

SkyHopper by Mobilicom secures design win with Singapore drone manufacturer Flare Dynamics

- **Fifth design win for SkyHopper by Mobilicom – ahead of schedule to achieve goal of eight design wins by Q2 2018**
- **Exposes SkyHopper to significant sales potential in Asia Pacific**
- **Flare to use SkyHopper PRO V as part of commercial contract with Singaporean National Agencies – initial deployment starting early 2018**
- **First design win for new SkyHopper PRO V, coming one week after official launch**

14 December 2017 – SkyHopper by Mobilicom has secured a design win with award-winning Singaporean drone manufacturer Flare Dynamics PTE Ltd.

The design win is SkyHopper's fifth to date, placing it ahead of schedule to achieve its previously stated target of eight design wins by Q2 2018. Being the first design win for SkyHopper in Singapore it also expands the presence of the brand into a new market and the outstanding sales potential available in the Asia-Pacific.

As part of the design win SkyHopper's newest product, SkyHopper PRO V, has been integrated into a new multicopter drone of Flare Dynamics. The drone has already won its first commercial contract with Singaporean National Agencies, with initial deployment starting in early 2018. Flare Dynamics also plans to integrate SkyHopper PRO V into a second drone platform next year.

Given the partnerships Flare Dynamics has in countries across the Asia Pacific, SkyHopper by Mobilicom has the potential to generate substantial revenues from its relationship with Flare.

SkyHopper Pro V offers a combined solution of dual video processing & analytics in addition to communication. It is a single box solution that is appealing to drone manufacturers for its high performance, small form factor and light weight at an attractive price.

With this design win coming just one week after the official launch of SkyHopper PRO V, it demonstrates the product's acceptance in the market and accelerated sales potential.

"We chose SkyHopper for its single-box solution, combining video and communication for a lighter solution at a more attractive price," said Vincent Loh, founder of Flare Dynamics. "Given the product offering as well as thorough onsite support provided, we look forward to a long-term relationship with the SkyHopper by Mobilicom team."

"This is our first design win in Singapore, further validating our presence in the Asia Pacific market," said Mobilicom's CEO Oren Elkayam. "Furthermore, this win for us clearly demonstrates the sales potential of our new solution."

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About Mobilicom

Mobilicom is a high-tech company that designs, develops and markets solutions for mission critical and remote mobile private communication networks without the need for, or use of, any existing infrastructure. Mobilicom's products and technology are based on an innovative approach that merges 4G communication with Mobile MESH technologies into a unified solution, with a number of product families that have been commercially deployed. Mobilicom develops in-house and fully owns all assets for its unique technology and solutions, including: 4G modem, MESH networking, radios, HW & SW applications, among others. The technology is backed by its patent holding and know-how.

www.mobilicom.com

About SkyHopper

SkyHopper, the newest entity founded by Mobilicom Ltd. in 2016, targets the Professional, Commercial and Industrial UAV market, by leveraging Mobilicom's core technology as well as its success in the Gov't and Enterprise market. The SkyHopper family of products offers a wide range of solutions that have begun launching in April 2017. Despite the recent launch, SkyHopper PRO has already developed a track record with reference partners and customers on a global level: <https://youtu.be/tcn90SBWy04>. Furthermore, SkyHopper has gained an international presence with its sales and marketing activity and continues to build upon its excellent market traction among industry leaders.

www.skyhopper.biz

About Flare Dynamics

Flare Dynamics is an Aerospace Precision Engineering company specializing in the arena of tailor-made unmanned solutions utilizing Multi-Disciplinary Engineering capabilities from Aeronautics to Production Design. Flare Dynamics manufactures Autonomous Micro Unmanned Aerial Systems for Intelligence, Surveillance & Reconnaissance applications.