



ASX Announcement  
ASX: DUB

3 February 2020

## Telstra and Dubber Sign Agreement for Cloud Call Recording and AI on Business Telephony and Mobile Services

### Highlights:

- **Dubber Signs Agreement enabling Telstra Customers to sign up for Dubber Cloud Call Recording Services**
- **Australian Businesses Can Subscribe to Dubber Platform and Record, Store “Whole of Business” Calls – including Mobile for Compliance, Business Intelligence, and AI Services**
- **Breaks Down Barrier of “Call Recording in Call Centres Only” for Businesses of all Sizes**
- **Allows Enterprises to Deploy Artificial Intelligence (AI) and other Services via Dubber’s “AI 4 Every Phone” Program.**

Dubber Corporation Limited (ASX: DUB) (**Dubber** or **Company**) is pleased to announce that it has signed an agreement with Telstra, Australia’s largest telecommunications company, to enable Telstra customers to access Dubber’s Call Recording and Data Capture Platform for business telephony and mobile.

Eligible Telstra customers with one or more of the following Telstra products will soon be able to subscribe to the Dubber platform and call recording services:

- **Telstra Liberate**, an industry leading fixed-mobile convergence (FMC) solution which natively integrates Unified Communications and Collaboration (UC&C) + Mobile service.
- **Telstra IP Telephony (TIPT)**, a cloud collaboration service that offers a complete UC solution for medium to large enterprise customers. TIPT supports a range of communications including IP voice, video conferencing, mobility, presence, collaboration and unified messaging.
- **Telstra SIP Connect**, a service that allows customers to retain in-place legacy systems over an IP infrastructure.

Steve McGovern, CEO, Dubber commented, “We are delighted to be announcing our agreement with Telstra today and believe it will enable the full expression of the capability of the Dubber Platform. By providing call recording extensively on both Unified Communications and mobile networks, Telstra business customers of all sizes will be able to provide call recording, data capture, advanced analytics and AI throughout their entire organization.”

“We believe this agreement with Telstra effectively ‘democratises’ call recording, at cloud scale, beyond the traditional domain of contact centres, to any and all business users. We believe this agreement will usher in a whole new class of services for call recording, delivered via SaaS, for compliance, business insights and AI services that were never before possible.”

Early adoption will be available for existing customers on the aforementioned Telstra services by contacting Dubber.

Revenue from this agreement will be dependent upon take up of the service.

**About Telstra:**

Telstra is a leading telecommunications and technology company. We offer a full range of services and compete in all telecommunications markets in Australia, operating the largest mobile and Wi-Fi networks. Globally, we provide end-to-end solutions including managed network services, global connectivity, cloud, voice, colocation, conferencing and satellite solutions. We have licenses in Asia, Europe and the United States and offer access to more than 2,000 points of presence across the globe.

**About Dubber:**

Dubber is the world's most scalable call recording service which has been adopted as core network infrastructure by multiple global leading telecommunications carriers in North America, Europe and Asia Pacific. Dubber is a disruptive innovator in the multi-billion dollar call recording industry, its Software as a Service offering removes the need for hardware, productisation or capital expenditure.

Dubber provides the opportunity for the capture of voice data across these networks enabling further monetising opportunities, in addition to regulatory compliance, in the areas of analytics, artificial intelligence and 'Big Data' - expanding the potential market for call recording to every phone.

**For more information, please contact:****Investors**

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This ASX release has been approved for release to ASX by Steve McGovern, CEO & Managing Director.