

Appendix 4C – Q4 FY18 Quarterly Cash Flow Report and Business Update

Highlights:

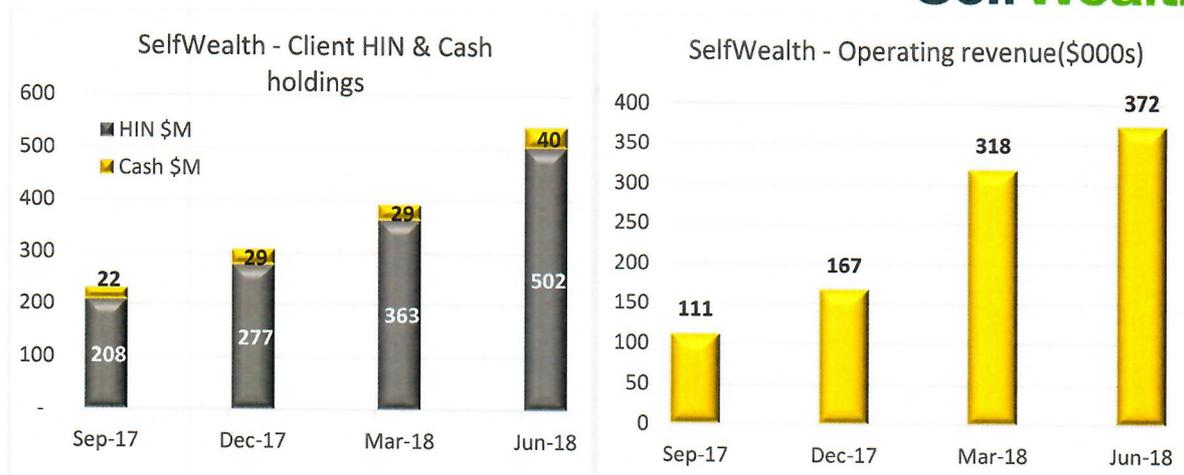
- SelfWealth continues to demonstrate solid growth in the June Quarter.
- Q4 FY18 revenues of \$372k up 17% on prior quarter revenue of \$318k.
- Active users increased 39% to 4,694 in Q4 FY18, up from 3,382 Q3 FY18.
- Value of Q4 client cash and stock held on HIN of \$542M, up 38% on \$392M for the previous quarter.
- Q4 FY18 quarterly trade volumes of 21,458 up 6% on Q3 FY18 quarterly trade volumes of 20,167.
- Cash at end of June 2018 was \$3.3M.

Melbourne, Australia – 19 July, 2018: [SelfWealth Limited](#) (ASX: SWF) (“SelfWealth” or “the Company”), offering a \$9.50 flat fee ASX brokerage service and a social network platform for Australian investors, today released its Appendix 4C – Q4 FY18 Quarterly Cash Flow Report and Business Update.

The performance of SelfWealth during Q4 FY18 has been solid, with revenue increasing to \$372k, up 17% on the previous quarter revenues of \$318k. Revenue growth has been driven by increased active users and trade volumes as SelfWealth continues to penetrate the market with its disruptive business offering.

Active users increased to 4,694 in the June Quarter, up 39% on the previous quarter of 3,382. Quarterly trade volumes rose to 21,458 in the Quarter, up 6% on the previous quarter of 20,167. Tradeable assets held on HIN and cash totalled \$542M at the end of the June Quarter, up 38% on the previous quarter of \$392M. Cash at end of June 2018 was \$3.3M.





Andrew Ward, SelfWealth CEO said: "Our team has delivered another solid quarter of growth across key metrics including revenue, the number of active traders on the SelfWealth platform, as well as client cash and stock held on HIN. While the percentage increase in active traders during the period outpaced that of trade volumes, we anticipate increased volumes will follow through during the September quarter in line with an increase in users. Effective brand awareness remains a major focus for our team in order to drive continued growth and engagement with our users, and we are pleased with the conversion rates our marketing initiatives continue to achieve. SelfWealth is entering an exciting period as our offering continues to build momentum and as we work towards the release of key growth initiatives in the second half of 2018."

For further information on SelfWealth or to simply gain access to \$9.50 flat fee ASX brokerage go to www.selfwealth.com.au

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About SelfWealth

Established in 2012, SelfWealth is a unique, peer-to-peer share trading platform is comprised of two offerings – SelfWealth TRADING and SelfWealth PREMIUM – with a focus towards self-directed investors. SelfWealth's proprietary software platform SelfWealth TRADING offers a low, \$9.50 commission-free flat fee ASX brokerage service, regardless of trade size.

SelfWealth PREMIUM, introduced in 2017, is a social investment network that allows users to compare and construct portfolios with others on the platform – for the first time in Australia. Combining cloud capabilities, the PREMIUM network uses proprietary diagnostic tools to measure investment performance and diversification, providing users with a Wealth Check Score and Safety Rating that can be benchmarked against others on the platform.

Appendix 4C

Quarterly report for entities subject to Listing Rule 4.7B

Introduced 31/03/00 Amended 30/09/01, 24/10/05, 17/12/10, 01/09/16

Name of entity

SelfWealth Ltd

ABN

521 154 324 428

Quarter ended ("current quarter")

30 June 2018

Consolidated statement of cash flows	Current quarter \$A'000	Year to date (12 months) \$A'000
1. Cash flows from operating activities		
1.1 Receipts from customers	504	1,049
1.2 Payments for		
(a) research and development	-	-
(b) product manufacturing and operating costs	(226)	(723)
(c) advertising and marketing	(1,015)	(2,573)
(d) leased assets	(28)	(108)
(e) staff costs	(685)	(2,224)
(f) administration and corporate costs	(290)	(1,184)
1.3 Dividends received (see note 3)	-	-
1.4 Interest received	12	46
1.5 Interest and other costs of finance paid	-	(36)
1.6 Income taxes paid	-	-
1.7 Government grants and tax incentives	-	726
1.8 Other (provide details if material)	-	-
1.9 Net cash from / (used in) operating activities	(1,728)	(5,027)

Consolidated statement of cash flows	Current quarter \$A'000	Year to date (12 months) \$A'000
2. Cash flows from investing activities		
2.1 Payments to acquire:		
(a) property, plant and equipment	(4)	(15)
(b) businesses (see item 10)	-	-
(c) investments	-	-
(d) intellectual property	(10)	(23)
(e) other non-current assets	-	-
2.2 Proceeds from disposal of:		
(a) property, plant and equipment	-	-
(b) businesses (see item 10)	-	-
(c) investments	-	-
(d) intellectual property	-	-
(e) other non-current assets	-	-
2.3 Cash flows from loans to other entities	-	9
2.4 Dividends received (see note 3)	-	-
2.5 Other (provide details if material)	-	-
2.6 Net cash from / (used in) investing activities	(14)	(29)

3. Cash flows from financing activities		
3.1 Proceeds from issues of shares	-	7,836
3.2 Proceeds from issue of convertible notes	-	-
3.3 Proceeds from exercise of share options	-	-
3.4 Transaction costs related to issues of shares, convertible notes or options	-	(667)
3.5 Proceeds from borrowings	-	-
3.6 Repayment of borrowings	-	(570)
3.7 Transaction costs related to loans and borrowings	-	-
3.8 Dividends paid	-	-

Consolidated statement of cash flows		Current quarter \$A'000	Year to date (12 months) \$A'000
3.9	Other (provide details if material)	-	-
3.10	Net cash from / (used in) financing activities	-	6,599

4.	Net increase / (decrease) in cash and cash equivalents for the period		
4.1	Cash and cash equivalents at beginning of quarter/year to date	5,028	1,743
4.2	Net cash from / (used in) operating activities (item 1.9 above)	(1,728)	(5,027)
4.3	Net cash from / (used in) investing activities (item 2.6 above)	(14)	(29)
4.4	Net cash from / (used in) financing activities (item 3.10 above)	-	6,599
4.5	Effect of movement in exchange rates on cash held		
4.6	Cash and cash equivalents at end of quarter	3,286	3,286

5.	Reconciliation of cash and cash equivalents at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts	Current quarter \$A'000	Previous quarter \$A'000
5.1	Bank balances	3,286	3,028
5.2	Call deposits	-	2,000
5.3	Bank overdrafts	-	-
5.4	Other (provide details)	-	-
5.5	Cash and cash equivalents at end of quarter (should equal item 4.6 above)	3,286	5,028

6. Payments to directors of the entity and their associates

Current quarter \$A'000
47
-

6.1 Aggregate amount of payments to these parties included in item 1.2

6.2 Aggregate amount of cash flow from loans to these parties included in item 2.3

6.3 Include below any explanation necessary to understand the transactions included in items 6.1 and 6.2

6.1 Includes amounts paid to directors.

7. Payments to related entities of the entity and their associates

Current quarter \$A'000
-
-

7.1 Aggregate amount of payments to these parties included in item 1.2

7.2 Aggregate amount of cash flow from loans to these parties included in item 2.3

7.3 Include below any explanation necessary to understand the transactions included in items 7.1 and 7.2

8. Financing facilities available

Add notes as necessary for an understanding of the position

	Total facility amount at quarter end \$A'000	Amount drawn at quarter end \$A'000
8.1 Loan facilities	-	-
8.2 Credit standby arrangements	-	-
8.3 Other (please specify)	-	-

8.1 Loan facilities

8.2 Credit standby arrangements

8.3 Other (please specify)

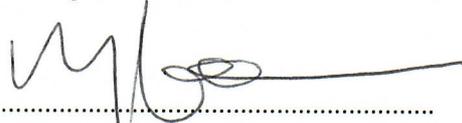
8.4 Include below a description of each facility above, including the lender, interest rate and whether it is secured or unsecured. If any additional facilities have been entered into or are proposed to be entered into after quarter end, include details of those facilities as well.

9. Estimated cash outflows for next quarter		\$/A'000
9.1	Research and development	-
9.2	Product manufacturing and operating costs	285
9.3	Advertising and marketing	600
9.4	Leased assets	34
9.5	Staff costs	695
9.6	Administration and corporate costs	285
9.7	Other (provide details if material)	-
9.8	Total estimated cash outflows	1,899

10. Acquisitions and disposals of business entities (items 2.1(b) and 2.2(b) above)	Acquisitions	Disposals
10.1 Name of entity	-	-
10.2 Place of incorporation or registration	-	-
10.3 Consideration for acquisition or disposal	-	-
10.4 Total net assets	-	-
10.5 Nature of business	-	-

Compliance statement

- 1 This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- 2 This statement gives a true and fair view of the matters disclosed.

Sign here: 

 Company Secretary

Date: 19 July 2018

Print name:Mark Lawrence.....

Notes

1. The quarterly report provides a basis for informing the market how the entity's activities have been financed for the past quarter and the effect on its cash position. An entity that wishes to disclose additional information is encouraged to do so, in a note or notes included in or attached to this report.
2. If this quarterly report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, *AASB 107: Statement of Cash Flows* apply to this report. If this quarterly report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.