



**Consistently  
Delivering On  
Commitments**

**February 24, 2017**

Innovation • Performance • Growth



**Full Year 2016 Results  
Presentation**

# Cautionary & Technical Statements



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## ***Technical Disclosure***

The exploration results were prepared in accordance with the standards set out in the 2012 Edition of the 'Australasian Code for Reporting of Exploration Results, Mineral Resources and Ore Reserves' ("JORC Code") and in accordance with National Instrument 43-101 – Standards of Disclosure for Mineral Projects of the Canadian Securities Administrators ("NI 43-101"). The JORC Code is the accepted reporting standard for the Australian Stock Exchange Limited ("ASX"). For further scientific and technical information (including disclosure regarding mineral resources and mineral reserves) relating to the Haile Mine, the Macraes Mine and the Didipio Mine please refer to the NI 43-101 compliant technical reports available at [sedar.com](http://sedar.com) under the Company's name.

## ***General Presentation Notes***

- ▶ All AISC and cash costs are net of by-product credits unless otherwise stated
- ▶ All financials are denominated in US Dollars unless otherwise stated

## Consistently delivering on commitments

### RECORD ANNUAL REVENUE

**\$628.6**  
million

### RECORD ANNUAL NET PROFIT

**\$136.5**  
million

### 2016 PRODUCTION

**416,741**  
ounces

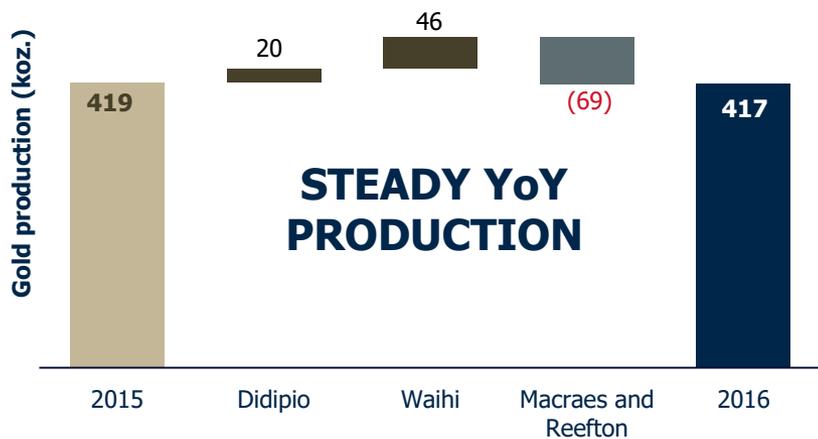
### 2016 AISC

**\$708**  
per ounce sold

- ACHIEVED GUIDANCE:** Five consecutive years
- SOLID FINANCIALS:** Record earnings, increased cash flows
- HAILE COMMISSIONING:** Progressing to expectation
- DIVIDEND:** Declared semi-annual ordinary dividend of \$0.01 per share

# Year-on-Year Comparison

## Consolidated Production Profile

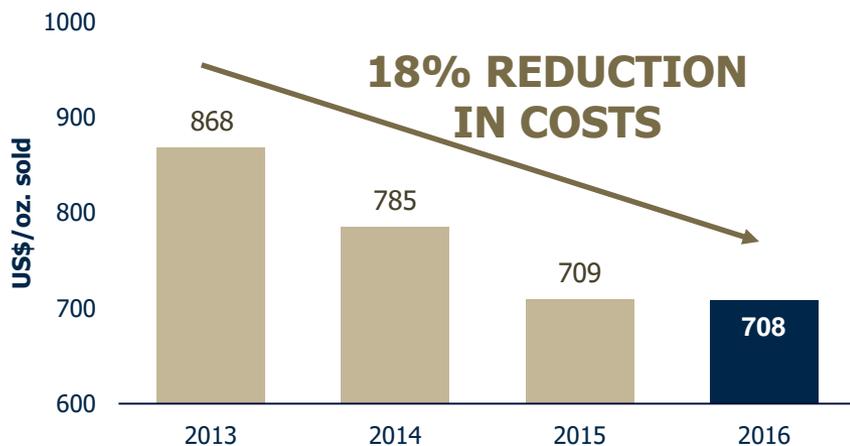


➤ **REVENUE: 24%** ↑

➤ **EBITDA: 47%** ↑

➤ **NET PROFIT: 157%** ↑

## Consolidated All-In Sustaining Costs



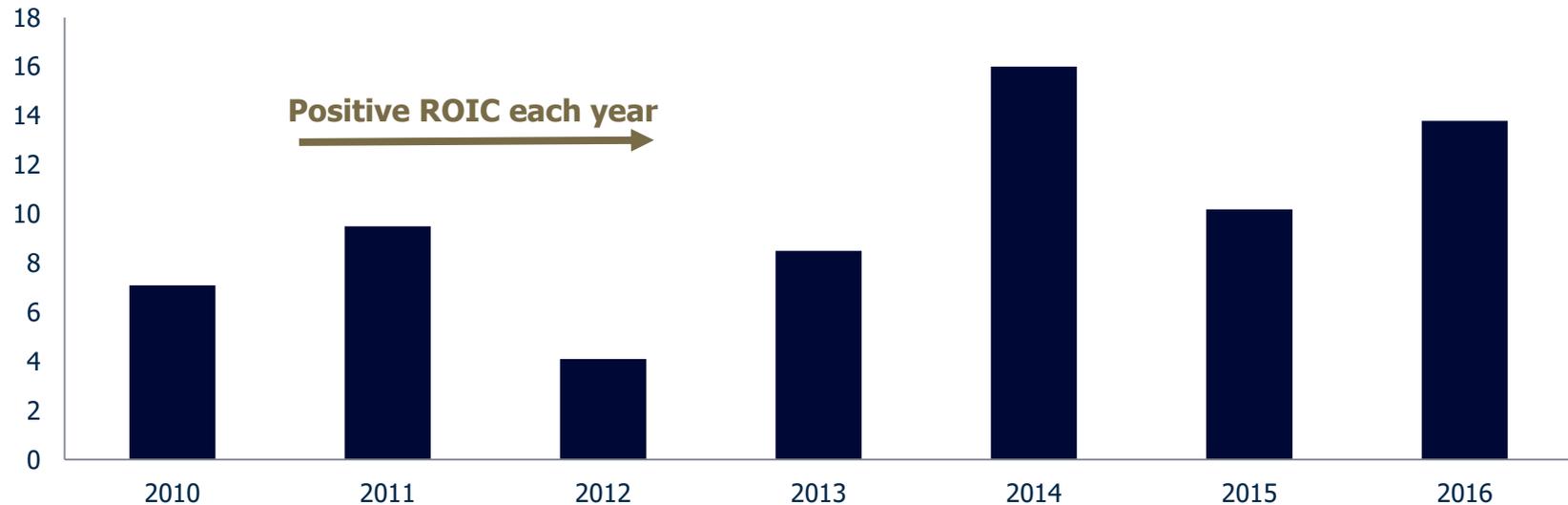
➤ **GOLD PRICE RECEIVED: 8%** ↑

➤ **COPPER PRICE RECEIVED: 6%** ↓

# Consistent POSITIVE Results

Consistently delivering industry leading return on invested capital

Annual Return on Invested Capital<sup>(1)</sup>



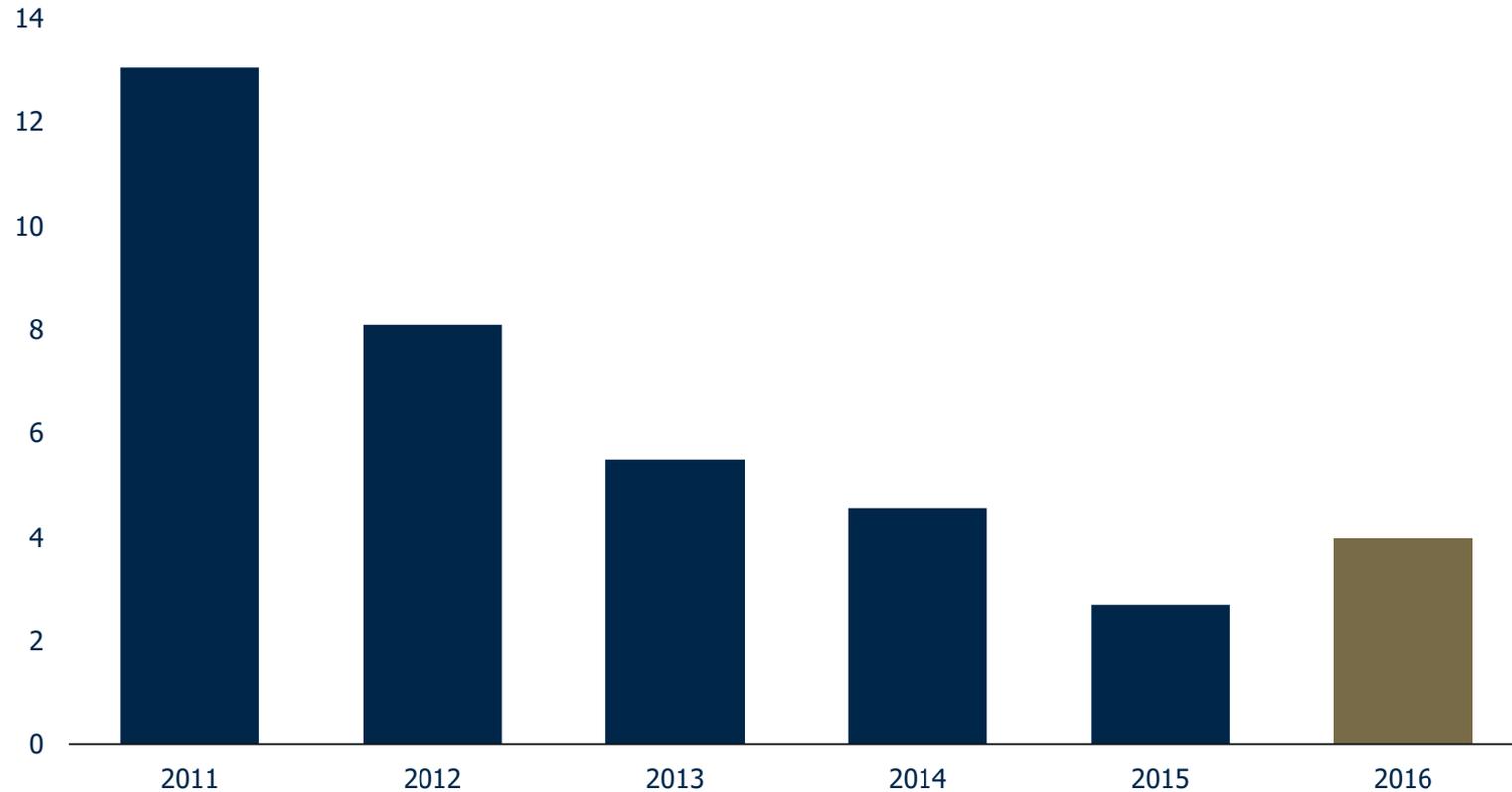
➤ **3-YR AVERAGE ANNUAL ROIC<sup>(1)</sup>: 13.3%**

➤ **2017E ROIC<sup>(2)</sup>: 18.7%**

➤ **3-YR TOTAL SHAREHOLDER RETURN<sup>(3)</sup>: 138%**

1. Source: Bloomberg
2. Source: Barclays Research
3. As at the end of 2016

## Total Recordable Injury Frequency Rate\*



\*Note. Total Recordable Injury Frequency Rate = (number of recordable injuries / number of man hours worked) x 1,000,000

# Haile Commissioning

Advancing Haile to commercial production



Members of the Haile Development and Commissioning teams

First Gold Bars from Haile Gold Mine



# Haile Process Plant



- ▶ **PLANT UTILISATION:** YTD utilisation rate > 60% ramping up well; MTD utilisation rate >80%
- ▶ **SEQUENTIAL FOCUS:** Oxide/transitional ore: Grinding, leaching, thickener, refining & tailings  
Sulphide ore: flotation and fine grind
- ▶ **POSITIVE RESULTS:** Leaching kinetics on oxides better than expectation; lower residency time

Mill Zone Pit



- **STEADY STATE MINING:** Achieving planned rates of 60,000 tonnes per day and higher
- **POSITIVE RECONCILITATION:** More tonnage, slightly better grades
- **MINING MULTIPLE PITS:** Ore bound at Mill Zone pit, commenced stripping Snake pit
- **GROWING INVENTORY:** Sulphide stockpile growing



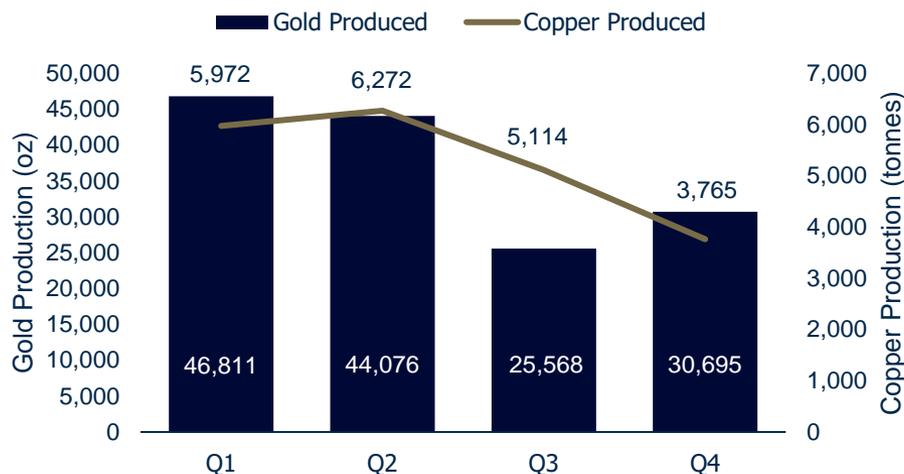
2016

# OPERATIONAL PERFORMANCE



# Didipio Overview

## 2016 Production



## OPERATING COSTS

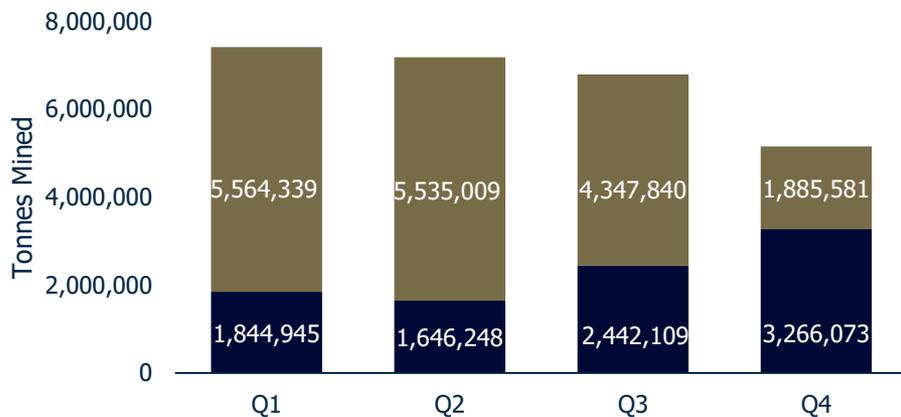
	2016	2015
Mining costs (US\$/t mined)	2.54	2.35
Processing costs (US\$/t milled)	8.45	8.32
G&A costs (US\$/t milled)	6.93	7.58

- **PRODUCTION:** Gold production increased QoQ from higher grades, offset by lower mill feed
- **MINING:** Mining higher grades of final stage of open pit; significantly lower waste mined
- **GROWING STOCKPILES:** ~22 million tonnes of ore stockpiled for future processing; to supplement mill feed from underground
- **PROCESSING:** Completed plant upgrades in Q4

# 2016 Didipio Physicals

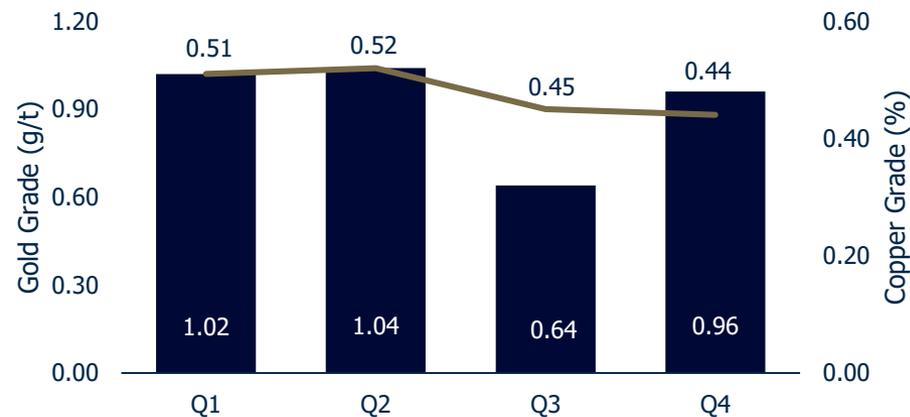
## 2016 Mining Physicals

■ Total Ore Mined ■ Waste Mined

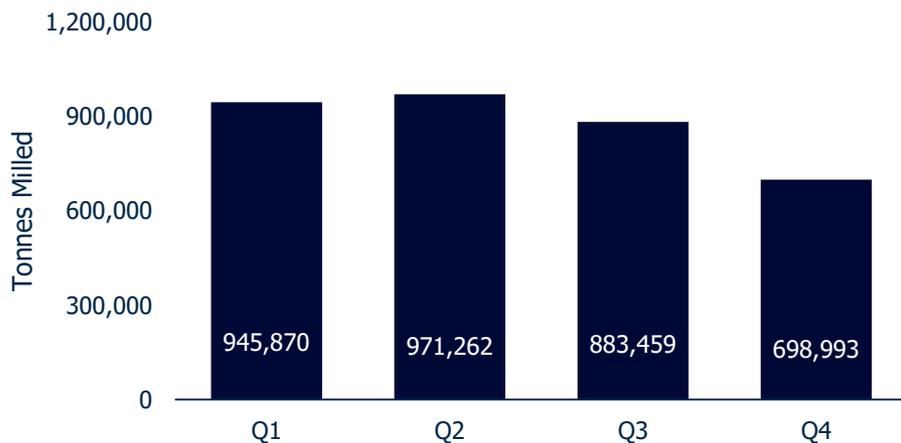


## 2016 Ore Mined Grade

■ Ore Mined Grade Gold — Ore Mined Grade Copper

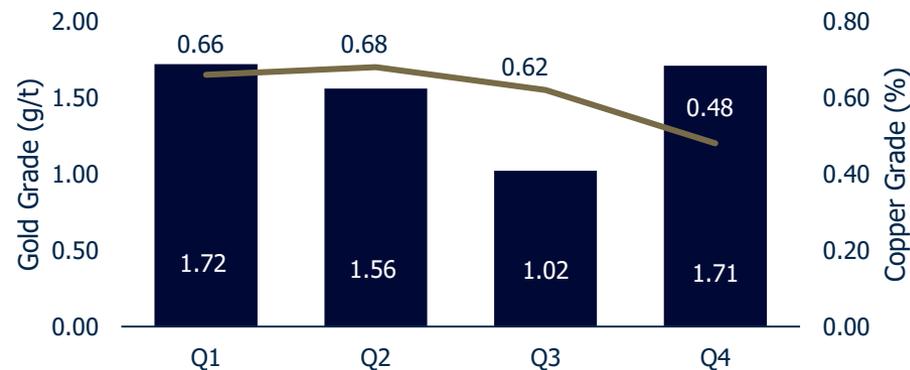


## 2016 Processing Physicals

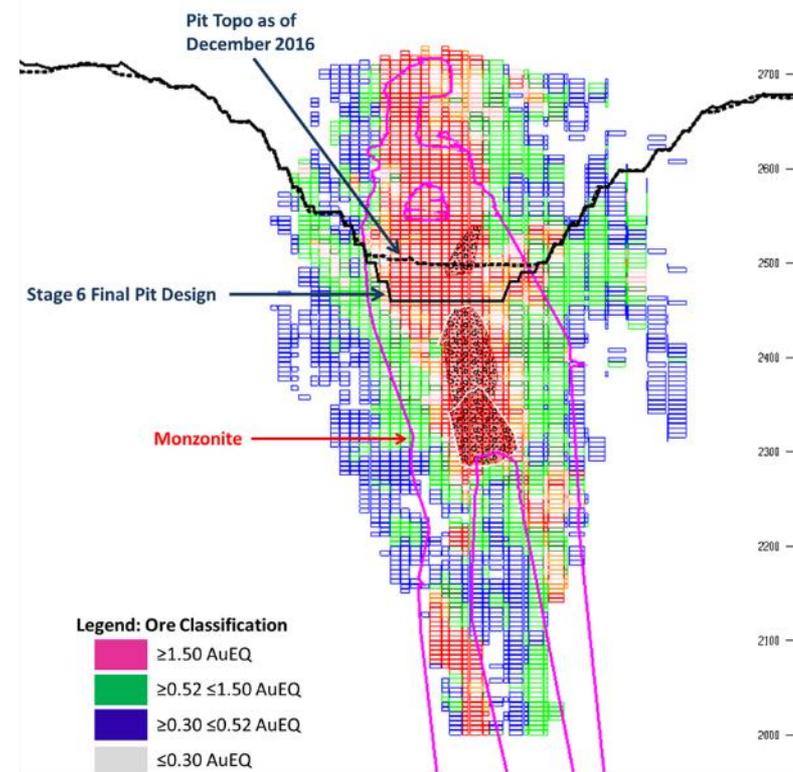
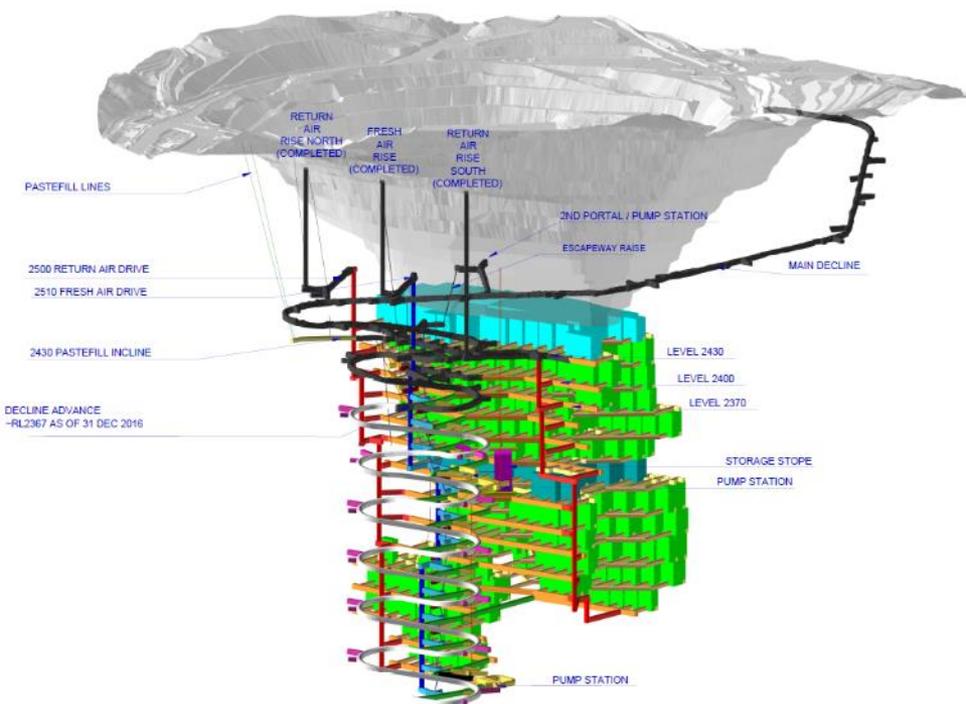


## 2016 Head Grade

■ Mill Feed Grade Gold — Mill Feed Grade Copper



# Didipio Mine Plan



**UNDERGROUND DEVELOPMENT:** Progressing to plan



**OPEN PIT MINING:** Expected to cease H2 2017



**UNDERGROUND CAPEX:** Slightly higher initial capex costs; increased scope, timing of expenditures

## OPERATIONS CONTINUE WITHOUT INTERRUPTION



➤ **“AUDIT PROCESS” UPDATE:** Received suspension order on Feb 14, 2017 citing “... petition of the Local Government of Nueva Vizcaya for the cancellation of the FTAA; alleged damages to houses caused by the blasting operation; and the potential adverse impact to the agricultural areas of the Province...”.

➤ **APPEAL FILED:** Immediately filed an appeal to the Office of the President

➤ **APPEAL PROCESS:** Company to provide documentation within 30 days → DENR to respond within 15 days after → Office of the President to consider (no timeline)

➤ **POSITIVE AUDIT:** No environmental, regulatory or legal violations cited by DENR audit team

➤ **STAKEHOLDER ENGAGEMENT:** Continued engagement with all parties involved

# Didipio in 2017

2017 GUIDANCE			2017 CAPEX <i>(USD million)</i>	
Gold Production	<i>oz</i>	<b>110,000 – 130,000</b>	Non-Sustaining	<b>60 – 65</b>
Copper Production	<i>tonnes</i>	<b>15,000 – 17,000</b>	Sustaining + Pre-strip/capitalised mining	<b>8 – 10</b>
AISC	<i>per oz sold</i>	<b>\$130 – \$180<sup>(1)</sup></b>	Exploration	<b>Under review</b>
Cash Costs	<i>per oz sold</i>	<b>(\$20) – \$40<sup>(1)</sup></b>		



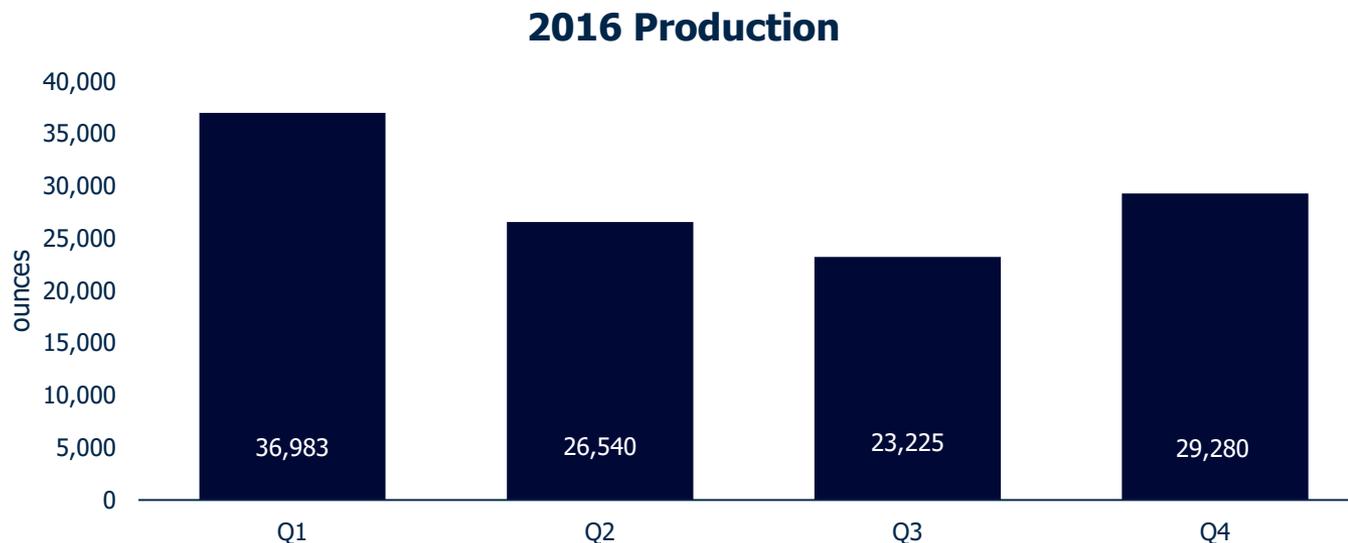
**PRODUCTION:** H1 > H2, Q1 strongest quarter, Q4 weakest



**OPEN PIT OPERATIONS:** Mining of high grade ore until end of pit life in H2 2017

1. Costs based on a copper price assumption of \$2.50 / lb

## Achieved 2016 Guidance



**MINING:** Sourced ore solely from the Correnso vein while stoping commenced in the Daybreak vein. Ore drive development continued at the Empire and Christina veins.

**PROCESSING:** Higher mill feed QoQ due to increased ore mined

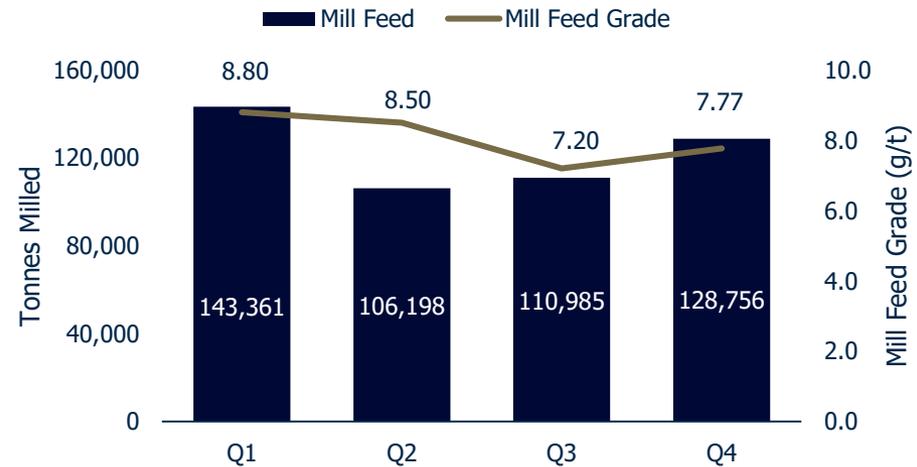
**ORGANIC GROWTH:** Advancing the Martha project and exploration programs

# 2016 Waihi Physicals

## 2016 Mining Physicals



## 2016 Processing Physicals



## OPERATING COSTS

	2016
Mining costs (US\$/t mined)	60.95
Processing costs (US\$/t milled)	31.58
G&A costs (US\$/t milled)	22.14

# Waihi in 2017

		2017 GUIDANCE	2017 CAPEX (USD million)	
Gold Production	<i>oz</i>	<b>110,000 – 120,000</b>	Non-Sustaining	<b>2 – 3</b>
AISC	<i>per oz sold</i>	<b>\$740 – \$790</b>	Sustaining + Pre-strip/capitalised mining	<b>10 – 14</b>
Cash Costs	<i>per oz sold</i>	<b>\$460 – \$510</b>	Exploration	<b>12 – 15</b>

-  **PRODUCTION:** Steady with H1 similar to H2
-  **EXPLORATION:** Increasing exploration drilling and budget → strong focus on reserve replacement
-  **MARTHA PROJECT:** Advancing Martha Project to unlock the one million ounce exploration target in the medium term

# Waihi Exploration Program

**Extensive exploration at Waihi to continue**

## MARTHA PROJECT

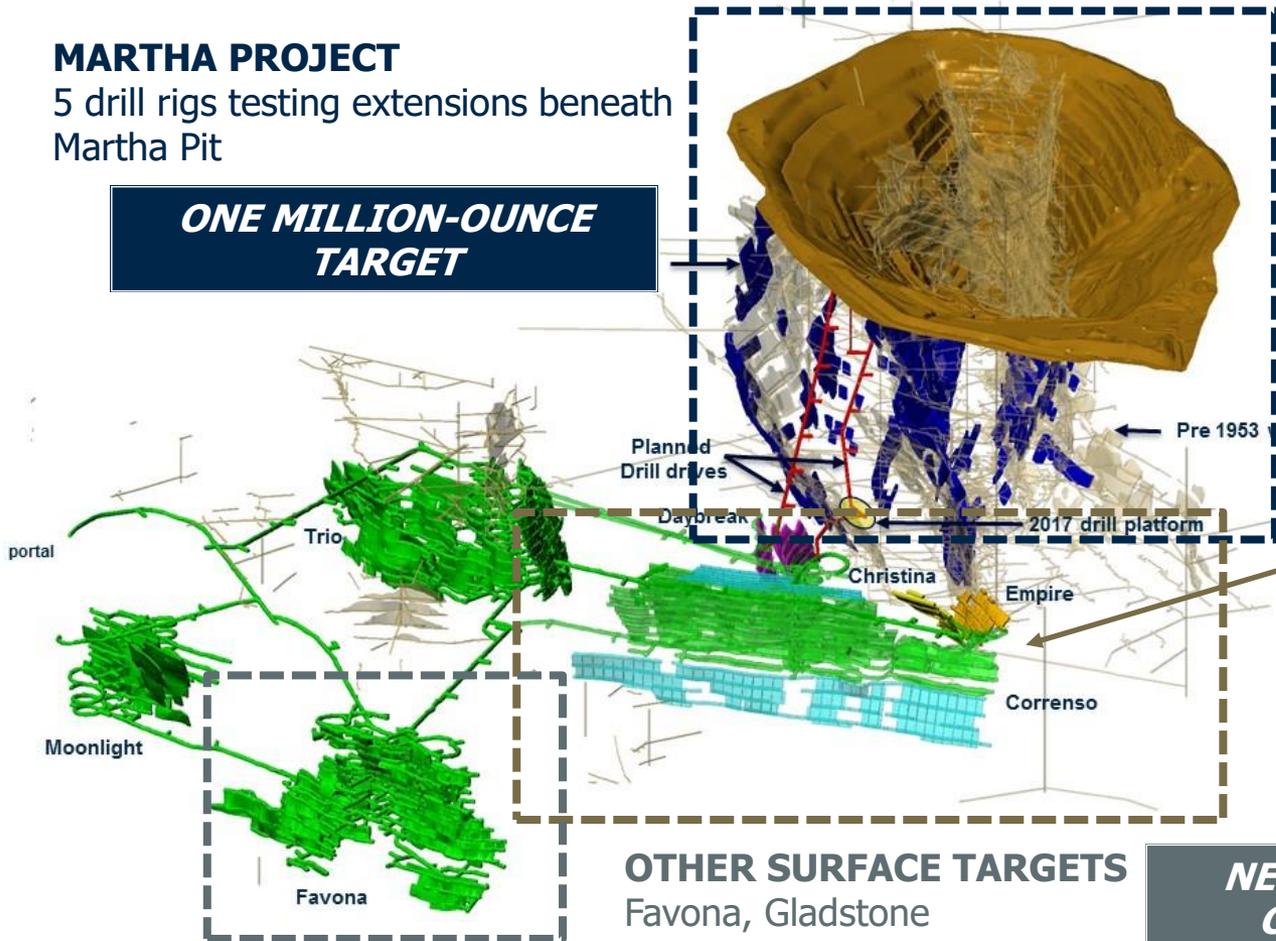
5 drill rigs testing extensions beneath Martha Pit

**ONE MILLION-OUNCE TARGET**

**REGIONAL EXPLORATION**  
WKP, other targets in Coromandel district

**UNDERGROUND DRILLING**  
3 drill rigs focused on resource extension & conversion

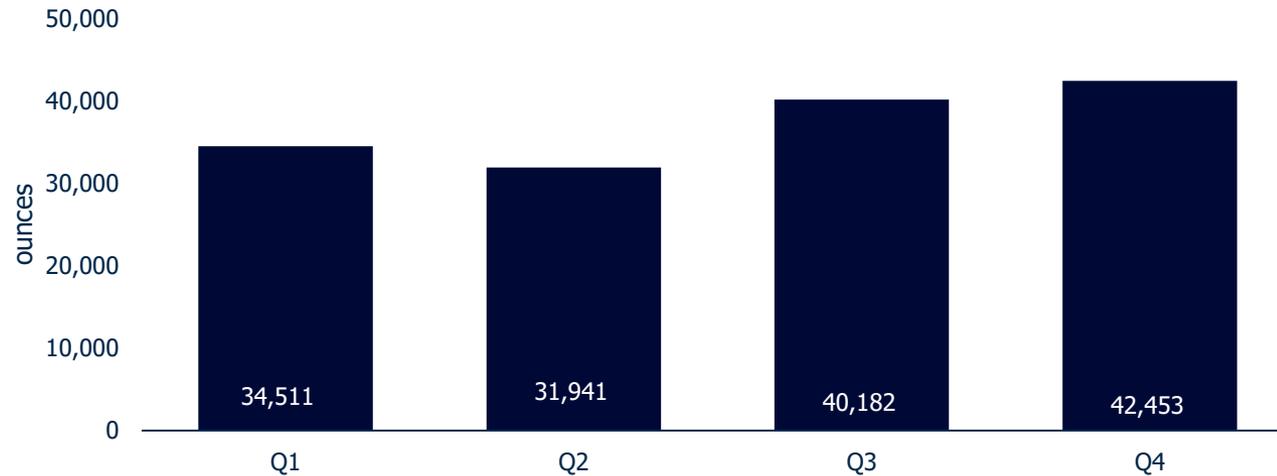
**RESERVE REPLENISHMENT**



**OTHER SURFACE TARGETS**  
Favona, Gladstone

**NEW NEAR SURFACE OPPORTUNITIES**

## 2016 Gold Production



**MINING:** Less waste, more ore available from the Coronation Pit

**PROCESSING:** Continued higher recoveries

**ORGANIC GROWTH:** Advanced Coronation North and now in mine plan, advanced exploration at other targets

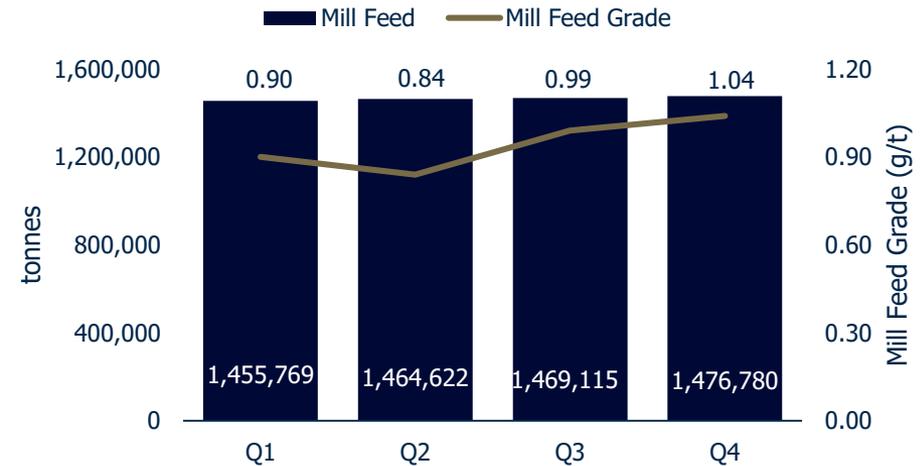
# 2016 Macraes Physicals



## 2016 Mining Physicals



## 2016 Processing Physicals



## OPERATING COSTS

	2016	2015
U/G mining costs (US\$/t mined)	44.22	41.02
O/P mining costs (US\$/t mined)	1.23	1.33
Processing costs (US\$/t milled)	8.42	8.15
G&A costs (US\$/t milled)	1.83	1.70

# Macraes in 2017

		<b>2017 GUIDANCE</b>	<b>2017 CAPEX</b> <i>(USD million)</i>	
Gold Production	<i>oz</i>	<b>180,000 – 190,000<sup>(1)</sup></b>	Non-Sustaining	–
AISC	<i>per oz sold</i>	<b>\$950 – \$1,000</b>	Sustaining + Pre-strip/capitalised mining	<b>45 – 52</b>
Cash Costs	<i>per oz sold</i>	<b>\$600 – \$650</b>	Exploration	<b>5 – 8</b>



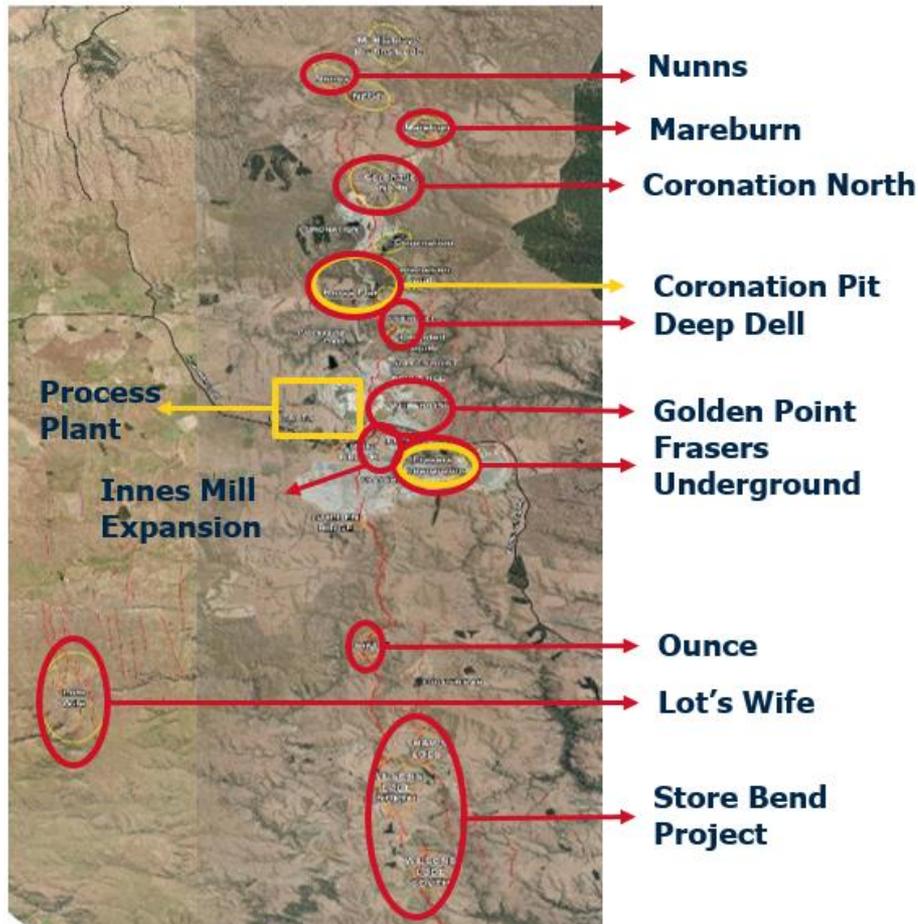
**PRODUCTION:** H2 > H1 on the back of higher grade ore from Coronation North



**EXTENSIVE EXPLORATION:** Expecting to drill 5 to 6 targets within Macraes Goldfield

(1) 155,400 ounces at Macraes in 2017 hedged with a put option strike price of NZ\$1,650/oz and a call option strike price of NZ\$1,810/oz. NZ\$ Gold Price \$1,642/oz (29 Jan 2017)

# Macraes Exploration



● 2017 Target   
 ● Existing operations / infrastructure

**Exploration on 35-km of strike**

**30,000 m of drilling planned in 2017**

**Look to continue to discover extensions of life of mine**

**Primary targets**

Coronation North – ongoing  
 Frasers Underground – ongoing  
 Golden Point – Q1 2017  
 Lot's Wife – Q2 2017  
 Ounce – Q3 2017

**Advancing the Gold-Tungsten Project for end of current mine life**



2016

# FINANCIAL PERFORMANCE



# Financial Position *(as at Dec 31, 2016)*



Cash \$69m (Exclusive of \$ 94.6m<sup>(1)</sup> marketable securities)

Undrawn Facility \$27m

Total Liquidity  
\$96m

Equipment Leases <sup>(2)</sup>  
\$52m



Drawn Facility \$273m

Total Debt  
\$325m



Drew down \$30.0m of the facility offset by repaying \$3.9m of capital leases

Notes:

1. Based on share prices on close of 31 Dec 2016
2. Not including FX movements relating to NZ denominated equipment loans.

# Dividend Declared

## DIVIDEND PAYMENT

Ordinary Dividend per common share or CDI

**US\$0.01 per share** (*now semi-annual*)

Aggregate payment

~US\$6m

Payment Currencies

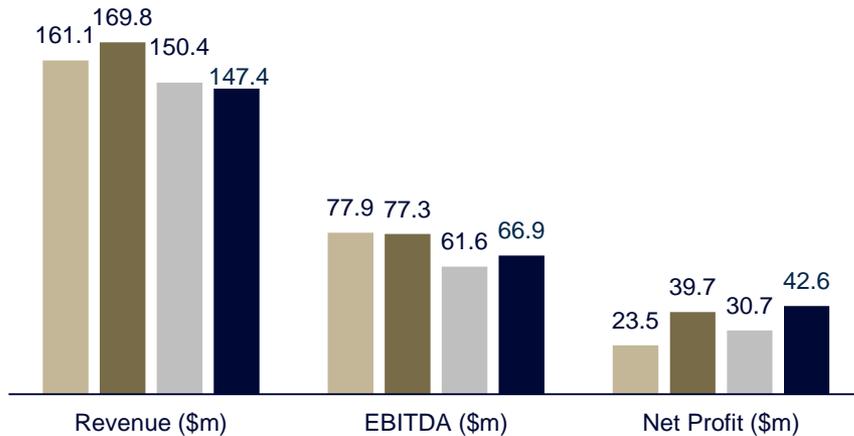
**USD, CAD, AUD, NZD & GBP**

-  **DIVIDEND PAYMENT FREQUENCY:** Now paid semi-annually, \$0.02/sh annual payment maintained
-  **RECORD DATE:** March 7, 2017 close of business for shareholders on record
-  **PAYMENT DATE:** April 28, 2017

# 2016 Financial Summary

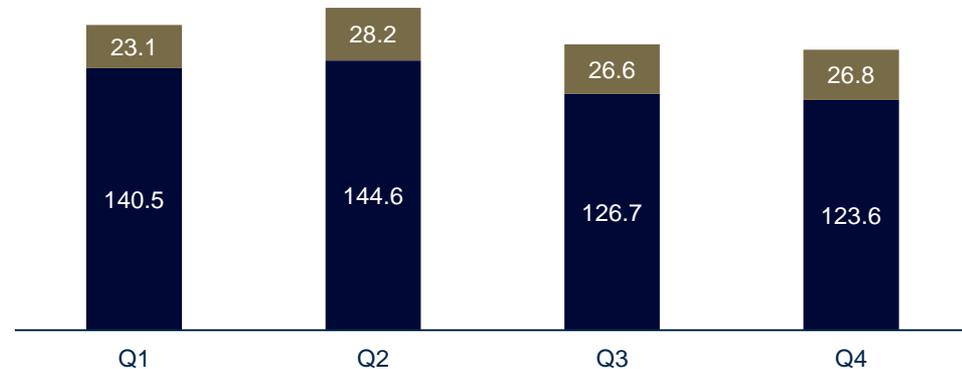
## 2016 Financial Performance

■ Q1 ■ Q2 ■ Q3 ■ Q4



## 2016 Metal Sales

■ Gold Sales (\$m) ■ Copper Sales (\$m)



Revenue decreased QoQ

EBITDA increased QoQ

Net profit increased QoQ

Lower avg. realised gold prices offset by higher sales

Strengthened EBITDA margin QoQ to 45%

Higher EBITDA, lower D&A costs and a greater gain on undesignated hedges

EBITDA increased QoQ as lower costs more than offset the increased G&A costs

G&A costs includes one-off charge of \$8 million expensed relating to El Salvador Arbitration

# Consolidated Financial Results



	Q4 2016	Q3 2016	Q4 2015 <sup>(2)</sup>	2016	2015
Gold production (ounces)	102,428	88,975	119,500	416,741	419,153
Gold sales (ounces)	105,658	98,195	125,246	437,146	401,350
Copper production (tonnes)	3,765	5,114	5,591	21,123	23,109
Copper sales (tonnes)	4,960	5,596	5,597	21,413	22,764
Gold price received (\$ per ounce)	1,170	1,290	1,086	1,225	1,136
Copper price received (\$ per pound)	2.46	2.15	2.16	2.22	2.35
<b>Income Statement (USDm)</b>					
Revenue	147.4	150.4	143.6	628.6	508.0
Operating costs	(80.5)	(88.8)	(86.0)	(345.0)	(314.5)
<b>EBITDA<sup>(1)</sup></b>	<b>66.9</b>	<b>61.6</b>	<b>57.6</b>	<b>283.6</b>	<b>193.5</b>
Depreciation & amortisation	(28.8)	(32.0)	(36.2)	(122.6)	(125.0)
Net interest & finance costs	(2.1)	(2.5)	(5.0)	(9.4)	(12.1)
<b>Earnings before tax<sup>(1)</sup></b>	<b>36.0</b>	<b>27.1</b>	<b>16.4</b>	<b>151.7</b>	<b>56.5</b>
Income tax (expense)/benefit	(4.3)	(2.6)	(5.7)	(17.7)	0.5
Gain/(loss) on fair value undesignated hedges	15.3	8.9	16.5	4.1	(5.4)
Tax (expense)/benefit on gain/(loss) on undesignated hedges	(4.3)	(2.5)	(4.6)	(1.1)	1.5
Profit/(loss) from Equity Accounted Associates	(0.1)	(0.1)	-	(0.4)	-
<b>NET PROFIT / (LOSS)</b>	<b>42.6</b>	<b>30.7</b>	<b>22.6</b>	<b>136.5</b>	<b>53.1</b>

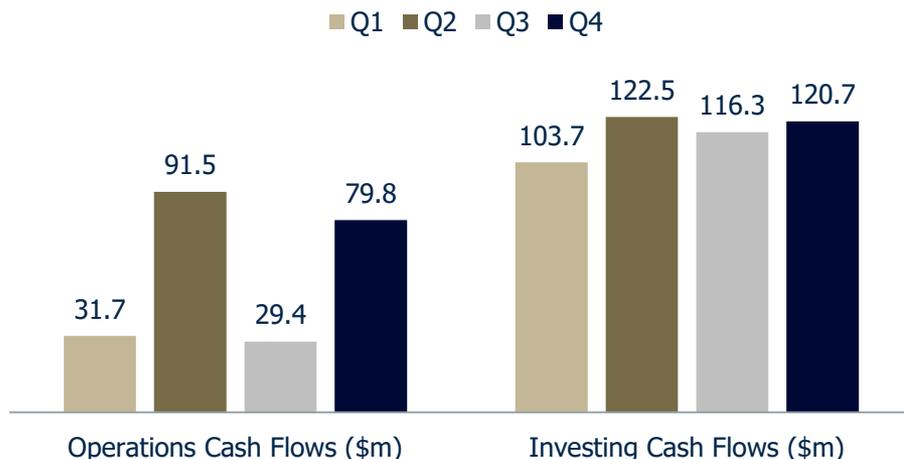
Note: Income Statement data has been rounded to one decimal place

1. Before gain/(loss) on undesignated hedges

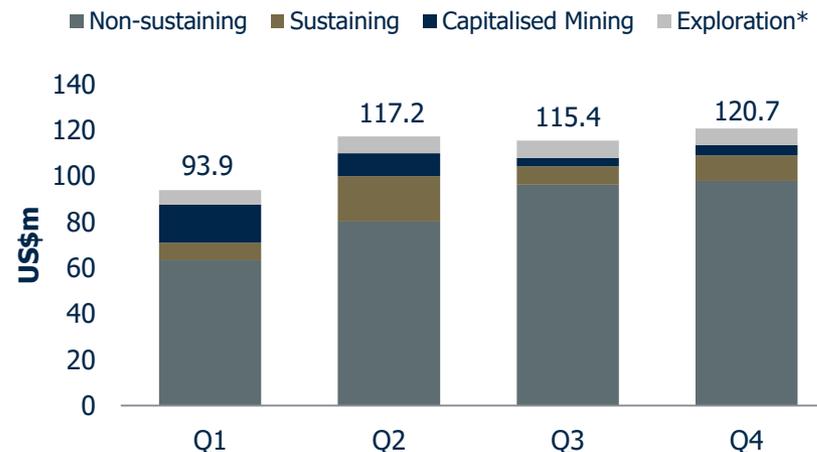
2. Includes results from Waihi Gold from 30 October 2015.

# 2016 Cash Flows

## 2016 Cash Flow Performance



## 2016 Capital Expenditure Breakdown

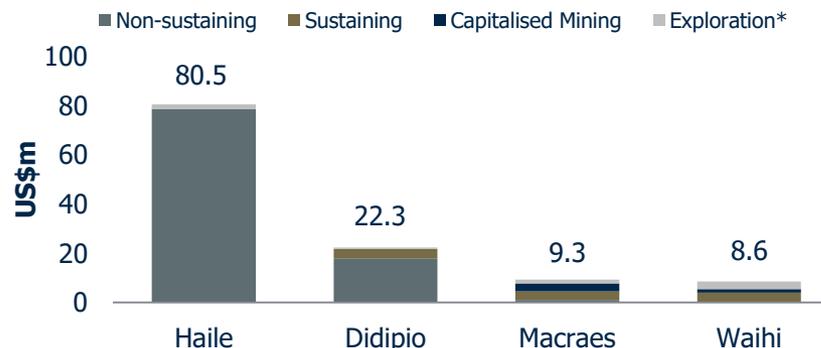


Operating cash flows before working capital movements of \$67.0m vs. \$60.9m in Q3 2016

QoQ increase in Operating CF due to lower operating costs and positive movements in working capital

QoQ increase in Investing CF with increased sustaining capex and development capex

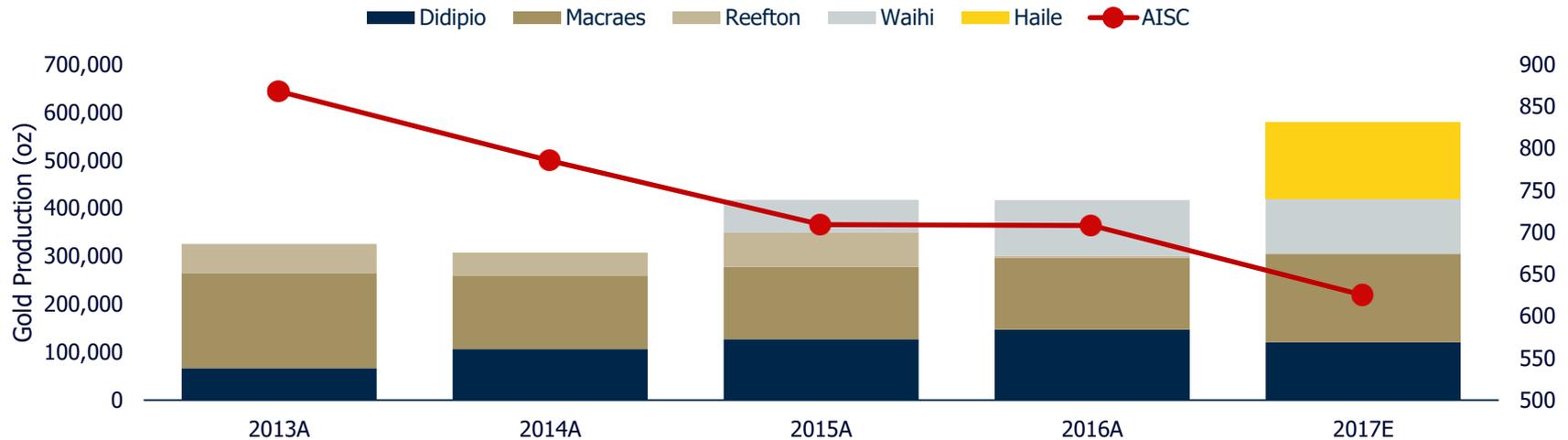
## Q4 2016 Capital Expenditure by Operation



\*Note: Exploration expenditure includes project related capital expenditure.

# Looking ahead to 2017

## Production Profile



**NEAR TERM CATALYSTS:** Haile commercial production, optimisation study



**SIGNIFICANT GROWTH POTENTIAL:** Haile expansion, Martha Project (Waihi), Extensive Exploration



**SOLID BALANCE SHEET:** Strong margins, solid free cash flow generation, low debt



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