

Investor Webinar Presentation

Elsight Limited (ASX: ELS) (Elsight or the Company), is pleased to release the following investor presentation for the quarterly results webinar scheduled for 5pm today, 15 November 2022.

A recording of today's webinar is expected to be available on the Company's website as soon as possible following the event.

For investors wanting to participate in today's webinar, please click on the registration link below.

Webinar details:

Date: Tuesday, 15 November 2022

Time: 5:00PM AEDT

To register: [Click HERE](#)

Dial-in details: You will receive your personal dial-in details upon registration.

Participants will be able to submit questions during the webinar via a 'submit question' facility displayed within the webinar or can submit them in advance to ir@elsight.com.

Authorised for release by the Board of Directors of Elsight Limited.

-ENDS-

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About Elsight

Elsight (ASX:ELS) (www.elsight.com) Elsight delivers Absolute Connection with 24/7 Confidence. Our proprietary bonding technology incorporates both software and hardware elements to deliver extremely reliable, secure, high bandwidth, real-time connectivity - even in the most challenging areas for stationary, portable, or actively mobile situational requirements.



elsight

**A NEW ERA OF
CONNECTIVITY**

Investors Webinar November 15th, 2022

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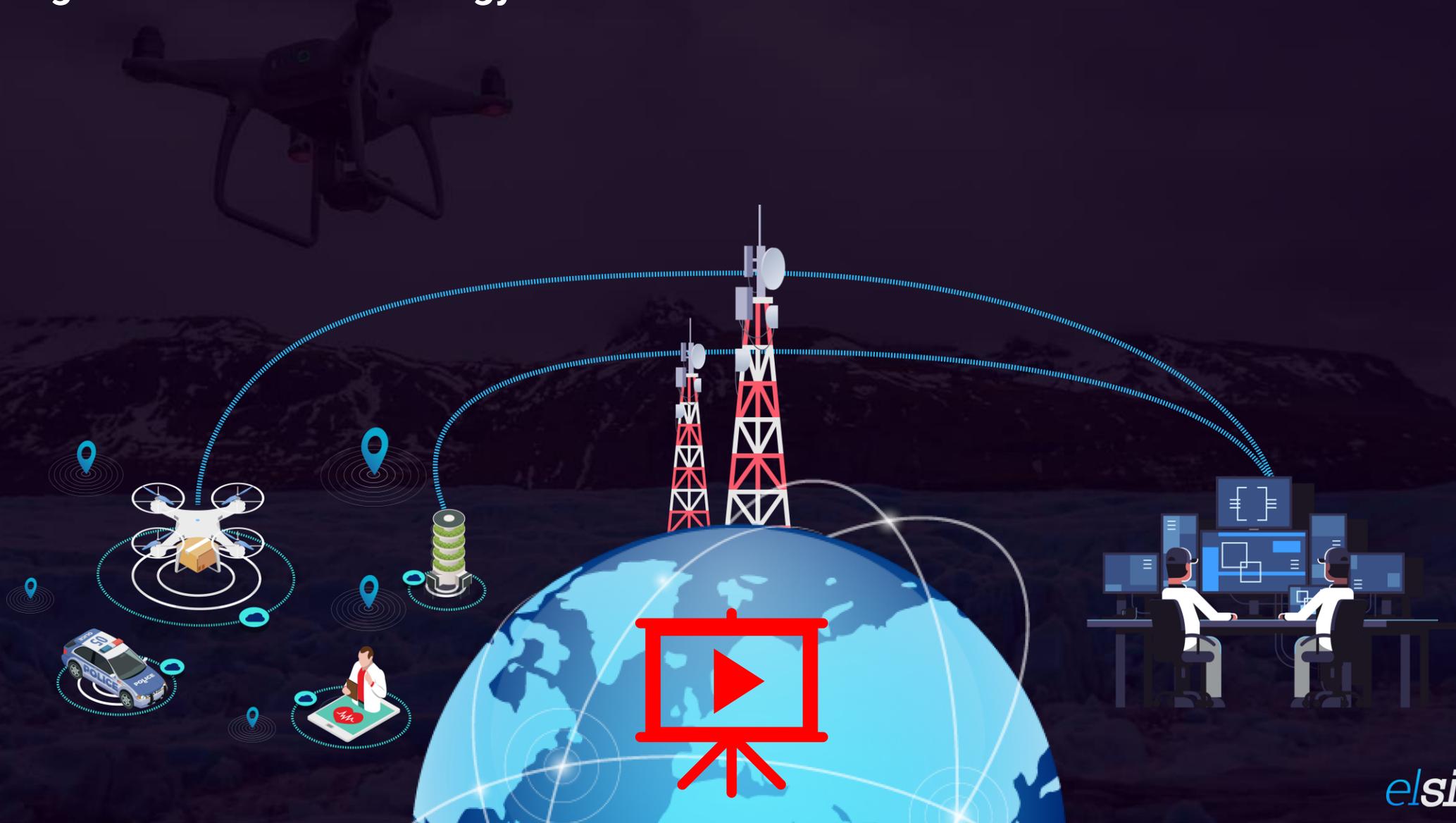




“Like the internet and GPS before them, **drones** are evolving beyond their military origin to become **powerful business tools**. They’ve already made the leap to the consumer market, and now they're being put to work in commercial and civil government applications from firefighting to farming. That’s creating a **market opportunity that's too large to ignore.**”

- Goldman Sachs

Elsight Halo Core Technology



Webinar Agenda

1 / **ELS Highlights**

2 / **3Q22 Review**

3 / **Partners Status**

4 / **Accelerating Growth**

5 / **Q&A Session**

EL S Highlights



Proprietary technology solution

Our unique software and hardware solutions facilitate reliable **connection confidence** everywhere



Substantial nascent market opportunity

As the unmanned industry is rapidly evolving, ElSight is in a great position to become **industry-standard** for connectivity



Product validation - key partners' adoption

'Design wins' with multiple key partners in high demand verticals - the company is at the **tipping point for growth**

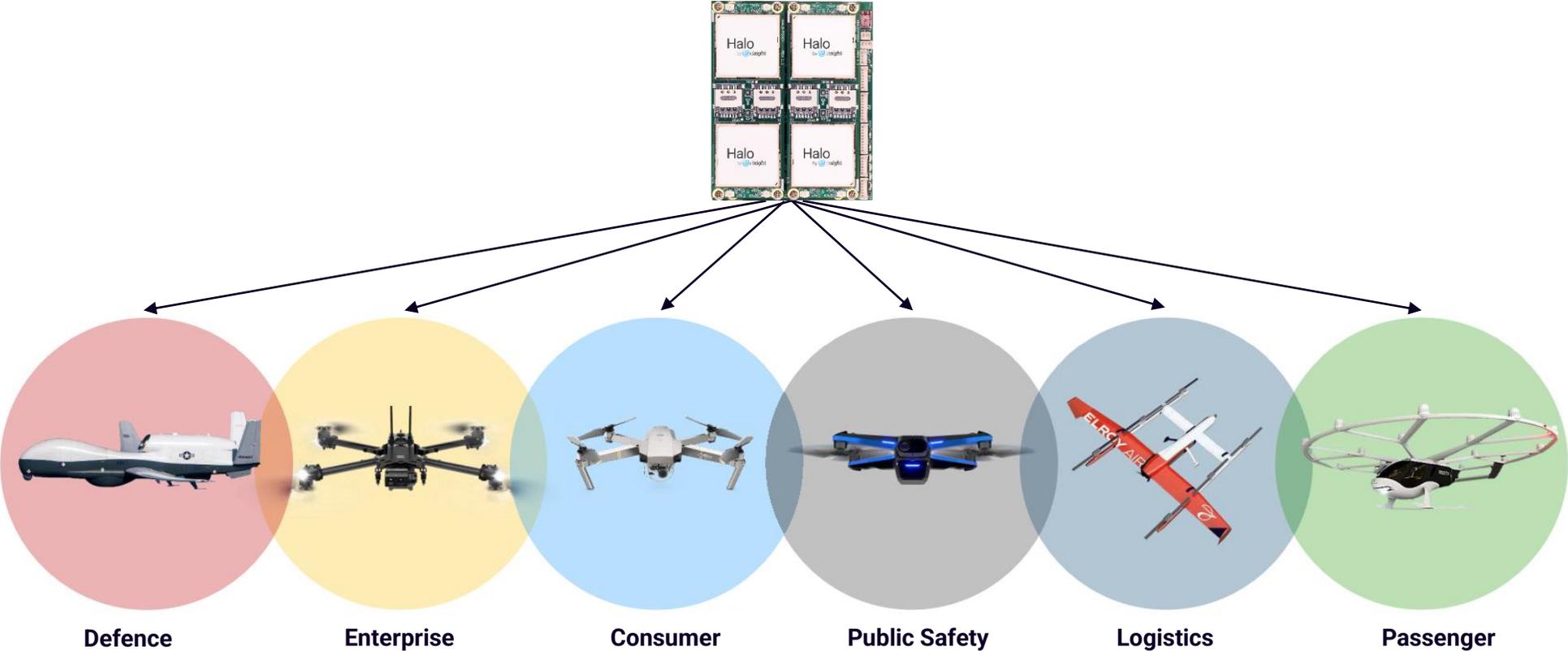


Multiple growth engines

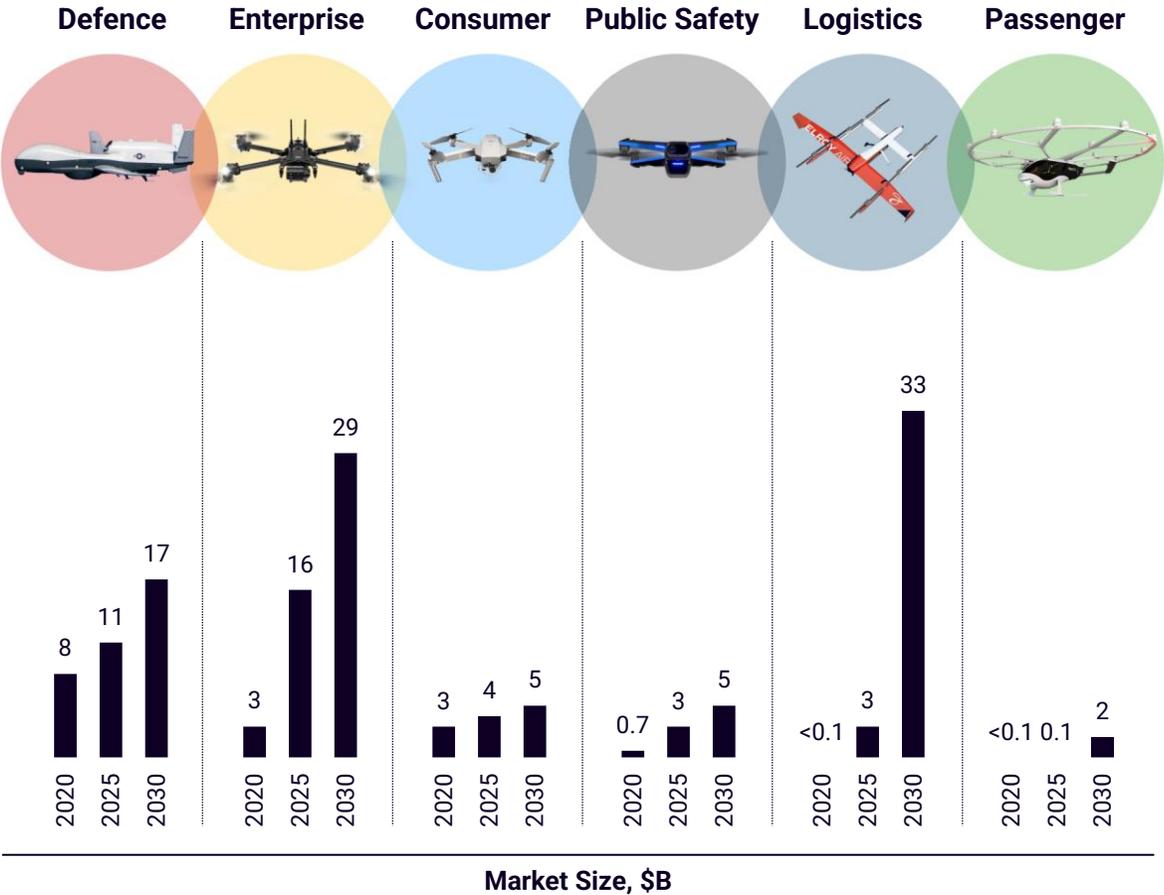
Scalable, repeat transactional hardware & software sales plus **recurring managed services revenues**

Elsight Within the Drone Sector

Similar to the PC market, where Intel has successfully branded “intel inside” while being agnostic to the PC brand – Elsight is applying the same concept to the UAV BVLOS market to have “Halo inside”, ensuring absolute connection confidence across a range of verticals



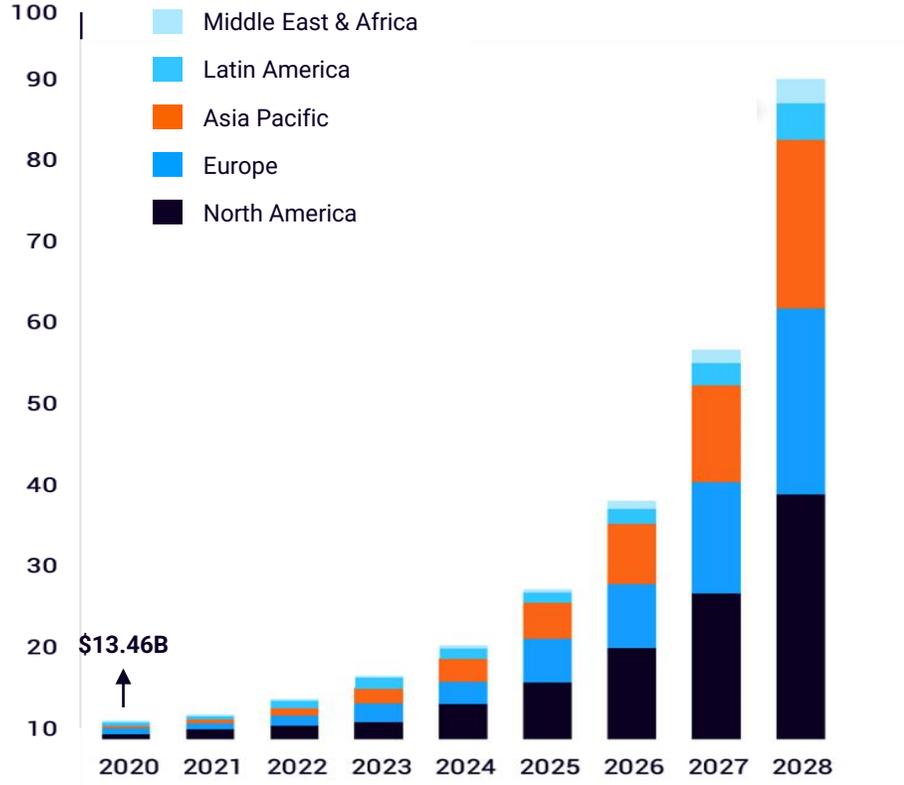
Drone Industry Forecast



Source: Levitate Capital -The Future of the Drone Economy report

Commercial UAV (Unmanned Aerial Vehicle) Market Size, By Region, 2016-2028, (USDB)

ILLUSTRATIVE



Source: Polaris Market Research Analysis

3Q22 review

1

Adapting early and quickly to macro trends

Facing difficult macro-financial trends, the company has taken the necessary steps to optimize activities to ensure the efficient deployment of capital from the beginning of the year. Those changes are seen both in the top and bottom lines by Increasing the income line while reducing the expense line.

2

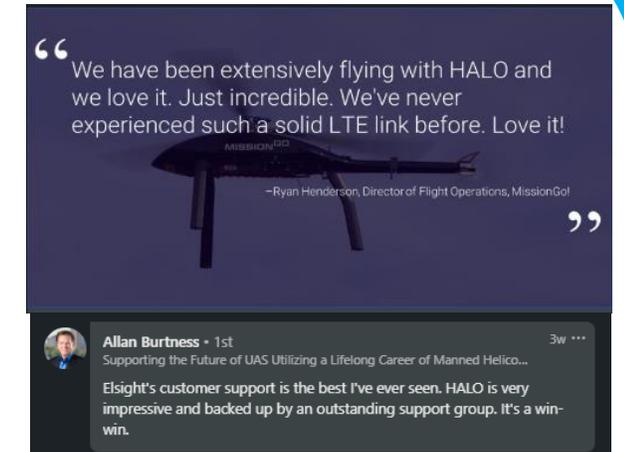
Business metrics and customer feedback showing strong progress

During the quarter, the Company continued to expand the Halo investment program as part of the 'Design Win' strategy, bringing the total number of partners to 67. 16 partners placed repeat orders adding up to US\$255K this quarter with great customer feedback.

3

Unmanned industry progress

Regulatory movement in the US by issuing the first FAA TC to a commercial drone operator, In parallel with enterprise deployment declarations.



Our Pathway to Market

FAA Standard
'High customer retention, companies **must** continue using critical components like the Halo to keep type certificates and FAA waivers once approved



Design Win

Growth Potential
Elsight grows organically as our partners grow, with minimal to none sales efforts

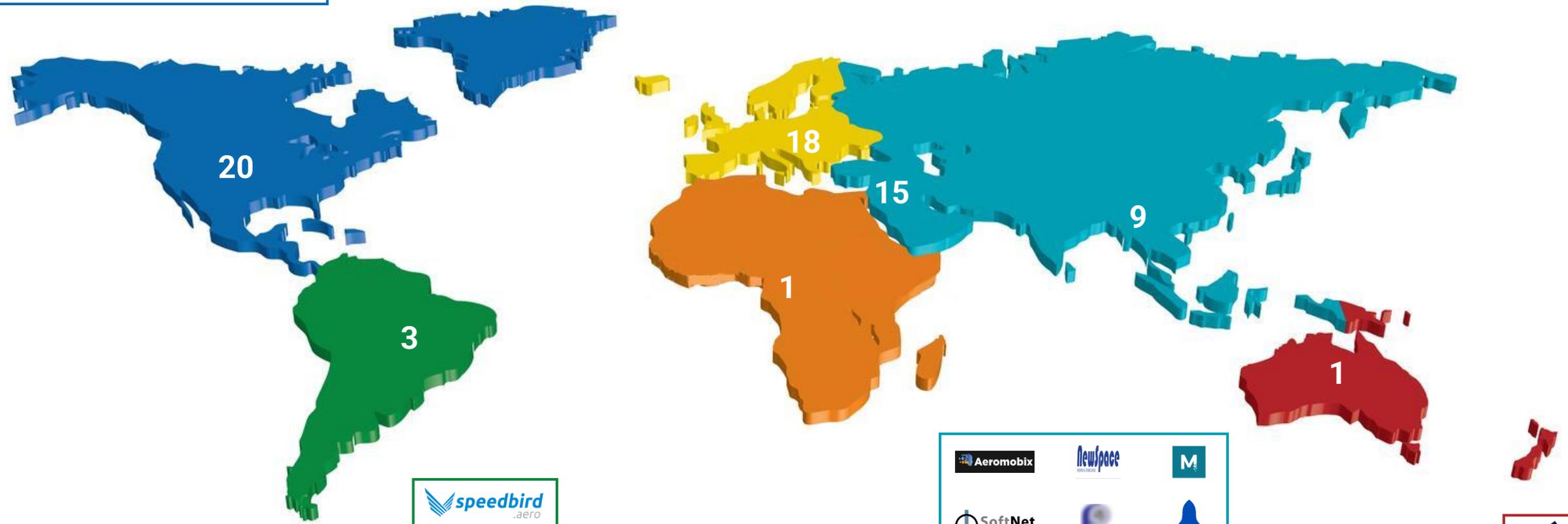


Organic Growth
Organic growth within the industry, as more design wins lead to an industry standard



Engineering Advantage
Companies will only replace existing critical components under extraordinary circumstances

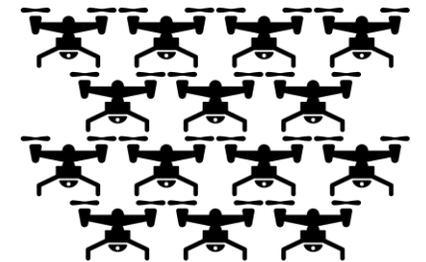
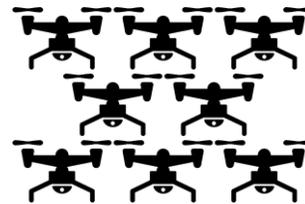
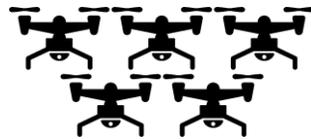




Deployment as we speak- partners headlines



Accelerating Growth Unlocking value



Revenue Model

Building revenue through hardware, software, and services





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Thank You