



Fluence Successfully Raises A\$36.0 Million to Underpin Growth

Melbourne, New York 18 October 2019

- Successful capital raise of A\$36.0 million at a price per share of A\$0.44 from sophisticated and professional investors
- Given the strong level of demand, Fluence has accepted 20% oversubscriptions to the indicative transaction size of \$30.0 million
- Share Purchase Plan to raise up to an additional A\$6 million
- Net proceeds primarily to fund continued expansion

Fluence Corporation Limited (ASX: FLC) is pleased to announce the successful capital raise of A\$36.0 million through a placement of approximately 81.8 million of the Company's ordinary shares to sophisticated and professional institutional investors at an issue price of A\$0.44 per share (the **Placement**). Net proceeds from the Placement will be used to fund continued expansion in China for MABR sales, bolster geographic expansion, CES projects guarantees, optimize the business' cost structure, as well as for general corporate purposes.

The Company is also offering a Share Purchase Plan (**SPP**) to eligible shareholders, being a registered holder of shares as at 7.00pm (Melbourne time) on 15 October 2019 (the **Record Date**) whose address as recorded in FLC's register of members is in Australia, at the same A\$0.44 per share price as the Placement, to raise up to a further A\$6 million before costs. Any additional proceeds raised from the SPP will be applied to further growth working capital.

Evans Dixon Corporate Advisory Pty Limited and Petra Capital Pty Ltd acted as Joint Lead Managers and Bookrunners to the Placement.

Commenting on the successful placement, Henry Charrabé, Managing Director and CEO of Fluence, said:

"We are very appreciative of the continued support we have received from existing investors and are pleased to welcome more than a dozen new Australian institutional investors to the register."

A substantial portion of the capital raised by the Placement will fund the increases in assembly capacity and working capital necessary to drive future growth related to the three significant partnerships announced in China for our proprietary MABR products. Additionally, we are encouraged by demand for our pre-engineered Smart Products Solutions in other geographies and will use a portion of the proceeds for expansion of our sales efforts in target markets. We believe the water and wastewater treatment market has reached an inflection point of accepting our decentralized solutions and that now is the right time to capitalize on this momentum by fortifying the balance sheet and accelerating execution of the strategic vision. The successful outcome of this Placement will benefit Fluence in further strengthening its leadership position in the decentralized water and wastewater segment around the world."

Placement Details

The Placement comprised an offer of approximately 81.8 million fully paid ordinary shares at an Issue Price of A\$0.44 per share.

The 81.8 million shares issued in the Placement will represent approximately 13% of the issued capital of the Company. 28,073,741 of the Placement shares are intended to be issued under ASX Listing Rule 7.1 capacity and 53,744,440 shares are intended to be issued under ASX Listing Rule 7.1A capacity. New shares issued under the Placement will rank equally with the Company's existing ordinary shares on issue.

Settlement of the Placement will take place on Wednesday 23 October 2019, with allotment and quotation of shares is expected to occur on ASX on Thursday 24 October 2019.

Share Purchase Plan Details

Fluence is offering the opportunity to each of its existing eligible shareholders, being a registered holder of shares as at the Record Date whose address as recorded in FLC's register of members is in Australia, to subscribe for up to A\$30,000 (less the amount subscribed for in our November 2018 share purchase plan) of fully paid ordinary shares, at an offer price of A\$0.44 per share (the same price as the Placement).

Fluence will limit the SPP to a maximum of A\$6.0 million and may decide to scale back applications under the SPP at its absolute discretion. New shares issued under the SPP will rank equally with the Company's existing ordinary shares on issue. No brokerage or commissions are payable by shareholders in respect of subscribing for shares under the SPP.

Details of the SPP will be set out in the SPP Offer Booklet, which will be dispatched to Eligible Shareholders on or around Friday 25 October 2019. The SPP is proposed to open on Monday 28 October 2019 and is scheduled to close at 5pm (Melbourne time) on Monday 11 November 2019. Participation in the SPP will be open to all eligible shareholders as at the Record Date with a registered address on the share register in Australia.

Indicative Timetable*

SPP record date	7.00pm (Melbourne time), Tuesday 15 October 2019
Trading halt commences	Wednesday 16 October 2019
Placement completed and trading halt lifted	Friday 18 October 2019
Settlement of new Placement shares	Wednesday 23 October 2019
Allotment and commencement of trading on ASX of new Placement shares	Thursday 24 October 2019
SPP opening date	Monday 28 October 2019
SPP closing date	5.00pm (Melbourne time), Monday 11 November 2019

*Timetable is based on Melbourne, Australia time, is indicative only and could be subject to change.

-ENDS-

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About Fluence Corporation Limited (ASX: FLC)

Fluence is a leader in the decentralized water, wastewater and reuse treatment markets, with its Smart Products Solutions, including Aspiral™, NIROBOX™ and SUBRE. Fluence offers an integrated range of services across the complete water cycle, from early stage evaluation, through design and delivery to ongoing support and optimization of water related assets, as well as Build Own Operate Transfer (BOOT) and other recurring revenue solutions. With established operations in North America, South America, the Middle East, Europe and China, Fluence has experience operating in over 70 countries worldwide and enables businesses and communities worldwide to maximize their water resources.

Further information can be found at <https://www.fluencecorp.com/>.

Forward Looking Statements

This ASX release contains “forward-looking” statements. Forward looking words, such as “expect”, “anticipate”, “should”, “could”, “may”, “predict”, “plan”, “will”, “believe”, “forecast”, “estimate”, “target” and other similar expressions are intended to identify forward-looking statements. Forward-looking statements, opinions and estimates provided in this update are based on estimates and assumptions related to future business, contractual, economic, market, political and other conditions that, while Fluence considers them to be reasonable, are inherently subject to significant uncertainties, contingencies and (potentially) delays.

Many known and unknown factors could cause actual events or results to differ materially from estimated or anticipated events or results reflected in such forward-looking statements. Such factors include, but are not limited to: operating, competition and development risks, economic and political risks, and a number of other risks and also include unanticipated and unusual events, many of which are beyond Fluence's ability to control or predict.