

13 December 2016

Successful completion of Institutional Entitlement Offer

Not for release or distribution in the United States

Highlights

- Total of approximately A\$72 million raised under the Institutional Entitlement Offer at A\$2.10 per New Share
- Strong support from existing eligible institutional shareholders with take up of 93% under the Institutional Entitlement Offer
- Retail Entitlement Offer to raise approximately a further A\$65 million
- The Retail Entitlement Offer to eligible retail shareholders will be open from Monday, 19 December 2016 to Wednesday, 11 January 2017

Completion of Institutional Entitlement Offer

Estia Health Limited (**Estia**) is pleased to announce the successful completion of the institutional component (**Institutional Entitlement Offer**) of its 1-for-3 pro-rata accelerated non-renounceable entitlement offer (**Entitlement Offer**) of new shares (**New Shares**) which was launched on Monday, 12 December 2016.

The Institutional Entitlement Offer raised a total of approximately A\$72 million at A\$2.10 per New Share (**Offer Price**) and was strongly supported by existing eligible institutional shareholders, who took up approximately 93% of their entitlements.

New Shares issued under the Institutional Entitlement Offer will rank equally with existing shares on issue and are expected to be allotted on Wednesday, 21 December 2016. Trading will commence on a normal settlement basis on the Australian Securities Exchange (**ASX**) on the same day.

Chief Executive Officer and Managing Director, Norah Barlow said, "Strong support was received from existing institutional investors to strengthen Estia's balance sheet and grow the broader development portfolio. We appreciate the support we received and look forward to delivering sustainable growth for shareholders over the long term."

Retail Entitlement Offer

The retail component of the Entitlement Offer is fully underwritten and seeks to raise approximately A\$65 million through a 1-for-3 pro-rata non-renounceable entitlement offer (**Retail Entitlement Offer**) at A\$2.10 per New Share.

The Retail Entitlement Offer will open on Monday, 19 December 2016 and close at 5.00pm on Wednesday, 11 January 2017.

Eligible retail shareholders with registered addresses in Australia or New Zealand on the record date of 7.00pm on Wednesday, 14 December 2016 (**Record Date**), have the opportunity to invest in New Shares at the Offer Price.

The terms and conditions under which eligible retail shareholders may apply are outlined in the retail information booklet (**Retail Information Booklet**) expected to be lodged on ASX on Wednesday, 14 December 2016 and despatched to eligible retail shareholders on Monday, 19 December 2016. In deciding whether or not to participate in the Retail Entitlement Offer, eligible retail shareholders should read the Retail Information Booklet carefully.

The Retail Information Booklet and the accompanying personalised entitlement and acceptance form will contain instructions on how to apply by the closing date of Wednesday, 11 January 2017.

Key dates for the Retail Entitlement Offer are set out below.

Key event	Date
Record Date	7.00pm, Wednesday, 14 December 2016
Retail Information Booklet lodged on ASX	Wednesday, 14 December 2016
Retail Information Booklet despatched and Retail Entitlement Offer opens	Monday, 19 December 2016
Settlement of New Shares issued under the Institutional Entitlement Offer	Tuesday, 20 December 2016
Allotment and normal trading of New Shares issued under the Institutional Entitlement Offer	Wednesday, 21 December 2016
Retail Entitlement Offer closes	Wednesday, 11 January 2017
Settlement of New Shares issued under the Retail Entitlement Offer	Wednesday, 18 January 2017
Allotment of New Shares issued under the Retail Entitlement Offer and despatch of holding statements	Thursday, 19 January 2017
Commence trading of New Shares issued under the Retail Entitlement Offer	Friday, 20 January 2017

These dates are indicative only and subject to change without notice. All dates and times refer to Sydney, Australia time. Subject to the requirements of the *Corporations Act 2001* (Cth), the ASX listing rules and any other applicable laws, Estia has the right, with the consent of the underwriter, to amend the timetable. In particular, Estia reserves the right to extend the closing date for the Retail Entitlement Offer, to accept late applications under the Retail Entitlement Offer and to withdraw the Retail Entitlement Offer without prior notice. There will be no trading of entitlements on ASX or any other exchange, nor can they be privately transferred.

Additional information

Additional information regarding the Entitlement Offer is contained in the investor presentation released to the ASX on Monday, 12 December 2016.

Eligible retail shareholders who have any questions regarding the Retail Entitlement Offer should contact the Estia Health Limited Entitlement Offer Information Line on 1800 550 560 (within

Australia) or on +61 1800 550 560 (outside Australia) from 8.30am to 5.30pm (AEDT) Monday to Friday during the Retail Entitlement Offer period.

Nothing contained in this announcement constitutes investment, legal, tax or other advice. You should seek appropriate professional advice before making any investment decision.

Macquarie Capital (Australia) Limited (**Macquarie**) is lead manager and underwriter to the Entitlement Offer¹.

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¹ The underwriter may terminate the underwriting agreement on the occurrence of specified events. Those events include where either of two shareholder groups (holding approximately 11% of Estia's shares in aggregate) who have provided binding commitments to subscribe for their full pro-rata entitlement fail to take up their full pro-rata entitlement in accordance with those commitments.

About Estia

Estia Health is one of the largest private providers of residential aged care services in Australia, operating 5,782 places (as at 30 June 2016) in 68 homes across New South Wales, Victoria, Queensland and South Australia.

Estia aims to provide its residents with the highest standards of aged care services in a supportive and caring environment and is focused on improving and expanding its portfolio to meet the growing demand for residential aged care services in Australia.

Estiahealth.com.au

Important Information

Determination of eligibility of investors for the purposes of the Institutional Entitlement Offer and Retail Entitlement Offer is determined by reference to a number of matters, including legal requirements and the discretion of Estia and Macquarie. Estia and Macquarie disclaim any liability in respect of the exercise or otherwise of that discretion, to the maximum extent permitted by law.

Forward-looking statements

This announcement contains a number of forward looking statements including indications of, and guidance on, future earnings and financial position and performance are also forward-looking statements. Such forward looking statements, opinions and estimates provided in this announcement are based on assumptions and contingencies which are subject to change without notice, as are statements about market and industry trends, which are based on interpretations of current market conditions. Forward-looking statements, opinions and estimates are not guarantees of future performance and involve known and unknown risks, uncertainties and other factors, many of which are beyond the control of Estia Health Limited that may cause actual results to differ materially from those expressed or implied in such statements. There can be no assurance that actual outcomes will not differ materially from these statements and neither Estia Health Limited, nor any of its directors, employees, servants, advisers or agents assume any obligation to update such information. Forward-looking statements including projections, guidance on future earnings and estimates are provided as a general guide only and should not be relied upon as an indication or guarantee of future performance. This announcement contains such statements that are subject to risk factors associated with the industries in which Estia Health Limited operates.

Disclaimer

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