

1. Company details

| | |
|-------------------|-------------------------------------|
| Name of entity: | Simble Solutions Limited |
| ABN: | 17 608 419 656 |
| Reporting period: | For the year ended 31 December 2023 |
| Previous period: | For the year ended 31 December 2022 |

2. Results for announcement to the market

| | | | \$ |
|--|------|----------|-------------|
| Revenues from ordinary activities | up | 28.5% to | 1,909,782 |
| Loss from ordinary activities after tax attributable to the owners of Simble Solutions Limited | down | 30.9% to | (1,428,293) |
| Loss for the year attributable to the owners of Simble Solutions Limited | down | 30.9% to | (1,428,293) |

Dividends

There were no dividends paid, recommended or declared during the current financial period.

Comments

The loss for the Group after providing for income tax amounted to \$1,428,293 (31 December 2022: \$2,067,566).

Total revenues increased by 29% to **\$1,909,782** (31 December 2022: \$1,486,673). Sales revenue increased 4% to **\$1,545,081** whilst other income was \$364,701 (31 December 2022: \$199).

Carbon Reporting revenues increased by 21% to **\$233,035** (31 December 2022: \$193,052).

Energy Intelligence total revenues increased by 6% to **\$1,011,689** (31 December 2022: \$959,327). SimbleSense SAAS revenue increased by 63% to \$415,107 (31 December 2022: \$255,248), SimbleConnect SAAS revenue of \$27,052 compared to \$151,374 in the prior year due to the loss of a significant UK contract in the 2022 year.

Sales revenues from the Business Productivity legacy business unit decreased by 10% to **\$300,358** (31 December 2022: \$334,095).

Other income increased by \$364,053 to **\$364,182** (31 December 2022: \$129). During the year research and development grant income of **\$327,582** was received, this was nil in the prior year period. The Company also received an Export Market Development Grant of \$36,600.

Net cash used in operating activities decreased by 18% to **\$1,468,166** (31 December 2022: \$1,779,852). The cash balance at 31 December 2023 was **\$597,750** (31 December 2022: \$731,702).

3. Net tangible assets

| | Reporting period Unaudited | Previous period |
|---|-------------------------------|-----------------|
| | Cents | Cents |
| Net tangible assets per ordinary security | (0.06) | (0.10) |

Calculated as follows:

| | Group 31 Dec 2023 Unaudited \$ | 31 Dec 2022 \$ |
|-----------------------------|---|-------------------|
| Net liabilities | (332,881) | (434,479) |
| Total shares on issue (No.) | 582,950,717 | 427,332,803 |

4. Control gained over entities

Not applicable.

5. Loss of control over entities

Not applicable.

6. Dividends

Current period

There were no dividends paid, recommended or declared during the current financial period.

Previous period

There were no dividends paid, recommended or declared during the previous financial period.

7. Dividend reinvestment plans

Not applicable.

8. Details of associates and joint venture entities

Not applicable.

9. Foreign entities

Details of origin of accounting standards used in compiling the report:

Not applicable.

10. Audit qualification or review

Details of audit/review dispute or qualification (if any):

The financial statements are in the process of being audited.

11. Attachments

Details of attachments (if any):

The Preliminary Financial Report of Simble Solutions Limited for the year ended 31 December 2023 is attached.

12. Signed

A handwritten signature in dark ink, appearing to be 'Fadi Geha', written over a horizontal line.

Signed _____

Date: 21 February 2024

Fadi Geha
Director
Sydney

Simble Solutions Limited and its controlled entities

ABN 17 608 419 656

Preliminary Financial Report - 31 December 2023



| | |
|---|---|
| Consolidated statement of profit or loss and other comprehensive income | 2 |
| Consolidated statement of financial position | 3 |
| Consolidated statement of changes in equity | 4 |
| Consolidated statement of cash flows | 5 |
| Notes to the consolidated financial statements | 6 |

Simble Solutions Limited and its controlled entities
Consolidated statement of profit or loss and other comprehensive income
For the year ended 31 December 2023



| | | Group | |
|--|------|--------------------------------|---------------------------|
| | Note | 31 Dec 2023 Unaudited \$ | 31 Dec 2022 \$ |
| Revenue | | | |
| Revenue | | 1,545,081 | 1,486,474 |
| Cost of sales | | <u>(596,548)</u> | <u>(692,135)</u> |
| Gross margin | | <u>948,533</u> | <u>794,339</u> |
| Other income | 2 | 364,182 | 129 |
| Interest revenue calculated using the effective interest method | | 519 | 70 |
| Net foreign exchange gain | | - | 13,862 |
| Expenses | | | |
| Professional service and consulting expense | | (746,225) | (819,158) |
| Sales and marketing expense | | (65,803) | (128,863) |
| Occupancy, utilities and office expense | | (42,417) | (58,251) |
| Software development and other IT expense | | (229,075) | (299,407) |
| Travel expense | | (54,797) | (62,730) |
| Employee benefits expense | 3 | (1,386,716) | (1,331,664) |
| Depreciation expense | | (454) | (471) |
| Net foreign exchange loss | | (8,796) | - |
| General administration and other expense | | (182,255) | (154,623) |
| Finance expenses | 4 | <u>(24,989)</u> | <u>(37,829)</u> |
| Loss before income tax benefit | | (1,428,293) | (2,084,596) |
| Income tax benefit | | <u>-</u> | <u>17,030</u> |
| Loss after income tax benefit for the year attributable to the owners of Simble Solutions Limited | | (1,428,293) | (2,067,566) |
| Other comprehensive loss | | | |
| <i>Items that may be reclassified subsequently to profit or loss</i> | | | |
| Foreign currency translation | | <u>(9,067)</u> | <u>(34,919)</u> |
| Other comprehensive loss for the year, net of tax | | <u>(9,067)</u> | <u>(34,919)</u> |
| Total comprehensive loss for the year attributable to the owners of Simble Solutions Limited | | <u><u>(1,437,360)</u></u> | <u><u>(2,102,485)</u></u> |
| | | Unaudited Cents | Cents |
| Basic loss per share | 8 | (0.26) | (0.51) |
| Diluted loss per share | 8 | (0.26) | (0.51) |

The above consolidated statement of profit or loss and other comprehensive income should be read in conjunction with the accompanying notes

Simble Solutions Limited and its controlled entities
Consolidated statement of financial position
As at 31 December 2023



| | | Group | |
|-----------------------------------|-------------|---------------------|---------------------|
| | Note | 31 Dec 2023 | 31 Dec 2022 |
| | | Unaudited | |
| | | \$ | \$ |
| Assets | | | |
| Current assets | | | |
| Cash and cash equivalents | 5 | 597,750 | 731,702 |
| Trade and other receivables | | 237,935 | 303,674 |
| Inventories | | 12,807 | 28,637 |
| Other assets | | 24,390 | 170,406 |
| Total current assets | | <u>872,882</u> | <u>1,234,419</u> |
| Non-current assets | | | |
| Property, plant and equipment | | <u>4,993</u> | <u>3,590</u> |
| Total non-current assets | | <u>4,993</u> | <u>3,590</u> |
| Total assets | | <u>877,875</u> | <u>1,238,009</u> |
| Liabilities | | | |
| Current liabilities | | | |
| Trade and other payables | 6 | 478,770 | 812,468 |
| Contract liabilities | | 426,693 | 464,843 |
| Borrowings | | 93,569 | 186,389 |
| Employee benefits | | 60,849 | 67,816 |
| Total current liabilities | | <u>1,059,881</u> | <u>1,531,516</u> |
| Non-current liabilities | | | |
| Contract liabilities | | 119,676 | 114,373 |
| Employee benefits | | 31,199 | 26,599 |
| Total non-current liabilities | | <u>150,875</u> | <u>140,972</u> |
| Total liabilities | | <u>1,210,756</u> | <u>1,672,488</u> |
| Net liabilities | | <u>(332,881)</u> | <u>(434,479)</u> |
| Equity | | | |
| Issued capital | 7 | 28,953,369 | 27,515,411 |
| Reserves | | (14,294) | (106,227) |
| Accumulated losses | | <u>(29,271,956)</u> | <u>(27,843,663)</u> |
| Total deficiency in equity | | <u>(332,881)</u> | <u>(434,479)</u> |

The above consolidated statement of financial position should be read in conjunction with the accompanying notes

Simble Solutions Limited and its controlled entities
Consolidated statement of changes in equity
For the year ended 31 December 2023



| | Issued capital | Reserves | Accumulated losses | Total deficiency in equity |
|--|-------------------|------------------|-----------------------|----------------------------------|
| | \$ | \$ | \$ | \$ |
| Group | | | | |
| Balance at 1 January 2022 | 25,912,023 | 2,803,513 | (28,713,265) | 2,271 |
| Adjustment for reclassification | - | (186,168) | 186,168 | - |
| Balance at 1 January 2022 - reclassified | 25,912,023 | 2,617,345 | (28,527,097) | 2,271 |
| Loss after income tax benefit for the year | - | - | (2,067,566) | (2,067,566) |
| Other comprehensive loss for the year, net of tax | - | (34,919) | - | (34,919) |
| Total comprehensive loss for the year | - | (34,919) | (2,067,566) | (2,102,485) |
| <i>Transactions with owners in their capacity as owners:</i> | | | | |
| Contributions of equity, net of transaction costs (note 7) | 1,603,388 | - | - | 1,603,388 |
| Share-based payments (note 7) | - | 62,347 | - | 62,347 |
| Performance shares lapsed in prior period | - | (2,751,000) | 2,751,000 | - |
| Balance at 31 December 2022 | <u>27,515,411</u> | <u>(106,227)</u> | <u>(27,843,663)</u> | <u>(434,479)</u> |
| | Issued capital | Reserves | Accumulated losses | Total deficiency in equity |
| | \$ | \$ | \$ | \$ |
| Group - Unaudited | | | | |
| Balance at 1 January 2023 | 27,515,411 | (106,227) | (27,843,663) | (434,479) |
| Loss after income tax expense for the year | - | - | (1,428,293) | (1,428,293) |
| Other comprehensive loss for the year, net of tax | - | (9,067) | - | (9,067) |
| Total comprehensive loss for the year | - | (9,067) | (1,428,293) | (1,437,360) |
| <i>Transactions with owners in their capacity as owners:</i> | | | | |
| Contributions of equity, net of transaction costs (note 7) | 1,437,958 | - | - | 1,437,958 |
| Share-based payments (note 7) | - | 101,000 | - | 101,000 |
| Balance at 31 December 2023 | <u>28,953,369</u> | <u>(14,294)</u> | <u>(29,271,956)</u> | <u>(332,881)</u> |

The above consolidated statement of changes in equity should be read in conjunction with the accompanying notes

Simble Solutions Limited and its controlled entities
Consolidated statement of cash flows
For the year ended 31 December 2023



| Note | Group | |
|--|--------------------------------|--------------------|
| | 31 Dec 2023 Unaudited \$ | 31 Dec 2022 \$ |
| Cash flows from operating activities | | |
| Receipts from customers (inclusive of GST) | 1,577,973 | 1,688,034 |
| Payments to suppliers and employees (inclusive of GST) | <u>(3,385,851)</u> | <u>(3,561,859)</u> |
| | (1,807,878) | (1,873,825) |
| Interest received | 519 | 70 |
| Other revenue | 36,600 | 129 |
| Interest and other finance costs paid | (24,989) | (35,645) |
| Research and development tax offset recovered | <u>327,582</u> | <u>129,419</u> |
| Net cash used in operating activities | <u>(1,468,166)</u> | <u>(1,779,852)</u> |
| Cash flows from investing activities | | |
| Payments for property, plant and equipment | (1,857) | (36) |
| Proceeds from disposal of property, plant and equipment | - | 883 |
| Proceeds from release of security deposits | <u>-</u> | <u>144,731</u> |
| Net cash (used in)/from investing activities | <u>(1,857)</u> | <u>145,578</u> |
| Cash flows from financing activities | | |
| Proceeds from issue of shares | 1,443,359 | 1,650,000 |
| Proceeds from exercise of options | - | 87,500 |
| Share issue transaction costs | (98,221) | (114,112) |
| Proceeds from borrowings | - | 186,389 |
| Loans from related parties | <u>-</u> | <u>(18,000)</u> |
| Net cash from financing activities | <u>1,345,138</u> | <u>1,791,777</u> |
| Net (decrease)/increase in cash and cash equivalents | (124,885) | 157,503 |
| Cash and cash equivalents at the beginning of the financial year | 731,702 | 609,118 |
| Effects of exchange rate changes on cash and cash equivalents | <u>(9,067)</u> | <u>(34,919)</u> |
| Cash and cash equivalents at the end of the financial year | <u>597,750</u> | <u>731,702</u> |

5

The above consolidated statement of cash flows should be read in conjunction with the accompanying notes

Note 1. General information

The financial statements cover Simble Solutions Limited as a Group consisting of Simble Solutions Limited ('Company' or 'parent entity') and the entities it controlled at the end of, or during, the year (referred to in these financial statements as the 'Group'). The financial statements are presented in Australian dollars, which is Simble Solutions Limited's functional and presentation currency.

Simble Solutions Limited is a listed public company limited by shares, incorporated and domiciled in Australia. Its registered office and principal place of business are:

Registered office

C/O Boardroom Pty Limited
Level 8
210 George Street
Sydney NSW 2000

Principal place of business

Level 2
383 George Street
Sydney NSW 2000

Note 2. Other income

| | Group | |
|--------------------------|--------------------|--------------------|
| | 31 Dec 2023 | 31 Dec 2022 |
| | Unaudited | |
| | \$ | \$ |
| Research and development | 327,582 | - |
| Other income | 36,600 | 129 |
| | <u>364,182</u> | <u>129</u> |

Note 3. Employee benefits expense

| | Group | |
|---------------------------------|--------------------|--------------------|
| | 31 Dec 2023 | 31 Dec 2022 |
| | Unaudited | |
| | \$ | \$ |
| Salaries and wages | 1,200,216 | 1,199,533 |
| Superannuation | 100,267 | 84,622 |
| Share-based payments | 81,000 | 42,347 |
| Other employee related expenses | 5,233 | 5,162 |
| | <u>1,386,716</u> | <u>1,331,664</u> |

Note 4. Finance expenses

| | Group | |
|-------------------------------------|--------------------|--------------------|
| | 31 Dec 2023 | 31 Dec 2022 |
| | Unaudited | |
| | \$ | \$ |
| Bank fees and charges | 4,103 | 3,399 |
| Interest expense on lease liability | - | 20,583 |
| Other interest expense | 20,886 | 13,847 |
| | <u>24,989</u> | <u>37,829</u> |

Note 5. Cash and cash equivalents

| | Group 31 Dec 2023 Unaudited \$ | 31 Dec 2022 \$ |
|-----------------------|---|-------------------|
| <i>Current assets</i> | | |
| Cash at bank | 547,750 | 681,702 |
| Cash on deposit | 50,000 | 50,000 |
| | <u>597,750</u> | <u>731,702</u> |

The above figures are reconciled to cash and cash equivalents at the end of the financial period in the statement of cash flows as shown above.

Note 6. Trade and other payables

| | Group 31 Dec 2023 Unaudited \$ | 31 Dec 2022 \$ |
|--|---|-------------------|
| <i>Current liabilities</i> | | |
| Trade payables | 264,008 | 662,037 |
| Amounts payable to other related party, Wise-Owl.com Pty Limited | 24,680 | 24,680 |
| Accrued expenses | 77,227 | 37,423 |
| Other payables | 112,855 | 88,328 |
| | <u>478,770</u> | <u>812,468</u> |

Note 7. Issued capital

| | 31 Dec 2023 Unaudited Shares | 31 Dec 2022 Shares | Group 31 Dec 2023 Unaudited \$ | 31 Dec 2022 \$ |
|------------------------------|------------------------------------|-----------------------|---|-------------------|
| Ordinary shares - fully paid | 582,950,717 | 427,332,803 | 28,953,369 | 27,515,411 |
| Treasury shares | 20,000,000 | 20,000,000 | - | - |
| | <u>602,950,717</u> | <u>447,332,803</u> | <u>28,953,369</u> | <u>27,515,411</u> |

Note 7. Issued capital (continued)

Movements in ordinary share capital

| Details | Date | Shares | Issue price | \$ |
|---|------------------|--------------------|-------------|-------------------|
| Balance | 1 January 2022 | 339,971,692 | | 25,912,023 |
| Issue of shares on exercise of options | 16 February 2022 | 694,444 | \$0.018 | 12,500 |
| Issue of shares | 21 March 2022 | 45,214,564 | \$0.020 | 904,291 |
| Issue of shares | 26 May 2022 | 37,285,436 | \$0.020 | 745,709 |
| Issue of shares on exercise of options | 15 June 2022 | 4,166,667 | \$0.018 | 75,000 |
| Issue of shares – ATM with Alpha Investment Partners* | 1 December 2022 | 20,000,000 | \$0.000 | - |
| Transferred to treasury shares | 1 December 2022 | (20,000,000) | \$0.000 | - |
| Share issue transaction costs | | | | (134,112) |
| Balance | 31 December 2022 | 427,332,803 | | 27,515,411 |
| Issue of shares | 7 February 2023 | 85,617,914 | \$0.010 | 856,179 |
| Issue of shares | 28 March 2023 | 70,000,000 | \$0.010 | 700,000 |
| Share issue transaction costs | | | | (118,221) |
| Balance | 31 December 2023 | <u>582,950,717</u> | | <u>28,953,369</u> |

* These shares were entered under an At-the-Market Facility ('ATM') with Alpha Investment Partners

Movements in treasury share capital

| Details | Date | Shares | Issue price | \$ |
|--------------------------------------|------------------|-------------------|-------------|----|
| Balance | 1 January 2022 | - | | - |
| Transfer from ordinary share capital | 1 December 2022 | <u>20,000,000</u> | \$0.000 | - |
| Balance | 31 December 2022 | <u>20,000,000</u> | | - |
| Balance | 31 December 2023 | <u>20,000,000</u> | | - |

Note 8. Loss per share

| | Group 31 Dec 2023 Unaudited \$ | 31 Dec 2022 \$ |
|---|---|--------------------|
| Loss after income tax attributable to the owners of Simble Solutions Limited | <u>(1,428,293)</u> | <u>(2,067,566)</u> |
| | Unaudited Number | Number |
| Weighted average number of ordinary shares used in calculating basic loss per share | <u>557,778,490</u> | <u>402,462,164</u> |
| Weighted average number of ordinary shares used in calculating diluted loss per share | <u>557,778,490</u> | <u>402,462,164</u> |

Note 8. Loss per share (continued)

| | Unaudited Cents | Cents |
|------------------------|----------------------------|--------------|
| Basic loss per share | (0.26) | (0.51) |
| Diluted loss per share | (0.26) | (0.51) |

No dilution has been included as losses were incurred in the current and previous period.