

# ASX Announcement



Field Solutions Holdings Limited (ASX: FSG)  
ASX Limited  
Company Announcements Office

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## **FSG wins \$1.3M transit from Tasmania Digital Strategy and Services (DSS)**

Field Solutions Holdings (ASX: FSG), Australia's leading rural, regional and remote telecommunications carrier, is pleased to announce that it has won its first award under its new Standing Offer Arrangement (SOA) for Data and Internet Services with Networking Tasmania, to supply IP Transit capacity to Tasmania Digital Strategy and Services.

### **Highlights**

- 5-year term
- First Agency Contract - \$1.3M total contract value
- First award under the new SOA (Standing Offer Arrangement) with Network Tasmania
- Expanded scope of services include Data and Internet Services
- FSG enabled local peering via Internet Association of Australia

Field Solutions Group were invited to enter into a Standing Offer Arrangement with Networking Tasmania late last year, to supply Data and Internet Services (on top of its current Infrastructure as a Service long term contact), to Tasmanian Government agencies.

"This agreement with DSS marks the first under the new SOA and underscores FSG's commitment to Tasmania, as well as utilising our extensive digital infrastructure and Security capabilities in the region" said Andrew Roberts, CEO of FSG. "We now have the ability to work with all other government agencies to deliver Internet and WAN services with Integrated Security capabilities such as Threat detection and fully Encrypted Software-defined Networking, where traditionally, Telstra was the only available option", adds Roberts.

FSG's Public Sector Group works closely with our State Government customers to ensure our service catalogue is aligned to support their communications and security strategies. "We are very grateful to Network Tasmania and DSS for entrusting FSG with critical services which underpin the state's digital strategy. This collaboration highlights the trust and confidence the Tasmanian Government places in FSG's ability to deliver high-quality, reliable services that meet the critical needs of public sector entities ". Roberts added.

This announcement follows closely on the heels of last year's news, where the Tasmanian Department of Premier and Cabinet reaffirmed its trust in FSG by selecting the company to continue providing "Infrastructure as a service" (IaaS) for an additional two years. "This extension not only solidifies FSG's role as a key player in the region's digital infrastructure and significantly bolsters the company's revenue streams and market presence".

Following the acquisition of Tasmanet in FY22, FSG has continued to expand its commitment to its Tasmanian customers and in particular its product offerings to Tasmanian Government Agencies. "This latest development strongly supports our strategic vision to replicate this model with other Government Agencies across Australia." concluded Roberts.

Additionally, FSG has proudly supported and partnered with the Internet Association of Australia to enable local peering in Tasmania. The service is to be launched on the 27<sup>th</sup> of March 2024 in Hobart.

This announcement has been authorised for release by the majority of the Board of FSG.

### **About FSG**

FSG provides, builds, and operates "true broadband networks" specifically for rural, regional and remote Australia. FSG is a licensed Australian telecommunications carrier, providing services via its own telecommunications network (trading under the brands 'JustISP' and 'Ant Communications') and a NBNco Retail Service Provider.

### **FSG Contact Details**

Andrew Roberts - CEO  
andrew.roberts@fieldsolutions-group.com

**www.fieldsolutions-group.com**

Field Solutions Holdings Ltd ASX:FSG

t 1300 000 488