



Creating Value Through Decarbonisation and the Circular Economy

Macquarie Australia Conference

7 May 2024



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Market Influences

Decarbonisation, Regionalisation and Technology

Climate & Regulatory	Geopolitical	Fourth Industrial Revolution
<ul style="list-style-type: none">• Decarbonisation, electrification and energy transition• Heightened environmental controls• Green DRI not currently commercially competitive vs scrap metal	<ul style="list-style-type: none">• Regionalism and protectionism• China transition from construction growth• War in Ukraine• Global growth pivoting to India	<ul style="list-style-type: none">• Acceleration of AI technology• Cloud demand to rise further• Environmentally conscious SaaS providers



Recycled Metal

Supply to lag demand

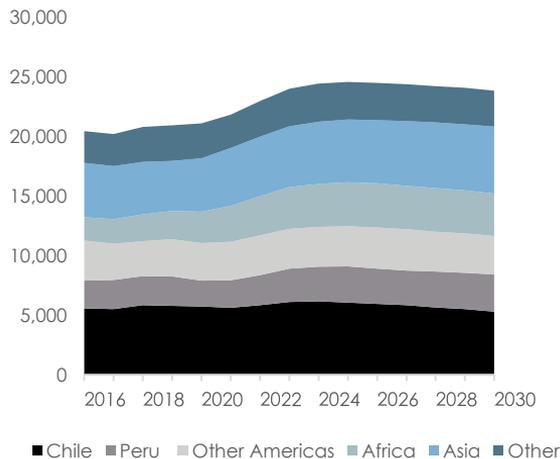
FERROUS

An electric arc furnace can be charged with ~100% scrap. A basic oxygen furnace is limited to ~30% scrap¹

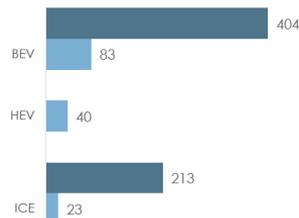
Global steel scrap demand is projected to grow ~3.3% through 2030 vs supply at 3.0%²

NON-FERROUS

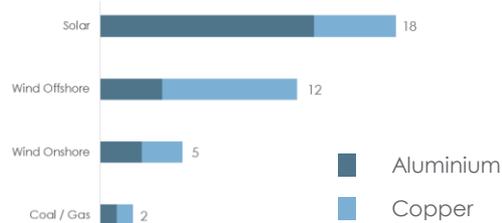
Global Copper Mine Supply³ (000t)



Metal Intensity By Passenger Vehicle Transmission type (Kg/Unit)⁴



Metal Intensity By Power Generation Type (tonnes/MW installed capacity)⁴



¹ World Steel Association

² Modified from Shortfalls in Metal will challenge the steel industry; March 2024; Boston Consulting Group. Percentage 2021 to 2030 global demand and supply forecast

³ Company reports, Bloomberg, Kallanish

⁴ Source: ICA, CRU, Ducker Carlise, note: BEV = Battery Electric Vehicle; HEV = Hybrid Electrical Vehicle; ICE = Internal Combustion Engine



Structural Change

EAF demand. Shifts in scrap flows to impact Turkey

EAF Capacity (% of total ferrous production)¹

	2014	2023	2028
US	67	75	79
ANZ	16	25	50
UK	22	19	50

Export Projections & Change (Mt)²

	2021 (Total)	2030 (Change)
EU	~19.5	(~4.5)
US	~18.0	(~7.0)
Canada	~4.9	(~2.0)
Japan	~7.3	(~2.0)
UK	~8.3	(~1.3)
Russia	~4.1	(~1.1)

Competitor Landscape In Metal Regions



¹ Internal estimates

² Modified from Shortfalls in Metal will challenge the steel industry; March 2024; Boston Consulting Group. Percentage 2021 to 2030 global demand and supply forecast



Simplification

Improve execution, greater adaptability and resource optimisation

STRATEGIC ELEMENTS

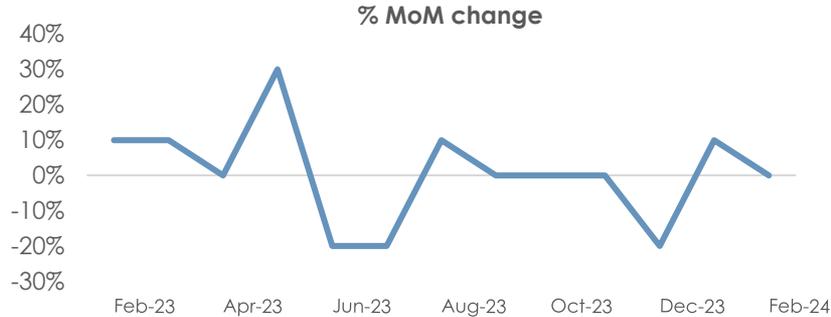
Customers Suppliers and end users Trusted reliable partner	Innovative & Agile Low-cost structure Data informed	Operational Efficiency Safety & sustainability Asset utilisation Unprepared material at value	The Strength of Our Network Domestic channels Efficient supply-to-customer delivery pathways	Investing Responsibly Cash generation Efficient working capital Capital management
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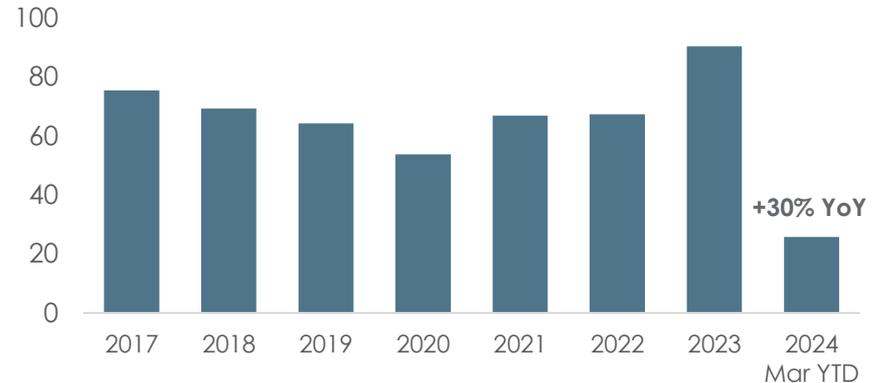
Ferrous Scrap Markets

Tight supply and challenging steel markets impacting all our metal markets

US Durable Good Shipments¹



Chinese Steel Exports² (Mt)



US Durable Goods shipments have declined 9 of the last 13 months

Average age of US **Passenger Cars** up 18% in 8 years. Now 13.6 years³

Chinese steel exports exceed pre-Covid years

1 US Census Bureau
2 Bloomberg
3 Statista



Operating Focus

NAM: Early positive outcomes

Performance Improvements Initiatives

- Margin focused; price discipline implementation; removed volume targets
- Reward unprepared scrap in buyer incentive program
- Barging for domestic sales delivery
- Increased low-copper shred volumes
- Implementation of cost-out program
- Leadership changes in key buying and selling roles
- Stopped sourcing from low-margin dealers
- Enhanced reporting for transparency on sales and buying activity

% Unprepared Scrap Metal^{1,2}

+4 pts

1QFY24

2QFY24

3QFY24

% Domestic Ferrous Sales³

July – Dec 2023

Jan – Mar 2024

31%

43%

Trading Margin Percentage
2H24 vs HY24



¹ Unprepared: Ferrous scrap in various forms that requires further processing such as shredding, shearing or torch cutting to meet customer requirements

² Ratio of unprepared scrap metal to total intake volume

³ Ratio of domestic ferrous sales to total sales volume



UK Metal

Strategic review on track. Operating initiatives implemented.

Strategic Review

- Process on track
- UK Metal well positioned to capitalise on EAF shift
- Optionality: sale; JV/partnership; retain and restructure
- Strong interest
- Focus on best value outcome

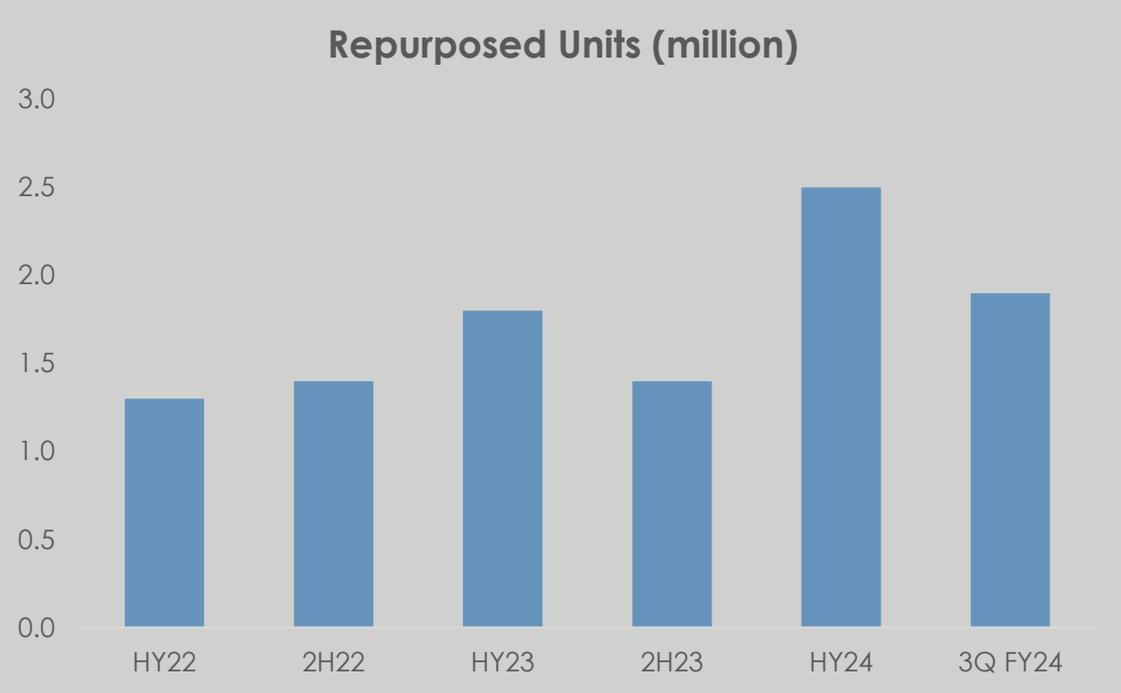
Operational Improvement

- Closure of unprofitable sites
- Plant and facility cost savings
- Development of innovative products for future EAF demand
- Yield and product quality improvements in non-ferrous



Sims Lifestyle Services

Continue to grow repurposing business model



Create a world without waste to preserve our planet

Driving value through a purpose-led strategy

We enable the re-use of finite natural resources and the decarbonisation of our customers' supply chain, directly creating measurable positive impact for individuals, communities, industry and governments.

