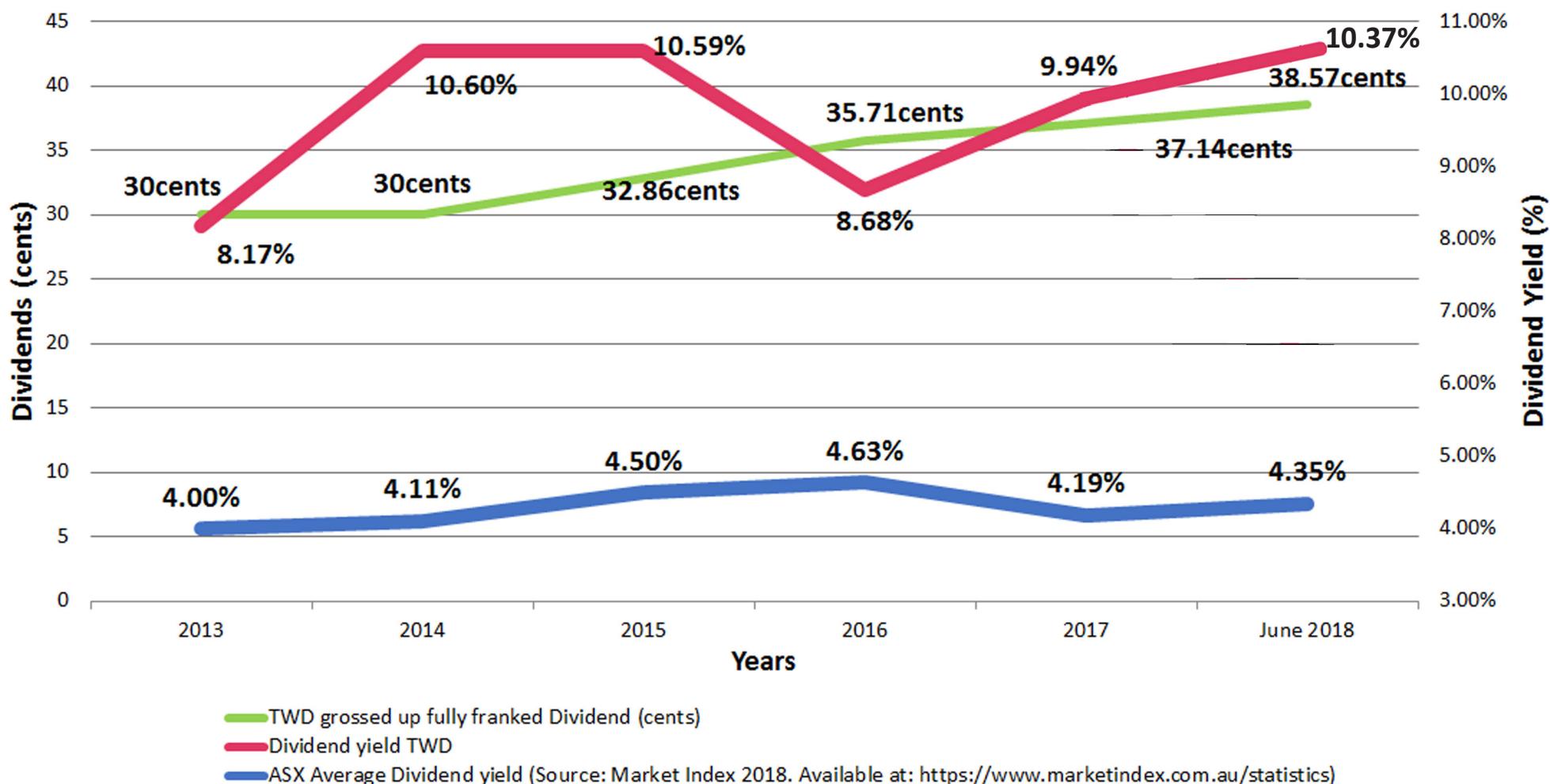


**TWD Investor Presentation**  
 August 2018

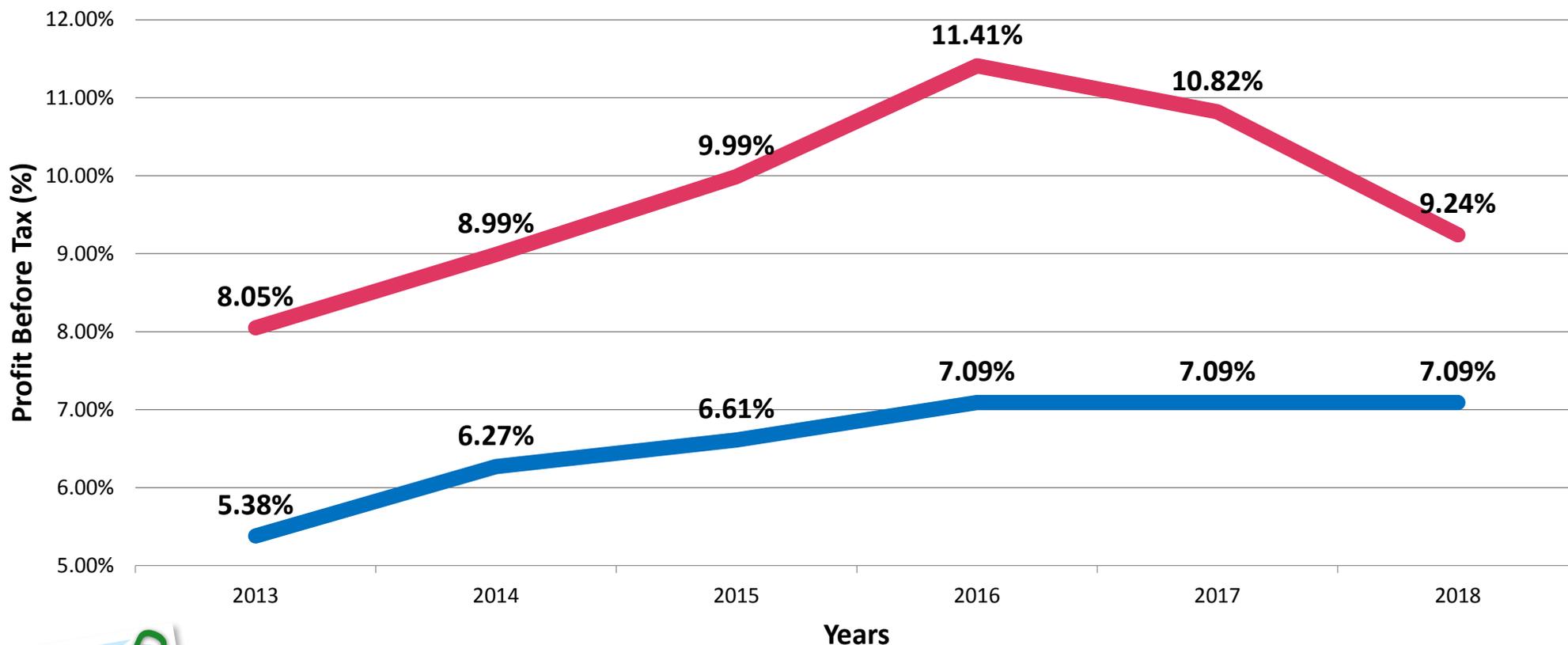
(FY17: 6.53%). Further efficiencies are expected as software is being continuously debugged and new modules are being added. Full benefit of the implementation expected to crystallise in FY19.

**AUSTRALIAN STOCK EXCHANGE LISTED COMPANY**

# Grossed up (Fully Franked) Dividend Yield for FY18



# TWD Profit Before Tax after Interest Expense as a % of Total Revenue versus HIA Industry Statistics for FY18



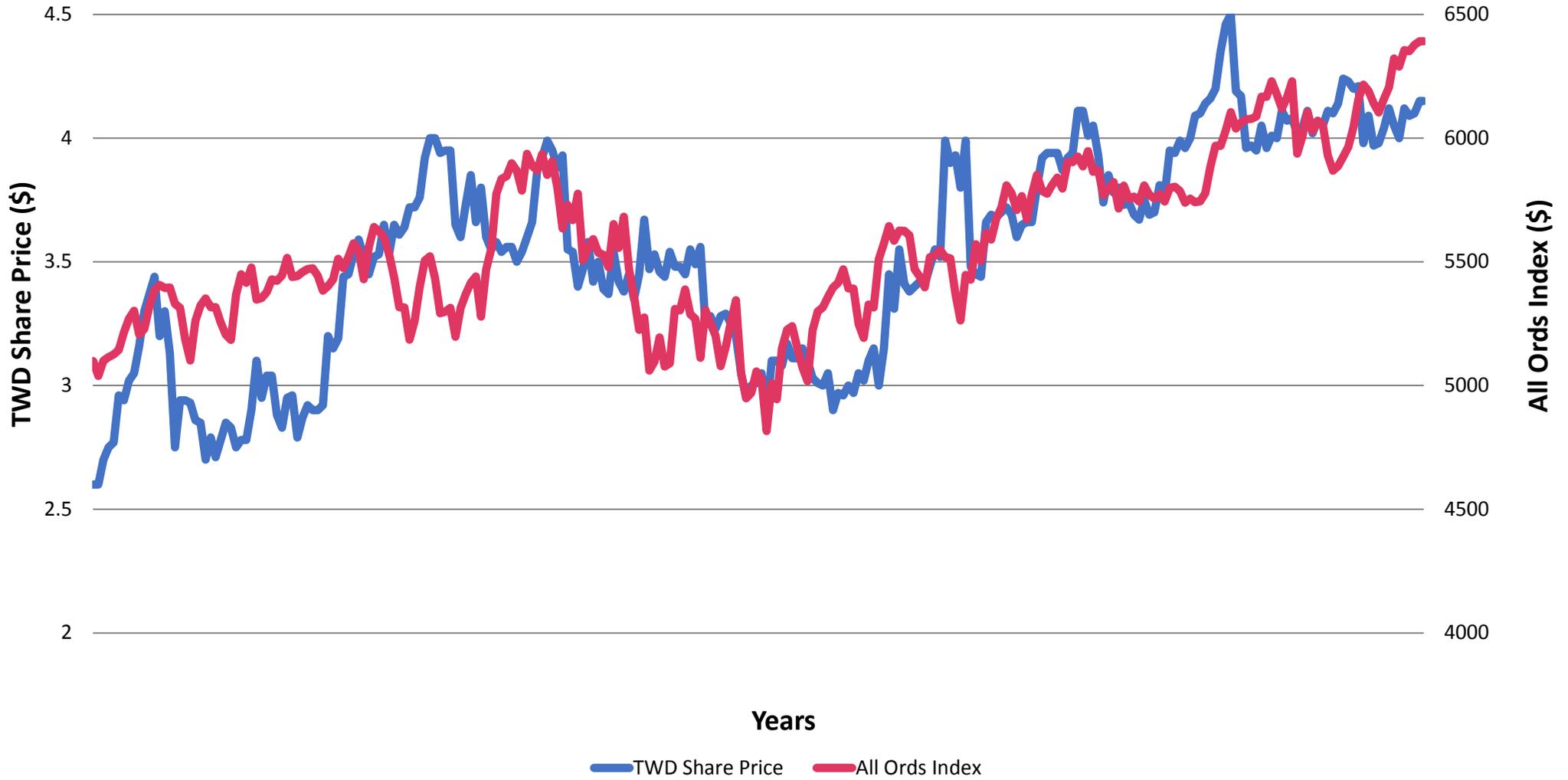
— TWD Profit Before Tax  
— HIA Industry adjusted for estimated industry costs (Source: Housing Industry Australia Ltd Economic Group Industry performance 2011-2012 for residential construction industry)



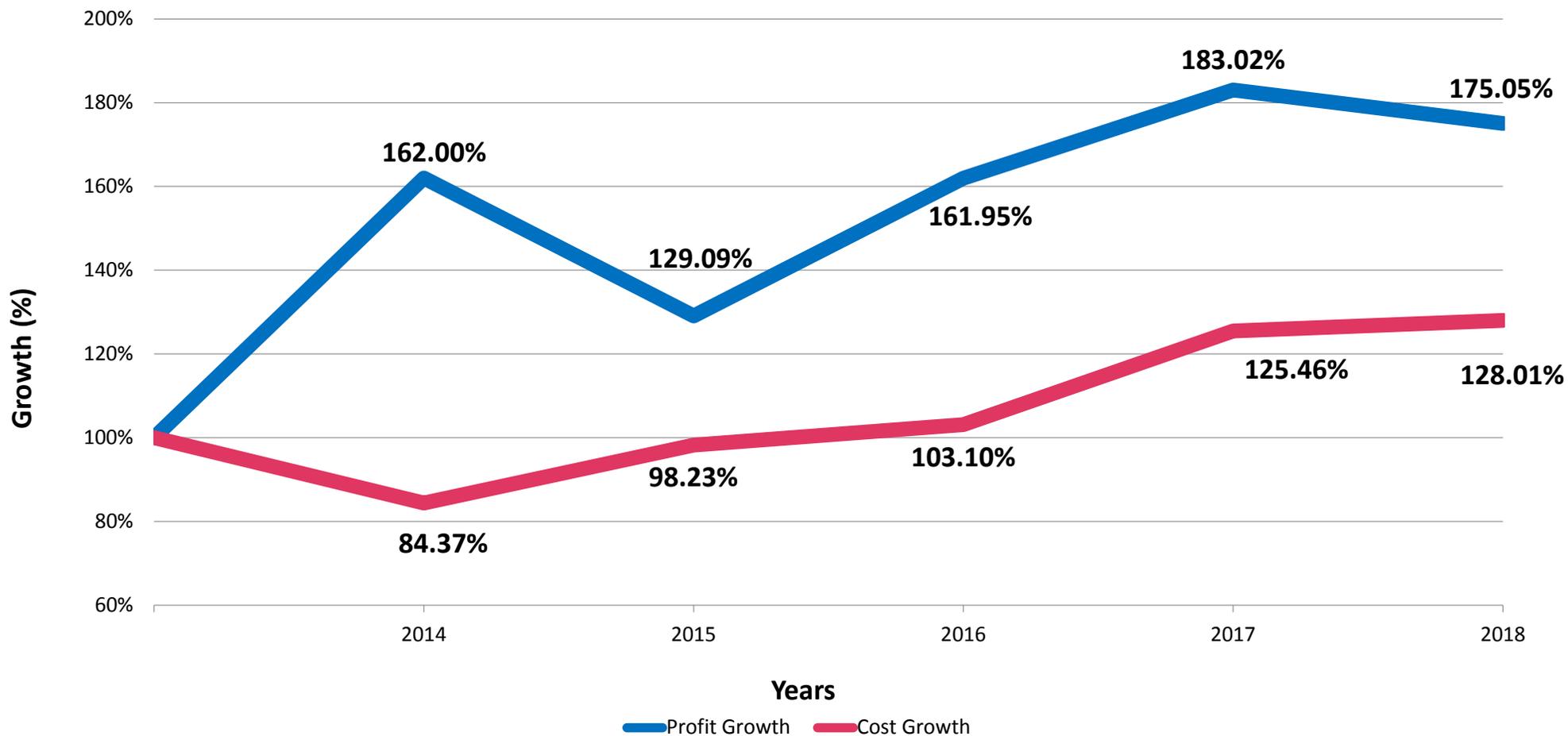
**QUALITY ASSURED**      **6 STATUTORY BUILDING INSPECTIONS**      **20 ADDITIONAL BUILDING INSPECTIONS**      **15 COMPULSORY THIRD PARTY CERTIFICATES**      **35 ADDITIONAL THIRD PARTY CERTIFICATES**  
 THIRD PARTY CERTIFIED TO ISO 9001

All quality assurance co-ordinator vehicles are gps tracked to ensure inspections are completed. Customers notified by sms at completion of inspection.

# TWD Share Price as at 30th July 2018



# Growth in Profit as a % versus Cost growth as a % for FY18

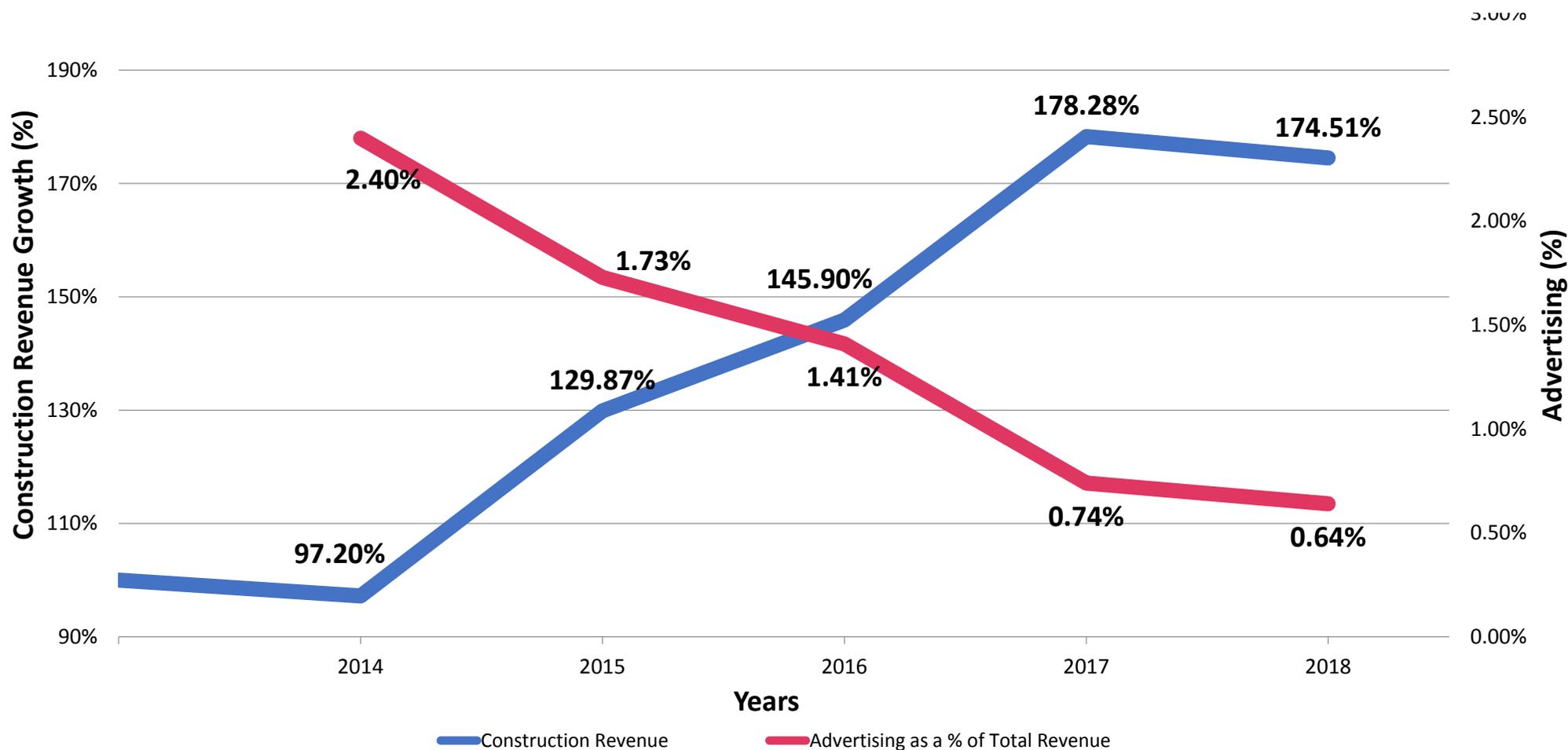


## BEST PRICE GUARANTEE

We save you a minimum of \$5,000 for every \$100,000 on a home of a similar size & design with equal or better inclusions, or we will refund your preliminary fees in full, up to 30 days from paying preliminary fee or up to 5 days from signing contract.



# Advertising Spend as a % of Construction Revenue and Construction Revenue growth as a % for FY18



**More designs**

2000 Homes, Duplexes, multi-family and granny flats

**More flexibility**

Speedy modifications and costings - floor plans and elevations

**More steel**

Steel frames, trusses and Colorbond roof included

**More glass**

80% thicker than minimum, tinted window glass

**More European inclusions**

Premium Italian appliances and tapware

**More advanced management systems**

Third party quality assurance certification

**More extensive warranties**

50 year limited structural warranty

**More homes built**

Home to 80,000 Australians

**More Building Industry Awards**

Over 100 in total

**More offices**

14 offices / selection centres, 24/7 web-based information system



**Less up-front costs**

\$100 soiltest and survey fee, \$700 total deposit

**Less expensive to buy**

Best price guarantee for better value

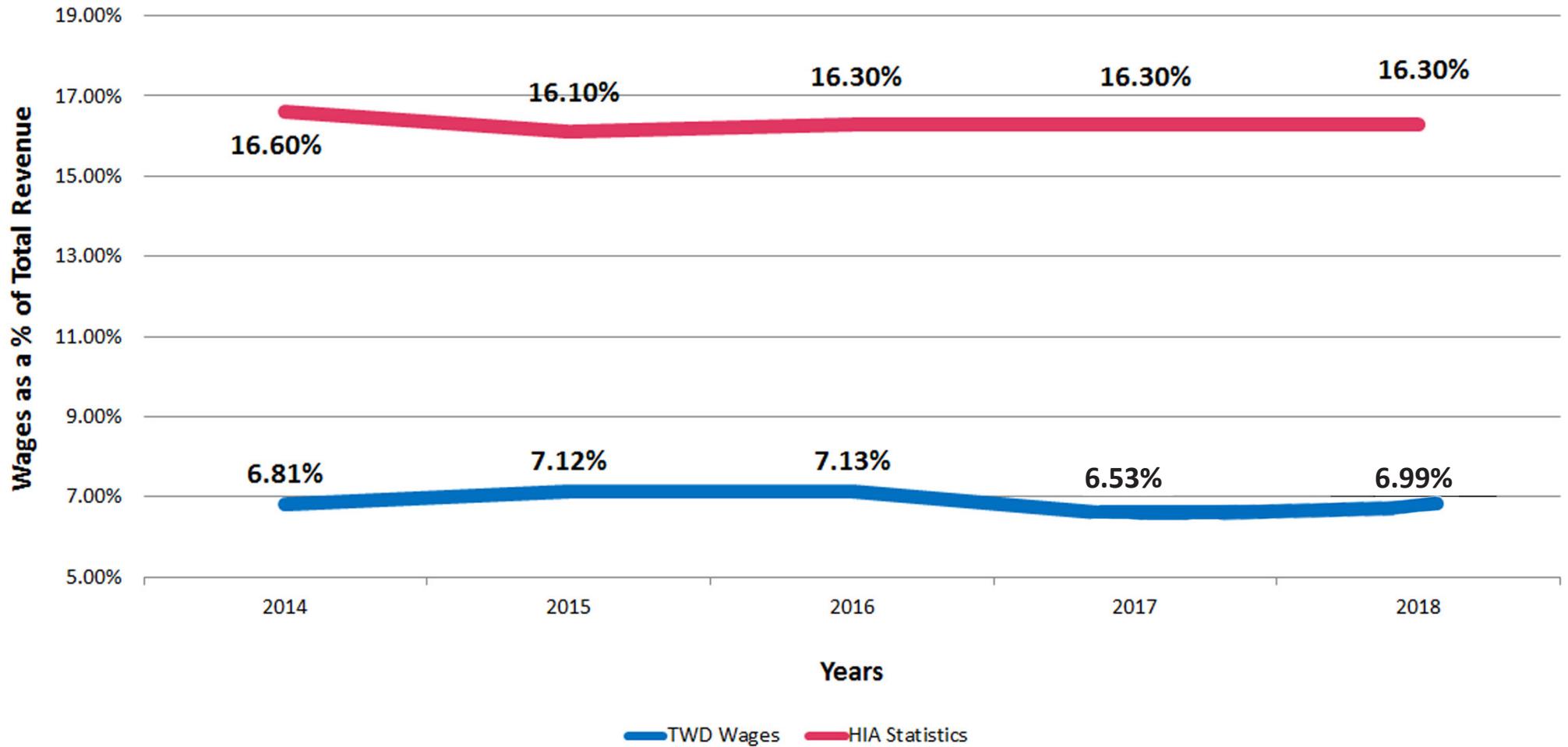
**Less living costs**

Solar power PV and solar hot water, 6 star Energy rating

**Less risk**

ASX Listed debt free Australian owned company

# TWD Wages as a % of Total Revenue versus HIA Statistics for FY18



**QUEENSLAND**

ROCKLEA  
1821 Ipswich Road, Rocklea QLD 4106

GOLD COAST  
1/50 Lawrence Drive, Nerang QLD 421

TOOWOOMBA  
12a 189 Anzac Ave, Harristown QLD 4350

PLAINLANDS  
4423 Warrego Highway, Plainlands QLD 4341

GYMPIE  
2/5 River Road, Gympie QLD 4570

SUNSHINE COAST  
684 Nicklin Way, Currimundi QLD 4551

CAPALABA  
11/ 39 Old Cleveland Rd, Capalaba QLD 4157

CHERMSIDE  
992 Gympie Road, Chermside QLD 4032

JIMBOOMBA  
Unit 4/ 19 Tamborine St, Jimboomba QLD 4280

**NEW SOUTH WALES**

COFFS HARBOUR  
178 Pacific Highway, Coffs Harbour NSW 2450

BALLINA  
2/10 Kerr St, Ballina NSW 2478

EAST MAITLAND  
137-139 Melbourne Street, East Maitland NSW 2323

ALBION PARK  
Shop 3, 245 Princes Hwy, Albion Park NSW 2527

PORT MACQUARIE  
2/141 Gordon St, Port Macquarie NSW 2444

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