

ASX Announcement

28 June 2023

Centrepont Alliance earnings update EBITDA of \$7.6m forecast for FY23

Centrepont Alliance Limited (ASX: CAF), a leading provider of advice and business services to financial advice firms throughout Australia, has released an earnings update. The Company forecasts EBITDA of \$7.6 million for FY23, excluding LTI awards, one-off costs, and asset sales. This represents a \$0.4 million increase (5.6%) compared to FY22, highlighting the improved business performance achieved through operating at scale.

As of the end of May 2023, Centrepont Alliance's cash balance stood at \$14.4 million, taking into account the payment of an interim ordinary dividend of 0.5 cents and a special dividend of 0.5 cents in March 2023.

With 512 authorised representatives operating under the CAF licenses and 200 self-licensed practices supported by an estimated 771 advisers, Centrepont Alliance continues to solidify its position as one of the leading destinations for advisers. The company ranks as the third largest licensee.

Centrepont Alliance's strategy to expand its lending business is progressing well following the successful launch of Lending as a Service (LaaS) in October 2022. Currently, 25 firms are participating in LaaS, and there is a strong pipeline of additional firms looking to join. The service has been embraced by advisers seeking to assist clients with their lending needs in the current economic landscape.

In line with its growth objectives, Centrepont Alliance remains focused on both organic and inorganic growth opportunities. To evaluate potential merger and acquisition opportunities under consideration by the Board, the company has engaged the services of mid-market specialist adviser Allier Capital.

The release of this announcement has been authorized by the Board of Directors.

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About Centrepont Alliance

Centrepont Alliance (ASX: CAF) is a leading provider of advice and business services to financial advice firms throughout Australia. It offers a complete suite of governance, business management, client growth and advice services that enable advisers to spend more time providing advice to their clients.

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