

Ansarada sets \$100m Annual Recurring Revenue target with Operating Leverage ASX:AND Ansarada Announcement - 23 March 2023

2023 Investor Day - Key Points

Highlights

- Strategy and execution plans in place to leverage brand, capabilities and unique product suite to achieve \$100m Annual Recurring Revenue target, 10x growth
- Increased regulation and a surge in data and operational risks is creating the demand for 360 realtime management of critical business information and processes
- The complexity and chaos for Small and Medium Enterprises (SME) to manage their Sustainability/ESG and GRC needs is manual, overwhelming and unsustainable. Ansarada has a unique and unrivalled SaaS solution.
- Sustainability/ESG and Deals are converging. Ansarada is now uniquely differentiated with the combination of our products
- Ansarada has a purpose led mission with all the foundations of leadership, team, culture, infrastructure and operational processes to scale efficiently
- Profitable growth - operating leverage at scale driving high margin growth business
- Strong balance sheet and high cash generation to self fund growth strategy

Ansarada Group Limited (ASX: AND), a global information governance software provider, is pleased to host its inaugural Investor Day on Thursday 23rd March.

Sam Riley, CEO said, "We are excited to hold our first ever Investor Day at Ansarada. As a signal of confidence, we want to share our vision, strategies and execution plans to deliver \$100m of Annual Recurring Revenue. This target assumes we gain a modest share of the large and growing markets in which we operate and we continue to supplement existing customers and channel partners with new additions. Over the last seventeen years, we have developed a deep understanding of our clients' needs. We have built beautiful products that scale, and we have refined a culture that prioritises execution and trust. We are now ready to accelerate growth and fund our progress with our own cash and resources"

The Investor Day presentation has been released to ASX.

A link to the live presentation

https://us06web.zoom.us/webinar/register/WN_y8EUCq_qSaKgFRl0tGy0lw

A video of the presentation will be available after the event on the company's website -

<https://www.ansarada.com/investor-relations>

-ENDS-

This announcement was authorised for release by the Board of Ansarada Group Limited.

About Ansarada (ASX:AND)

Ansarada is a SaaS Platform with products used by the world's top companies, advisors and governments to govern their most critical information and processes in Deals and Transaction Management, Board Management, Compliance and Procure. Ansarada enables organisations across the globe to be run more efficiently, with reduced risk and an increased ability to make fast confident decisions.

Ansarada is purpose-driven with a mission to help organisations be confident in every critical decision throughout their lifecycle so they can fully realise their potential.

For more information please visit www.ansarada.com or email at investors@ansarada.com