

ASX ANNOUNCEMENT

1 October 2024

Biome reports record quarterly sales revenue for Q1 FY25

- *Biome* achieves record quarterly sales revenue of ~\$4.25m (unaudited)
- Sales revenue increased ~\$1.51m or 55% vs PCP Q1 FY24
- Sales revenue increased ~\$450k or 12% vs Q4 FY24
- Q1 Sales revenue represents a ~\$17m annualised run rate (ARR)

Microbiome health company **Biome Australia Limited** (ASX: BIO) (*‘Biome’* or *‘the company’*) is pleased to provide a trading update for Q1 FY25.

Biome’s quarterly sales revenue totalled ~\$4.25m (unaudited), representing a 55% increase vs the previous corresponding period (Q1 FY24, \$2.74m) and 12% above the previous record quarter (Q4 FY24, \$3.8m). This result exceeded the \$4m target for the quarter (Ref: ASX announcement dated 3 September 2024) by \$250k or 6.3%.

Biome’s Q1 sales revenue represents an annualised run rate of \$17m, with growth expected to continue through the remainder of FY25.

Biome Australia’s Managing Director and Founder, Blair Vega Norfolk, commented:

“I am excited to share this result for Q1 FY25, another record quarter in sales revenue following our recent release of Biome’s Vision 27, which outlined our growth plan and prospects over the next three years. I look forward to sharing further updates on our growth and performance in the coming periods.”

-ENDS-

Approved for release by the Biome Australia board of directors.

About Biome Australia Limited

Biome Australia develops, licenses, commercialises and markets innovative, evidence-based live biotherapeutics (probiotics) and complementary medicines, many of which are supported by clinical research. Biome aims to improve health outcomes and quality of life, and make its products accessible to all.

Incorporated in Australia in 2018, Biome distributes locally and abroad. In partnership with some of the world's leading organisations in microbiome research and development, Biome produced several unique live biotherapeutic (probiotic) products with innovative delivery technologies that improve their stability and efficacy to create its flagship range of complementary medicines: Activated Probiotics®.

Supported by clinical research, including randomised double-blind placebo-controlled trials, Activated Probiotics help prevent and support the management of various health concerns, including low mood and sleep, bone health, iron malabsorption, mild eczema and IBS. Through practitioner-only distribution, Biome is committed to educating health professionals on the newfound systemic health effects of the gut microbiota, helping them to provide innovative, evidence-based natural medicines for the management of some of humanity's most prevalent and chronic health concerns.

For more information visit: www.biomeaustralia.com

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Forward looking statements

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The Forward Looking Statements are based on information available to Biome as at the date of this release. Any Forward Looking Statements containing forward looking financial information



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