

# **Genworth Mortgage Insurance Australia Limited**

**ABN 72 154 890 730**

**Half Year Financial Report  
30 June 2017**

**Appendix 4D**

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## 1) Company details

Genworth Mortgage Insurance Australia Limited

ABN 72 154 890 730

Reporting period: 1 January 2017 to 30 June 2017

Previous corresponding reporting period: 1 January 2016 to 30 June 2016

## 2) Results for announcement to the market

	Up/ down	% change	Half year ended 30 June 2017 \$'000	Half year ended 30 June 2016 \$'000
Revenue from ordinary activities	Down	20.3%	294,549	369,598
Profit from ordinary activities after income tax attributable to shareholders	Down	34.7%	88,663	135,811
Net profit for the period attributable to shareholders	Down	34.7%	88,663	135,811

Dividends	Amount per security (cents)	Franked amount per security (cents)
Interim dividend	12.0	12.0
Special dividend	2.0	2.0

The record date of the interim dividend is 16 August 2017.

### Brief explanation of any figures reported above

Please refer to the commentary in the review of operations and activities section of the directors' report and the half year results announcement accompanying this half year report.

## 3) Net tangible assets per security

	Half year ended 30 June 2017 \$	Half year ended 30 June 2016 \$
Net tangible assets per security	3.87	3.97

Net tangible assets per ordinary share has been determined by using the net assets on the balance sheet adjusted for intangible assets and goodwill.

## 4) Entities over which control has been gained or lost during the period

None

## 5) Dividends

Refer to note 3.1 in the half year financial report attached.

## 6) Dividend reinvestment plan

Not applicable

## 7) Details of associates and joint venture entities

Not applicable

**8) For foreign entities, which set of accounting standards is used in compiling the report**

Not applicable

**9) Audit dispute or qualification**

Not applicable

Attachment A

Genworth Mortgage Insurance Australia Limited

Half Year Financial Report

30 June 2017

# **Genworth Mortgage Insurance Australia Limited**

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ABN 72 154 890 730

Half Year Financial Report 30 June 2017

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# Directors' report

The directors present their report together with the financial statements of the Group comprising Genworth Mortgage Insurance Australia Limited ("the Company") and its controlled entities ("the Group") for the half year ended 30 June 2017 and the auditor's review report thereon.

## Directors

The directors of the Company at any time during or since the end of the half year are as follows:

David Foster  
Anthony (Tony) Gill  
Ian MacDonald  
Gai McGrath  
Georgette Nicholas  
Leon Roday  
Stuart Take  
Gayle Tollifson  
Jerome Upton

## Principal activity

The principal activity of the Group during the reporting period was the provision of lenders mortgage insurance ("LMI") under authorisation from APRA. In Australia, LMI facilitates residential mortgage lending by transferring risk from lenders to LMI providers, predominately for high loan to value ratio residential mortgage loans.

## Review and results of operations

### *Operating results for the reporting period*

The Group reported a 2017 statutory interim net profit after tax of \$88.7 million, down 34.7% from \$135.8 million in the prior corresponding period, largely reflecting unfavourable mark-to-market movements in the investment portfolio.

Net earned premium of \$211.5 million was slightly down compared with the prior corresponding period.

The expense ratio increased to 25.9% from 24.4% in the prior corresponding period, reflecting slightly lower production costs, mostly offset by lower net earned premium in the current year.

The loss ratio for the reporting period was 34.8%, reflecting an increase in delinquencies, partially offset by an improvement in expected non-reinsurance recoveries on paid claims.

The underwriting profit for the reporting period fell to \$83.3 million from \$97.6 million in the prior corresponding period, primarily due to a decrease in gross written premium and seasoning of the in-force books. The insurance margin was 48.1%, down 15.4% from 63.5% in the prior corresponding period, mainly driven by the unfavorable mark to market losses from the investment portfolio.

Investment income was lower for the reporting period largely reflecting pre-tax mark-to-market losses of \$35.5 million in the first half of 2017.

### *Review of financial condition*

Consolidated total assets were \$3.9 billion as at 30 June 2016 and consolidated liabilities were \$1.9 billion.

### *Cash flow*

Cash flow from operating activities for the reporting period was \$47.0 million.

## **Regulatory capital**

The Group's regulatory capital at 30 June 2017 was 1.81 times the Prescribed Capital Amount ("PCA") and the Common Equity Tier 1 ("CET1") ratio was 1.65. Regulatory capital exceeds the Group's targets and reflected a strong capital position.

## **Corporate structure**

The Company is incorporated and domiciled in Australia. The majority shareholders of the Group is Genworth Financial International Holdings, Genworth Financial Australia Holdings, LLC ("LLC") and Genworth Holdings, Inc. (as partners of the Genworth Australian General Partnership ("AGP") representing 51.95% ownership. The ultimate parent entity of AGP is Genworth Financial, Inc ("GFI") which is incorporated in Delaware, United States of America.

GFI and China Oceanwide have entered into a definitive agreement under which China Oceanwide has agreed to acquire all of the outstanding shares of GFI, subject to other closing conditions including obtaining required regulatory approvals. Upon completion of the transaction GFI will be a standalone subsidiary of China Oceanwide

## **Market capitalisation**

The market capitalisation of the Company as at 30 June 2017 was \$1.5 billion based on the closing share price of \$2.93.

## **Events subsequent to reporting date**

Detail of matters subsequent to the end of the financial year is set out below and in the events subsequent to reporting date note within the financial statements.

On 2 August 2017, the Directors declared a 100% ordinary franked dividend of 12.0 cents per share totalling \$61,100,000 and a 100% franked special dividend of 2.0 cents per share totalling \$10,200,000.

## **Likely developments**

Further information about likely developments in the operations of the Group and the expected results of those operations in future financial years have not been included in this report because the directors believe it would be likely to result in unreasonable prejudice to the Group.

## **Rounding off**

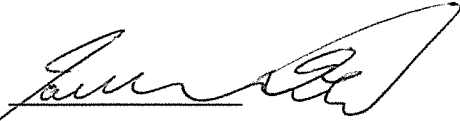
The Group is of a kind referred to in ASIC Corporations (Rounding in Financial/Directors' Reports) Instrument 2016/191 dated 24 March 2016 and, in accordance with that Class Order, amounts in the consolidated financial statements and Directors' Report have been rounded off to the nearest thousand dollars, unless otherwise stated.



**Lead auditor's independence declaration**

The lead auditor's independence declaration is set out on page 6 and forms part of the Directors' Report.

Signed in accordance with a resolution of the Directors:

A handwritten signature in black ink, appearing to read 'Ian MacDonald', is written over a horizontal line.

Ian MacDonald

Chairman

Dated: 2 August 2017



***Lead Auditor's Independence Declaration under Section 307C of the Corporations Act 2001***

To: the directors of Genworth Mortgage Insurance Australia Limited

I declare that, to the best of my knowledge and belief, in relation to the review for the half-year ended 30 June 2017 there have been:

- (i) no contraventions of the auditor independence requirements as set out in the Corporations Act 2001 in relation to the review; and
- (ii) no contraventions of any applicable code of professional conduct in relation to the review.

A handwritten signature in blue ink, appearing to be 'KPMG', written over a horizontal line.

KPMG

A handwritten signature in blue ink, appearing to be 'David Kells', written over a horizontal line.

David Kells

*Partner*

Sydney  
2 August 2017

# Financial Statements

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# Consolidated statement of comprehensive income

For the half year ended 30 June 2017

	Note	30 June 2017 \$'000	30 June 2016 \$'000
Gross written premium		182,310	189,774
Movement in unearned premium		63,137	75,979
Outward reinsurance premium expense		(33,885)	(36,912)
<b>Net earned premium</b>		<b>211,562</b>	<b>228,841</b>
Net claims incurred		(73,578)	(75,389)
Acquisition costs		(27,207)	(25,332)
Other underwriting expenses		(27,514)	(30,477)
<b>Underwriting result</b>		<b>83,263</b>	<b>97,643</b>
Investment income on assets backing insurance liabilities		18,523	47,574
<b>Insurance profit</b>		<b>101,786</b>	<b>145,217</b>
Investment income on equity holders' funds		30,579	56,271
Financing costs		(5,687)	(8,214)
<b>Profit before income tax</b>		<b>126,678</b>	<b>193,274</b>
Income tax expense		(38,015)	(57,463)
<b>Profit for the period</b>		<b>88,663</b>	<b>135,811</b>
<b>Total comprehensive income for the period</b>		<b>88,663</b>	<b>135,811</b>
<b>Earnings per share</b>			
Basic earnings per share (cents per share)	3.2	17.4	23.4
Diluted earnings per share (cents per share)	3.2	17.4	23.3

The consolidated statement of comprehensive income is to be read in conjunction with notes to the financial statements.

# Consolidated statement of financial position

As at 30 June 2017

		30 June 2017 \$'000	31 December 2016 \$'000
	Note		
<b>Assets</b>			
Cash		39,352	57,634
Accrued investment income		21,056	28,754
Investments including derivatives	2.1	3,456,580	3,464,951
Trade and other receivables		1,666	1,592
Prepayments		2,136	2,326
Deferred reinsurance expense		179,281	80,163
Non-reinsurance recoveries	4.2	27,516	34,414
Deferred acquisition costs		136,337	141,997
Plant and equipment		912	472
Deferred tax assets		9,499	9,963
Intangibles		1,787	2,006
Goodwill		9,123	9,123
<b>Total assets</b>		<b>3,885,245</b>	<b>3,833,395</b>
<b>Liabilities</b>			
Trade and other payables		23,219	34,954
Reinsurance payable		195,067	95,328
Outstanding claims	4.1	365,131	355,546
Unearned premium		1,114,664	1,177,801
Employee benefits provision		6,865	6,413
Interest bearing liabilities	5.1	196,495	195,972
<b>Total liabilities</b>		<b>1,901,441</b>	<b>1,866,014</b>
<b>Net assets</b>		<b>1,983,804</b>	<b>1,967,381</b>
<b>Equity</b>			
Share capital	5.2	1,354,034	1,354,034
Share based payment reserve		2,461	3,389
Other reserves		(476,559)	(476,559)
Retained earnings		1,103,868	1,086,517
<b>Total equity</b>		<b>1,983,804</b>	<b>1,967,381</b>

The consolidated statement of financial position is to be read in conjunction with notes to the financial statements.

# Consolidated statement of changes in equity

For the half year ended 30 June 2017

	Share capital	Other reserves	Retained earnings	Share based payment reserve	Total
	\$'000	\$'000	\$'000	\$'000	\$'000
<b>Balance at 1 January 2016</b>	1,556,470	(476,559)	1,133,317	5,521	2,218,749
Profit after taxation	-	-	135,811	-	135,811
Dividends declared and paid	-	-	(114,912)	-	(114,912)
Share based payment expense recognised	-	-	-	1,253	1,253
Share based payment settled	-	-	-	(3,287)	(3,287)
Capital reduction	(202,436)	-	-	-	(202,436)
<b>Balance at 30 June 2016</b>	<b>1,354,034</b>	<b>(476,559)</b>	<b>1,154,216</b>	<b>3,487</b>	<b>2,035,178</b>
<b>Balance at 1 January 2017</b>	1,354,034	(476,559)	1,086,517	3,389	1,967,381
Profit after taxation	-	-	88,663	-	88,663
Dividends declared and paid	-	-	(71,312)	-	(71,312)
Share based payment expense recognised	-	-	-	3,005	3,005
Share based payment settled	-	-	-	(3,933)	(3,933)
<b>Balance at 30 June 2017</b>	<b>1,354,034</b>	<b>(476,559)</b>	<b>1,103,868</b>	<b>2,461</b>	<b>1,983,804</b>

The consolidated statement of changes in equity is to be read in conjunction with notes to the financial statements.

# Consolidated statement of cash flows

For the half year ended 30 June 2017

	Note	30 June 2017 \$'000	30 June 2016 \$'000
<b>Cash flows from operating activities</b>			
Premiums received		182,310	189,774
Interest and other income		58,560	69,345
Claims paid		(57,096)	(41,055)
Financial expense on long term borrowings		(3,008)	(5,408)
Cash payments in the course of operations		(87,636)	(100,058)
Income tax paid		(46,120)	(67,999)
<b>Net cash provided by operating activities</b>		<b>47,010</b>	<b>44,599</b>
<b>Cash flows from investing activities</b>			
Payment for plant and equipment and intangibles		(592)	(847)
Payments for investments		(623,138)	(378,169)
Proceeds from sale of investments		629,749	661,074
<b>Net cash used in investing activities</b>		<b>6,019</b>	<b>282,058</b>
<b>Cash flows from financing activities</b>			
Capital reduction		-	(202,436)
Dividends paid		(71,311)	(114,912)
Repayment of long term borrowings		-	(49,619)
<b>Net cash provided by financing activities</b>		<b>(71,311)</b>	<b>(366,967)</b>
<b>Net (decrease)/increase in cash held</b>		<b>(18,282)</b>	<b>(40,310)</b>
<b>Cash and cash equivalents at the beginning of the financial period</b>		<b>57,634</b>	<b>78,114</b>
<b>Cash and cash equivalents at the end of the financial period</b>		<b>39,352</b>	<b>37,804</b>

The consolidated statement of cash flows is to be read in conjunction with notes to the financial statements.

# Section 1 Basis of preparation

## 1.1 Reporting entity

This general purpose consolidated financial report is for the half year ended 30 June 2017 and comprises the consolidated financial statements for Genworth Mortgage Insurance Australia Limited (the "Company") and its controlled entities (together referred to as the "Group"). The company is a for-profit entity domiciled in Australia and its shares are publicly traded on the Australian Securities Exchange ("ASX"). The Group operates in one business and geographical segment conducting loan mortgage insurance business in Australia; hence no segment information is presented.

The financial statements were authorised for issue by the Board of Directors on 2 August 2017.

The consolidated half year financial report does not include all of the information required for full annual financial reports, and should be read in conjunction with the annual report for the year ended 31 December 2016 and any public announcements made during the half year reporting period in accordance with the continuous disclosure reporting requirements of the Corporations Act 2001.

## 1.2 Basis of preparation

### (a) Statement of compliance

This consolidated financial report is a general purpose half year financial report that has been prepared in accordance with the Corporations Act 2001, Australian Accounting Standard AASB 134 Interim Financial Reporting, and all other applicable Australian Accounting Standards adopted by the Australian Accounting Standards Board ("AASB") and the ASX listing rules.

International Financial Reporting Standards ("IFRSs") form the basis of Australian Accounting Standards adopted by the AASB, being Australian equivalents to IFRS ("AIFRS"). The half year financial report of the consolidated entity also complies with IAS 34 Interim Financial Reporting, IFRSs and interpretations adopted by the International Accounting Standards Board.

Selected explanatory notes are included to explain events and transactions that are significant to an understanding of the changes in financial position and performance of the Group.

### (b) Basis of preparation

The accounting policies adopted in the preparation of this financial report are consistent with those applied for the previous financial year unless otherwise noted. The consolidated financial report is prepared on the historical cost basis except for investments being stated at fair value and outstanding claims and the related reinsurance recoveries on unpaid claims being stated at present value.

The consolidated financial report is presented in Australian dollars.

The consolidated statement of financial position has been prepared using the liquidity format of presentation, in which the assets and liabilities are presented broadly in order of liquidity.

### (c) Changes in accounting policies

The following new and amended accounting standards are applicable for the current reporting period.

	New Standards, Amendments and Interpretations	Operative date
AASB 2016-1	Amendments to Australian Accounting Standards – Recognition of Deferred Tax Assets for Unrealised Losses	1/01/2017
AASB 2016-2	Amendments to Australian Accounting Standards – Disclosure Initiative: Amendments to AASB 107	1/01/2017

The adoption of the amended accounting standards did not materially affect the Group's accounting policies or financial statements.

### (d) Rounding off

The Group is of a kind referred to in ASIC Corporations (Rounding in Financial/Directors' Reports) Instrument 2016/191 dated 24 March 2016 and, in accordance with that Class Order, amounts in the consolidated



financial report and Directors' Report have been rounded off to the nearest thousand dollars, unless otherwise stated.

**(e) Use of estimates and judgements**

The preparation of a financial report requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable in the circumstances, the results of which form the basis of making judgements about the carrying values of assets and liabilities that are not readily apparent from other sources.

These estimates and underlying assumptions are reviewed on an ongoing basis and actual results may vary from estimates. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

Mortgage insurance business is seasonal in nature. While net premiums earned, investment income and underwriting and administrative expenses are relatively stable from quarter to quarter, premiums written and losses may vary each quarter. The variations in premium written are driven by the level of mortgage origination and related mortgage policies written, which are typically lowest in the first quarter each year. Delinquencies and losses on claims vary from quarter to quarter primarily as the result of prevailing economic conditions as well as the characteristics of the insurance in-force portfolio such as size and age. All revenue and expenses are recognised in accordance with the accounting policies.

The approach to key estimates and judgements for this reporting period are the same as the 2016 financial year, unless otherwise stated.

## **Section 2 Risk Management**

### **2.1 Financial risk management**

#### **Fair value measurements**

#### **Accounting policies**

##### ***Financial assets backing general insurance liabilities***

The assets backing general insurance liabilities are those assets required to cover the technical insurance liabilities (outstanding claims and unearned premiums) plus an allowance for capital adequacy.

The Group has designated the assets backing general insurance activities based on its function. Initially insurance technical balances are offset against the required assets, with any additional assets required being allocated based on liquidity.

In accordance with the Group's investment strategy, the Group actively monitors the average duration of the notional assets allocated to insurance activities to ensure sufficient funds are available for claim payment obligations.

The Group accounts for financial assets and any assets backing insurance activities at fair value through profit and loss, with any unrealised profits and losses recognised in the statement of comprehensive income.

The valuation methodologies of assets valued at fair value are summarised below:

- Cash assets and bank overdrafts are carried at face value of the amounts deposited or drawn;
- Fixed interest securities are initially recognised at fair value, determined as the quoted cost at date of acquisition. They are subsequently remeasured to fair value at each reporting date. For securities traded in an active market, fair value is determined by reference to published bid price quotations. For securities not traded and securities traded in a market that is not active, fair value is determined using valuation techniques with the most common technique being reference to observable market data using the fair values of recent arm's length transactions involving the same or similar instruments. In the absence of observable market information, unobservable inputs which reflect

management's view of market assumptions are used. Valuation techniques maximise the use of observable inputs and minimise the use of unobservable inputs; and

- Listed equity securities are designated as financial assets at fair value through profit and loss upon initial recognition. They are initially recorded at fair value, determined as the quoted cost at date of acquisition and are subsequently remeasured to fair value at each reporting date.

#### **Financial assets not backing general insurance liabilities**

Investments not backing insurance liabilities are designated as financial assets at fair value through profit and loss on the same basis as those backing insurance liabilities.

#### **Derivative financial instruments**

Derivatives are used solely to manage risk exposure and are not used for trading or speculation.

Derivatives are initially recognised at trade date at fair value; attributable transaction costs are recognised in profit or loss as incurred. Subsequent to initial recognition, derivatives are measured at fair value through profit and loss.

The Group's financial assets and liabilities are carried at fair value.

The Group investments carried at fair value have been classified under the three levels of the IFRS fair value hierarchy as follows:

Level 1 - Quoted prices in an active market: Fair value investments which are quoted in active and known markets. The quoted prices are those at which transactions have regularly and recently taken place within such markets.

Level 2 - Valuation techniques with observable parameters: Fair value investments using inputs other than quoted prices within Level 1 that are observable either directly or indirectly.

Level 3 - Valuation techniques with significant unobservable parameters: Fair value investments using valuation techniques that include inputs that are not based on observable market data.

30 June 2017	Level 1 \$'000	Level 2 \$'000	Level 3 \$'000	Total \$'000
<b>Financial Instruments</b>				
Government and semi-government bonds	-	723,441	-	723,441
Corporate bonds	-	1,322,833	-	1,322,833
Equity investments	228,240	-	-	228,240
Short term deposits	1,182,060	-	-	1,182,060
Derivatives	-	-	6	6
<b>Total</b>	<b>1,410,300</b>	<b>2,046,274</b>	<b>6</b>	<b>3,456,580</b>

31 December 2016	Level 1 \$'000	Level 2 \$'000	Level 3 \$'000	Total \$'000
<b>Financial Instruments</b>				
Government and semi-government bonds	-	956,675	-	956,675
Corporate bonds	-	1,984,263	-	1,984,263
Short term deposits	333,469	-	-	333,469
Derivatives	-	-	2,889	2,889
Equity investments	187,655	-	-	187,655
<b>Total</b>	<b>521,124</b>	<b>2,940,938</b>	<b>2,889</b>	<b>3,464,951</b>

There is an insignificant proportion of investments, less than 1% (2016: 1%), for which a valuation methodology is used to determine the fair value. These assets are effectively marked to model rather than fair value. Reasonable changes in the judgement applied in conducting these valuations would not have a significant impact on the statement of financial position.

The following table shows a reconciliation from the beginning balances to the ending balances for fair value measurements in Level 3 of the fair value hierarchy:

	Balance at 1 January 2017 \$'000	Purchases \$'000	Disposals \$'000	Movement in fair value \$'000	Balance at 30 June 2017 \$'000
<b>Financial Instruments</b>					
Derivatives	2,889	-	-	(2,883)	6
<b>Total</b>	<b>2,889</b>	<b>-</b>	<b>-</b>	<b>(2,883)</b>	<b>6</b>

Interest bearing liabilities are initially measured at fair value (net of transaction costs) but are subsequently measured at amortised cost. The Company considers the fair value of the interest bearing liabilities to be approximate to that of the carrying value. The interest bearing liabilities have been classified as Level 2 under the three levels of the IFRS fair value hierarchy.

#### Derivative financial instruments

An interest rate swaption is an option to enter into an interest rate swap. Each option exists for a period of time and the purchaser pays a one-time, up-front premium to acquire the options. The purchaser has a right, but not obligation, to exercise the option if interest rates reach a particular level.

Interest rate swaptions are valued using an income approach. The primary inputs into the valuation represent the forward interest rate swap curve, which is generally considered an observable input, forward interest rate volatility and time value component associated with the optionality in the derivative. As a result of the significant unobservable inputs associated with the forward interest rate volatility input, these derivatives are classified as Level 3.

## Section 3 Results for the period

### 3.1 Dividends

#### Accounting policy

A provision for dividends is made in respect of ordinary shares when dividends have been declared on or before the reporting date but have not yet been distributed at that date.

	Cents per share	Total amount \$m	Payment date	Tax rate for franking credit	Percentage franked
2015 final dividend	14.0	83.4	4 March 2016	30%	100%
2015 special dividend	5.3	31.5	4 March 2016	30%	100%
2016 interim dividend	14.0	71.3	31 August 2016	30%	100%
2016 special dividend	12.5	63.7	31 August 2016	30%	100%
2016 final dividend	14.0	71.3	8 March 2017	30%	100%

### Dividends not recognised at reporting date

	Cents per share	Total amount \$m	Expected payment date	Tax rate for franking credit	Percentage franked
2017 interim dividend	12.0	61.1	30 August 2017	30%	100%
2017 special dividend	2.0	10.2	30 August 2017	30%	100%

## 3.2 Earnings per share

### Accounting policies

Basic earnings per share is calculated by dividing the profit after tax by the weighted average number of shares on issue during the reporting period.

Diluted earnings per share is calculated by dividing the profit after tax adjusted for any costs associated with dilutive potential ordinary shares by the weighted average number of ordinary shares and dilutive potential ordinary shares.

	30 June 2017	30 June 2016
Basic earnings per share (cents per share)	17.4	23.4
Diluted earnings per share (cents per share)	17.4	23.3

### (a) Reconciliation of earnings used in calculating earnings per share

	30 June 2017 \$'000	30 June 2016 \$'000
Profit after tax	88,663	135,811
Profit used in calculating basic and diluted earnings per share	88,663	135,811

### (b) Reconciliation of weighted average number of ordinary shares used in calculating earnings per share

	30 June 2017 \$'000	30 June 2016 \$'000
Weighted average number of ordinary shares on issue	509,392	581,130
Weighted average number of shares used in the calculation of basic earnings per share	509,392	581,130
<i>Weighted average number of dilutive potential ordinary shares</i>		
Bonus element of shares	841	1,405
Weighted average number of shares used in the calculation of diluted earnings per share	510,233	582,535

## Section 4 Insurance contracts

### 4.1 Outstanding claims

#### Accounting policies

Claims expense and a liability for outstanding claims are recognised in respect of direct and inward reinsurance business. The liability covers claims reported and outstanding, IBNR and the expected direct and indirect costs of settling those claims. Outstanding claims are assessed by estimating the ultimate cost of settling delinquencies, which includes IBNR and settlement costs, using statistics based on past experience and trends. Changes in outstanding claims are recognised in profit or loss in the reporting period in which the estimates are changed.

The provision for outstanding claims contains a risk margin to reflect the inherent uncertainty in the central estimate, the central estimate being the expected value of outstanding claims.

Refer to Note 4.3 Accounting estimates and judgements for further detailed information.

	30 June 2017 \$'000	31 December 2016 \$'000
Central estimate	322,910	314,428
Risk margin	42,221	41,118
Gross outstanding claims	<u>365,131</u>	<u>355,546</u>

#### (a) Reconciliation of changes in outstanding claims

	30 June 2017 \$'000	31 December 2016 \$'000
Opening balance at 1 January	355,546	276,983
Current period net claims incurred	73,579	158,783
Movement in non-reinsurance recoveries	(6,898)	5,644
Claims paid	(57,096)	(85,864)
Closing balance	<u>365,131</u>	<u>355,546</u>
Current	283,498	273,251
Non-current	81,633	82,295
	<u>365,131</u>	<u>355,546</u>

### 4.2 Non reinsurance recoveries

#### Accounting policies

##### *Reinsurance and other recoveries receivable*

Reinsurance and other recoveries receivable on paid claims, reported claims not yet paid and IBNR claims are recognised as revenue. Recoveries receivable on paid claims are presented as part of non-reinsurance recoveries receivable net of any provision for impairment based on objective evidence for individual receivables. Recoveries receivable are assessed in a manner similar to the assessment of outstanding claims. Reinsurance does not relieve the Group of its liabilities to policyholders and reinsurance recoveries are, if applicable, presented as a separate asset on the statement of financial position.

	30 June 2017 \$'000	31 December 2016 \$'000
Opening balance	34,414	28,770
Movement of non-reinsurance recoveries	602	4,744
Net borrower recoveries receivable recognised	(7,500)	900
Closing balance	27,516	34,414

When claims are paid, Genworth typically obtains a legally enforceable judgement against borrowers for the amount of the loss incurred. Genworth actively engages in collection activities to recover monies from borrowers under these judgements. Based on a history of successful collection activities over the last few years and current economic conditions, an expected recovery rate was established and a recovery accrual related to claims paid was recorded.

### 4.3 Accounting estimates and judgements

#### Critical accounting estimates and judgements

The Group makes judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

A data enhancement project was completed by the Company in 2015 in order to refine its assessment of risk emergence and to better inform both reserving practices and premium earning patterns. As a result of this project, the assumptions underlying the premium earning scale and the Incurred But Not Reported claims estimates were refined. The assumption changes resulted in an increase in both the net earned premium and the outstanding claims estimates.

The areas where critical accounting estimates and judgements are applied are noted below.

#### *Estimation of premium revenue/ unearned premium/ deferred acquisition costs*

Premium is earned over periods of up to ten years. The principle underlying the earning recognition is to derive a premium earning scale which recognises the premium in accordance with the incidence of claims risk.

The review of the premium earning scale is based on an analysis of the historical pattern of claims incurred and the pattern of policy cancellations. The estimate for unearned premiums is established on the basis of this earning scale. Assumptions recommended by the Appointed Actuary recognise that the unearned premium relating to cancelled policies is brought to account immediately.

Deferred acquisition costs are amortised under the same premium earnings scale as the related insurance contract.

#### *Estimation of outstanding claims liabilities*

Provision is made for the estimated claim cost of reported delinquencies at the reporting date, including the cost of delinquencies incurred but not yet reported to the Group.

The estimated cost of claims includes direct expenses to be incurred in settling claims gross of expected third party recoveries. The Group takes all reasonable steps to ensure that it has appropriate information regarding its claims exposure. However, given the uncertainty in establishing claims provisions, it is likely that the final outcome will prove to be different from the original liability established.

A risk margin is added to the central estimate as an additional allowance for uncertainty in the ultimate cost of claims over and above the central estimate. The overall margin adopted by the Group is determined after considering the uncertainty in the portfolio, industry trends, the Group's risk appetite and the margin corresponding with that appetite.

The estimation of IBNR is generally subject to a greater degree of uncertainty than the estimation of the cost of settling claims already notified to the Group, where more information about the claim event is generally

available. IBNR claims may often not be apparent to the insured until some time after the events giving rise to the claims have happened.

In calculating the estimated cost of unpaid claims, the Group uses a variety of estimation techniques, generally based upon statistical analysis of historical experience, which assumes that the development pattern of the current claims will be consistent with past experience. Allowance is made, however, for changes or uncertainties which might create distortion in the underlying statistics or cause the cost of unsettled claims to increase or decrease when compared with the cost of previously settled claims.

Provisions are calculated gross of any recoveries. A separate estimate is made of the amounts that will be recoverable from lenders under specified arrangements. Estimates are also made for amounts recoverable from borrowers and property valuers, based upon the gross provisions.

## Section 5 Capital management and financing

### 5.1 Interest bearing liabilities

#### Accounting policies

Interest bearing liabilities are initially recognised at fair value less transaction costs that are directly attributable to the transaction. After initial recognition the liabilities are carried at amortised cost using the effective interest rate method.

Finance related costs include interest, which is accrued at the contracted rate and included in payables, and amortisation of transaction costs which are capitalised, presented together with borrowings, and amortised over the life of the borrowings. This cost also includes the write off of capitalised transaction costs and premium paid on the early redemption of borrowings.

		30 June 2017 \$'000	31 December 2016 \$'000
Subordinated notes			
\$200 million subordinated notes	(a)	200,000	200,000
Less: capitalised transaction costs		(3,505)	(4,028)
		<u>196,495</u>	<u>195,972</u>

(a) On 3 July 2015, GFMI issued \$200,000,000 of 10 year, non-call 5, Tier 2 subordinated notes. The notes qualified as Tier 2 Capital under the APRA's capital adequacy framework.

*Key terms and conditions are:*

- Interest is payable quarterly in arrears, with the rate each calendar quarter being the average of the 90 day bank bill swap rate at the end of the prior quarter plus a margin equivalent to 3.5% per annum; and
- The notes mature on 3 July 2025 (non-callable for the first 5 years) with the issuer having the option to redeem at par from 3 July 2020. Redemption at maturity, or any earlier date provided for in the terms and conditions of issue, is subject to prior approval by APRA.

## 5.2 Equity

### Share capital

	30 June 2017 \$'000	31 December 2016 \$'000
Issued fully paid capital		
Opening balance	1,354,034	1,556,470
Capital reduction	-	(202,436)
Closing balance	<u>1,354,034</u>	<u>1,354,034</u>

The Company's issued shares do not have a par value. All ordinary shares are fully paid. Ordinary shares have the right to receive dividends as declared and, in the event of winding up the Company, to participate in the proceeds from the sale of all surplus assets in proportion to the number of and amounts paid up on shares held.

Ordinary shares entitle their holder to one vote, either in person or by proxy, at a meeting of the Company.

#### *Capital reduction and share consolidation*

On 1 June 2016, \$202 million of capital was returned to shareholders as part of the Group's capital management initiatives. As result of the capital reduction, GMA consolidated its share capital through the conversion of every one GMA share into 0.8555 shares. Following the completion of the share consolidation the total number of shares on issue is 509,365,050 ordinary shares.

## 5.3 Capital commitments and contingencies

There were no contingent liabilities as at 30 June 2017.

# Section 6 Other disclosures

## 6.1 Related party disclosures

Transactions with related parties are undertaken on normal commercial terms and conditions.

#### *Corporate overhead*

On settlement of the Company's IPO, the Group entered into certain agreements with Genworth Financial and its affiliates. Under the agreements GFI will provide certain services to the Group, with most services being terminated if GFI ceases to beneficially own more than 50% of the common shares of the Company or at the request of either party at annual successive renewal terms after the initial term ends on 31 December 2016. The services rendered by GFI and affiliated companies consist of finance, human resources, legal and compliance, investments services, information technology and other specified services. These transactions are in the normal course of business and accordingly are measured at fair value. Payment for these service transactions are non-interest bearing and are settled on a quarterly basis. The Group incurred net charges of \$2,028,000 (2016: \$2,807,000) for the half year ended 30 June 2017. There is a payable balance of \$402,000 (2016: \$1,399,000) as at 30 June 2017.

## 6.2 Share based payments

### Accounting policies

#### *Share-based payment transactions*

Share based remuneration is provided in various forms to eligible employees and executive Directors of the Group in compensation for services provided to the Group.

The fair value at the grant date, being the date both the employee and the employer agree to the arrangement, is determined using a valuation model based on the share price at grant date and the vesting conditions. The



fair value does not change over the life of the instrument. At each reporting period during the vesting period and upon final vesting or expiry of the equity instruments, the total accumulated expense is revised based on the fair value at grant date and the latest estimate of the number of equity instruments that are expected to vest based on the vesting conditions, and taking into account the expired portion of the vesting period. The movement in the total of accumulated expenses from the previous reporting date is recognised in the profit and loss with a corresponding movement in the share based payment reserve.

To satisfy obligations under the various share based remuneration plans, shares are generally expected to be equity settled.

#### **Share Rights Plan**

On 21 May 2014, the Group granted restricted share rights to a number of key employees including executive Key Management Personnel ("KMP"). The aggregate amount of these share rights was \$7,265,000. One third of the share rights granted during the year vest on each of the second, third and fourth anniversaries of the grant date. If at any time an employee ceases continuous service with the Group, any unvested share rights are immediately cancelled, except in cases of retirement, redundancy, total and permanent disability or death.

In addition to the grants to key employees, other employees were granted an amount of share rights in the aggregate amount of \$276,000. All share rights granted to other employees vest on the third anniversary of the grant date. If at any time an employee ceases continuous service with the Group, any unvested share rights vest immediately. The aggregate amount of \$276,000 was expensed during the year ended 31 December 2014.

On 7 May 2015, the Group granted additional share rights in the aggregate amount of \$509,967 to 16 employees. One fourth of the share rights vest on each of the four vesting dates, which are 1 March 2016, 1 March 2017, 1 March 2018 and 1 March 2019.

On 6 May 2016, the Group granted share rights in the aggregate amount of \$499,030 to nominated employees. One fourth of the share rights vest on each of the four vesting dates, which are 1 March 2017, 1 March 2018, 1 March 2019 and 1 March 2020.

On 1 March 2017, the Group granted share rights in the aggregate amount of \$492,910 to nominated employees. One fourth of the share rights vest on each of the four vesting dates, which are 1 March 2018, 1 March 2019, 1 March 2020 and 1 March 2021.

The fair value of the share rights is calculated as at the grant date using a Black Scholes valuation. The factors and assumptions used for the valuation are summarised in the below table:

	2017	2016	2015	2014
Grant date	1 March 2017	6 May 2016	7 May 2015	21 May 2014
Share price on grant date (\$)	\$2.81	\$3.00	\$3.09	\$2.95
Dividend yield	8.6%	11.36%	11.16%	7.8%
Risk free rate (%)	Tranche 1: 1.83% Tranche 2: 2.00% Tranche 3: 2.15% Tranche 4: 2.29%	Tranche 1: 1.57% Tranche 2: 1.57% Tranche 3: 1.57% Tranche 4: 1.80%	Tranche 1: 2.03% Tranche 2: 2.03% Tranche 3: 2.20% Tranche 4: 2.35%	Tranche 1: 2.60% Tranche 2: 2.71% Tranche 3: 3.08
Vesting dates	Tranche 1: 1 March 2018 Tranche 2: 1 March 2019 Tranche 3: 1 March 2020 Tranche 4: 1 March 2021	Tranche 1: 1 March 2017 Tranche 2: 1 March 2018 Tranche 3: 1 March 2019 Tranche 4: 1 March 2020	Tranche 1: 1 March 2016 Tranche 2: 1 March 2017 Tranche 3: 1 March 2018 Tranche 4: 1 March 2019	Tranche 1: 20 May 2016 Tranche 2: 20 May 2017 Tranche 3: 20 May 2018

#### **Key terms and conditions:**

- The rights are granted for nil consideration.
- Holders do not receive dividends and do not have voting rights until the rights are exercised.

Details of the number of employee share rights granted, exercised and forfeited or cancelled during the period were as follows:

2017						
Grant date	Balance at 1 January 2017	Granted in the year	Exercised in the year (*)	Cancelled/forfeited in the year	Balance at 30 June 2017	Vested and exercisable at end of the year
	Number	Number	Number	Number	Number	Number
21 May 2014	844,020	-	(484,896)	-	359,124	-
21 May 2014	54,665	-	(54,665)	-	-	-
7 May 2015	99,528	-	(33,165)	-	66,363	-
22 June 2015	5,803	-	(1,934)	-	3,869	-
6 May 2016	271,714	-	(117,490)	-	154,224	-
1 March 2017	-	382,344	-	-	382,344	-
Total	1,275,730	382,344	(692,150)	-	965,924	-

The number of share rights granted in the year includes 139,169 shares rights, representing the deferred short-term incentive component under the 2016 remuneration program.

\* included employees who ceased service with the Group, any unvested share rights vested immediately.

2016						
Grant date	Balance at 1 January 2016	Granted in the year	Exercised in the year (*)	Cancelled/forfeited in the year	Balance at 31 December 2016	Vested and exercisable at end of the year
	Number	Number	Number	Number	Number	Number
21 May 2014	2,554,698	-	(840,969)	(869,709)	844,020	-
21 May 2014	70,876	-	(16,211)	-	54,665	-
7 May 2015	139,904	-	(34,967)	(5,409)	99,528	-
22 June 2015	7,737 <sup>1</sup>	-	(1,934)	-	5,803	-
6 May 2016	-	280,281	-	(8,567)	271,714	-
Total	2,773,215	280,281	(894,081)	(883,685)	1,275,730	-

The number of share rights granted in the year includes 66,105 shares rights, representing the deferred short-term incentive component under the 2015 remuneration program.

\* included employees who ceased service with the Group, any unvested share rights vested immediately.

<sup>1</sup>The 2016 report incorrectly disclosed these rights under the Long term incentive plan (LTI). These rights have been correctly reclassified and disclosed under the Share Rights Plan.

#### **Long term incentive plan (LTI)**

The Group implemented a long term incentive plan for executive KMP which is performance oriented and reflects local market practice.

On 7 May 2015, the Group granted share rights in the aggregate amount of \$1,822,777 to senior management employees.

On 6 May 2016, the Group granted share rights in the aggregate amount of \$1,729,230 to senior management employees.

On 1 March 2017, the Group granted share rights in the aggregate amount of \$1,873,986 to senior management employees.

**Key terms and conditions:**

- The rights are granted for nil consideration
- Holders are entitled to receive notional dividend equivalents during the vesting period but do not have voting rights.
- Each allocation is split equally into two portions which are subject to different performance hurdles with a twelve month deferral period after the performance period ends. The first vesting condition is not market related and requires continuous active employment for four years from grant date. The second set of vesting conditions are as follows:
  - 50% is subject to a return on equity performance condition (ROE). The Group's 3-year average ROE is tested against target ROEs over a 3 year period.
  - 50% is subject to a relative total shareholder return performance condition (TSR). The Group's TSR is tested against comparator group, the ASX 200 excluding resource companies over a 3 year period.
- The number of share rights offered is determined by dividing the grant value of the 2017 long term incentive plan by \$2.899, being the 10-day volume weighted average price (VWAP) of the Company share price following the release of full-year results for 2016, rounded down to the nearest whole share right. Each share right is a right granted to acquire a fully paid ordinary share of the Company.
- The fair value of the share rights is the share price as at the grant date.

If an employee ceases employment with the Group before the performance conditions are tested, their unvested rights will generally lapse.

The fair value of the share rights for LTI is calculated as at the grant date using Monte Carlo simulation. The factors and assumptions used for the valuation are summarised in the below table.

	2017	2016
Grant date	1 March 2017	6 May 2016
Share price on grant date (\$)	\$2.81	\$3.00
Dividend yield	8.60%	11.36%
Volatility	35.00%	35.00%
Correlation	A correlation matrix for the ASX 200 (excluding resource companies) has been used	A correlation matrix for the ASX 200 (excluding resource companies) has been used
Risk free rate (%)	2.0%	1.57%
Vesting date	31 December 2020	31 December 2019

Details of the number of employee share rights granted, exercised and forfeited or cancelled during the period were as follows:

2017						
Grant date	Balance at 1 January 2017	Granted in the year	Exercised in the year	Cancelled/forfeited in the year	Balance at 30 June 2017	Vested and exercisable at end of the year
	Number	Number	Number	Number	Number	Number
7 May 2015	177,497	-	-	(61,301)	116,196	-
6 May 2016	742,159	-	-	(93,171)	648,988	-
1 March 2017	-	646,425	-	-	646,425	-
Total	919,656	646,425	-	(154,472)	1,411,609	-

2016						
Grant date	Balance at 1 January 2016	Granted in the year	Exercised in the year	Cancelled/forfeited in the year	Balance at 31 December 2016	Vested and exercisable at end of the year
	Number	Number	Number	Number	Number	Number
7 May 2015	525,834	-	-	(348,337)	177,497	-
6 May 2016	-	742,159	-	-	742,159	-
Total	525,834	742,159	-	(348,337)	919,656	-

#### ***Omnibus Incentive Plan***

GFI, GFMI and LLC entered into a Cost Agreement on 15 July 2005 (as varied from time to time) pursuant to which GFI agreed to offer its 2004 Omnibus Incentive Plan and its 2012 Omnibus Incentive Plan (Omnibus Incentive Plans) to certain employees of GFMI and LLC.

Under the Omnibus Incentive Plans, GFI issues stock options, stock appreciation rights, restricted stock, restricted stock units, other stock based awards and dividend equivalent awards with respect to its common stock to employees of its affiliates throughout the world. Under the Cost Agreement, GFMI and LLC have agreed to bear the costs for their employees' participation in the Omnibus Incentive Plans from time to time. Employees of GFMI and LLC will not, following the IPO, receive any further awards under the Omnibus Incentive Plans. Any incentives after that date will be provided through the Group's share rights plan. However, GFMI and LLC will continue to bear the costs of past awards under the Omnibus Incentive Plans. The Group has reserved for such costs and the amount of the reserve is marked to market to reflect the Group's exposure to those costs having regard to the price of GFI shares.

### **6.3 Events subsequent to reporting date**

As the following event occurred after reporting date and did not relate to conditions existing at reporting date, no account has been taken in the financial statements for the current reporting period.

On 2 August 2017, the Directors declared a 100% ordinary franked dividend of 12.0 cents per share totalling \$61,100,000 and a 100% franked special dividend of 2.0 cents per share totalling \$10,200,000.

## Directors' declaration

In the opinion of the Directors of Genworth Mortgage Insurance Australia Limited (the Company):

- a) the condensed consolidated financial statements and notes set out on pages 8 to 24 are in accordance with the Corporations Act 2001, including:
  - (i) giving a true and fair view of the Group's financial position as at 30 June 2017 and of its performance, for the six month period ended on that date; and
  - (ii) complying with Australian Accounting Standards AASB 134 *Interim Financial Reporting* and the Corporations Regulations 2001 and
- b) there are reasonable grounds to believe that the Group will be able to pay its debts as and when they become due and payable.

Signed in accordance with a resolution of the Directors



Ian MacDonald

Chairman

Dated: 2 August 2017.



# Independent Auditor's Review Report

To the shareholders of Genworth Mortgage Insurance Australia Limited

## Report on the Half-year Financial Report

### Conclusion

We have reviewed the accompanying **Half-year Financial Report** of Genworth Mortgage Insurance Australia Limited.

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the **Half-year Financial Report** of Genworth Mortgage Insurance Australia Limited is not in accordance with the *Corporations Act 2001*, including:

- giving a true and fair view of the **Group's** financial position as at 30 June 2017 and of its performance for the half-year ended on that date; and
- complying with *Australian Accounting Standard AASB 134 Interim Financial Reporting* and the *Corporations Regulations 2001*

The **Half-year Financial Report** comprises:

- Consolidated statement of financial position as at 30 June 2017
- Consolidated statement of profit or loss, Consolidated statement of comprehensive income, Consolidated statement of changes in equity and Consolidated statement of cash flows for the Half-year ended on that date
- Notes 1 to 6 comprising a summary of significant accounting policies and other explanatory information
- The Directors' Declaration.

The **Group** comprises Genworth Mortgage Insurance Australia Limited (the Company) and the entities it controlled at the Half year's end or from time to time during the Half-year.



### Responsibilities of the Directors for the Half-year Financial Report

The Directors of the Company are responsible for:

- the preparation of the Half-year Financial Report that gives a true and fair view in accordance with *Australian Accounting Standards* and the *Corporations Act 2001*
- for such internal control as the Directors determine is necessary to enable the preparation of the Half-year Financial Report that is free from material misstatement, whether due to fraud or error.

### Auditor's responsibility for the review of the Half-year Financial Report

Our responsibility is to express a conclusion on the Half-year Financial Report based on our review. We conducted our review in accordance with *Auditing Standard on Review Engagements ASRE 2410 Review of a Financial Report Performed by the Independent Auditor of the Entity*, in order to state whether, on the basis of the procedures described, we have become aware of any matter that makes us believe that the Half-year Financial Report is not in accordance with the *Corporations Act 2001* including: giving a true and fair view of the Group's financial position as at 30 June 2017 and its performance for the half-year ended on that date; and complying with *Australian Accounting Standard AASB 134 Interim Financial Reporting* and the *Corporations Regulations 2001*. As auditor of Genworth Mortgage Insurance Australia Limited, *ASRE 2410* requires that we comply with the ethical requirements relevant to the audit of the annual financial report.

A review of a Half-year Financial Report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with *Australian Auditing Standards* and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

In conducting our review, we have complied with the independence requirements of the *Corporations Act 2001*.

KPMG

David Kells  
Partner

Sydney  
2 August 2017