

## TARGET MARKET DETERMINATION

**MADE BY:** Senetas Corporation Limited ACN 006 067 607 of 312 Kings Way, South Melbourne VIC 3205 (**Senetas** or **Company**)

**PRODUCT:** Attaching unquoted options (**Attaching Options**) each to acquire one fully paid ordinary share in the Company (**Shares**) that are to be issued on the basis of one (1) Attaching Option for every three (3) Shares subscribed for under a prospectus dated 27 November 2023 (**Prospectus**).

**EFFECTIVE DATE:** 27 November 2023

Capitalised terms used but not otherwise defined within this target market determination (**TMD**) have the meaning ascribed to them within the Prospectus.

This TMD has been approved by the Company in relation to the offer of Attaching Options under a non-renounceable pro rata rights offer (**Offer**) to existing Company shareholders in Australia and New Zealand made by the Company in the Prospectus. The Prospectus was lodged with the Australian Securities and Investments Commission (**ASIC**) and provided to ASX on 27 November 2023.

Eligible Shareholders are entitled to receive one (1) Attaching Option for every three (3) Shares subscribed for pursuant to the Offer.

This TMD is not a disclosure document for the purposes of the *Corporations Act 2001* (Cth) (**Corporations Act**) and therefore has not been lodged, and does not require lodgement, with ASIC.

This TMD does not take into account your investment objectives, financial situation or particular needs. This TMD is not, and should not, be treated as a full summary of the terms and conditions of the Attaching Options and is not intended to provide financial advice. You should refer to the Prospectus for the terms and conditions of the Attaching Options when making a decision in respect of the Attaching Options. The Company is not licensed to provide financial product advice in relation to the Attaching Options.

### Target market

The following persons (**Participants**) are entitled to receive Attaching Options pursuant to the Offer:

- (a) shareholders of the Company who:
  - (1) are recorded as at 7:00pm (Sydney time) on 30 November 2023 in the Company's register of members as having a registered address in Australia or New Zealand; and
  - (2) as far as the Company is aware, is not located in the United States of America (**United States**) and are not a person (including a nominee or custodian) acting for the account or benefit of a person in the United States or is not otherwise ineligible under all applicable securities laws to receive an offer under the Offer;
- (b) other persons whom the Company is satisfied, in its sole discretion, that it would not be unlawful to offer Attaching Options to, with or without any such conditions as the Company sees fit (in its sole discretion), based on the local laws of the country in which that person may reside, including as part of any shortfall under the Offer.

The Attaching Options will not be quoted on the ASX and will not be transferable.

Shares that are issued on exercise of the Attaching Options will rank equally in all respects with the then

issued Shares in the Company.

The information below summarises the overall class of investors that fall within the target market for the Attaching Options.

The Company expects an investment in Attaching Options may be suitable to Participants, on the basis that they are likely to be investors who take a short to medium term outlook on their investment and who will be in a financial position to have sufficient available funds so as to facilitate an exercise of the Attaching Options over the period for which the Attaching Options can be exercised.

Investors with a short-term outlook for their investment may benefit from the ability to, prior to the 22 December 2024 expiry date (**Expiry Date**) being 12 months from the date of issue of the Attaching Options, trade the underlying Shares on exercise of the Attaching Options should the exercise price be lower than the Share price at that time.

Investors with a medium term outlook may benefit from the ability to exercise the Attaching Options prior to the Expiry Date and increase their shareholding and exposure to potential upside on the Shares of the Company into the future.

An exercise price is required to be paid to acquire Shares on the exercise of Attaching Options. As such the capacity to realise the underlying value of the Attaching Options could require that they be exercised on or before the Expiry Date. Investors in the target market will need to be in a financial position to have sufficient available funds so as to facilitate an exercise of the Attaching Options prior to the Expiry Date. Prior to the Expiry Date, the investors' will have no ability to liquidate the Attaching Options by trading them.

While the Company does not have an established eligibility framework for investors such as age, expected return or volatility, it is expected that the target market of investors will be able to withstand potential fluctuations in the value of their investment and will be those who wish to obtain optionality for exposure to the Company's ongoing operations. The Attaching Options offer no income guarantee or capital protection for investors.

The Company considers that an investment in the Attaching Options is highly speculative, such that an investment in the Company may not be appropriate for an investor who would not be able to bear the loss of some or all of their investment. Investors should also have sufficient financial literacy and resources (including appropriate advisers) to understand and appreciate the potential risks of investing in the Company (including the Attaching Options).

The Attaching Options are not suitable for investors:

- (a) requiring a tradeable instrument, as the Attaching Options will not be quoted on the ASX;
- (b) who are not seeking to have the potential to increase their investment in the Company; and
- (c) who do not understand and appreciate the risks of investing in options as an asset class generally and the more specific risks of investing in the Company.

#### Distribution conditions

The offer of Attaching Options is made under the Prospectus to be sent to Participants.

Attaching Options will only be issued to relevant Participants who have subscribed for New Shares in accordance with the instructions in an application form that accompanies the Prospectus. The Company will include a copy of this TMD on its website.

The Company considers that these distribution conditions will ensure that persons who invest in the Attaching Options will fall within the target market.

Review triggers

The Attaching Options are being offered for a limited period, between the date of the Prospectus (being 27 November 2023) and the date that is 12 months after the closing date for applications (**Offer Period**).

The Attaching Options will not be available following the end of the Offer Period. Accordingly, this TMD applies for the duration of the Offer Period.

To allow the Company to determine whether circumstances exist indicating this TMD is no longer appropriate to the Attaching Options, the following review triggers apply for the Offer Period:

- (a) the Company receiving notice that:
  - (1) there is a material statement in the Prospectus that is false or misleading;
  - (2) there is an omission from the Prospectus of material required by the Corporations Act to be including in the Prospectus;
  - (3) there is a significant change affecting any matter contained in the Prospectus; or
  - (4) information regarding a significant new matter has arisen which is required to be included in the Prospectus as if the matter had arisen prior to the lodgement of the Prospectus;
- (b) the Company issuing, or becoming aware of the need to issue, a supplementary or replacement prospectus for the Offer;
- (c) the Company identifies a substantial divergence in how the Attaching Options are being distributed from this TMD;
- (d) ASIC raises concerns with the Company regarding the adequacy of the design or distribution of the Attaching Options or this TMD; or
- (e) the Company becoming aware of any material change to the legislative regime applying to the Offer in Australia or New Zealand.

Review period

If a review trigger occurs during the Offer Period, the Company will review this TMD in light of the review trigger. The Company will otherwise complete a review of the TMD immediately prior to the end of the Offer Period, and after such time the TMD will no longer apply.

Review Trigger information reporting requirements

Distributors of the Attaching Options must provide the following information to the Company, within the required timeframes:

<b>Information type</b>	<b>Description</b>	<b>Timeframe for reporting</b>
Complaints about the Attaching Options	Information relating to the number of complaints received and a summary of the nature of each complaint or a copy of each complaint	During the Offer Period, the distributor is to make a report within 10 business days after the end of each quarter. A report is also to be made 10 business days after the end of the Offer Period

A significant dealing of the Attaching Options that is not consistent with this TMD	Information to include details of the significant dealing and reasons the distributor considers the significant dealing is not consistent with this TMD	Report as soon as reasonably practicable (and in any event no more than 10 business days) after the significant dealing occurs
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Contact

For queries or questions about the Offer or the Prospectus, please call the Offer Information Line on 1300 850 505 (within Australia) or +61 3 9415 4000 (outside Australia) between 8:30am and 5:00pm (Melbourne time) Monday to Friday during the Offer Period.