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ASX Code: RHP

rhipe Public Cloud Strategy Update

Following rhipe's significant success as the leading indirect CSP partner for Microsoft across the APAC region, rhipe is pleased to announce it has now been appointed a globally managed licensing partner by Microsoft. rhipe is one of only eight globally managed partners, and the only one headquartered in Asia Pacific.

It has been almost two years since rhipe launched its Indirect CSP program in Australia in July 2015. The program continues to grow fast, and has seen rhipe drive consumption of over 117,000 Office 365 seats across Asia Pacific. Significantly, at the end of May, rhipe has reached \$20m in annualised run rate revenue from this program with over 700 transacting partners, compared to \$4.6m in annualised run rate revenue and 340 transacting partners at the same time last year.

*"We're pleased with our Indirect CSP momentum across the Asia Pacific region," says **Mike Hill, rhipe's Chairman**. "In less than two years we've built a \$20m revenue stream. It is these results and the constant innovation that our management team continues to drive that have resulted in rhipe now joining an elite group of partners managed globally by Microsoft, both are fantastic milestones for rhipe "*

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Additional information About rhipe

rhipe (ASX:RHP) is Asia Pacific's leading cloud channel company providing technology partners with complete end-to-end cloud solutions, and helping them grow and thrive in the Cloud economy. As the Cloud 1st, channel 1st company, rhipe is recognised as the leading expert in subscription-software licensing, services and support across Asia Pacific, with a vendor portfolio that includes Microsoft, VMWare, Citrix, Veeam, DocuSign, Trend Micro (and others). For more information, visit www.rhipe.com, or follow us on Twitter, LinkedIn and Facebook.

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