



Appointment of Independent Non-Executive Director

12 December 2023: Global cloud backup and archiving software provider Dropsuite Limited (ASX: DSE) ("Dropsuite" or the "Company") is pleased to announce the appointment of Eric Martorano as an independent non-executive director of the Company, effective 1 January 2024.

Eric is a highly qualified executive with a deep experience in driving global growth strategy and go-to-market initiatives. He has worked for over 25 years with business customers and partners around the globe from small business through to enterprise customers.

Eric is currently the Chief Revenue Officer (CRO) for Simplilearn, one of the world's leading online education providers, where he is responsible for sales, customer success, marketing, product, operations and delivery teams with full P&L responsibility for the company's global commercial business. Eric has previously held various leadership positions at Microsoft where he was ultimately General Manager of U.S. Channel Sales with responsibility for over \$17 billion of revenue. Eric has also held a range of leadership positions, including CEO and CRO, across several fast-growing technology businesses.

Eric holds an MBA from Pepperdine University and a bachelor's degree from California State University, Northridge and he has previously been nominated as CRN's 'Top 100 Executives' and '50 Most Influential Channel Chiefs'.

Eric is based in the Seattle area, USA.

Dropsuite Chairman Theo Hnarakis said: *"We are delighted to welcome Eric to the Board of Dropsuite. Eric's extensive experience brings a unique skill set to the Board and one that complements the background of our existing directors. Eric's experience across leading companies in the technology sector will be invaluable as we continue to accelerate the growth of our company and increase our exposure to new markets and geographies. Eric's appointment reflects Dropsuite's commitment to strengthen and diversify the skill set and ensures that Dropsuite continues to establish the highest standards of governance as we grow as a Company."*

Eric Martorano said: *"I am delighted to be joining the team at Dropsuite at such an exciting time for the Company. With a quality and expanding portfolio of backup solutions, a rapidly growing user base and strong industry tailwinds, the future for Dropsuite looks exceptionally promising. I look forward to utilising my skillset and experience to help drive future growth and deliver material returns to our shareholders."*

Eric will be paid a total of US\$56,000 annually, which is inline with the Company's remuneration policy for non-executive directors.

The announcement was approved by the Board of Directors.

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About Dropsuite

Dropsuite is a cloud software platform enabling businesses to easily backup, recover and protect their important business information. Dropsuite's commitment to advanced, secure and scalable cloud technologies keeps us in the forefront of the industry and makes us the choice of leading IT Service Providers globally. For more information please visit: www.dropsuite.com