

Novatti

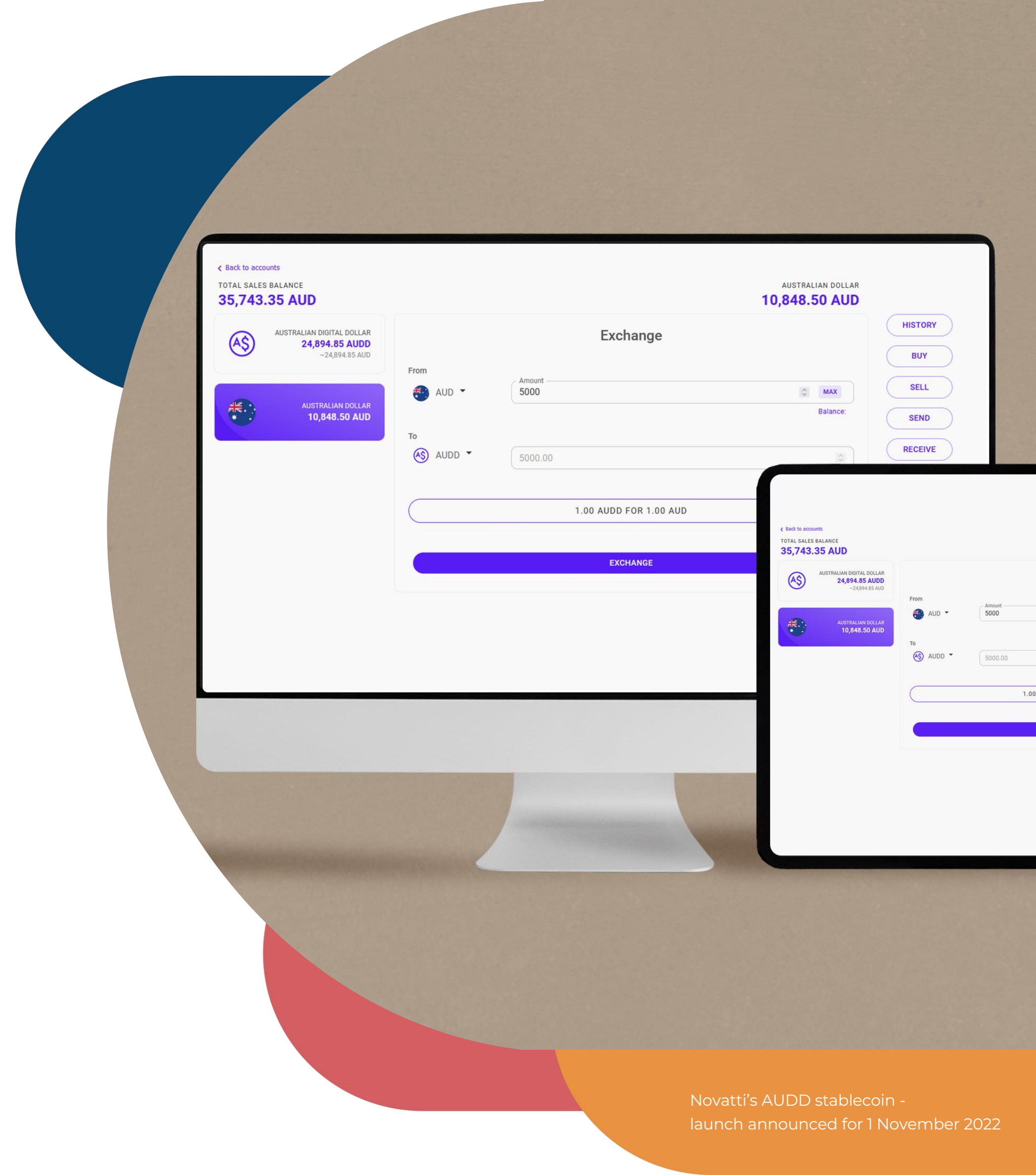
September Quarter FY23 Results Presentation

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www.novatti.com

31 October 2022



Novatti's AUDD stablecoin -
launch announced for 1 November 2022

Disclaimer

The material contained in this document is a presentation of general information about Novatti Group Limited's activities, current as at the date of this presentation on 31 October 2022.

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Highlights in numbers*

Novatti

\$10.5m

September quarter
sales revenue

+98%

Increase in September
quarter sales
revenue YoY

+123%

Increase in September
quarter processing
revenue YoY

-10%

Decrease in quarterly
cash requirement on
prior quarter

-53%

Decrease in cash
use over past
two quarters

\$14.5m

End of quarter cash
balance with further
\$12.8m expected on 21
November 2022**



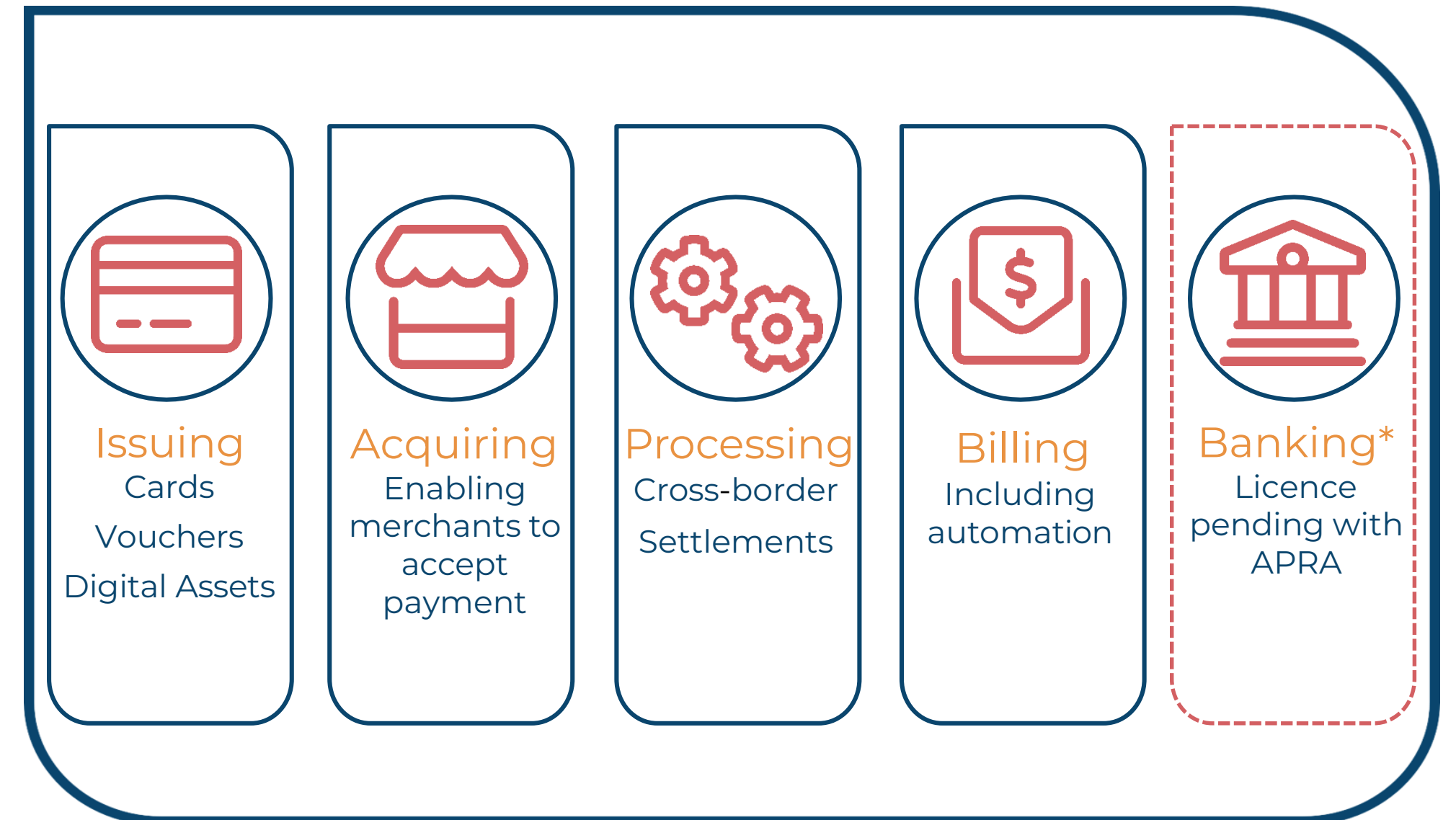
*All figures throughout this document related to the September quarter remain unaudited unless stated otherwise.

**Based on special dividend as announced by Reckon Limited on 27 October 2022.

Making business payments easy

Novatti

- Novatti provides businesses with everything they need to **pay and be paid**
- Focus on mobility through technology – using any device, anywhere
- Covers the complete payments value chain – from issuing payment cards to banking services*

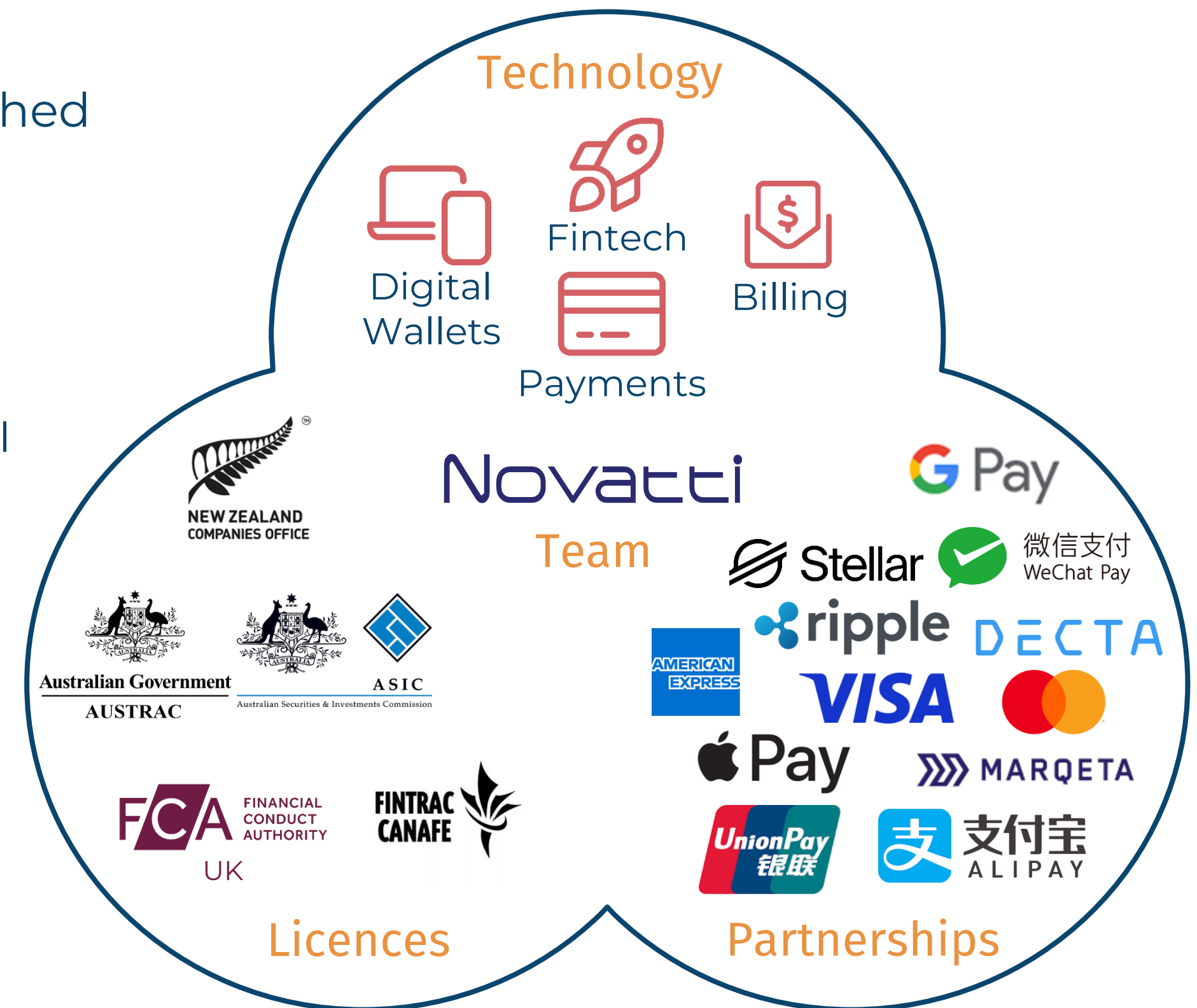


*Licence pending with APRA

Global ecosystem established

Novatti

- Extensive global B2B payments ecosystem established
- This includes:
 - Technology – digital and mobile platforms
 - Licences – opening jurisdictions and highlighting trust
 - Partnerships – providing scale without substantial capital
 - Team – leading in-house expertise
- Now leveraging this ecosystem and generating sales traction



Payments sector getting noticed

Novatti

- Opportunities in payments sector getting noticed by big players
- Multiple banks reportedly looking at Tyro acquisition
- ANZ considered acquiring MYOB – highlights rationale for Novatti's strategic stake and partnership with Reckon Limited
- Expect sector recognition to grow as big players realise fintech value

FINANCIAL REVIEW

Westpac could face a high-stakes battle to buy Tyro

[Source: AFR - 18 October 2022]

WESTPAC CONFIRMS PRELIMINARY DISCUSSIONS WITH TYRO

An acquisition would strengthen Westpac's small business proposition, enabling it to better support customers and grow merchant acquiring, particularly in the hospitality and healthcare sectors.

[Source: Westpac Group - 18 October 2022]

FINANCIAL REVIEW

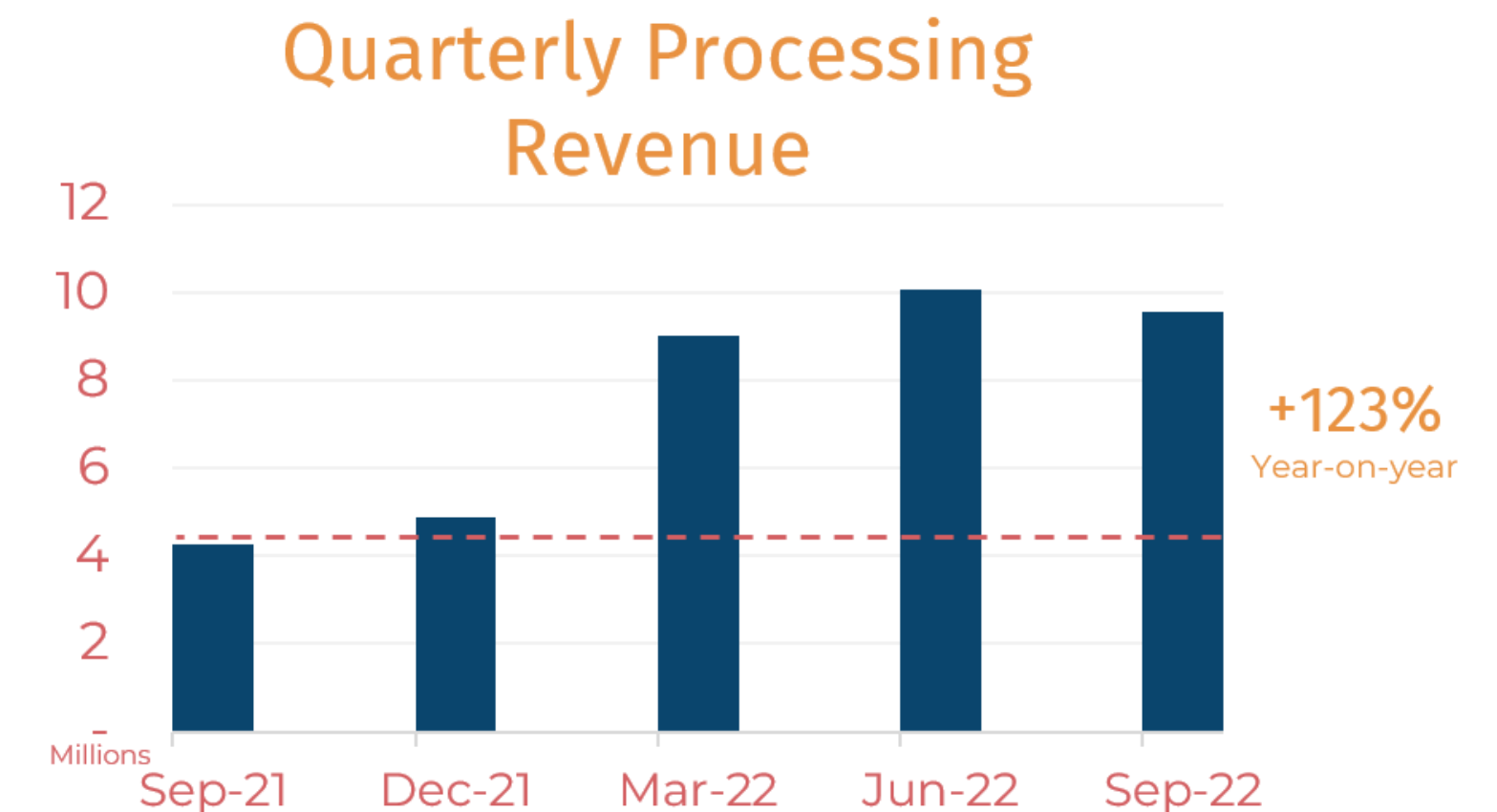
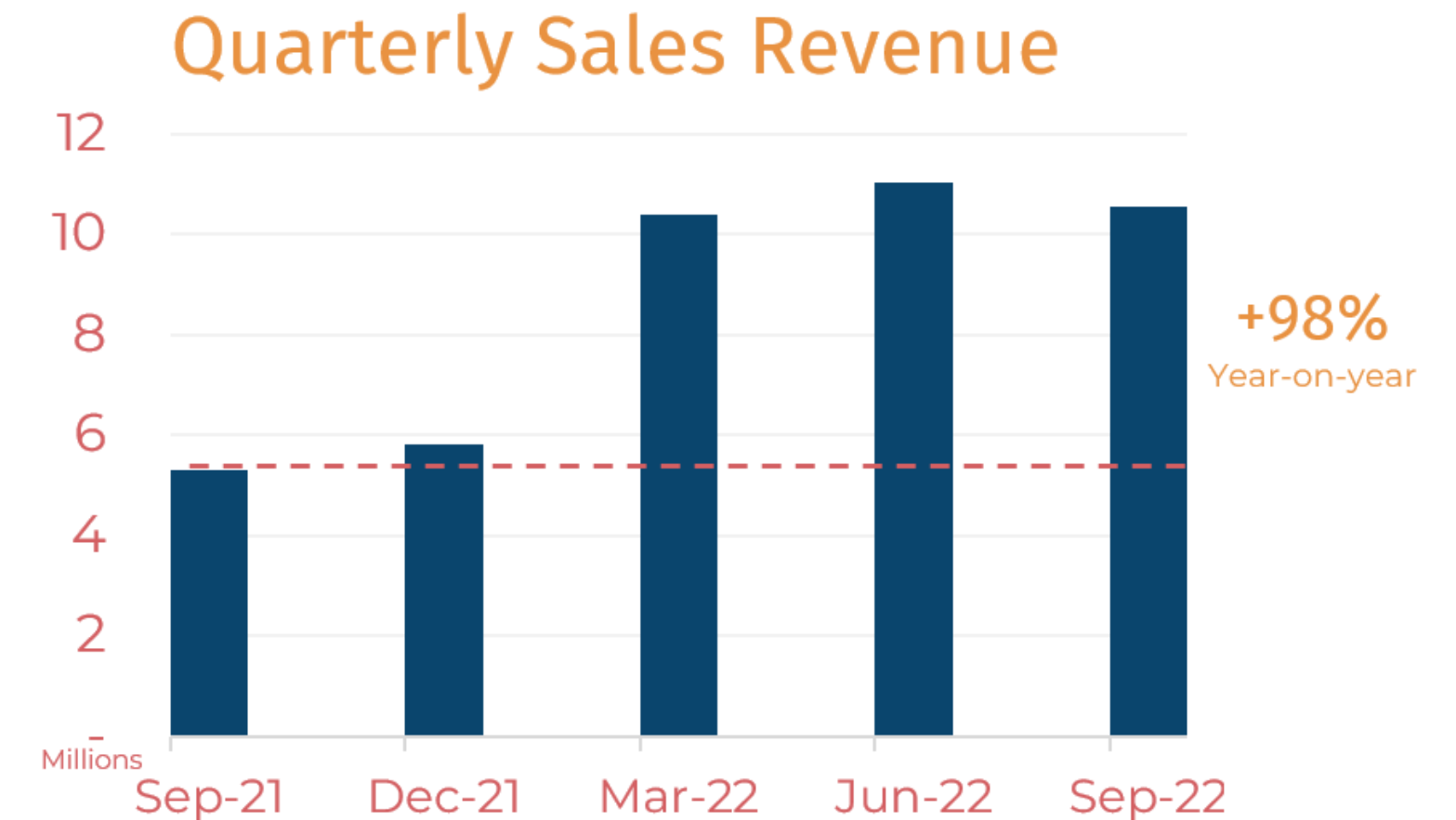
ANZ eyes commercial banking boost from MYOB

[Source: AFR - 13 July 2022]

September quarter performance

Novatti

- \$10.5m - quarterly sales revenue
 - 98%+ increase YoY
 - Down 4% on prior quarter (due to ATX seasonal factors)
- Processing quarterly revenue up 123% YoY*
- Quarterly cash requirement down 53% across two quarters and 10% on prior quarter
- Shift to positive cashflow well underway
- Strong balance sheet highlighted by:
 - \$14.5m end of quarter cash balance
 - \$12.8m Reckon special dividend**



*Includes contribution of ATX following completion of acquisition.

**Based on special dividend as announced by Reckon Limited on 27 October 2022.

Recognised as a payments leader

Novatti

- Novatti continues to be recognised for its digital payments leadership and innovation
- Invited to roundtable with Governor of the Reserve Bank of Australia, Philip Lowe
- Featured at Stellar's Meridian global conference in Rome, Italy
- Announced 1 November 2022 launch for Novatti's stablecoin, AUDD
- Attracting significant interest from institutional players and clients



Novatti Executive General Manager of Payments, Mark Healy, pictured fifth from the right with Governor of the Reserve Bank of Australia, Philip Lowe, fourth from the left. Photo sourced from RBA.



Novatti stablecoin team, including CEO Peter Cook, Executive General Manager, Transactions Group, Effie Dimitropoulos, Head of Blockchain and Digital Assets, Michaela Juric, and the Stellar team at the Meridian conference in Rome

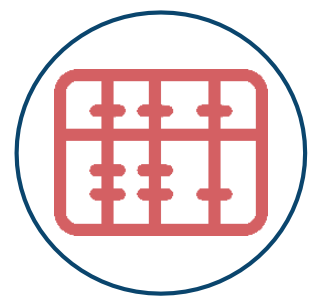


Novatti's Head of Blockchain and Digital Assets, Michaela Juric, on stage at Stellar's Meridian conference in Rome

What to expect going forward

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Novatti's business continues to shift from an investment and development phase to a monetisation stage:



Shift to positive cashflow

- Focus already shifted to delivering positive cashflow
- 53% decrease in cash use across past two quarters
- Expect reducing cash usage trend to continue
- Strong balance sheet



Drive returns from existing investment

- Drive sales traction from ecosystem globally
- Continued commercialisation of new services
- Secure restricted banking licence
- Launch stablecoin on 1 November
- Full monetisation of investment



Macro-level growth

- Strong macro-level growth as shift to digital continues
- Position Novatti to capture this growth without need for substantial capital